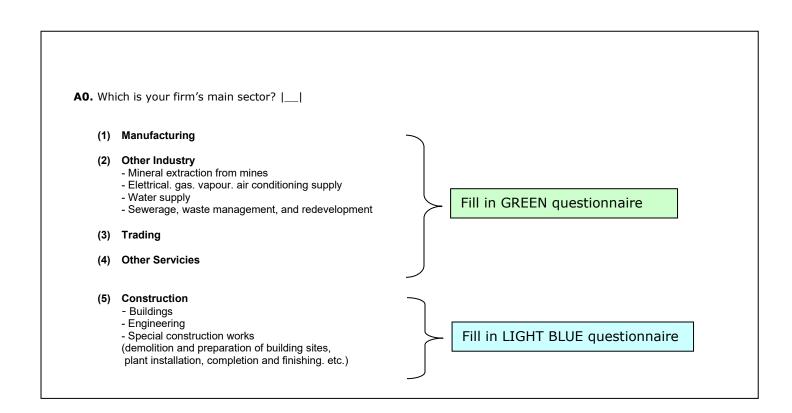
SURVEY ON INFLATION AND GROWTH EXPECTATIONS BANCA D'ITALIA

March 2024

Company Name _____



INDUSTRY EXCLUDING CONSTRUCTION AND SERVICES

| SECTION A – General Information A1. Number of employees: A2. Share of sales revenues coming from exports: (1= more than 2/3; 2= Between 1/3 and 2/3; 3= Up to 1/3 and more than zero; 4=Zero) A3. Branch of activity Istat - Ateco2007: (first 5 digits) SECTION B – General economic situation of the country in September in March in March in March 2025? 2027? 2027? B1a. (about 3/5 of the sample) In January consumer price inflation, measured by the 12-month change in the harmonized index of consumer prices, was 1.7 per cent in Italy and 2.5 per cent in the euro area. What do you think it will be in Italy B1b. (about 1/5 of the sample) What do you think consumer price inflation in Italy, measured by the 12-month change in the harmonized index of consumer prices, will be B1c. (about 1/5 of the sample) Based on the most recent forecasts by leading private economic analysts, the group was price inflation rate in Italy will be 8 per cent to 1.8 per c | | | | | | | |
|--|--|--|--|--|--|--|--|
| A2. Share of sales revenues coming from exports: | | | | | | | |
| A3. Branch of activity Istat - Ateco2007: (first 5 digits) SECTION B - General economic situation of the country in September in March in March 2026? 2027? | | | | | | | |
| SECTION B – General economic situation of the country in September 2025? B1a. (about 3/5 of the sample) In January consumer price inflation, measured by the 12-month change in the harmonized index of consumer prices, was 1.7 per cent in Italy and 2.5 per cent in the euro area. What do you think it will be in Italy B1b. (about 1/5 of the sample) What do you think consumer price inflation in Italy, measured by the 12-month change in the harmonized index of consumer prices, will be B1c. (about 1/5 of the sample) Based on the most recent forecasts by leading private economic analysts, the | | | | | | | |
| SECTION B – General economic situation of the country in September 2025? B1a. (about 3/5 of the sample) In January consumer price inflation, measured by the 12-month change in the harmonized index of consumer prices, was 1.7 per cent in Italy and 2.5 per cent in the euro area. What do you think it will be in Italy B1b. (about 1/5 of the sample) What do you think consumer price inflation in Italy, measured by the 12-month change in the harmonized index of consumer prices, will be B1c. (about 1/5 of the sample) Based on the most recent forecasts by leading private economic analysts, the | | | | | | | |
| B1a. (about 3/5 of the sample) In January consumer price inflation, measured by the 12-month change in the harmonized index of consumer price inflation in Italy B1b. (about 1/5 of the sample) What do you think consumer price inflation in Italy, measured by the 12-month change in the harmonized index of consumer prices, will be B1c. (about 1/5 of the sample) Based on the most recent forecasts by leading private economic analysts, the | | | | | | | |
| B1a. (about 3/5 of the sample) In January consumer price inflation, measured by the 12-month change in the harmonized index of consumer price inflation in Italy B1b. (about 1/5 of the sample) What do you think consumer price inflation in Italy, measured by the 12-month change in the harmonized index of consumer prices, will be B1c. (about 1/5 of the sample) Based on the most recent forecasts by leading private economic analysts, the | | | | | | | |
| B1a. (about 3/5 of the sample) In January consumer price inflation, measured by the 12-month change in the harmonized index of consumer prices, was 1.7 per cent in Italy and 2.5 per cent in the euro area. What do you think it will be in Italy B1b. (about 1/5 of the sample) What do you think consumer price inflation in Italy, measured by the 12-month change in the harmonized index of consumer prices, will be B1c. (about 1/5 of the sample) Based on the most recent forecasts by leading private economic analysts, the | | | | | | | |
| price inflation, measured by the 12-month change in the harmonized index of consumer prices, was 1.7 per cent in Italy and 2.5 per cent in the euro area. What do you think it will be in Italy B1b. (about 1/5 of the sample) What do you think consumer price inflation in Italy, measured by the 12-month change in the harmonized index of consumer prices, will be B1c. (about 1/5 of the sample) Based on the most recent forecasts by leading private economic analysts, the | | | | | | | |
| consumer price inflation in Italy, measured by the 12-month change in the harmonized index of consumer prices, will be B1c. (about 1/5 of the sample) Based on the most recent forecasts by leading private economic analysts, the | | | | | | | |
| forecasts by leading private economic analysts, the | | | | | | | |
| consumer price inflation rate in Italy will be 1.8 per cent over the next 12 months. What do you think the consumer price inflation rate in Italy will be | | | | | | | |
| B3. Compared with 3 months ago, do you consider Italy's general economic situation is? Better The same Worse | | | | | | | |
| B4. What do you think is the probability of an improvement in Italy's general economic situation in the next 3 months? | | | | | | | |
| Zero ☐ 1-25 per cent ☐ 26-50 per cent ☐ 51-75 per cent ☐ 76-99 per cent ☐ 100 per cent | | | | | | | |
| SECTION C – Your firm's business conditions | | | | | | | |
| How do you think business conditions for your company will be: | | | | | | | |
| C1. in the next 3 months? ☐ Much better ☐ Better ☐ The same ☐ Worse ☐ Much worse | | | | | | | |
| C2. in the next 3 years? ☐ Much better ☐ Better ☐ The same ☐ Worse ☐ Much worse | | | | | | | |
| For each of the above forecasts imagine there are 100 points available; distribute them among the possible forecasts according to the probability assigned to each one. How do you think business conditions for your company will be: | | | | | | | |
| Better The same Worse Total C3. In the next 3 months 1 0 0 | | | | | | | |
| C3. In the next 3 months | | | | | | | |
| Please indicate whether and with what intensity the following FACTORS will affect your firm's business in the next 3 months. | | | | | | | |
| | | | | | | | |
| Factors affecting your firm's business Effect on business Intensity (if not nil) In the next 3 months Negative Negative Negative Negative Negative Negative Negative Negative Negative | | | | | | | |
| Negative IVII Fositive Low Average Trigit | | | | | | | |
| C5.2 Changes in your prices 1 2 3 1 2 3 C5.3 Availability and the cost of credit 1 2 3 1 2 3 C5.4 Uncertainty due to econ. and political factors 1 2 3 1 2 3 | | | | | | | |
| C5.5 Exchange rate dynamics 1 2 3 1 2 3 | | | | | | | |
| C5.6 Oil price dynamics | | | | | | | |
| C5.7 Gas and electricity price trends 1 | | | | | | | |
| C5.8 International trade and investment policies 1 2 3 1 2 3 3 | | | | | | | |
| (For firms in services) C6a. Net of seasonal factors, what is the change in your firm's turnover that you expect in the first quarter 2025 compared with the fourth quarter 2024? ☐ Below - 15% ☐ Between -15% and -10% ☐ Between -10% and -5% ☐ Between -5% and -2% ☐ Between -2% and +2% ☐ Between +2% and +5% ☐ Between +5% and +10% ☐ Between +10% and +15% ☐ Above +15% | | | | | | | |

| (For firms in industry excluding construction) C6b. Net of seasonal factors, what is the change in your firm's production that you expect in the first quarter 2025 compared with the fourth quarter 2024? ☐ Below - 15% ☐ Between -15% and -10% ☐ Between -10% and -5% ☐ Between -5% and -2% ☐ Between -2% and +2% ☐ Between +2% and +5% ☐ Between +5% and +10% ☐ Between +10% and +15% ☐ Above +15% | | | | | | | | | | |
|--|------------------------------------|-------------|-------------------|-----------------|-------------------------|---------------|--|--|--|--|
| C7. Compared with 3 month ago, do you think conditions for investment are? ☐ Better ☐ The same ☐ Worse | | | | | | | | | | |
| | | | | | | | | | | |
| C8. What do you think your liquidity situation will be in the next 3 months. given the expected change in the conditions of access to credit? ☐ Insufficient ☐ Sufficient ☐ More than sufficient | | | | | | | | | | |
| C9. Compared with three months ago, is the total demand for your products ? | | | | | | | | | | |
| ☐ Much higher ☐ A little higher ☐ About the same ☐ A little lower ☐ Much lower | | | | | | | | | | |
| C10. How will the total demand for your products vary in the next 3 months? ☐ Much higher ☐ A little higher ☐ About the same ☐ A little lower ☐ Much lower | | | | | | | | | | |
| (Answer to questions C11-C12 only if the share of sales revenues coming from exports is positive. otherwise go to C13) | | | | | | | | | | |
| C11. Compared with three months ago, is the foreign demand for | | | • | | | | | | | |
| ☐ Much higher ☐ A little higher ☐ About the same ☐ A little lower ☐ Much lower | | | | | | | | | | |
| C12. How will the foreign demand for your products vary in the next 3 months? | | | | | | | | | | |
| ☐ Much higher ☐ A little higher ☐ About the same ☐ A little | | | | | | | | | | |
| C13. Compared with three months ago, are credit conditions for | | | Better□ Unch | anged \square | Worse | | | | | |
| C14. What do you expect credit access conditions for your firm | <u> </u> | | | | | r∏ The | | | | |
| same Worse | to be all the liex | . o mondi | o oompared wi | are prese | Dettel | . <u> </u> | | | | |
| SECTION D – Changes in your firm's selling prices | | | | | | | | | | |
| D1. In the last 12 months, what has been the average change in | າ your firm's pri | ces? | L | | % | | | | | |
| D2. For the next 12 months, what do you expect will be the aver | rage change in | your firm' | s prices? | | % | | | | | |
| Please indicate direction and intensity of the following factors as | s they will affec | t your firm | 's selling prices | in the nex | ct 12 months | : | | | | |
| Factors affecting your firm's prices in the next 12 months | Effect on | firm's se | lling prices | Int | t ensity (if not | t nil) | | | | |
| | Downward | Neutra | Upward | Low | Average | High | | | | |
| D3.1. Total demand | 11 1 | 21 1 | 31 1 | 11 1 | 21 1 | 21 1 | | | | |
| | 1 | 2 | 3 | 1 | 2 | 3 | | | | |
| D3.3. Intermediate Input | D3.2. Raw materials prices | | | | | | | | | |
| D3.3. Intermediate Input 1 2 3 1 2 3 D3.4. Labour costs 1 2 3 3 | | | | | | | | | | |
| D3.5. Pricing policies of your firm's main competitors 1 2 3 1 2 3 3 | | | | | | | | | | |
| D3.6 Inflation expectations dynamics | | | | | | | | | | |
| D3.7 Financial conditions | | | | | | | | | | |
| D4. In the last 12 months, what has been the average change in your firm's prices of goods and services bought in Italy and abroad? | | | | | | | | | | |
| D5. In the next 12 months, what do you expect will be the average change in your firm's prices of goods and services bought in Italy and abroad? | | | | | | | | | | |
| | | | | | | | | | | |
| D6. Over the next 12 months, what do you expect will be the av grade? | erage change i | n the hour | ly compensation | n of emplo | yees at the sa | ame pay | | | | |
| grade? □ They will fall □ No change □ Between 0% and +2% □ Betwe | en +2% and +4 | l% □ Betv | veen +4% and | +6% □ Abo | ve +6% | | | | | |
| SECTION E - Workforce | | | | | | | | | | |
| E1. Your firm's total number of employees in the next 3 months | s will be: Low | er □ Und | hanged 🗆 Hig | her | | | | | | |
| SECTION F – Investments | | | | | | | | | | |
| E1. What do you expect will be the nominal expenditure on (tar | ngible and intan | gible) fixe | d investment in | 2025 com | pared with the | at in 2024? | | | | |
| ☐ Much higher ☐ A little higher ☐ About the same ☐ A lit | tle lower □ N | luch lowe | r | | | | | | | |
| E2. And what do you expect will be the nominal expenditure in | | | | in the seco | and half of 200 | 24? | | | | |
| ☐ Much higher ☐ A little higher ☐ About the same ☐ A | | | • | | 114 11411 01 202 | | | | | |
| NOTE: The responses "much higher" and "much lower" also apply when, | | | | zero | | | | | | |
| SECTION H – US trade policies | in the two periods | - comparcu | , investments are | 2010. | | | | | | |
| What impact (whether direct or indirect) do you expect from | | | | | | | | | | |
| tighter US trade policies (e.g. the introduction of tariffs) for | | Impact | | Magni | tude (if negat | ive/positive) | | | | |
| the following business operations over the next 12 months? | Negative | Nil | Positive | Small | Medium | High | | | | |
| H.1 Sales volume in the EU market (including Italy) | 1 | 2 | 3 | 1 | 2 | 3 | | | | |
| H.2 Sales volume in the US market | 1 | 2 | 3 | 1 | 2 | 3 | | | | |
| | H.3 Sales volume in non-EU markets | | | | | | | | | |
| H.4 Investment spending | 11 1 | 21 1 | 31 1 | 11 1 | 21 1 | 31 1 | | | | |

| SECTION H – Inflation in the euro area | | | | | | | | |
|---|---|------------------------------|----------|---|--|--|--|--|
| | in September 2025? | in Marchin March 2026? 2027? | | and on average between March 2028 and March 2030? | | | | |
| H1aa. (1/3 of those who were asked question B1a, i.e. 1/5 of the sample) Last January, the 12-month consumer price inflation rate was 2.5 per cent in the euro area. What will the euro-area consumer price inflation rate be | <u> </u> | _ _ % | _ _ % | _ _ . _ % | | | | |
| H1ab. (1/3 of those who were asked question B1a, i.e. 1/5 of the sample) Last January, the 12-month consumer price inflation rate was 2.5 per cent in the euro area. According to the latest forecasts published by the European Central Bank (ECB), the euro-area consumer price inflation rate will be 2.1 per cent in 2025 overall and 1.9 per cent in 2026 overall. What will the euro-area consumer price inflation rate be | <u> </u> . _ % | . % | . % | . % | | | | |
| H1ac. (1/3 of those who were asked question B1a, i.e. 1/5 of the sample) Last January, the 12-month consumer price inflation rate was 2.5 per cent in the euro area. According to the latest forecasts published by the European Central Bank (ECB), the euro-area consumer price inflation rate will be 2.1 per cent in 2025 overall and 1.9 per cent in 2026 overall. According to the ECB, there are both upside and downside risks in relation to these forecasts. What will the euro-area consumer price inflation rate be | . % | . % | . % | _ _ _ - % | | | | |
| H1b. (for those who were asked question B1b) What will the euro-area consumer price inflation rate be | . % | . % | . % | . % | | | | |
| H1c. (for those who were asked question B1c) Based on the most recent forecasts by leading private economic analysts, the consumer price inflation rate in the euro-area will be 1.9 per cent over the next 12 months. What do you think the consumer price inflation rate in the euro-area will be | <u> . _</u> % | . % | . % | . % | | | | |

CONSTRUCTION

| Firm Instructions: For percentage changes, indicate the sign in the first box on the left (+ :for increases; —: for decreases). | | | | | | | | |
|---|---------------|-------------------------|---------------------|-----------------------|----------------------|--------------------|--------------|--|
| SECTION A - General Information | | | | | | | | |
| A1. Number of employees : _ | | | | | | | | |
| A2. Share of sales revenues coming from exports: | 1 | | | | | | | |
| (1= more than 2/3; 2= Between 1/3 and 2/3; 3= Up to | | re than zero; | 4=Zero) | | | | | |
| A3. Share of revenue from residential building: | | • | , | | | | | |
| (1= more than 2/3; 2= Between 1/3 and 2/3; 3= Up to 1 | I/3 and mo | re than zero; | 4=Zero) | | | | | |
| A4. Branch of activity Istat - Ateco2007: (first 5 digits) | | | , | | | | | |
| A Parametrial destrict is determined to digitaly | | | | | | | | |
| SECTION B – General economic situation of the country | | | | | | | | |
| | in Sep | otember | in March | | in March | on avera | | |
| | 202 | 25? | 2026? | | 2027? | March 202 20 | 8 and 30? | March |
| B1a. (about 2/3 of the sample) In January consumer price inflation, measured by the 12-month change in the harmonized index of consumer prices, was 1.7 per cent in Italy and 2.5 per cent in the euro area. What do you think it will be in Italy | | _ , % | , !9 | % | , % | - | | , 0 |
| B1b. (about 1/3 of the sample) What do you think consumer price inflation in Italy, measured by the 12-month change in the harmonized index of consumer prices, will be | | , % | , ^c | % _ | , % | | , | _ % |
| B2. What do you think the euro-area consumer price inflation rate will be | <u> _ </u> | ,% | | | | , | _ % | |
| B2. Compared with 3 months ago, do you consider Italy's general economic situation is? Better The same Worse | | | | | | | | |
| B3. What do you think is the probability of an improvement in Italy's general economic situation in the next 3 months? ☐ Zero ☐ 1-25 per cent ☐ 26-50 per cent ☐ 51-75 per cent ☐ 76-99 per cent ☐ 100 per cent | | | | | | | | |
| SECTION C – Your firm's business conditions | | | | | | | | |
| How do you think business conditions for your compar | nv will be: | | | | | | | |
| C1. in the next 3 months? ☐ Much better ☐ Bet | | ne same | Worse ☐ Mu | uch worse | | | | |
| C2. in the next 3 years? Much better Better The same Worse Much worse | | | | | | | | |
| - | | | | the nossible | forecasts accord | ding to the pr | ohahil | itv |
| For each of the above forecasts imagine there are 100 points available; distribute them among the possible forecasts according to the probability assigned to each one. How do you think business conditions for your company will be: | | | | | ity | | | |
| Better | | The | same | W | orse | ٦ | Γotal | |
| C3. in the next 3 months | | | | | | 1 | 0 | 0 |
| C4. in the next 3 years | | | | | | 1 | 0 | 0 |
| Please indicate whether and with what intensity the fol | lowing FAC | CTORS will af | ffect your firm's b | ousiness in th | ne next 3 month | ıs. | | |
| Factors affecting your firm's business | | E | ffect on busine | ess | Int | tensity (if not | nil) | |
| In the next 3 months | | Negative | Nil | Positive | Low | Average | | High |
| C5.1. Trend in new sites | | 1 | 2 | 3 | 1 | 2 | | 3 |
| C5.2. Trend in existing sites | | 1 | 2 | 3 | 1 | 2 | | 3 |
| C5.3. Changes in your pricesC5.4. Availability and the cost of credit | | 1 | 2 | 3 | 1 | 2 | | 3 |
| • | | 1 | 2 | 3 | 1 | 2 | | 3 |
| C5.5. Uncertainty due to economic and political factorsC5.6. Exchange rate dynamics | • | 1 <u> </u> 1 | 2 <u> </u> | 3 <u> </u> 3 | 1 <u> </u> 1 1 | 2 <u> </u> 2 _ | | 3 <u> </u> |
| C5.7. Oil prices dynamics | | ' <u> </u> 1 | 2 | 3 <u> </u> 3 | 1 1 1 | 2 | | 3 |
| C5.8 Gas and electricity price trends | | ' <u> </u> | 2 | 3 <u> </u> | ' <u> </u> | 2 | | 3 |
| C5.9 International trade and investment policies | | 1 | 2 | 3 | 1 | 2 | | 3 |
| C6. Net of seasonal factors, what is the change in your firm's production that you expect in the first quarter 2025 compared with the fourth quarter 2024? ☐ Below - 15% ☐ Between -15% and -10% ☐ Between -10% and -5% ☐ Between -5% and -2% ☐ Between -2% and +2% ☐ Between +5% and +10% ☐ Between +10% and +15% ☐ Above +15% | | | | | | | | |
| C7. Compared with 3 month ago, do you think conditions for investment are? | | | | | | | | |

| C8. What do you think your liquidity situation will be in the next 3 months given the expected change in the conditions of access to credit? ☐ Insufficient ☐ Sufficient ☐ More than sufficient | | | | | | | | |
|---|-------------------|------------------|------------------|------------------------|-------------------|--------|--|--|
| C9. Change in demand for residential building compared with 3 months ago? | | | | | | | | |
| □ Much higher □ A little higher □ About the same □ A little lower □ Much lower | | | | | | | | |
| C10. How will the total demand for your products vary in the next 3 months? | | | | | | | | |
| ☐ Much higher ☐ A little higher ☐ About the same ☐ A little lower ☐ Much lower | | | | | | | | |
| (Answer to questions C11-C12 only if the share of sales revenues coming from residential building is positive, otherwise go to C13) | | | | | | | | |
| C11. Compared with three months ago, is the demand for residential building ? | | | | | | | | |
| ☐ Much higher ☐ A little higher ☐ About the same ☐ A little lower ☐ Much lower | | | | | | | | |
| C12. How will the demand for residential building vary in the next 3 months? | | | | | | | | |
| ☐ Much higher ☐ A little higher ☐ About the same ☐ A li | ttle lower 🛭 N | luch lower | | | | | | |
| C13. Compared with three months ago, are credit conditions for your company? ☐ Better ☐ Unchanged ☐ Worse | | | | | | | | |
| C15. What do you expect credit access conditions for your firm to be in the next 3 months compared with the present? Better The same Worse | | | | | | | | |
| SECTION D – Changes in your firm's selling prices | | | | | | | | |
| D1 . In the last 12 months, what has been the average change | in your firm's pr | rices? | | _ _ . % | | | | |
| D2. For the next 12 months, what do you expect will be the ave | erage change ir | n your firm's pr | ices? | . % | | _ | | |
| Please indicate direction and intensity of the following factors a | as they will affe | ct your firm's s | elling prices in | the next 12 m | onths: | | | |
| • | | n firm's sellin | | Intensity (if not nil) | | | | |
| Factors affecting your firm's prices in the next 12 months | Downward | Neutral | Upward | Low | Average | High | | |
| D2.1. Total demand | 1 | 2 | 3 | 1 | 2 | 3 | | |
| D2.2. Raw materials prices | 1 | 2 | 3 | 1 | 2 | 3 | | |
| D2.3. Intermediate input | 1 | 2 | 3 | 1 | 2 | 3 | | |
| D2.4. Labour costs | 1 | 2 | 3 | 1 | 2 | 3 | | |
| D2.5. Pricing policies of your firm's main competitors | 1 | 2 | 3 | 1 | 2 | 3 | | |
| D2.6. Inflation expectations dynamics | 1 | 2 | 3 | 1 | 2 | 3 | | |
| D2.7. Financial conditions | 1 | 2 | 3 | 1 | 2 | 3 | | |
| D3. In the last 12 months, what has been the average change in your firm's prices of goods and services bought in Italy and abroad? _ , _ % | | | | | | | | |
| D4. In the next 12 months, what do you expect will be the average change in your firm's prices of goods and services bought in Italy and abroad? _ | | | | | | | | |
| D5. Over the next 12 months, do you intend to change the mark-up, i.e. the difference between selling prices and production costs? ☐ Yes, markedly downwards ☐ Yes, moderately downwards ☐ No ☐ Yes, moderately upwards ☐ Yes, markedly upwards | | | | | | | | |
| | | | | | | | | |
| D6. Over the next 12 months, what do you expect will be the average change in the hourly compensation of employees at the same pay grade? ☐ They will fall ☐ No change ☐ Between 0% and +2% ☐ Between +2% and +4% ☐ Between +4% and +6% ☐ Above +6% | | | | | | | | |
| SECTION E - Workforce | | | | | | | | |
| | e will bo: | | | Lower | Unchanged | Higher | | |
| E1. Your firm's total number of employees in the next 3 months | s will be. | | | 1 | 2 | 3 | | |
| SEZIONE F – Investment | | | | | | | | |
| | | | | | | | | |
| F1. What do you expect will be the nominal expenditure on (ta ☐ Much higher ☐ A little higher ☐ About the same ☐ A | - | - ' | vestment in 202 | 25 compared v | with that in 2024 | 4? | | |
| F2. And what do you expect will be the nominal expenditure in the first half of 2025 compared with that in the second half of 2024? ☐ Much higher ☐ A little higher ☐ About the same ☐ A little lower ☐ Much lower | | | | | | | | |
| NOTE: The responses "much higher" and "much lower" also apply when | | | tments are zero. | | | | | |
| | | | | | | | | |
| SECTION G – National Recovery and Resilience Plan (NRRP) | | | | | | | | |
| What share of the value of your construction output has benefited/do you expect to benefit from NRRP measures? G1.2 in 2025 as a whole: ☐ Zero ☐ Between zero and 1/3 ☐ Between 1/3 and 2/3 ☐ Over 2/3 | | | | | | | | |
| NOTE: The National Recovery and Resilience Plan (NRRP) is a reform and investment plan approved in 2021 that will provide about €200 billion in resources over the period 2021-2026. 'Benefits' also include any positive effects on business operations of the regulatory changes envisaged by the NRRP. | | | | | | | | |