

SURVEY ON INFLATION AND GROWTH EXPECTATIONS
BANCA D'ITALIA

September 2021

Company Name _____

A0. Which is your firm's main sector? |___| [SETTORS](#)

- (1) **Manufacturing**
- (2) **Other Industry**
 - Mineral extraction from mines
 - Electrical. gas. vapour. air conditioning supply
 - Water supply
 - Sewerage, waste management, and redevelopment
- (3) **Trading**
- (4) **Other Services**
- (5) **Construction**
 - Buildings
 - Engineering
 - Special construction works
(demolition and preparation of building sites,
plant installation, completion and finishing. etc.)

Fill in GREEN questionnaire

Fill in LIGHT BLUE questionnaire

INDUSTRY EXCLUDING CONSTRUCTION AND SERVICES

Firm

Instructions: For percentage changes, indicate the sign in the first box on the left (+ :for increases; —: for decreases).

SECTION A – General Information

A1. Number of employees : **ADD**

A2. Share of sales revenues coming from exports:

(1= more than 2/3; 2= Between 1/3 and 2/3; 3= Up to 1/3 and more than zero; 4=Zero) **EXPORT4**

SECTION B – General economic situation of the country

	...in March 2022? IT6	...in September 2022? IT12	...in September 2023? IT24	... on average between September 2024 and September 2026? IT48
B1a. (about 3/5 of the sample) In July consumer price inflation, measured by the 12-month change in the harmonized index of consumer prices was 1.0 per cent in Italy and 2.2 per cent in the euro area. What do you think it will be in Italy...	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %
B1b. (about 1/5 of the sample) What do you think consumer price inflation in Italy, measured by the 12-month change in the harmonized index of consumer prices, will be...	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %
B1c. (about 1/5 of the sample) Since July 2021, the European Central Bank's objective is to maintain the 12-month change in the harmonized index of consumer prices in the euro area at 2 per cent in the medium term. What do you think consumer price inflation in Italy, measured by the 12-month change in the harmonized index of consumer prices, will be...	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %

(Only for respondents to B1a and B1b)

B1d. In July 2021, the European Central Bank published the outcome of its strategy review, which includes a new medium-term consumer price inflation objective for the euro area. If you are aware of this, please indicate the number that in your view best represents this objective.

Yes, the number is: % No, I am not aware of this **OBNTR**

(Only for respondents to B1c)

B1e. In your opinion, the new objective pursued by the European Central Bank in terms of the consumer price inflation rate to be pursued in the medium-term for the euro is, in comparison with the objective before July 2021:

much lower lower basically unchanged higher much higher **OBTR**

B2. Compared with 3 months ago, do you consider Italy's general economic situation is ...? **SITGEN** Better The same Worse

B3. What do you think is the probability of an improvement in Italy's general economic situation **in the next 3 months?** **PROMIG**

Zero 1-25 per cent 26-50 per cent 51-75 per cent 76-99 per cent 100 per cent

SECTION C – Your firm's business conditions

How do you think business conditions for your company will be:

C1. in the **next 3 months?** Much better Better The same Worse Much worse **SITIMP5**

C2. in the **next 3 years?** Much better Better The same Worse Much worse **SIMP36C5**

For each of the above forecasts imagine there are 100 points available; distribute them among the possible forecasts according to the probability assigned to each one. How do you think business conditions for your company will be:

	Better SITM3M SITM3A			The same SITU3M SITU3A			Worse SITP3M SITP3A			Total		
C3. In the next 3 months	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	1	0	0
C4. In the next 3 years	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	1	0	0

Please indicate whether and with what intensity the following **FACTORS** will affect your firm's business **in the next 3 months.**

Factors affecting your firm's business In the next 3 months	Effect on business			Intensity (if not nil)		
	<i>Negative</i>	<i>Nil</i>	<i>Negative</i>	<i>Nil</i>	<i>Negative</i>	<i>Nil</i>
C5.1 Changes in demand DISIT	1 <input type="text"/>	2 <input type="text"/>	3 <input type="text"/>	1 <input type="text"/>	2 <input type="text"/>	3 <input type="text"/>
C5.2 Changes in your prices PRSIT	1 <input type="text"/>	2 <input type="text"/>	3 <input type="text"/>	1 <input type="text"/>	2 <input type="text"/>	3 <input type="text"/>
C5.3 Availability and the cost of credit CRSIT	1 <input type="text"/>	2 <input type="text"/>	3 <input type="text"/>	1 <input type="text"/>	2 <input type="text"/>	3 <input type="text"/>
C5.4 Uncertainty due to econ. and political factors POLIT	1 <input type="text"/>	2 <input type="text"/>	3 <input type="text"/>	1 <input type="text"/>	2 <input type="text"/>	3 <input type="text"/>

C5.5 Exchange rate dynamics TACAM	1 _	2 _	3 _	1 _	2 _	3 _
C5.6 Oil price dynamics PRPET	1 _	2 _	3 _	1 _	2 _	3 _
C5.7 Tensions on liberalization policies of international trade POLIB	1 _	2 _	3 _	1 _	2 _	3 _
C5.8 Availability of intermediate input DINTE	1 _	2 _	3 _	1 _	2 _	3 _

(For firms in services)

C6a. Net of seasonal factors, what is the change in your firm's turnover that you expect in the third quarter 2021 compared with the second quarter 2021? Below - 15% Between -15% and -10% Between -10% and -5% Between -5% and -2% Between -2% and +2% Between +2% and +5% Between +5% and +10% Between +10% and +15% Above +15% **CORVAR2**

(For firms in industry excluding construction)

C6b. Net of seasonal factors, what is the change in your firm's production that you expect in the third quarter 2021 compared with the second quarter 2021? Below - 15% Between -15% and -10% Between -10% and -5% Between -5% and -2% Between -2% and +2% Between +2% and +5% Between +5% and +10% Between +10% and +15% Above +15% **CORVAR2**

C7. Compared with 3 month ago, do you think conditions for investment are ... ? **SITINV** Better The same Worse

C8. What do you think your liquidity situation will be in the next 3 months, given the expected change in the conditions of access to credit?

Insufficient Sufficient More than sufficient **LIQUID**

C9. Compared with three months ago, is the total demand for your products ... ? **DOMTOT**

Much higher A little higher About the same A little lower Much lower

C10. How will the total demand for your products vary in the next 3 months? **PRETOT**

Much higher A little higher About the same A little lower Much lower

(Answer to questions C11-C12 only if the share of sales revenues coming from exports is positive. otherwise go to C13)

C11. Compared with three months ago, is the foreign demand for your products...? **DOMEST**

Much higher A little higher About the same A little lower Much lower

C12. How will the foreign demand for your products vary in the next 3 months? **PREEST**

Much higher A little higher About the same A little lower Much lower

C13. Compared with three months ago, are credit conditions for your company ...? **SITCRE** Better Unchanged Worse

C14. Do you expect that the number of COVID-19 cases in Italy will rise over the next three months? Yes, to levels above those of the autumn of 2020 Yes, to levels equal to those of the autumn of 2020 Yes, but to levels below those of the autumn of 2020 No **CONT**

SECTION D – Changes in your firm's selling prices

D1. In the last 12 months, what has been the average change in your firm's prices? **DPRE** |_|_|_|_|. |_|_|%|

D2. For the next 12 months, what do you expect will be the average change in your firm's prices? **DPREZ** |_|_|_|_|. |_|_|%|

Please indicate direction and intensity of the following factors as they will affect your firm's selling prices in the next 12 months:

Factors affecting your firm's prices in the next 12 months	Effect on firm's selling prices			Intensity (if not nil)		
	Downward	Neutral	Upward	Low	Average	High
D2.1. Total demand DPR	1 _	2 _	3 _	1 _	2 _	3 _
D2.2. Raw materials prices MPPR	1 _	2 _	3 _	1 _	2 _	3 _
D2.3. Intermediate Input IICT	1 _	2 _	3 _	1 _	2 _	3 _
D2.4. Labour costs CLPR	1 _	2 _	3 _	1 _	2 _	3 _
D2.5. Pricing policies of your firm's main competitors PRPR	1 _	2 _	3 _	1 _	2 _	3 _
D2.6. Inflation expectations dynamics AINF	1 _	2 _	3 _	1 _	2 _	3 _
D2.7. Financial conditions CFIN	1 _	2 _	3 _	1 _	2 _	3 _

D3. In the last 12 months, what has been the average change in your firm's prices of goods and services bought in Italy and abroad?

|_|_|_|_|. |_|_|%| **DPRE_INT**

D4. In the next 12 months, what has been the average change in your firm's prices of goods and services bought in Italy and abroad?

|_|_|_|_|. |_|_|%| **DPREZ_INT**

D5. Considering your expected turnover for 2021, what is the % share deriving from products/services that will be sold at:

- a higher price **QFAT_AP** |_|_|%
- a lower price **QFAT_RP** |_|_|%
- an unchanged price **QFAT_NV** |_|_|%

Total expected turnover for 2021:

SECTION E – Workforce

E1. Your firm's total number of employees in the next 3 months will be: **OCCTOT**

Lower	Unchanged	Higher
1 _	2 _	3 _

SEZIONE F – Investment

F1. What do you expect will be the nominal expenditure on (tangible and intangible) fixed investment in 2021 compared with that in 2020?

Much higher A little higher About the same A little lower Much lower **INVPRE**

F2. And what do you expect will be the nominal expenditure in the second half of 2021 compared with that in the first half of 2021?

Much higher A little higher About the same A little lower Much lower **INVSEM**

NOTE: The responses "much higher" and "much lower" also apply when, in the two periods compared, investments are zero.

CONSTRUCTION

Firm

Instructions: For percentage changes, indicate the sign in the first box on the left (+ :for increases; —: for decreases).

SECTION A – General Information

A1. Number of employees : **ADD**

A2. Share of sales revenues coming from exports:

(1= more than 2/3; 2= Between 1/3 and 2/3; 3= Up to 1/3 and more than zero; 4=Zero) **EXPORT4**

A3. Share of revenue from residential building:

(1= more than 2/3; 2= Between 1/3 and 2/3; 3= Up to 1/3 and more than zero; 4=Zero) **COMPRES4**

SECTION B – General economic situation of the country

	...in December 2021? IT6	...in June 2022? IT12	...in June 2023? IT24	... on average between June 2024 and June 2026? IT48
B1a. (about 2/3 of the sample) In July consumer price inflation, measured by the 12-month change in the harmonized index of consumer prices was 1.0 per cent in Italy and 2.2 per cent in the euro area. What do you think it will be in Italy...	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %
B1b. (about 1/3 of the sample) What do you think consumer price inflation in Italy, measured by the 12-month change in the harmonized index of consumer prices, will be...	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %

B2. Compared with 3 months ago, do you consider Italy's general economic situation is ...? **SITGEN** Better The same Worse

B3. What do you think is the probability of an improvement in Italy's general economic situation in the next 3 months? **PROMIG**

Zero 1-25 per cent 26-50 per cent 51-75 per cent 76-99 per cent 100 per cent

SECTION C – Your firm's business conditions

How do you think business conditions for your company will be:

C1. in the next 3 months? Much better Better The same Worse Much worse **SITIMP5**

C2. in the next 3 years? Much better Better The same Worse Much worse **SIMP36C5**

For each of the above forecasts imagine there are 100 points available; distribute them among the possible forecasts according to the probability assigned to each one. How do you think business conditions for your company will be:

	Better SITM3M SITM3A			The same SITU3M SITU3A			Worse SITP3M SITP3A			Total		
C3. in the next 3 months	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	1	0	0
C4. in the next 3 years	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	1	0	0

Please indicate whether and with what intensity the following FACTORS will affect your firm's business in the next 3 months.

Factors affecting your firm's business In the next 3 months	Effect on business			Intensity (if not nil)		
	Negative	Nil	Positive	Low	Average	High
C5.1. Trend in new sites CNSIT	1 <input type="text"/>	2 <input type="text"/>	3 <input type="text"/>	1 <input type="text"/>	2 <input type="text"/>	3 <input type="text"/>
C5.2. Trend in existing sites CASIT	1 <input type="text"/>	2 <input type="text"/>	3 <input type="text"/>	1 <input type="text"/>	2 <input type="text"/>	3 <input type="text"/>
C5.3. Changes in your prices PRFIT	1 <input type="text"/>	2 <input type="text"/>	3 <input type="text"/>	1 <input type="text"/>	2 <input type="text"/>	3 <input type="text"/>
C5.4. Availability and the cost of credit CRSIT	1 <input type="text"/>	2 <input type="text"/>	3 <input type="text"/>	1 <input type="text"/>	2 <input type="text"/>	3 <input type="text"/>
C5.5. Uncertainty due to economic and political factors POLIT	1 <input type="text"/>	2 <input type="text"/>	3 <input type="text"/>	1 <input type="text"/>	2 <input type="text"/>	3 <input type="text"/>
C5.6. Exchange rate dynamics TACAM	1 <input type="text"/>	2 <input type="text"/>	3 <input type="text"/>	1 <input type="text"/>	2 <input type="text"/>	3 <input type="text"/>
C5.7. Oil prices dynamics PRPET	1 <input type="text"/>	2 <input type="text"/>	3 <input type="text"/>	1 <input type="text"/>	2 <input type="text"/>	3 <input type="text"/>
C5.8. Tensions on liberalization policies of international trade POLIB	1 <input type="text"/>	2 <input type="text"/>	3 <input type="text"/>	1 <input type="text"/>	2 <input type="text"/>	3 <input type="text"/>

C6. Net of seasonal factors, what is the change in your firm's production that you expect in the third quarter 2021 compared with the second quarter 2021? Below -15% Between -15% and -10% Between -10% and -5% Between -5% and -2% Between -2% and +2% Between +2% and +5% Between +5% and +10% Between +10% and +15% Above +15% **CORVARI2**

C7. Compared with 3 month ago, do you think conditions for investment are ...? **SITINV** Better The same Worse

C8. What do you think your liquidity situation will be in the next 3 months. given the expected change in the conditions of access to credit?

Insufficient Sufficient More than sufficient **LIQUID**

C9. Change in demand for residential building compared with 3 months ago...? **DOMTOT**

Much higher A little higher About the same A little lower Much lower

C10. How will the total demand for your products vary in the next 3 months? **PRETOT**

Much higher A little higher About the same A little lower Much lower

(Answer to questions C11-C12 only if the share of sales revenues coming from residential building is positive, otherwise go to C13)

C11. Compared with three months ago, is the demand for residential building... ? **DOMRES**

Much higher A little higher About the same A little lower Much lower

C12. How will the demand for residential building vary in the next 3 months? **PRERES**

Much higher A little higher About the same A little lower Much lower

C13. Compared with three months ago, are credit conditions for your company...? **SITCRE** Better Unchanged Worse

C14. Do you expect that the number of COVID-19 cases in Italy will rise over the next three months? Yes, to levels above those of the autumn of 2020 Yes, to levels equal to those of the autumn of 2020 Yes, but to levels below those of the autumn of 2020 No **CONT**

SECTION D – Changes in your firm’s selling prices

D1. In the last 12 months, what has been the average change in your firm’s prices? **DPRE** _____ %

D2. For the next 12 months, what do you expect will be the average change in your firm’s prices? **DPREZ** _____ %

Please indicate direction and intensity of the following factors as they will affect your firm’s selling prices in the next 12 months:

Factors affecting your firm’s prices in the next 12 months	Effect on firm’s selling prices			Intensity (if not nil)		
	Downward	Neutral	Upward	Low	Average	High
D3.1. Total demand DPR	1 _	2 _	3 _	1 _	2 _	3 _
D3.2. Raw materials prices MPPR	1 _	2 _	3 _	1 _	2 _	3 _
D3.3. Intermediate input IITC	1 _	2 _	3 _	1 _	2 _	3 _
D3.4. Labour costs CLPR	1 _	2 _	3 _	1 _	2 _	3 _
D3.5. Pricing policies of your firm’s main competitors PRPR	1 _	2 _	3 _	1 _	2 _	3 _
D3.6. Inflation expectations dynamics AINF	1 _	2 _	3 _	1 _	2 _	3 _
D3.7. Financial conditions CFIN	1 _	2 _	3 _	1 _	2 _	3 _

D4. In the last 12 months, what has been the average change in your firm’s prices of goods and services bought in Italy and abroad? **DPRE_INT** _____ %

D5. In the last 12 months, what has been the average change in your firm’s prices of goods and services bought in Italy and abroad? **DPREZ_INT** _____ %

SECTION E – Workforce

E1. Your firm’s total number of employees in the next 3 months will be: OCCTOT	<i>Lower</i>	<i>Unchanged</i>	<i>Higher</i>
	1 _	2 _	3 _

SEZIONE F – Investment

F1. What do you expect will be the nominal expenditure on (tangible and intangible) fixed investment in 2021 compared with that in 2020?

Much higher A little higher About the same A little lower Much lower **INVPRE**

F2. And what do you expect will be the nominal expenditure in the second half of 2021 compared with that in the first half of 2021?

Much higher A little higher About the same A little lower Much lower **INVSEM**

NOTE: The responses “much higher” and “much lower” also apply when in the two periods compared investments are zero.