## BANCA D'ITALIA

# Supplements to the Statistical Bulletin Methodological notes and statistical information 

## Italian Household Budgets in 1998



New series

## SYMBOLS AND CONVENTIONS

- the phenomenon in question does not occur;
... the phenomenon occurs but its value is not known;
.. the value is known but less than the minimum considered significant.
Unless indicated otherwise, figures have been computed by the Bank of Italy.


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Thanks go to the households that agreed to participate in the survey, and particularly those that have participated it for several years, by providing the information requested in lengthy and sometimes demanding interviews without compensation. Their collaboration permits analysis of households' economic behaviour, a pre-requisite for efforts to improve society's living standards..

## ITALIAN HOUSEHOLD INCOME AND WEALTH IN $1998{ }^{1}$

## 1. Introduction

The interviews for the sample survey of Italian household income and wealth in 1998 were conducted between February and July 1999.

The sampling scheme was the same as the preceding survey, which referred to 1995. The sample was slightly less numerous than in earlier surveys: 7,147 households for 1998, compared with more than 8,000 in the past.

The sections of the questionnaire concerning sources of income and components of wealth, the use of payment instruments and insurance follow those used in the previous surveys. The section on expected income, which sheds additional light on savers' behaviour, is also unchanged. Among monographic topics, in the new survey it was decided to collect data on labour market flexibility and to drop data collection on the nonmonetary aspects of work and unemployment.

This note describes the salient features of the survey and its main results. Section 2 describes the structure of the sample and Section 3 presents the main results concerning income, real wealth, the diffusion of financial assets, the use of payment instruments and households' primary residences.

The methodological note in Appendix A describes the sample design, data collection and the estimation procedure, and provide some indications as to the reliability of the findings. The statistical tables are published in Appendix B and the survey questionnaire appears in Appendix C.

## 2. The sample's structure

The survey covered 7,147 households drawn from the registry office records and composed of 20,901 individuals, including 12,717 income-earners.

Under the sampling plan, each household is assigned a weight inversely proportional to its probability of inclusion in the sample; the weights are subsequently modified both to increase the precision of the estimators and to align the structure of the sample with that of the population in respect of several known characteristics.

The structure of the sample is only slightly different from that of the previous survey. ${ }^{2}$ Nevertheless, the pronounced relative variability of the estimations of the changes makes it necessary to treat intertemporal comparisons with caution.

[^0]According to the sample data, the average household ${ }^{3}$ consists of 2.77 members and includes 1.74 income-earners, with a ratio of members to earners of 1.59 . In the previous survey the figures were 2.89 members, 1.79 earners and 1.61 members per earner.

On the basis of the survey finding for average household size and Istat data on the population, the total number of households as defined in the survey was 20.6 million at the end of 1998.

Households are larger in the South and the Islands ( 3.07 members) than in the Centre (2.79) and North (2.57) (Figure 1). Household size is related to the age of the head of household; ${ }^{4}$ the average number of household members is 2.35 for households whose head is up to 30 years old, rises to 3.57 among those whose head is aged 41 to 50 and then decreases to 1.82 where the head is over 65 . The number of members is lower when the head of household is female (1.96) (Table A3).

The average number of income-earners per family is higher in the North and Centre (1.79 and 1.76) than in the South and Island (1.65). In contrast with the number of members, the highest number of earners is found among households whose head is aged 51 to 65 (Table A4).

Figure 1

## Average number of members and income-earners per household



The head of household, as defined in the survey, is male in 72.5 per cent in the cases. The leading income-earner is male in 70.3 per cent of all households and 86.7 per cent of those where both partners are present. ${ }^{5}$

[^1]The head of household is aged 30 or less in 4.9 per cent of the cases and over 65 in 28.8 per cent. The most frequent level of educational attainment is the middle-school diploma ( 32.2 per cent); 7.1 per cent have a university degree, whereas 8.8 per cent have no educational certificate. Educational attainment is higher among the younger cohorts. Around half of the heads of household aged 40 or less have at least a high-school diploma, compared with 15 per cent of those over 65 . Almost all heads of household aged 40 or less have gone beyond elementary school. Educational attainment is generally lower among women, except for the younger cohorts (Figure 2).

Figure 2
Educational attainment of heads of household by sex and age groups (percentages)


As regards work status, more heads of household are employees than selfemployed ( 36 as against 14.1 per cent). The remaining 49.9 per cent are not employed; 41.3 per cent are retired (Table A1).

Among individual household members, there is a slight predominance of females ( 51.4 per cent). ${ }^{6}$ By age, 36.8 per cent of all members are 30 years old or younger, while 16.2 per cent are over 65 . By work status, 35 per cent are employed or self-employed (Table A1), broadly in line with the previous survey, while 22.2 per cent are retired, 1 percentage point less than in 1995 but around 4 points more than in the surveys for 1987 and 1989.

As to geographic distribution, 48 per cent of households reside in the North, 19.1 per cent in the Centre and 32.9 per cent in the South and Islands. Owing to the different size of households in the three areas, the percentage of individuals resident in the North (44.4 per cent) is lower than that of households, whereas the proportion is practically the same in the Centre (19.2 per cent) and higher in the South and Islands (36.4 per cent).

[^2]A substantial proportion of households ( 48.4 per cent) resides in towns with fewer than 20,000 inhabitants, 12.6 per cent in towns of between 20,000 and 40,000 and the remaining 39 per cent in the larger municipalities. In particular, 13.5 per cent live in the six Italian cities with more than 500,000 inhabitants (Rome, Milan, Naples, Turin, Palermo and Genoa).

## 3. The main results

### 3.1 Income and work

Average annual household income after income tax and social security contributions was 48.3 million lire in 1998 (Table B1), ${ }^{7}$ equal to about 4 million lire per month. This represented a nominal increase of 13 per cent compared with 42.8 million in $1995 ;{ }^{8}$ in real terms the increase was 4.5 per cent, or 1.5 per cent a year. ${ }^{9}$

Household income was higher in the North and Centre (54.9 and 53.6 million lire, respectively) than in the South and Islands ( 35.5 million). Comparison with the previous surveys shows the gap between the Mezzogiorno and the rest of Italy increased in recent years. Average household income in the southern regions declined from 82.2 per cent of the national average in 1991 to 78.1 per cent in 1993, 76.2 per cent in 1995 and 73.6 per cent in 1998 (Figure 3). ${ }^{1011}$

[^3]Figure 3
Average annual household income, 1989-1998
(index, Italy=100)


The comparison of household income reflects the above-mentioned structural difference between the number of earners per household, which is lower in the South and Islands; the geographical disparity is smaller if income is scaled to the number of earners per household ( 30.7 million lire in the North and 30.4 million in the Centre, against 21.5 million in the South and Islands).

In evaluating individuals' economic conditions, by contrast, it is necessary to take account of the number of household members, which is higher in the South and Islands. The differences between the three major areas are larger when per capita income is considered ( 21.4 million lire in the North, 19.2 million in the Centre and 11.6 million in the South and Islands).

However, per capita income does not reflect economies of scale in consumption among members of the same household. In terms of equivalent income - the income individuals would require if they lived alone in order to attain the same living standard that they have as household members ${ }^{12}$ - the territorial disparities are smaller than those for per capita income but still remain very large (Table B2).

Economic conditions appear worse on average for persons under age 18 on the basis of both income and equivalent consumption as well as in terms of per capita income; by contrast, the economic conditions of the elderly are roughly in line with the samplewide average. There is a slight negative gender gap for women in terms of income and equivalent consumption and virtually none in terms of per capita income. ${ }^{13}$

[^4]The number of individuals living in low-income households was equal to 14.2 per cent of the total. ${ }^{14}$ However, especially in the case of self-employed persons, income has an intertemporal variability that does not necessarily translate into changes in living standards. Using equivalent consumption, i.e. the amount of total consumption spending adjusted for economies of scale obtained within the household, the proportion of persons living in low-income households is 10.4 per cent overall and 22.1 per cent in the South. ${ }^{15}$ Most commonly, these individuals are under 30, have little education, are agricultural or blue-collar workers, live in small towns or belong to large households (Table B2).

The distribution of household income displays the customary asymmetry, with a relatively low incidence of very low incomes, a high incidence of low-to-average incomes and progressively declining frequency among the upper income brackets (Table C1). For this reason the median values of income, i.e. those that divide the distribution of income into two equally numerous parts, are constantly lower than the mean values, which are influenced by the extremes. The asymmetry is more pronounced for one-person households, those living in large municipalities or those whose head is elderly, employed in agriculture or self-employed, owing to the greater variability found within these categories (Table B3).

Incomes below 10 million lire are most frequent among one-person households ( 8.7 per cent) and those where the head of household has no education ( 10.5 per cent), is not employed ( 7.3 per cent), is female ( 8 per cent) or under 30 ( 9.9 per cent). On the other hand, the incidence of incomes above 80 million lire is highest among households that have four or more income-earners ( 57.4 per cent), live in cities with more than 500,000 inhabitants ( 18.6 per cent), or whose heads are university graduate ( 43.9 per cent), sole proprietors or members of the professions ( 39.3 per cent) or managers ( 48.2 per cent) (Table C1).

With regard to income concentration, the households in the lowest decile received only 2 per cent of total income, whereas those in the highest decile received 27.5 per cent (Tables C3 and C4). The Gini coefficient of concentration is 0.374 for the distribution of household income and 0.343 for the distribution of equivalent income. ${ }^{16}$

[^5]As in the previous surveys, concentration of both household income and equivalent income is higher in the South and Islands than in the rest of Italy (Figure 4). ${ }^{17}$

Figure 4
Gini coefficients by geographic area


As to the composition of household income by source (Table 1), the largest share consists of income from payroll employment ( 38.5 per cent); property income, transfers, and self-employment or entrepreneurial income account for $23.7,23.5$ and 14.3 per cent respectively (Table C 2 ). The share of income from payroll employment in total household income was more than 2 percentage points lower than in 1995, continuing a declining trend. By contrast, that of income from self-employment increased by 1.9 points, so that labour income's overall share in the total remained unchanged. The share of income from transfers fell by 1.3 percentage points owing mainly to a smaller increase in average amounts than those recorded by the other sources of income, whereas property income's share rose by 1.5 points (Figure 5). ${ }^{18}$

The composition of income varies with income level. Transfers are prevalent among low-income households ( 55.2 per cent of the total for households with annual income below 20 million lire), the share of income from salaried employment is highest among households in the central income brackets and that of income from selfemployment or entrepreneurial and property income is highest among the upper income brackets (Table C2). A further breakdown of the components of income by household fifths (obtained by ranking the households by income and dividing the sample into five equally numerous parts) indicates that the share of interest on deposits is broadly the same

[^6]across all groups whereas that of income from government securities and, especially, other securities is particularly prominent among the upper income brackets (Table 1).

Table 1
Income account: average values and shares of household income by type (thousands of lire, percentages)

| Description (*) | Shares in household income by fifths of income-ranked households |  |  |  |  |  | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First | Second | Third | Fourth | Fifth | Total sample | (thousands of lire) |
| Net disposable income ........................ | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 48,272 |
| Compensation of employees.............. | 18.4 | 32.9 | 39.3 | 48.7 | 36.7 | 38.5 | 18,562 |
| Net wages and salaries ............... | 18.4 | 32.8 | 39.1 | 48.4 | 36.2 | 38.1 | 18,401 |
| Fringe benefits ......................... | 0.0 | 0.1 | 0.2 | 0.3 | 0.5 | 0.3 | 162 |
| Pensions and net transfers ................ | 54.0 | 39.8 | 29.9 | 19.3 | 15.1 | 23.5 | 11,366 |
| Pensions and arrears ................. | 53.4 | 39.3 | 29.2 | 19.0 | 14.7 | 23.1 | 11,136 |
| Pensions........................... | 53.1 | 38.9 | 28.8 | 18.5 | 14.4 | 22.7 | 10,976 |
| Arrears ............................. | 0.3 | 0.4 | 0.3 | 0.5 | 0.2 | 0.3 | 160 |
| Other transfers ........................ | 0.6 | 0.5 | 0.7 | 0.3 | 0.5 | 0.5 | 230 |
| Wage supplementation.......... | 1.1 | 0.5 | 0.5 | 0.3 | 0.1 | 0.3 | 163 |
| Scholarships....................... | 0.1 | 0.0 | 0.0 | 0.1 | 0.1 | 0.1 | 32 |
| Alimony and gifts ................ | -0.7 | -0.0 | 0.2 | -0.1 | 0.3 | 0.1 | 34 |
| Received..................... | 1.7 | 0.8 | 0.5 | 0.2 | 0.5 | 0.5 | 255 |
| Paid (-) ....................... | 2.4 | 0.8 | 0.4 | 0.2 | 0.3 | 0.5 | 221 |
| Net income from self-employment...... | 4.5 | 7.6 | 9.1 | 12.0 | 20.7 | 14.3 | 6,925 |
| Income from self-employment ...... | 9.0 | 8.0 | 9.7 | 11.9 | 16.4 | 12.9 | 6,211 |
| Depreciation (-) ........................ | 4.6 | 1.1 | 1.2 | 1.7 | 1.4 | 1.6 | 786 |
| Entrepreneurial income ............... | 0.2 | 0.8 | 0.7 | 1.8 | 5.7 | 3.1 | 1,501 |
| Property income ............................ | 23.0 | 19.7 | 21.7 | 20.1 | 27.4 | 23.7 | 11,419 |
| Income from buildings ................. | 20.7 | 17.7 | 18.7 | 16.7 | 18.4 | 18.1 | 8,721 |
| Actual rents ....................... | 0.3 | 0.2 | 0.5 | 0.5 | 1.9 | 1.1 | 509 |
| Imputed rents..................... | 20.4 | 17.4 | 18.2 | 16.1 | 16.5 | 17.0 | 8,213 |
| Income from financial assets....... | 2.3 | 2.0 | 3.0 | 3.4 | 9.1 | 5.6 | 2,698 |
| Interest on deposits.............. | 2.1 | 1.9 | 2.0 | 1.8 | 2.2 | 2.0 | 976 |
| Interest on gov. securities ...... | 0.5 | 0.4 | 0.7 | 0.9 | 1.3 | 1.0 | 461 |
| Income from other securities .. | 0.2 | 0.4 | 1.1 | 1.5 | 6.2 | 3.3 | 1,581 |
| Interest payable (-) .............. | 0.5 | 0.7 | 0.8 | 0.7 | 0.6 | 0.7 | 320 |

Net disposable income = Compensation of employees + Pensions and net transfers + Net income from self-employment + Property income

[^7]Analysis of the panel households furnishes some indications regarding movements of households on the income ladder. If the panel households are ranked by their 1995 income and the sample is divided into five quintiles, the resulting partition can be compared with that obtained from 1998 income.

Most often, households remained in the same income quintile as three years earlier. However, there are some significant instances of mobility: 3.9 per cent of the households in the highest quintile in 1995 are found in the two lowest in 1998, while 6.4 per cent of those in the lowest quintile in 1995 moved up to the two highest in 1998 (Table C5). ${ }^{19}$

Figure 5
Composition of average household income, 1987-1998
(percentage shares)


The extent of income mobility is generally smaller if panel households whose demographic composition changed are excluded from the sample (Table C6). ${ }^{20}$

The average propensity to consume is equal to 71.4 per cent (Table B1), lower than that found in the previous survey ( 76.6 per cent). ${ }^{21}$ The proportion of consumption allocated to durable goods was 9.9 per cent (Table D1), compared with 7.8 per cent in 1995.

Average individual labour income was 25.2 million lire (Table C7); the average is lower in smaller towns ( 23.2 million lire in towns with fewer than 20,000 inhabitants, compared with 30 million lire in cities with more than 500,000 ) and in the South and

[^8]Islands ( 21.5 million lire). The labour income of university graduates is more than double that of workers with no education ( 35.9 against 14.7 million). As regards the age of earners, the highest values were recorded for workers aged 41 to 50 and 51 to 65 (28.6 and 28.7 million lire respectively), and the lowest for in the outlying age groups (19.1 million lire for those under age 30 and 24.8 million for those over 65).

Average individual income from salaried employment and that from the selfemployment or enterprise ( 24 and 27.2 million lire respectively) were well above average individual income from transfers, which was equal to 15 million lire.

As in the previous survey, a section of the questionnaire was expressly devoted to income and employment expectations. Employed individuals and those seeking employment were asked to formulate a prediction regarding the possibility of remaining in work or finding a job in the next twelve months. Interviewees who considered it likely they would be working were also asked to indicate the range in which they expected their labour income to fall.

For the population as a whole, the estimated probability of working in the subsequent twelve months was 80.2 per cent, slightly higher than the 1995 figure of 77.9 per cent. The overall figure averages out widely differing situations: for those not employed, the probability of finding a job is estimated at 34.6 per cent (compared with 36.3 per cent in 1995); for those employed, the probability of still having a job is estimated at 87.3 per cent for wage and salary earners and 90.7 per cent for the self-employed (compared with 85 per cent for both categories in 1995). ${ }^{22}$ In particular, a higher probability of remaining in work was indicated by cadres and managers ( 95.6 per cent) and government employees ( 91.2 per cent); the perceived likelihood of continuing to hold a job was lower among blue-collar workers (84.2 per cent) and agricultural workers (79.7 per cent).

For the subsequent year respondents expected average income, assuming they worked, of 25.2 million lire. ${ }^{23}$ Factoring the probability of employment into the income estimate, we get average expected income not conditional upon employment status, which works out to 21.6 million lire, in line with actual 1998 earnings (Table C8). ${ }^{24}$

The ratio between expected income and actual income is higher, on the average, for self-employed workers ( +6 per cent) than for wage and salary earners ( -6 per cent). In the previous survey the gap between forecast and actuality was greater $(+10.7$ per cent for the self-employed, -7.1 per cent for employees).

The latest survey also confirms the discrepancy in levels of uncertainty over future income between payroll employees and the self-employed. For the latter,

[^9]coefficients of variation of the forecasts ${ }^{25}$ are higher, on the average. Residents in the South and the Islands are marked by greater uncertainty, as are the unemployed, naturally.

In order to examine some issues connected with employment status, the survey included several demands on working hour flexibility on the job.

The responses indicated that most workers ( 81.5 per cent) have to keep to definite working hours, with a marked difference between employees ( 95 per cent) and self-employed workers ( 39.5 per cent).

Among those with definite working hours, 14.9 per cent also work night shifts and 20 per cent on holidays. Night work is more frequent among men, who work more than twice as many nights a year as women (10.8 as against 4.5), among young people, the poorly educated, production workers, government and public service workers. Holiday work is also characteristic of men (but with a smaller gap than for night work), service workers, the self-employed, large-city residents, and the Centre, the South and the Islands. The average number of holidays worked per year, which is higher for the self-employed ( 6.7 days) rises with individual income (Table C9).

Figure 6
Freedom in starting and quitting time
(score on a scale of ten)


The need to work outside ordinary working hours is greater for managers and entrepreneurs and increases with individual income. This is offset, however, by the greater freedom of choice in starting and quitting times (Figure 6).

[^10]
### 3.2 Real wealth

Real household wealth, ${ }^{26}$ net of liabilities contracted for the purchase of real goods, came to an average of 245.8 million lire, or about 5.1 times average income (Table B1), with 254 million lire in real assets and 8.1 million in financial liabilities contracted for their purchase (Table E2). Compared with 1995, this represents an increase in net real wealth of 9.5 per cent.

The composition of real assets was real property, 86 per cent; business equities, 11.7 per cent; and valuables, 2.3 per cent. ${ }^{27}$ The portion accounted for by real estate, though continuing to predominate in all wealth classes, is greater in the middle classes. In the class with net real wealth of less than 40 million lire, the portion accounted for by valuables was markedly higher than the average ( 38.3 per cent), while in the over-400million class the portion accounted for by equities was much larger ( 16.6 per cent) (Table E3).

The financial liabilities contracted for the purchase of real goods were 17.1 per cent greater than in the previous survey and now 3.3 as against 3.1 per cent of net real wealth. Even so, Italian household debt remains much lower than in most other industrial countries. ${ }^{28}$ Consistent with this evidence, the survey finds that only a comparative few households have financial liabilities: 11.8 per cent have liabilities contracted for the purchase of real goods and 24.8 per overall, including other forms of financial liabilities. ${ }^{29}$

Net real wealth is more concentrated than income, ${ }^{30}$ with a Gini index of 0.635 ( 0.630 in 1995); the top 10 per cent of households have 46.4 per cent of all net real wealth.

As to distribution, 28.4 per cent of households have wealth of less than 20 million lire and 16.7 per cent more than 400 million. The share with more than 400 million is greater for households in cities with more than 500,000 inhabitants ( 18.8 per cent), for those resident in the Centre of Italy ( 20.6 per cent), and for those with heads who are university-educated ( 35.5 per cent) or self-employed (36.7 per cent (Table E1).

The amount of durable goods owned by households averages 29.5 million lire, 11.7 million of it consisting in transport vehicles (Table E3).

[^11]
### 3.3 The diffusion of financial assets

Gathering data on households' financial assets is difficult because of respondents' reticence to state how much they actually own. In fact, total assets estimated on the basis of interviewees' responses turn out to be less than the amount attributed to households by the aggregate financial statistics. ${ }^{31}$ Here, we shall accordingly just set out the information on the diffusion of ownership, which we consider to be less severely influenced by interviewees' reticence. ${ }^{32}$

The survey found that at the end of 1998, 86.2 per cent of Italian households held at least one financial asset; 82.1 per cent had a bank deposit, 11.5 per cent a postal deposit, 11.8 per cent government securities, 12.5 per cent bonds and investment fund units, and 7.8 per cent Italian shares or equity participations. ${ }^{33}$ Postal savings certificates were less common ( 5.9 per cent), as were CDs and repos ( 4.2 per cent). Other forms of investment involved still smaller groups: 1.3 per cent invested their savings in loans to cooperatives, 2.7 per cent entrusted them to portfolio management accounts, and 0.8 per cent invested in foreign securities (Table F1, Figure 7).

Compared with 1995, there is a considerable decline in the number of households holding government paper, CDs and repos, and postal savings certificates and a significant increase in those holding bonds and mutual fund units, shares, foreign securities and assets assigned to portfolio management accounts (Figures 7 and 8).

Obviously, possession of financial assets is related with household characteristics, first of all economic characteristics. ${ }^{34}$ Penetration of financial instruments increases with income (and with wealth), except for postal deposits, which are still characteristic, though less markedly so than in the past, of households headed by persons with relatively poor education, and for loans to cooperatives, which are particularly concentrated in several regions of Central and Northern Italy.

[^12]Diffusion of financial assets at the end of 1998
(percentage of households)


Figure 8
Change in proportion of households holding each type of financial asset, 1995-1998
(percentage points)


In the South there is generally less penetration of financial instruments. Investment in bonds and mutual funds, for example, at 4.5 per cent, is only half as common as in the Centre and one fifth as common as in the North. This is due only in part to the lower standard of living; less use of these instruments is also found when comparing households with equal levels of wealth. Conversely, in the South and the Islands 6.9 per cent of households hold postal saving certificates, about the same as in the Centre ( 7.3 per cent) and more than in the North ( 4.6 per cent).

By occupational status, holding government securities is fairly uniform between categories ( 10.7 per cent for wage and salary earners, 13 per cent for the self-employed, 12.2 per cent for the retired and other non-employed). For other forms of investment, the self-employed are more inclined to bonds, mutual funds and shares, while wage and salary earners are more likely to have savings deposits and postal savings certificates.

Naturally, possession of a given financial asset at any time may depend on contingent factors; alone, it does not permit full evaluation of the diffusion of that instrument among the population.

Interesting information can be drawn from the data of possession over one's lifetime of different types of financial asset (Table F2). For example, a significant number of household heads ( 32.4 per cent) have held government securities at some time; the share is higher for households in the North ( 43.8 per cent), those with income above than 80 million lire ( 63.5 per cent) and those with university-educated heads ( 51.6 per cent). The portion who have ever held shares or capital quotas is much smaller but still increasing by comparison with 1995 (11.1 as against 7.3 per cent); the portion is especially low among households in the South and the Islands ( 4.7 per cent).

Among bank accounts, current accounts are almost three times as common as savings accounts ( 73 as against 26.7 per cent) (Table F3). Postal deposits, by contrast, are more likely to be savings accounts than current accounts ( 10.7 as against 0.9 per cent) (Table F4).

Interestingly, between the 1995 and 1998 surveys the number of households with a bank account who do not know, even approximately, what interest rate their savings are earning was nearly halved (from 17.7 to 9.7 per cent). The average rates reported show substantial uniformity of yields (Table F5).

Turning to portfolio composition, nearly all households who have any financial assets have a bank or postal deposit (Figure 9); 61.5 per cent have only a deposit, while 6.8 per also have government securities and 4.9 per cent both government and other securities; 12.8 per cent hold both a deposit and other instruments (mutual fund units, bonds, shares), a 1.6-point rise compared with 1995.

Considering insurance assets, 7.9 per cent of households have supplementary retirement plans or the like (e.g., insurance savings plans for one's children) and another 23.6 per cent have life insurance policies. Straight life insurance is fairly evenly distributed throughout the country, but supplementary pension plans, which are mostly held by entrepreneurs and professionals, are virtually absent in the South (Table F6). By comparison with 1995 , the frequency of the pension plans remained unchanged, that of life insurance rose by 1.8 points.

Figure 9


### 3.4 The use of payment instruments

The latest survey confirms the previously reported tendency of households to replace traditional means of payment, such as cash and cheques, with more advanced, flexible instruments such as credit cards, ATM and standing debit orders.

Households with bank current accounts issued an average of 1.4 cheques a month (Table G1), compared with 1.5 in 1995 and 2 in 1993. Obviously the number of cheques written increases with household income and with the number of income earners. Cheques were written most frequently by households headed by a self-employed worker (3.2 a month).

The number of bank payment orders was 11.3 per year per household, compared with 8.5 in 1995.

Standing debit orders, typically used to pay utility bills, were used by 36.4 per cent of the households surveyed, up from 25.6 per cent in 1995. There is a significant geographical disparity, with frequencies ranging from 54 per cent in the North to 30.6 per cent in Centre and 14 per cent in the South and Islands (Table G2).

The number of households using POS debit cards also rose significantly, from 12.9 per cent in 1995 to 27.2 per cent in 1998; there is a persistent gap between the South and Islands and the rest of the country.

The proportion of households with ATM payment cards and credit cards was 48.5 and 20.3 per cent respectively, compared with 40 and 14.3 per cent in 1995. Possession of these instruments is correlated with household income and with educational attainment; they are more common among young households (Table G3).

The most common means of receiving income are direct crediting to a current account ( 57.4 per cent) and cash ( 26.4 per cent). A significant share of households are also paid via cheque ( 14.2 per cent ) (Table G4). Compared with previous surveys there is a further increase in direct crediting of current accounts and a decline in payments in cash or by cheque or banker's draft (Figure 10).

Figure 10
Payment instruments by which households receive income
(percentage shares)


Direct crediting of one's bank account is most common in the North ( 66.2 per cent), in large cities, among high-income households, and in those headed by welleducated persons and wage or salary earners. The portion receiving their income in cash is higher in the South and Islands ( 45.2 per cent) and in small cities and towns, among low-income households and those headed by relatively poorly educated persons and the self-employed or persons not in the labour force. The portion paid by cheque is especially high for households headed by the self-employed ( 28.3 per cent).

The average cash holdings of the households surveyed was 683,000 lire, or 2 per cent of their annual consumption, which was slightly lower than in 1995 ( 724,000 lire, or 2.2 per cent of annual consumption).

The lower cash threshold, i.e. the amount below which households with accounts make cash withdrawals, was 234,000 lire, or 0.6 per cent of their annual consumption (in 1995, the figure was 175,000 lire, or 0.5 per cent) (Table G5).

### 3.5 The primary residence

The average size of the residence of the households surveyed was 105 square meters; 15.6 per cent had homes smaller than 60 square meters, 19.4 per cent, larger than 120 (Table A2). Naturally, home size varies with the size of the household. Single-member households had an average dwelling of 85 square meters; two-member households, 100 square meters; and so on. The average living space came to 47 square meters per person.

The average worth of these dwellings was 219 million lire, or 2.1 million lire per square meter. ${ }^{35}$ The value per square meter varies significantly by region ( 2.3 million lire in the North, 2.5 million in the Centre, 1.5 million in the South and Islands) and by town size ( 1.7 million lire for towns up to 5,000 inhabitants, 2.8 million for municipalities larger than 200,000 inhabitants.

The latest survey finds a further rise in house prices. The average value of a 100-square-meter home rose from 4.7 times the average yearly take-home pay of production and clerical workers in 1987 to 9 times in 1998. In nominal terms, the average value tripled over the period, from 0.7 to 2.1 million lire per square meter (or an average annual rise of 10.8 per cent). The rise was sharper in the North ( +246 per cent) than in the Centre or the South and Islands ( +181 and +166 per cent respectively).

Figure 11
Value of households' primary residence, 1987-1998
(thousands of lire per square meter)


The household itself owns this primary dwelling in 65.9 per cent of the cases; 22.8 per cent are tenants; 10.8 per cent occupied under "other arrangements" (usufruct, use

[^13]without charge); and the remaining 0.6 per cent, under right of redemption (Table H 1 , Figure 12). ${ }^{36}$

Figure 12


Home ownership is most common in small towns ( 70.9 per cent in municipalities of under 20,000 inhabitants). Home ownership increases with the age of the household head except for the over-65 age-group, which displays a significant share of "other arrangements" (13.1 per cent). The youngest age-groups more commonly rent their homes or occupy them under "other arrangements" (Table H1).

Between 1995 and 1998 there was a sharp decline, from 12.5 to 7.5 per cent, in the portion of homes rented under rent control and a more modest drop in those rented informally (from 6.7 to 6.4 per cent). The portion rented under derogation from the rent control act rose from 2.6 to 4.2 per cent (Figure 13). There was also a small reduction in the share of publicly owned homes (from 7.1 to 6.3 per cent).

Owner-occupied homes averaged 250.1 million lire in value. The imputed rental value, i.e. the rent that owners considered they could have earned by renting the home out, was 9.1 million lire per year. The value of these homes varied sharply with city size ( 312.1 million lire in municipalities larger than 500,000 inhabitants, 244 million in those smaller than 20,000 ) and by region ( 287.5 million in the Centre, 283.6 million in the North, 183.2 million in the South and Islands), as well, obviously, as with the characteristics of the homes themselves (Table H2).

Rental homes had an average value of 154.6 million lire, considerably less than owner-occupied homes. This difference depends mainly on their smaller size ( 110 square meters, on average, for owner-occupied homes, 80 square meters for rented homes). Average rentals paid came to 5.3 million lire a year, an increase of 30 per cent over the

[^14]previous survey, owing to the further liberalization of the rental market. The increase was even sharper for publicly owned housing ( 47 per cent).

The gross yield to the owner thus rose from 2.9 per cent in 1995 to 3.4 per cent in 1998. The value of the home and the rent paid both increase with the size of the dwelling; the gross yield to the owner, however, declines as the home increases in size (Table H3).

Figure 13
Type of rental contract
(percentage of households)


## APPENDIX A:

METHODOLOGICAL NOTE

## METHODOLOGICAL NOTE

## 1. The sample design

Until 1987 the Bank of Italy's survey of Italian household budgets was conducted with time-independent samples of households. In order to facilitate analysis of changes in the phenomena being investigated, since 1989 part of the sample has comprised households that were interviewed in previous surveys (panel households).

The table 1a shows the sample size used between 1987 and 1998, indicating the number of households interviewed in more than one survey. For example, of the 7,147 households that made up the sample in the 1998 survey, 85 had participated since 1987, 459 since $1989,1,169$ since 1991, 583 since 1993 and 373 since 1995. The remaining 4,478 were being interviewed for the first time.

Table 1a
Households interviewed in the 1987-1998 surveys

| Year of first interview | Year of survey |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1987 | 1989 | 1991 | 1993 | 1995 | 1998 |
| 1987. | 8,027 | 1,206 | 350 | 173 | 126 | 85 |
| 1989............... |  | 7,068 | 1,837 | 877 | 701 | 459 |
| 1991. |  |  | 6,001 | 2,420 | 1,752 | 1,169 |
| 1993.................... |  |  |  | 4,619 | 1,066 | 583 |
| 1995........................ |  |  |  |  | 4,490 | 373 |
| 1998....................... |  |  |  |  |  | 4,478 |
| Sample size................... | 8,027 | 8,274 | 8,188 | 8,089 | 8,135 | 7,147 |

The overall sample size in the 1998 survey ( 7,147 households) was about 1,000 less than that of the previous study $(8,135) .{ }^{37}$ The proportion of panel households was also reduced from 44.8 to 37.3 per cent ( 2,669 households). ${ }^{38}$

The sample was drawn in two stages (municipalities and households), with the stratification of the primary sampling units (municipalities) by region and size. Within each

[^15]stratum, the municipalities in which interviews would be conducted was selected by including all municipalities with a population of more than 40,000 and randomly selecting smaller towns. Households were then selected randomly.

In order to form the panel, the municipalities were selected from among those already sampled in the 1995 survey (panel municipalities). Households residing in these municipalities that participated in at least two surveys are all included in the sample (about 3,600 households); the remaining panel households are selected randomly from among those interviewed in the previous survey only. ${ }^{39}$

The non-panel households were selected randomly from municipal registers in both panel and non-panel municipalities.

Households were interviewed in 318 municipalities (304 panel and 14 non-panel; Table 2a). ${ }^{40}$

Table 2a

## Survey municipalities

| Geographical area | Panel | Non panel | Total |
| :---: | :---: | :---: | :---: |
| North ............................................. | 126 | 4 | 130 |
| Centre ...................................... | 67 | 2 | 69 |
| South and Islands ............................ | 111 | 8 | 119 |
| Total.................. | 304 | 14 | 318 |

[^16]
## 2. The questionnaire

In this survey, the standard interview method based on a paper-based questionnaire (PAPI survey - Paper and Pencil Personal Interviewing) was modified to include computer-assisted interviews for about two thirds of the sample (CAPI -Computer-Assisted Personal Interviewing). ${ }^{41}$

Under the latter method, households provide responses to an electronic questionnaire, which is essentially a computer program that in addition to storing data also performs a number of checks on it, making it possible to remedy inconsistencies in the responses directly with the household. ${ }^{42}$ This ensures higher data quality, albeit at the price of the more complex programming of the questionnaire.

The interviews conducted with a paper-based questionnaires were subsequently transferred to electronic media by the survey company using the CAPI program as the input screen.

The questionnaire, which was based on that used in the previous survey, was subjected to the usual pretesting before the start of the general survey in order to reduce difficulties in comprehension and answering. The test survey, which involved about 100 households from around Italy, was conducted by pairs of interviewers. One conducted the interview proper, while the other noted difficulties on a special questionnaire. ${ }^{43}$ This exercise provided information that was helpful in reformulating certain questions more clearly.

The questionnaire used in the survey (see appendix C) has a modular structure. It is composed of a general part addressing aspects relevant to all households and a series of annexes with questions relevant to specific subsets.

In order to reduce the burden of answering, some sections were only administered to a random subset of the sample. In particular, households had to answer only one of the two sets of questions regarding working conditions and income expectations, depending on the year of birth (odd or even) of the head of household. ${ }^{44}$

Interviews lasted an average of 53 minutes, compared with 64 minutes in the previous survey. However, there was considerable variability within the sample, which

[^17]was positively correlated with income, wealth and number of household members (Table 4a).

## 3. The interview

Interviews were conducted by a specialized company using professional interviewers

The interview stage was preceded by a series of meetings at which Bank of Italy officials and representatives of the company gave instructions directly to the interviewers.

The households contacted for interviews, who are guaranteed complete anonymity, receive a booklet describing the purpose of the survey and giving a number of examples of the ways in which the data are used. ${ }^{45}$ The participating households may request a copy of the results of a previous survey.

Interviewers contacted 16,268 households, of which 43.9 per cent agreed to be interviewed (Table 3a). ${ }^{46}$

The sample was therefore composed of 7,147 households, of which 2,669 were panel households and 4,478 non-panel households. The participation rate was, as is normally the case, higher for panel households ( 66 per cent, compared with 36.6 per cent for non-panel households).

[^18]Households contacted and reason for failure to interview
(percentages)

| Households: | Panel |  | Non panel |  | Total |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Number |  | Percentage | Number | Percentage | Number |
| Percentage |  |  |  |  |  |  |
| Interviewed ................. | 2,669 | 66.0 | 4,478 | 36.6 | 7,147 | 43.9 |
| Refusal...................... | 1,128 | 27.9 | 5,313 | 43.5 | 6,441 | 39.6 |
| Unable to contact......... | 245 | 6.1 | 2,435 | 19.9 | 2,680 | 16.5 |
| Total .................... | $\mathbf{4 , 0 4 2}$ | $\mathbf{1 0 0 . 0}$ | $\mathbf{1 2 , 2 2 6}$ | $\mathbf{1 0 0 . 0}$ | $\mathbf{1 6 , 2 6 8}$ | $\mathbf{1 0 0 . 0}$ |
| Ineligible (*) .................. | 176 | 4.4 | 1,224 | 10.0 | 1,400 | 8.6 |

$\left(^{*}\right)$ Households not at the address listed in the municipal register (wrong addresses, deceased, moved).

The most common reason for non-participation was the unwillingness of the household ( 39.6 per cent; Table 3a). In 16.5 per cent of cases, the household could not be contacted by telephone or during the three visits paid by interviewers on different days and at different times.

## 4. Non-response and response reliability

Non-response can be a problem in statistical surveys since it may produce samples in which the less-cooperative segments of the population are underrepresented, thus generating biased estimates (selection bias).

One indication of the extent of the phenomena is provided by the number of contacts needed to obtain an interview (Table 4a). In order to conduct the 7,147 interviews, interviewers made a total of 10,712 contact attempts, including 8,358 personal visits and 2,354 telephone calls (the latter were made solely to fix an appointment). ${ }^{47}$

The difficulty of obtaining an interview increased with income, wealth and the educational qualification of the head of household. It was less difficult to obtain interviews in smaller municipalities, with households of small size and where the head of household was retired or female.

A number of measures were taken to limit the potentially distorting effects of failure to participate. First, households that could not be interviewed were replaced by others selected randomly in the same municipality. Second, at the end of the survey the sample was post stratified on the basis of certain individual characteristics of the interviewees, making it possible to reweight the various segments of the population within the sample (see section 7 below).

[^19]Studies of the data from the 1989 survey suggest that the bias of the estimates due to non-participation is small, thanks in part to the measures taken. ${ }^{48}$

An additional aspect that can influence the quality of estimates is the reluctance of households to report their sources of income or the real or financial assets they hold. ${ }^{49}$ Although participation in the survey is voluntary and the content of the survey is known to the interviewee before the start, it is possible that respondents are not entirely truthful in their responses to the more "sensitive" questions, such as those regarding income or wealth.

In order to assess the extent of such phenomena, which by their very nature are difficult to investigate, interviewers were asked to express a summary evaluation of the presumed reliability of the responses immediately following the interview, basing their judgement on the correspondence between the information provided and objective evidence available to them (zone and type of dwelling occupied by the household, standard of living implied by quality of furnishings, etc.). ${ }^{50}$

As in the previous survey, although the reliability level was satisfactory on average, it was not homogeneous across the sample. The highest ratings were given to households with heads who were young, had a high educational qualification, were employees and resided in the North. Slightly lower ratings were given to households with heads who were elderly, had a low educational qualification, were self-employed or retired and resided in the South or the Islands. Reliability increased as the income and wealth reported in the survey increased (Table 4a). ${ }^{51}$

Additional elements used to assess the reliability of respondents can be obtained by comparing survey estimates with figures from the national accounts. Such comparisons must be made with caution, since at least part of the disparities found may be due to definitional differences. ${ }^{52}$

However, for the sources of income the recent adoption of the new system of national accounts (ESA95) has delayed the distribution of the necessary information by Istat, making comparisons impossible for the 1998 survey. A study of the surveys

[^20]conducted up to $1995^{53}$ suggests that the survey understates income from interest and dividends and self-employment income more than income from transfers and salaried employment. By contrast, actual and imputed rents appear to be overstated. ${ }^{54}$

For real wealth, previous studies ${ }^{55}$ have indicated that the value of dwellings is understated by about 20 per cent. This appears to be due mainly to the failure to report second homes. Financial assets seem to be under-reported by a greater amount. Overall, the estimate that emerged from the 1998 survey was 22 per cent of the corresponding item in the financial accounts, although the latter also includes the assets of non-profit institutions. The underestimate is smaller for cash and bank or postal deposits, while that for shares, bonds and investment fund units is larger. ${ }^{56}$

[^21]Contacts for interviews actually conducted, average length of interview and reliability of responses (number, minutes, score on scale of 1-10)

| Characteristics* | Phone contacts | Visits | Total contact attempts | Households | Contact attempts per 100 households | Average length of interview | Response reliability |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gender |  |  |  |  |  |  |  |
| male. | 1,835 | 6,329 | 8,164 | 5,411 | 150.9 | 54.7 | 7.6 |
| female | 519 | 2,029 | 2,548 | 1,736 | 146.8 | 48.2 | 7.5 |
| Age |  |  |  |  |  |  |  |
| up to 30 years ............................................ | 66 | 381 | 447 | 318 | 140.6 | 49.8 | 8.0 |
| 31 to 40 | 416 | 1,464 | 1,880 | 1,218 | 154.4 | 53.5 | 7.9 |
| 41 to 50 | 584 | 1,871 | 2,455 | 1,582 | 155.2 | 55.6 | 7.8 |
| 51 to 65 | 774 | 2,641 | 3,415 | 2,259 | 151.2 | 55.5 | 7.5 |
| over 65 | 514 | 2,001 | 2,515 | 1,770 | 142.1 | 48.3 | 7.3 |
| Education |  |  |  |  |  |  |  |
| none ....................................................... | 77 | 603 | 680 | 522 | 130.3 | 42.5 | 7.1 |
| elementary school | 535 | 2,268 | 2,803 | 1,964 | 142.7 | 50.2 | 7.4 |
| middle school | 759 | 2,656 | 3,415 | 2,270 | 150.4 | 54.1 | 7.6 |
| high school ................................................ | 719 | 2,144 | 2,863 | 1,811 | 158.1 | 56.4 | 7.9 |
| university degree .......................................... | 264 | 687 | 951 | 580 | 164.0 | 58.6 | 7.9 |
| Branch of activity |  |  |  |  |  |  |  |
| agriculture ............................................... | 39 | 165 | 204 | 145 | 140.7 | 53.5 | 7.4 |
| industry | 397 | 1,478 | 1,875 | 1,247 | 150.4 | 54.8 | 7.7 |
| public administration | 425 | 1,276 | 1,701 | 1,098 | 154.9 | 55.8 | 8.0 |
| other sector | 489 | 1,545 | 2,034 | 1,277 | 159.3 | 57.4 | 7.7 |
| not employed .............................................. | 1,004 | 3,894 | 4,898 | 3,380 | 144.9 | 50.1 | 7.4 |
| Work status |  |  |  |  |  |  |  |
| Employee |  |  |  |  |  |  |  |
| blue-collar worker ................................... | 347 | 1,339 | 1,686 | 1,148 | 146.9 | 53.5 | 7.8 |
| office worker or school teacher .................. | 499 | 1,434 | 1,933 | 1,217 | 158.8 | 54.8 | 8.1 |
| cadre or manager .................................... | 152 | 411 | 563 | 352 | 159.9 | 59.5 | 8.1 |
| total | 998 | 3,184 | 4,182 | 2,717 | 153.9 | 54.9 | 8.0 |
| Self-employed |  |  |  |  |  |  |  |
| sole proprietor, member of arts or professions.. | 167 | 558 | 725 | 454 | 159.7 | 59.5 | 7.6 |
| other self-employed ................................. | 185 | 722 | 907 | 596 | 152.2 | 57.9 | 7.1 |
| total | 352 | 1,280 | 1,632 | 1,050 | 155.4 | 58.6 | 7.3 |
| Not employed |  |  |  |  |  |  |  |
| retired .. | 822 | 3,160 | 3982 | 2,763 | 144.1 | 50.1 | 7.4 |
| other | 182 | 734 | 916 | 617 | 148.5 | 49.8 | 7.3 |
| total. | 1,004 | 3,894 | 4,898 | 3,380 | 144.9 | 50.1 | 7.4 |
| Household size |  |  |  |  |  |  |  |
| 1 member | 306 | 1,308 | 1,614 | 1,141 | 141.5 | 44.0 | 7.6 |
| 2 members ................................................. | 576 | 2,055 | 2,631 | 1,783 | 147.6 | 51.4 | 7.5 |
| 3 members | 585 | 2,002 | 2,587 | 1,684 | 153.6 | 55.1 | 7.6 |
| 4 members | 614 | 2,117 | 2,731 | 1,798 | 151.9 | 56.7 | 7.7 |
| 5 members or more. | 273 | 876 | 1,149 | 741 | 155.1 | 58.5 | 7.5 |
| Number of earners |  |  |  |  |  |  |  |
| 1 earner | 854 | 3,440 | 4,294 | 2,966 | 144.8 | 48.6 | 7.5 |
| 2 earners | 1,096 | 3,623 | 4,719 | 3,119 | 151.3 | 54.4 | 7.7 |
| 2 earners | 301 | 998 | 1,299 | 810 | 160.4 | 60.6 | 7.5 |
| 4 earners or more | 103 | 297 | 400 | 252 | 158.7 | 67.2 | 7.7 |
| Real net wealth |  |  |  |  |  |  |  |
| up to 40 million lire . | 609 | 2,407 | 3,016 | 2,075 | 145.3 | 48.9 | 7.7 |
| from 40 to 100 million. | 170 | 750 | 920 | 637 | 144.4 | 48.3 | 7.4 |
| from 100 to 200 million | 423 | 1,672 | 2,095 | 1,436 | 145.9 | 51.6 | 7.5 |
| from 200 to 400 million. | 606 | 2,005 | 2,611 | 1,729 | 151.0 | 54.8 | 7.6 |
| more than 400 million. | 546 | 1,524 | 2,070 | 1,270 | 163.0 | 62.1 | 7.8 |
| Household income |  |  |  |  |  |  |  |
| up to 20 million lire ......................................... | 217 | 1,221 | 1,438 | 1,046 | 137.5 | 43.4 | 7.2 |
| from 20 to 40 million....................................... | 612 | 2,641 | 3,253 | 2,285 | 142.4 | 48.8 | 7.5 |
| from 40 to 60 million....................................... | 609 | 2,039 | 2,648 | 1,762 | 150.3 | 55.2 | 7.7 |
| from 60 to 80 million....................................... | 412 | 1,232 | 1,644 | 1,028 | 159.9 | 58.6 | 7.8 |
| more than 80 million ...................................... | 504 | 1,225 | 1,729 | 1,026 | 168.5 | 63.9 | 8.0 |
| Town size |  |  |  |  |  |  |  |
| up to 20,000 inhabitants ................................. | 444 | 2,228 | 2,672 | 1,908 | 140.0 | 50.7 | 7.5 |
| from 20,000 to 40,000 .................................... | 386 | 1,814 | 2,200 | 1,534 | 143.4 | 52.3 | 7.5 |
| from 40,000 to 500,000.................................... | 1,121 | 3,329 | 4,450 | 2,864 | 155.4 | 54.3 | 7.6 |
| more than 500,000 ....................................... | 403 | 987 | 1,390 | 841 | 165.3 | 56.4 | 7.9 |
| Geographical area |  |  |  |  |  |  |  |
| North | 1,164 | 3,493 | 4,657 | 2,996 | 155.4 | 54.8 | 7.7 |
| Centre | 436 | 1,851 | 2,287 | 1,524 | 150.1 | 56.7 | 7.6 |
| South and Islands ......................................... | 754 | 3,014 | 3,768 | 2,627 | 143.4 | 49.2 | 7.5 |
| Total................................ | 2,354 | 8,358 | 10,712 | 7,147 | 149.9 | 53.2 | 7.6 |

[^22]
## 5. Checking data and imputing missing data

The CAPI survey method sharply reduced the need for post-survey consistency checks of data quality. However, the standard checking procedure was used for the interviews conducted with the paper-based questionnaire (about one third), for which the CAPI program was used as an input screen in order to exploit its ability to flag inconsistencies. In these cases, problems were solved through telephone contacts with the households involved.

Once the checks were completed, work began on imputing missing answers, which could have been due to reticence on the part of the interviewee or difficulties that respondents had in replying to the question. ${ }^{57}$ It is necessary to impute answers for all the elementary variables that make up the aggregate, since the absence of even one component would prevent calculation of the aggregate (for example, it is necessary to impute fringe benefits such as lunch coupons in order to calculate income from salaried employment).

The amount of imputed data is generally small, on the order of a few dozen cases for most variables. For more complex questions that require the respondent to estimate amounts, such as fringe benefits for salaried workers, depreciation for the selfemployed, the value of dwellings or business equity, imputed rents, other property and furnishings, between 5 and 10 per cent of the data must be imputed.

Regression models are used to estimate the values to assign to the missing answers on the basis of other available information that is correlated with the missing data. In order to avoid an excessive concentration around average values, a random component is added, extracted from a normal variable, with a mean of zero and a variance equal to that of the residuals in the regression model. This preserves the mean and variance of the data actually measured.

## 6. Aggregate variables

The main aggregates, which are constructed from the items in the questionnaire, are shown in Tables 5a, 6a and 7a. The calculation method for the elementary components of the aggregates is given, as is the reference to the sections of the questionnaire from which the information was obtained.

[^23]Table 5a
Aggregation of variables: income account

| Variable name | Description ${ }^{(1)}$ | Questionnaire reference ${ }^{(2)}$ |
| :---: | :---: | :---: |
| Y | Net disposable income |  |
| YL | Compensation of employees |  |
| YL1 | Net wages and salaries | B1/7 |
| YL2 | Fringe benefits | B1/9 |
| YT | Pensions and net transfers |  |
| YTP | Pensions and arrears |  |
| YTP1 | Pensions | B5/4 * B5/5 |
| YTP2 | Arrears | B5/6 |
| YTA | Other transfers |  |
| YTA1 | Economic assistance (wage supplem. etc.) | B6(b1,b2,b3,c1,c2,c3,c4,c5,c6,c7) |
| YTA2 | Scholarships | B6/d1 |
| YTA3 | Alimony and gifts |  |
| YTA31 | received | B6/(d2,d3,d4) |
| YTA32 | paid (-) | E05(1,2) |
| YM | Net income from self-employment |  |
| YM1 | Income from self-employment | $B 2 / 6+B 3 / 6$ |
| YM2 | Depreciation (-) | $B 2 / 10+B 3 / 10$ |
| YM3 | Entrepreneurial income | $B 4 / 6+B 4 / 7$ |
| YC | Property income |  |
| YCA | Income from buildings |  |
| YCA1 | Actual rents | D1/9 + D2/6 |
| YCA2 | Imputed rents ${ }^{(3)}$ | $(\mathrm{D} / 21 * 12)+\mathrm{D} 1 / 10$ |
| YCF | Income from financial assets ${ }^{(4)}$ |  |
| YCF1 | Interest on deposits | Rate1*C/47(A,B) |
| YCF2 | Interest on government securities | Rate2*C/47(C) |
| YCF3 | Income from other securities | Rate3*C/47(D,E,F,G,H) |
| YCF4 | Interest payable (-) | Rate ${ }^{*} \mathrm{C} / 55(1,2)$ |

$Y=Y L+Y T+Y M+Y C$
(1) A minus sign indicates the item is included with a negative sign in calculating the aggregate of which it is a component.
(2) The questionnaire reference is coded as follows: section or annex/question (where necessary, line of question).
(3) Excludes buildings used for self-employment.
(4) Interest rate * capital stock.

Table 6a
Aggregation of variables: use of income account

| Variable name | Description | Questionnaire reference ${ }^{(1)}$ |
| :--- | :--- | :--- |
| Y | Net disposable income |  |
| $C$ | Consumption |  |
| $C D$ | Durables | $\mathrm{E} / 1(2)-\mathrm{E} / 4(2)$ |
| CD 1 | Transport equipment | $\mathrm{E} / 1(3)$ |
| CD 2 | Furnishings, etc. | $\left((\mathrm{E} / 6+\mathrm{D} / 17)^{*} 12\right)+\mathrm{YL} 2+\mathrm{YCA} 2$ |
| CN | Non-durables |  |
| S | Saving ${ }^{(2)}$ |  |
| $\mathrm{Y}=\mathrm{C}+\mathrm{S}$ |  |  |

(1) The questionnaire reference is coded as follows: section or annex/question (where necessary, line of question).
(2) Determined as a residual.

Table 7a

## Aggregation of variables: capital account

| Variable name |  | Description ${ }^{(1)}$ |
| :--- | :--- | :--- |
| WR | Net real wealth | Questionnaire reference ${ }^{(2)}$ |
| AR | Real assets |  |
| AR1 | Real estate | $\mathrm{D} 1 / 7^{*} \mathrm{D} 1 / 2+\mathrm{D} / 30^{*} \mathrm{D} / 3+\mathrm{D} / 34$ |
| AR2 | Business equity | $\mathrm{B} 2 / 9+\mathrm{B} 3 / 9+\mathrm{B} 4 / 9$ |
| AR3 | Valuables | $\mathrm{E} / 8(1)$ |
| PF | Financial liabilities $(-)^{(3)}$ | $\mathrm{C} / 55(1,2)+\mathrm{B} 2 / 7(1,2,3)+\mathrm{B} 3 / 7(1,2,3)$ |

Memorandum item:

| BD | Consumer durables |  |
| :--- | :--- | :--- |
| BD1 | Transport equipment | $\mathrm{E} / 2(2)$ |
| BD2 | Furnishings, etc. | $\mathrm{E} / 2(3)$ |

$W R=A R-P F$
(1) A minus sign indicates the item is included with a negative sign in calculating the aggregate of which it is a component.
(2) The questionnaire reference is coded as follows: section or annex/question (where necessary, line of question).
(3) Incurred in acquiring real assets.

## 7. The sample estimates

The estimation procedure, which is similar to that used in the last survey, consists of three stages:
a) Calculation of the sampling weights for households

Each member of the each household is assigned an initial weight defined as the inverse of his/her probability of inclusion in the sample. Given the sample design, the coefficient is constant at the municipality level and is equal to:
(1) $\quad w_{h i}= \begin{cases}\frac{P_{h}}{\widetilde{P}_{h}} \frac{P_{h i}}{n_{h i}} & \text { for municipalities with more than 40,000 inhabitants } \\ \frac{1}{m_{h}} \frac{P_{h}}{n_{h i}} & \text { for municipalities with up to } 40,000 \text { inhabitants }\end{cases}$
where $P_{h}, \tilde{P}_{h}$ and $m_{h}$ are respectively the resident population, that of the municipalities in the survey and the number of sample municipalities in the $h^{\text {th }}$ stratum, and $P_{h i}$ and $n_{h i}$ are respectively the population and the number of interviewees in the $i^{\text {th }}$ municipality of the $h^{\text {th }}$ stratum. ${ }^{58}$
b) Post stratification of the panel households

The socio-demographic characteristics of the panel households differ somewhat from those of the entire sample in 1995, mainly owing to missing interviews.

In order to correct for this possible source of distortion in the estimates, the panel section of the sample is post stratified on the basis of a number of characteristics of the previous survey (geographic area, income classes, professional status of head of household) so as to modify the initial weight of this subset of households.
c) Estimation of aggregates

An unbiased estimator of the mean of variable $x$ is given by:
(2) $\bar{x}=\frac{\sum x_{j} w_{j}}{\sum w_{j}} \quad \mathrm{j}=1, \ldots, \mathrm{n}$

[^24]However, if the values of variable x measured on two successive waves are correlated, an optimal estimator of the mean is given by: ${ }^{59}$

$$
\begin{align*}
& \bar{x}_{t}^{*}=\alpha \bar{x}_{t}^{q}+(1-\alpha) \bar{x}_{t}^{p}+(1-\alpha) \rho\left(\bar{x}_{t-1}-\bar{x}_{t-1}^{p}\right)  \tag{3}\\
& \text { with } \quad \alpha=\frac{Q\left(1-\rho^{2} Q\right)}{1-\rho^{2} Q^{2}}
\end{align*}
$$

where $\bar{x}_{t}$ and $\bar{x}_{t-1}$ are respectively the means of variable x at time t and time $\mathrm{t}-1, \bar{x}_{t}^{p}$ and $\bar{x}_{t}^{q}$ are the means of variable x at time t for the panel and non-panel parts of the sample respectively, $\rho$ is the correlation coefficient between $\bar{x}_{t}$ and $\bar{x}_{t-1}$ and Q is the share of non-panel households.

The estimator (3) is not a simple weighted average of the values measured at time t , since in addition to the correlation coefficient it refers to the values of x from the previous survey for the panel and the total sample. However, following the post stratification described above, the main variables approximately satisfy:
(5) $\quad \bar{x}_{t-1}=\bar{x}_{t-1}^{p}$
and the last term of (3) disappears. In addition, given that the correlation coefficients for the main variables examined are between 0.4 and 0.6 , giving $\rho$ the intermediate value $\tilde{\rho}=0,5$, it is possible to approximate the estimator (3) by way of:
(6) $\quad \bar{x}_{t}^{+}=\tilde{\alpha} \bar{x}_{t}^{q}+(1-\tilde{\alpha}) \bar{x}_{t}^{p} \quad$ with $\quad \tilde{\alpha}=\frac{Q\left(1-\tilde{\rho}^{2} Q\right)}{1-\tilde{\rho}^{2} Q^{2}}$
which is obtained as the average of the data measured at time $t$, weighted with coefficients equal to:
(7) $\quad w_{h i j}^{*}= \begin{cases}w_{h i j} \frac{1-\tilde{\alpha}}{1-Q} & \text { for panel households } \\ w_{h i j} \frac{\tilde{\alpha}}{Q} & \text { for non - panel households }\end{cases}$

This estimator differs from (2) since, being based on the positive correlation between the data gathered from the same households in successive surveys, it gives a higher relative weight to the panel segment of the sample than the share of panel interviews actually conducted ( 41.4 per cent compared with 37.3 per cent), with a corresponding reduction in the weight assigned the non-panel households.

Since this reweighting could change the structure of the sample, the final sample is modified to assume the same characteristics as the population with regard to sex, age group, geographic area and size of municipality of residence.

[^25]
## 8. Standard errors

The standard errors cannot easily be determined with the usual analytical methods. The presence of stages b) and c) described in the previous section render useless - except with a large margin of inaccuracy - the equations for calculating standard errors of the means in a two-stage sampling with stratification of the first-stage units.

For this reason, the standard errors were calculated using simulation methods that take account of the original design of the sample and subsequent adjustments. In particular, 100 bootstrap samples of equivalent size to the actual sample were replicated. The average values of the main variables were obtained by performing the full estimation process (drawing the units with replacement in both stages). The variability of the estimators was approximated analysing the distribution of simulated average values.

The standard errors of the means of the main variables are shown in Table 8a. The table reveals the limited variability of the averages for the demographic variables, which is mainly attributable to the post stratification carried out in stage c .

As regards the principal economic variables, note that the standard errors of the averages for consumption and income are significantly smaller than that for real assets.

The standard errors of estimators referred to sub-samples (i.e. geographic area) are naturally larger than those for the sample as a whole.

Table 8a
Standard error of estimate of the averages for the main variable measures (units, thousands of lire, percentages)

|  | North |  | Centre |  | South and Islands |  | Total sample |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Variable | Value | \% of estimate | Value | \% of estimate | Value | \% of estimate | Value | \% of estimate |
| Average number of members | 0.034 | 1.3 | 0.065 | 2.3 | 0.038 | 1.2 | 0.020 | 0.7 |
| Average age | 0.40 | 0.7 | 0.79 | 1.5 | 0.46 | 0.8 | 0.17 | 0.3 |
| Household income | 1,494 | 2.7 | 2,254 | 4.2 | 837 | 2.4 | 746 | 1.5 |
| Household consumption | 775 | 2.1 | 1,736 | 4.5 | 742 | 2.8 | 502 | 1.5 |
| Real assets | 11,219 | 4.0 | 29,478 | 9.7 | 10,194 | 5.7 | 8,346 | 3.3 |

## APPENDIX B:

STATISTICAL TABLES

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Households, earners and individuals by social and demographic characteristics
(percentages)

|  |  |  |
| :---: | :---: | :---: | :---: | :---: |

[^26]Households by characteristics of the dwelling
(percentages)

| Characteristics | Households |
| :---: | :---: |
| Location of the dwelling |  |
| isolated area, countryside.................................................................................................. | 6.4 |
| town outskirts | 29.3 |
| between outskirts and town centre ................................................................................ | 29.4 |
| town centre.................................................................................................................... | 27.4 |
| other ........................................................................................................................ | 7.4 |
| Dwelling area |  |
| upscale. | 23.6 |
| run-down ....................................................................................................................... | 4.3 |
| neither upscale nor run-down.............................................................................................. | 72.1 |
| Dwelling rating |  |
| luxury. | 1.1 |
| upscale....................................................................................................................... | 11.6 |
| mid-range ....................................................................................................................... | 58.5 |
| modest. | 19.0 |
| low-income. | 8.1 |
| very low-income ............................................................................................................... | 1.8 |
| Surface area |  |
| up to $60 \mathrm{~m}^{2}$.................................................................................................................. | 15.6 |
| from 60 a $80 \mathrm{~m}^{2}$..................................................................................................... | 21.8 |
| from 80 a $100 \mathrm{~m}^{2}$ | 29.0 |
| from 100 a $120 \mathrm{~m}^{2}$ | 14.3 |
| more than $120 \mathrm{~m}^{2}$........................................................................................................ | 19.4 |
| Total................... | 100.0 |

Households by size (percentage of households)

| Characteristics (*) | Household size |  |  |  |  |  | Average number of components |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 or more | Total |  |
| Gender |  |  |  |  |  |  |  |
| male. | 8.5 | 26.6 | 26.9 | 27.4 | 10.6 | 100.0 | 3.08 |
| female | 48.6 | 24.4 | 14.9 | 8.6 | 3.6 | 100.0 | 1.96 |
| Age |  |  |  |  |  |  |  |
| up to 30 years .......................... | 25.5 | 30.3 | 29.7 | 13.2 | 1.4 | 100.0 | 2.35 |
| 31 to 40 | 10.0 | 16.4 | 31.8 | 32.9 | 9.0 | 100.0 | 3.17 |
| 41 to 50 ..................................... | 5.8 | 13.0 | 23.7 | 38.8 | 18.7 | 100.0 | 3.57 |
| 51 to 65 | 12.5 | 23.4 | 30.1 | 24.2 | 9.8 | 100.0 | 2.99 |
| over 65 | 40.9 | 43.0 | 11.1 | 3.5 | 1.5 | 100.0 | 1.82 |
| Education |  |  |  |  |  |  |  |
| none ...................................... | 41.9 | 36.1 | 9.4 | 7.0 | 5.5 | 100.0 | 2.01 |
| elementary school | 25.2 | 32.5 | 20.3 | 14.1 | 7.8 | 100.0 | 2.50 |
| middle school | 12.9 | 20.1 | 27.9 | 28.8 | 10.4 | 100.0 | 3.07 |
| high school | 12.6 | 21.1 | 28.4 | 29.5 | 8.5 | 100.0 | 3.03 |
| university degree ......................... | 20.6 | 29.4 | 19.6 | 21.3 | 8.9 | 100.0 | 2.71 |
| Branch of activity |  |  |  |  |  |  |  |
| agriculture .................................. | 8.8 | 11.2 | 19.3 | 43.1 | 17.6 | 100.0 | 3.59 |
| industry .................................... | 6.2 | 17.3 | 29.9 | 34.0 | 12.6 | 100.0 | 3.32 |
| public administration | 12.1 | 13.7 | 28.7 | 33.3 | 12.2 | 100.0 | 3.24 |
| other sector. | 9.9 | 19.8 | 28.6 | 30.9 | 10.8 | 100.0 | 3.16 |
| not employed ............................... | 29.8 | 35.2 | 18.5 | 11.3 | 5.2 | 100.0 | 2.29 |
| Work status |  |  |  |  |  |  |  |
| Employee |  |  |  |  |  |  |  |
| blue-collar worker .................... | 6.3 | 14.6 | 31.8 | 34.3 | 13.0 | 100.0 | 3.37 |
| office worker or school teacher ... | 11.7 | 16.1 | 27.8 | 34.8 | 9.5 | 100.0 | 3.17 |
| cadre or manager..................... | 13.0 | 17.8 | 24.6 | 35.7 | 9.0 | 100.0 | 3.12 |
| total ....... | 9.4 | 15.6 | 29.2 | 34.7 | 11.0 | 100.0 | 3.26 |
| Self-employed |  |  |  |  |  |  |  |
| sole proprietor, arts/profess. ....... | 7.0 | 20.8 | 29.0 | 29.9 | 13.4 | 100.0 | 3.26 |
| other self-employed ................. | 9.8 | 19.5 | 25.9 | 28.8 | 16.0 | 100.0 | 3.25 |
| total ............... | 8.6 | 20.0 | 27.2 | 29.2 | 14.9 | 100.0 | 3.25 |
| Not employed |  |  |  |  |  |  |  |
| retired | 32.3 | 38.5 | 17.4 | 8.7 | 3.2 | 100.0 | 2.13 |
| other | 17.7 | 19.2 | 24.0 | 24.1 | 14.9 | 100.0 | 3.05 |
| total..... | 29.8 | 35.2 | 18.5 | 11.3 | 5.2 | 100.0 | 2.29 |
| Number of earners |  |  |  |  |  |  |  |
| 1 earner .................................... | 44.3 | 18.3 | 15.2 | 16.2 | 6.0 | 100.0 | 2.23 |
| 2 earners | - | 42.8 | 27.1 | 23.3 | 6.9 | 100.0 | 2.96 |
| 2 earners | - | - | 50.4 | 33.5 | 16.1 | 100.0 | 3.72 |
| 4 earners or more | - | - | - | 54.7 | 45.3 | 100.0 | 4.74 |
| Town size |  |  |  |  |  |  |  |
| up to 20,000 inhabitants ................. | 21.0 | 26.6 | 23.8 | 20.4 | 8.2 | 100.0 | 2.71 |
| from 20,000 to 40,000 .................... | 15.2 | 21.7 | 23.7 | 28.3 | 11.1 | 100.0 | 3.01 |
| from 40,000 to 500,000................... | 16.4 | 26.7 | 22.8 | 24.6 | 9.5 | 100.0 | 2.87 |
| more than 500,000 ......................... | 24.0 | 26.4 | 24.1 | 18.8 | 6.7 | 100.0 | 2.60 |
| Geographical area |  |  |  |  |  |  |  |
| North ........................................ | 22.6 | 28.2 | 25.4 | 19.0 | 4.8 | 100.0 | 2.57 |
| Centre ....................................... | 18.2 | 25.4 | 26.1 | 21.8 | 8.5 | 100.0 | 2.79 |
| South and Islands ........................ | 15.7 | 23.1 | 19.5 | 27.4 | 14.4 | 100.0 | 3.07 |
| Total .................. | 19.5 | 26.0 | 23.6 | 22.3 | 8.7 | 100.0 | 2.77 |

(*) Referred to the head of household.

Households by number of earners
(percentage of households)

| Characteristics (*) | Number of earners |  |  |  |  | Average number of earners |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | Total |  |
| Gender <br> male $\qquad$ <br> female $\qquad$ |  |  |  |  |  |  |
|  | 38.2 | 46.7 | 11.6 | 3.4 | 100.0 | 1.81 |
|  | 59.2 | 29.5 | 9.1 | 2.2 | 100.0 | 1.55 |
| Age |  |  |  |  |  |  |
| up to 30 years ............................. | 54.3 | 42.1 | 2.7 | 0.9 | 100.0 | 1.50 |
| 31 to 40 .................................... | 44.7 | 49.4 | 4.8 | 1.1 | 100.0 | 1.62 |
| 41 to 50 .................................... | 38.7 | 45.2 | 12.7 | 3.4 | 100.0 | 1.81 |
| 51 to 65 | 35.1 | 39.5 | 19.2 | 6.2 | 100.0 | 1.98 |
| over 65 ................................... | 54.2 | 37.4 | 6.8 | 1.5 | 100.0 | 1.56 |
| Education |  |  |  |  |  |  |
| none ......................................... | 53.7 | 36.9 | 7.7 | 1.7 | 100.0 | 1.58 |
| elementary school ........................ | 46.1 | 36.2 | 13.4 | 4.3 | 100.0 | 1.77 |
| middle school .............................. | 44.2 | 41.2 | 11.7 | 2.9 | 100.0 | 1.74 |
| high school ................................. | 39.1 | 49.1 | 9.2 | 2.6 | 100.0 | 1.76 |
| university degree ......................... | 38.8 | 51.9 | 7.0 | 2.3 | 100.0 | 1.73 |
| Branch of activity |  |  |  |  |  |  |
| agriculture ...... | 51.7 | 36.7 | 7.8 | 3.8 | 100.0 | 1.66 |
| industry ......... | 41.0 | 44.2 | 11.3 | 3.6 | 100.0 | 1.78 |
| public administration ..................... | 41.2 | 48.4 | 8.7 | 1.7 | 100.0 | 1.71 |
| other sector ................................. | 39.8 | 45.8 | 11.5 | 2.9 | 100.0 | 1.78 |
| not employed............................... | 47.0 | 38.3 | 11.4 | 3.4 | 100.0 | 1.72 |
| Work status |  |  |  |  |  |  |
| Employee |  |  |  |  |  |  |
| blue-collar worker .................... | 45.2 | 40.8 | 11.3 | 2.8 | 100.0 | 1.72 |
| office worker or school teacher ... | 41.0 | 48.4 | 8.8 | 1.8 | 100.0 | 1.72 |
| cadre or manager..................... | 39.5 | 51.8 | 7.2 | 1.5 | 100.0 | 1.71 |
| total .................................... | 42.7 | 45.3 | 9.7 | 2.2 | 100.0 | 1.72 |
| Self-employed |  |  |  |  |  |  |
| other self-employed ................ | 39.5 | 41.5 | 15.0 | 4.0 | 100.0 | 1.85 |
| total ................................... | 37.0 | 46.2 | 12.5 | 4.4 | 100.0 | 1.85 |
| Not employed |  |  |  |  |  |  |
| retired .... | 48.4 | 37.5 | 11.2 | 2.9 | 100.0 | 1.69 |
| other | 40.0 | 42.1 | 12.2 | 5.7 | 100.0 | 1.85 |
| total. | 47.0 | 38.3 | 11.4 | 3.4 | 100.0 | 1.72 |
| Household size |  |  |  |  |  |  |
| 1 member | 100.0 | - | - | - | 100.0 | 1.00 |
| 2 members | 31.0 | 69.0 | - | - | 100.0 | 1.69 |
| 3 members ................................. | 28.4 | 48.2 | 23.4 | - | 100.0 | 1.95 |
| 4 members | 32.1 | 43.8 | 16.5 | 7.6 | 100.0 | 2.00 |
| 5 members or more ........................ | 30.3 | 33.3 | 20.3 | 16.2 | 100.0 | 2.29 |
| Town size |  |  |  |  |  |  |
| up to 20,000 inhabitants ................. | 42.7 | 41.8 | 12.1 | 3.4 | 100.0 | 1.77 |
| from 20,000 to 40,000.................... | 45.0 | 40.6 | 10.6 | 3.8 | 100.0 | 1.74 |
| from 40,000 to 500,000 .................. | 42.1 | 44.8 | 10.2 | 3.0 | 100.0 | 1.75 |
| more than 500,000......................... | 51.6 | 38.4 | 8.5 | 1.5 | 100.0 | 1.60 |
| Geographical area |  |  |  |  |  |  |
| North ........................................ | 40.9 | 43.3 | 12.3 | 3.5 | 100.0 | 1.79 |
| Centre ...................................... | 43.0 | 42.5 | 11.3 | 3.2 | 100.0 | 1.76 |
| South and Islands ......................... | 49.2 | 39.7 | 8.7 | 2.5 | 100.0 | 1.65 |
| Total ................... | 44.0 | 42.0 | 10.9 | 3.1 | 100.0 | 1.74 |

[^27](thousands of lire, percentages)

| Characteristics (*) | Income | Expenditure | Real net wealth | Propensity to consume | Real net wealth on income |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Gender | (thousands of lire) |  |  | (percentages) |  |
| male ............................................................. | 53,609 | 37,883 | 274,730 | 70.7 | 5.1 |
| female ........................................................ | 34,192 | 25,481 | 169,469 | 74.5 | 5.0 |
| Age |  |  |  |  |  |
| up to 30 years ................................................. | 36,237 | 30,379 | 137,659 | 83.8 | 3.8 |
| 31 to 40 | 47,587 | 36,167 | 198,874 | 76.0 | 4.2 |
| 41 to 50 ........................................................ | 57,156 | 41,301 | 279,626 | 72.3 | 4.9 |
| 51 to 65 | 56,155 | 38,076 | 314,394 | 67.8 | 5.6 |
| over 65 ..................................................... | 36,727 | 25,734 | 202,412 | 70.1 | 5.5 |
| Education |  |  |  |  |  |
| none | 24,508 | 18,844 | 90,133 | 76.9 | 3.7 |
| elementary school ........................................... | 37,149 | 27,297 | 182,137 | 73.5 | 4.9 |
| middle school | 44,934 | 33,768 | 214,731 | 75.2 | 4.8 |
| high school ................................................ | 63,461 | 44,146 | 346,287 | 69.6 | 5.5 |
| university degree .......................................... | 89,206 | 55,125 | 514,926 | 61.8 | 5.8 |
| Branch of activity |  |  |  |  |  |
| agriculture ...................................................... | 46,074 | 36,404 | 342,295 | 79.0 | 7.4 |
| industry . | 57,258 | 39,597 | 292,766 | 69.2 | 5.1 |
| public administration....................................... | 56,937 | 39,533 | 242,206 | 69.4 | 4.3 |
| other sector | 61,473 | 43,821 | 321,326 | 71.3 | 5.2 |
| not employed................................................ | 38,401 | 28,065 | 201,281 | 73.1 | 5.2 |
| Work status |  |  |  |  |  |
| Employee |  |  |  |  |  |
| blue-collar worker ........................................ | 42,384 | 32,503 | 135,271 | 76.7 | 3.2 |
| office worker or school teacher ....................... | 55,520 | 39,598 | 226,636 | 71.3 | 4.1 |
| cadre or manager ........................................ | 85,984 | 54,854 | 340,138 | 63.8 | 4.0 |
| total ........................................................ | 53,156 | 38,181 | 198,668 | 71.8 | 3.7 |
| Self-employed |  |  |  |  |  |
| sole proprietor, member of arts or professions ..... | 94,218 | 60,657 | 706,182 | 64.4 | 7.5 |
| other self-employed ..................................... | 54,086 | 38,493 | 393,399 | 71.2 | 7.3 |
| total ....................................................... | 70,666 | 47,650 | 522,623 | 67.4 | 7.4 |
| Not employed |  |  |  |  |  |
| retired ............................................................ | 40,657 | 28,680 | 210,316 | 70.5 | 5.2 |
| other | 27,497 | 25,095 | 157,614 | 91.3 | 5.7 |
| total.. | 38,401 | 28,065 | 201,281 | 73.1 | 5.2 |
| Household size |  |  |  |  |  |
| 1 member ................................................... | 27,217 | 21,700 | 155,395 | 79.7 | 5.7 |
| 2 members | 45,518 | 31,703 | 233,437 | 69.7 | 5.1 |
| 3 members | 55,255 | 38,372 | 267,710 | 69.4 | 4.8 |
| 4 members ................................................... | 58,193 | 41,685 | 277,674 | 71.6 | 4.8 |
| 5 members or more........................................ | 59,365 | 42,364 | 344,461 | 71.4 | 5.8 |
| Number of earners |  |  |  |  |  |
| 1 earner ........................................................ | 32,967 | 27,595 | 198,525 | 83.7 | 6.0 |
| 2 earners ...................................................... | 54,406 | 37,954 | 253,748 | 69.8 | 4.7 |
| 2 earners ...................................................... | 73,502 | 43,823 | 358,932 | 59.6 | 4.9 |
| 4 earners or more .......................................... | 93,564 | 52,061 | 410,281 | 55.6 | 4.4 |
| Household income |  |  |  |  |  |
| up to 20 million lire............................................ | 13,043 | 16,185 | 76,555 | 124.1 | 5.9 |
| from 20 to 40 million ......................................... | 29,692 | 25,920 | 135,593 | 87.3 | 4.6 |
| from 40 to 60 million ......................................... | 49,357 | 36,483 | 235,746 | 73.9 | 4.8 |
| from 60 to 80 million .......................................... | 69,025 | 44,770 | 308,641 | 64.9 | 4.5 |
| more than 80 million.......................................... | 122,588 | 68,034 | 725,379 | 55.5 | 5.9 |
| Town size |  |  |  |  |  |
| up to 20,000 inhabitants ..................................... | 43,979 | 31,006 | 241,600 | 70.5 | 5.5 |
| from 20,000 to 40,000........................................ | 47,819 | 34,382 | 256,530 | 71.9 | 5.4 |
| from 40,000 to 500,000 ....................................... | 52,252 | 38,051 | 247,212 | 72.8 | 4.7 |
| more than 500,000.......................................... | 56,582 | 40,240 | 248,116 | 71.1 | 4.4 |
| Geographical area |  |  |  |  |  |
| North .......................................................... | 54,891 | 37,817 | 275,357 | 68.9 | 5.0 |
| Centre .......................................................... | 53,559 | 39,088 | 292,942 | 73.0 | 5.5 |
| South and Islands .......................................... | 35,536 | 26,914 | 175,273 | 75.7 | 4.9 |
| Total ................................. | 48,271 | 34,474 | 245,795 | 71.4 | 5.1 |

[^28](thousands of lire, percentages)

| Characteristics | Equivalent income | Per capita income | Equivalent expenditure | Poverty indexes (*) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Equivalent income | Per capita income | Equivalent expenditure |
| Gender |  |  |  |  |  |  |
| male. | 26,723 | 17,505 | 18,968 | 13.6 | 16.0 | 10.0 |
| female ................................................. | 25,798 | 17,298 | 18,503 | 14.7 | 15.7 | 10.7 |
| Age |  |  |  |  |  |  |
| up to 18 years......................................... | 22,389 | 12,528 | 17,344 | 20.0 | 27.0 | 13.8 |
| from 18 to 30 years ................................. | 25,620 | 16,605 | 18,129 | 15.2 | 16.9 | 12.4 |
| 31 to 40 | 26,708 | 17,006 | 19,732 | 14.3 | 18.1 | 9.1 |
| 41 to 50 ............................................... | 27,685 | 17,831 | 19,553 | 12.5 | 14.7 | 10.0 |
| 51 to 65 | 29,397 | 20,432 | 19,789 | 11.8 | 10.7 | 8.6 |
| over 65 ................................................ | 26,200 | 20,479 | 18,169 | 10.6 | 6.4 | 7.5 |
| Education |  |  |  |  |  |  |
| none .................................................... | 20,915 | 12,817 | 15,797 | 21.4 | 23.9 | 16.1 |
| elementary school .................................... | 22,788 | 15,787 | 16,622 | 16.2 | 16.4 | 11.9 |
| middle school | 23,621 | 15,426 | 17,588 | 15.7 | 18.5 | 10.9 |
| high school ............................................ | 32,301 | 21,373 | 21,985 | 7.9 | 9.1 | 5.6 |
| university degree .................................. | 46,297 | 32,278 | 29,196 | 1.8 | 1.9 | 3.4 |
| Branch of activity |  |  |  |  |  |  |
| agriculture ............................................. | 22,709 | 14,819 | 15,998 | 30.6 | 31.2 | 23.9 |
| industry ................................................ | 30,748 | 20,010 | 20,043 | 6.3 | 8.1 | 6.9 |
| public administration................................. | 32,271 | 21,204 | 21,840 | 3.0 | 4.8 | 4.2 |
| other sector ........................................... | 33,046 | 21,952 | 22,512 | 7.2 | 8.6 | 4.6 |
| not employed ......................................... | 23,398 | 15,601 | 17,409 | 18.1 | 19.7 | 12.6 |
| Work status |  |  |  |  |  |  |
| Employee |  |  |  |  |  |  |
| blue-collar worker ................................ | 23,860 | 15,354 | 16,912 | 11.6 | 14.0 | 10.8 |
| office worker or school teacher ............... | 32,626 | 21,376 | 22,020 | 2.3 | 3.6 | 3.5 |
| cadre or manager ................................ | 47,115 | 32,514 | 30,147 | 1.7 | 1.4 | 1.3 |
| total ................................................ | 29,763 | 19,506 | 20,326 | 6.5 | 8.2 | 6.7 |
| Self-employed |  |  |  |  |  |  |
| sole proprietor, arts/profess. .................. | 48,245 | 31,951 | 29,111 | 3.8 | 4.8 | 4.0 |
| other self-employed ........................... | 30,184 | 20,038 | 20,592 | 11.3 | 12.7 | 4.9 |
| total ............................................... | 37,329 | 24,751 | 23,962 | 8.3 | 9.6 | 4.6 |
| Not employed |  |  |  |  |  |  |
| Retired ............................................ | 26,529 | 20,044 | 18,310 | 9.5 | 6.6 | 7.6 |
| other .............................................. | 21,772 | 13,293 | 16,941 | 22.5 | 26.5 | 15.2 |
| Total ............................................... | 23,398 | 15,601 | 17,409 | 18.1 | 19.7 | 12.6 |
| Household size |  |  |  |  |  |  |
| 1 member ............................................. | 27,217 | 27,217 | 21,700 | 12.9 | 3.6 | 4.8 |
| 2 members ............................................ | 30,405 | 22,759 | 21,197 | 9.2 | 6.4 | 5.6 |
| 3 members ............................................ | 28,569 | 18,418 | 19,929 | 11.1 | 10.9 | 6.6 |
| 4 members ............................................ | 24,815 | 14,548 | 17,831 | 13.7 | 17.7 | 10.0 |
| 5 members or more.................................. | 20,364 | 11,154 | 14,592 | 26.0 | 35.4 | 24.6 |
| Number of earners |  |  |  |  |  |  |
| 1 earner ................................................. | 20,331 | 14,791 | 17,237 | 25.7 | 27.9 | 13.4 |
| 2 earners .............................................. | 28,480 | 18,406 | 19,934 | 8.5 | 9.6 | 8.0 |
| 2 earners .............................................. | 31,346 | 19,769 | 18,809 | 6.4 | 7.9 | 9.2 |
| 4 earners or more ..................................... | 32,811 | 19,757 | 18,300 | 7.2 | 9.2 | 13.2 |
| Household income |  |  |  |  |  |  |
| up to 20 million lire ................................... | 8,078 | 6,401 | 10,524 | 75.2 | 66.1 | 40.5 |
| from 20 to 40 million.................................. | 16,773 | 11,839 | 14,875 | 14.7 | 22.8 | 10.8 |
| from 40 to 60 million.................................. | 24,802 | 16,155 | 18,397 | 0.1 | 1.5 | 3.9 |
| from 60 to 80 million.................................. | 32,676 | 20,873 | 21,251 | 0.0 | 0.0 | 4.5 |
| more than 80 million .................................. | 55,419 | 35,744 | 30,951 | 0.0 | 0.0 | 1.1 |
| Town size |  |  |  |  |  |  |
| up to 20,000 inhabitants ............................ | 24,570 | 16,219 | 17,312 | 14.6 | 15.4 | 12.0 |
| from 20,000 to 40,000 ................................ | 24,615 | 15,893 | 17,688 | 15.9 | 19.6 | 10.4 |
| from 40,000 to 500,000.............................. | 27,593 | 18,206 | 20,058 | 13.5 | 15.8 | 9.2 |
| more than 500,000 ................................... | 31,498 | 21,772 | 22,393 | 12.2 | 13.1 | 6.6 |
| Geographical area |  |  |  |  |  |  |
| North .................................................... | 31,874 | 21,397 | 21,907 | 4.3 | 5.4 | 3.7 |
| Centre ................................................. | 28,711 | 19,180 | 20,926 | 5.9 | 7.2 | 3.6 |
| South and Islands ................................... | 18,079 | 11,578 | 13,691 | 30.6 | 33.1 | 22.1 |
| Total .................................. | 26,248 | 17,399 | 18,729 | 14.2 | 15.8 | 10.4 |

[^29]| Characteristics (*) | Income | Expenditure | Real net wealth |
| :---: | :---: | :---: | :---: |
| Gender |  |  |  |
| male | 44,749 | 32,400 | 171,308 |
| female | 26,620 | 20,400 | 72,000 |
| Age |  |  |  |
| up to 30 years .................................................................................................. | 34,462 | 28,000 | 31,449 |
| 31 to 40 | 41,880 | 31,800 | 125,000 |
| 41 to 50 | 50,140 | 36,000 | 180,500 |
| 51 to 65 | 47,761 | 32,400 | 200,000 |
| over 65 | 27,145 | 20,400 | 101,000 |
| Education |  |  |  |
| none | 20,500 | 16,200 | 40,050 |
| elementary school | 30,400 | 22,800 | 113,100 |
| middle school | 40,854 | 30,900 | 150,000 |
| high school | 53,856 | 38,400 | 213,500 |
| university degree | 75,428 | 47,000 | 282,500 |
| Branch of activity |  |  |  |
| agriculture .. | 33,009 | 25,200 | 123,500 |
| industry | 48,388 | 36,000 | 160,000 |
| public administration. | 50,233 | 35,100 | 166,000 |
| other sector | 50,501 | 36,860 | 200,500 |
| not employed. | 29,548 | 22,800 | 120,100 |
| Work status |  |  |  |
| Employee |  |  |  |
| blue-collar worker | 38,327 | 30,500 | 91,000 |
| office worker or school teacher | 51,299 | 36,000 | 180,500 |
| cadre or manager ........... | 77,879 | 48,800 | 245,000 |
| total . | 48,000 | 34,200 | 150,000 |
| Self-employed |  |  |  |
| sole proprietor, member of arts or professions | 68,422 | 45,500 | 346,500 |
| other self-employed | 45,021 | 33,150 | 255,000 |
| total | 52,840 | 38,000 | 293,500 |
| Not employed |  |  |  |
| retired | 31,705 | 23,000 | 125,000 |
| other | 21,573 | 21,600 | 70,000 |
| total. | 29,548 | 22,800 | 120,100 |
| Household size |  |  |  |
| 1 member | 21,228 | 18,000 | 50,400 |
| 2 members | 35,554 | 26,200 | 149,500 |
| 3 members | 48,185 | 33,400 | 176,500 |
| 4 members | 52,726 | 37,200 | 192,000 |
| 5 members or more. | 50,480 | 35,400 | 170,000 |
| Number of earners |  |  |  |
| 1 earner | 26,651 | 22,869 | 100,000 |
| 2 earners | 48,264 | 32,600 | 180,000 |
| 2 earners | 65,132 | 39,000 | 217,000 |
| 4 earners or more .................................................................................. | 86,568 | 47,540 | 302,000 |
| Household income |  |  |  |
| up to 20 million lire............................................................................................... | 14,140 | 14,400 | 5,000 |
| from 20 to 40 million | 29,440 | 24,000 | 101,000 |
| from 40 to 60 million ........................................................................................... | 49,002 | 34,800 | 191,000 |
| from 60 to 80 million | 68,258 | 42,800 | 251,000 |
| more than 80 million. | 101,905 | 57,600 | 455,000 |
| Town size |  |  |  |
| up to 20,000 inhabitants ................................................................................... | 36,006 | 26,600 | 150,000 |
| from 20,000 to 40,000 ......................................................................................... | 39,508 | 29,600 | 152,000 |
| from 40,000 to 500,000 | 43,220 | 32,040 | 154,000 |
| more than 500,000.. | 44,434 | 33,600 | 128,000 |
| Geographical area |  |  |  |
| North ............................................................................................................ | 45,760 | 32,400 | 181,000 |
| Centre ........................................................................................................... | 45,000 | 32,560 | 183,000 |
| South and Islands .......................................................................................... | 29,417 | 22,200 | 100,100 |
| Total............................................................................................ | 39,259 | 29,440 | 150,000 |

[^30]Households by income
(percentage of households)

| Characteristics (*) | Household income (millions of lire) |  |  |  |  |  |  |  |  |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { up to } \\ 10 \end{gathered}$ | $\begin{gathered} \text { from } \\ 10 \text { to } \\ 15 \end{gathered}$ | from <br> 15 to 20 | from 20 to 25 | from <br> 25 to <br> 30 | from 30 to 35 | $\begin{gathered} \text { from } \\ 35 \text { to } \\ 40 \end{gathered}$ | from 40 to 45 | from 45 to 50 | from <br> 50 to 60 | from 60 to 70 | $\begin{gathered} \text { from } \\ 70 \text { to } \\ 80 \end{gathered}$ | more than 80 |  |
| Gender |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| male | 3.0 | 3.2 | 5.1 | 6.9 | 8.0 | 9.2 | 8.2 | 6.8 | 6.5 | 12.2 | 9.0 | 6.7 | 15.3 | 100.0 |
| female | 8.0 | 13.3 | 12.9 | 12.0 | 11.6 | 7.5 | 5.2 | 5.5 | 5.1 | 5.8 | 4.6 | 2.9 | 5.6 | 100.0 |
| Age |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| up to 30 years .................. | 9.9 | 4.0 | 5.5 | 8.4 | 12.0 | 13.2 | 10.2 | 8.4 | 8.2 | 10.1 | 4.7 | 1.2 | 4.2 | 100.0 |
| 31 to 40 .......................... | 4.9 | 3.1 | 5.3 | 6.7 | 9.4 | 10.3 | 7.6 | 7.4 | 7.7 | 12.6 | 9.6 | 5.9 | 9.4 | 100.0 |
| 41 to 50 .......................... | 3.2 | 2.3 | 3.6 | 4.5 | 7.1 | 7.4 | 7.4 | 7.5 | 6.3 | 14.6 | 10.8 | 7.3 | 18.0 | 100.0 |
| 51 to 65 ......................... | 3.6 | 4.6 | 5.4 | 5.3 | 6.8 | 8.4 | 6.3 | 6.1 | 6.1 | 10.7 | 9.7 | 8.6 | 18.3 | 100.0 |
| over 65 | 4.7 | 12.0 | 13.1 | 14.9 | 11.6 | 8.3 | 7.8 | 5.0 | 4.6 | 5.9 | 3.2 | 2.2 | 6.6 | 100.0 |
| Education |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| none ............................. | 10.5 | 19.3 | 17.7 | 17.3 | 9.6 | 8.1 | 4.9 | 2.7 | 2.2 | 4.0 | 1.4 | 1.3 | 0.9 | 100.0 |
| elementary school ............. | 5.0 | 9.4 | 11.5 | 12.0 | 11.7 | 10.3 | 7.8 | 6.3 | 4.6 | 6.9 | 5.1 | 3.6 | 5.9 | 100.0 |
| middle school ................... | 4.6 | 3.3 | 5.5 | 7.3 | 9.4 | 10.3 | 7.9 | 8.4 | 7.1 | 13.4 | 9.4 | 5.4 | 8.0 | 100.0 |
| high school ...................... | 1.7 | 1.8 | 2.0 | 4.0 | 6.1 | 6.7 | 7.8 | 6.1 | 7.9 | 14.6 | 10.6 | 8.3 | 22.4 | 100.0 |
| university degree ............... | 2.0 | 1.2 | 1.6 | 1.0 | 4.0 | 2.6 | 4.7 | 3.8 | 6.9 | 6.2 | 10.2 | 11.8 | 43.9 | 100.0 |
| Branch of activity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| industry .. | 1.0 | 1.4 | 4.7 | 5.1 | 7.2 | 11.2 | 7.3 | 6.7 | 7.5 | 14.2 | 11.9 | 8.1 | 13.9 | 100.0 |
| public administration............ | 0.4 | 0.8 | 1.2 | 3.9 | 8.6 | 8.9 | 8.9 | 8.3 | 8.0 | 15.1 | 11.5 | 7.7 | 16.7 | 100.0 |
| other sector | 1.5 | 1.9 | 4.5 | 6.2 | 6.6 | 7.1 | 7.0 | 6.2 | 7.7 | 13.0 | 8.9 | 7.4 | 22.0 | 100.0 |
| not employed................... | 7.3 | 10.4 | 10.7 | 11.3 | 10.6 | 8.3 | 7.1 | 6.0 | 4.6 | 6.9 | 4.9 | 3.8 | 7.9 | 100.0 |
| Work status |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Employee |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| blue-collar worker .......... | 2.9 | 2.3 | 6.4 | 7.9 | 9.8 | 14.5 | 8.6 | 6.2 | 6.7 | 15.2 | 10.5 | 4.5 | 4.4 | 100.0 |
| office worker and school teacher | 0.4 | 0.7 | 1.5 | 3.2 | 7.3 | 8.3 | 8.6 | 8.4 | 9.8 | 15.1 | 12.6 | 9.5 | 14.9 | 100.0 |
| cadre or manager .......... | $\ldots$ | 0.4 | 0.1 | 0.9 | 1.2 | 3.3 | 4.8 | 6.6 | 4.3 | 6.2 | 12.2 | 11.9 | 48.2 | 100.0 |
| total .......................... | 1.5 | 1.4 | 3.5 | 5.0 | 7.7 | 10.5 | 8.1 | 7.2 | 7.8 | 14.1 | 11.6 | 7.5 | 14.1 | 100.0 |
| Self-employed | 1.2 | 1.2 | 2.3 | 2.5 | 2.5 | 3.0 | 4.7 | 4.8 | 7.6 | 13.5 | 7.4 | 9.9 | 39.3 | 100.0 |
| other self-employed ...... | 1.5 | 2.8 | 5.8 | 8.7 | 8.9 | 7.5 | 7.5 | 6.9 | 6.7 | 13.6 | 8.5 | 5.8 | 15.8 | 100.0 |
| total .......................... | 1.4 | 2.2 | 4.3 | 6.1 | 6.3 | 5.7 | 6.4 | 6.0 | 7.1 | 13.5 | 8.0 | 7.5 | 25.5 | 100.0 |
| Not employed |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| retired ...................... | 3.4 | 9.7 | 11.1 | 12.1 | 10.9 | 8.7 | 7.5 | 5.7 | 4.9 | 7.5 | 5.4 | 4.3 | 8.8 | 100.0 |
| other ......................... | 26.2 | 13.3 | 9.3 | 7.6 | 9.5 | 6.6 | 5.0 | 7.6 | 3.1 | 4.5 | 2.7 | 1.3 | 3.5 | 100.0 |
| total.......................... | 7.3 | 10.4 | 10.7 | 11.3 | 10.6 | 8.3 | 7.1 | 6.0 | 4.6 | 6.9 | 4.9 | 3.8 | 7.9 | 100.0 |
| Household size |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 member ........................ | 8.7 | 18.2 | 18.1 | 15.4 | 13.2 | 7.2 | 5.4 | 3.0 | 3.1 | 1.5 | 1.5 | 1.9 | 2.9 | 100.0 |
| 2 members ...................... | 3.3 | 3.9 | 7.1 | 10.5 | 12.0 | 12.2 | 8.5 | 7.0 | 7.1 | 10.0 | 5.8 | 3.7 | 9.1 | 100.0 |
| 3 members ...................... | 3.2 | 3.2 | 3.1 | 4.7 | 6.0 | 7.8 | 7.7 | 8.6 | 8.5 | 14.1 | 11.6 | 6.9 | 14.7 | 100.0 |
| 4 members ..................... | 3.1 | 1.8 | 3.2 | 4.4 | 6.2 | 7.5 | 8.1 | 6.4 | 6.4 | 13.4 | 11.3 | 8.7 | 19.4 | 100.0 |
| 5 members or more............ | 4.6 | 3.1 | 4.9 | 6.1 | 5.0 | 7.6 | 6.0 | 6.6 | 2.6 | 14.5 | 8.4 | 8.8 | 21.9 | 100.0 |
| Number of earners |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 earner .......................... | 8.9 | 11.3 | 12.9 | 12.3 | 13.0 | 10.7 | 8.0 | 5.7 | 4.2 | 4.6 | 2.7 | 1.9 | 4.1 | 100.0 |
| 2 earners ......................... | 1.0 | 2.2 | 3.3 | 6.6 | 7.2 | 8.1 | 8.2 | 7.8 | 8.3 | 15.5 | 10.8 | 6.9 | 14.0 | 100.0 |
| 2 earners ......................... | 0.5 | 0.7 | 1.0 | 1.2 | 1.5 | 5.7 | 3.1 | 5.2 | 6.6 | 16.5 | 16.6 | 12.6 | 28.9 | 100.0 |
| 4 earners or more ............. | .... | .... | 1.8 | 1.3 | 2.4 | 0.9 | 1.3 | 3.4 | 2.0 | 4.6 | 7.8 | 17.2 | 57.4 | 100.0 |
| Town size |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| up to 20,000 inhabitants ....... | 4.6 | 7.6 | 9.0 | 8.9 | 9.4 | 9.3 | 6.9 | 6.1 | 5.5 | 10.5 | 7.4 | 5.2 | 9.7 | 100.0 |
| from 20,000 to 40,000 inhab.. | 4.2 | 5.8 | 6.8 | 7.4 | 9.0 | 9.6 | 7.7 | 6.5 | 6.2 | 11.3 | 7.7 | 5.7 | 12.0 | 100.0 |
| from 40,000 to 500,000 inhab. | 4.4 | 4.1 | 5.2 | 7.6 | 8.7 | 7.7 | 8.0 | 7.1 | 7.7 | 8.7 | 8.6 | 6.8 | 15.2 | 100.0 |
| more than 500,000 inhab. .... | 3.7 | 3.9 | 5.2 | 8.2 | 7.9 | 8.0 | 7.3 | 6.3 | 5.1 | 12.9 | 7.7 | 5.1 | 18.6 | 100.0 |
| Geographical area |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North ............................. | 2.3 | 4.3 | 6.0 | 6.9 | 8.3 | 7.3 | 6.7 | 7.1 | 6.6 | 11.9 | 9.2 | 6.8 | 16.6 | 100.0 |
| Centre ............................ | 1.6 | 2.4 | 4.6 | 7.2 | 9.1 | 9.9 | 9.0 | 6.4 | 6.7 | 12.5 | 9.4 | 6.6 | 14.7 | 100.0 |
| South and Islands .............. | 9.0 | 10.4 | 10.6 | 11.0 | 9.8 | 10.2 | 7.4 | 5.6 | 5.1 | 7.2 | 4.7 | 3.4 | 5.6 | 100.0 |
| Total ................. | 4.4 | 6.0 | 7.2 | 8.3 | 9.0 | 8.7 | 7.4 | 6.4 | 6.1 | 10.4 | 7.8 | 5.7 | 12.6 | 100.0 |

[^31]Household income by sources
(thousands of lire, percentages)

| Characteristics (*) | Employment | Selfemployment | Transfers | Property | Total | Employment | Selfemployment | Transfers | Property | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gender |  |  |  |  |  |  |  |  |  |  |
| male | 21,541 | 8,422 | 11,108 | 12,536 | 53,609 | 40.2 | 15.7 | 20.7 | 23.4 | 100.0 |
| female .................................... | 10,702 | 2,973 | 12,045 | 8,471 | 34,192 | 31.3 | 8.7 | 35.2 | 24.8 | 100.0 |
| Age |  |  |  |  |  |  |  |  |  |  |
| up to 30 years | 20,855 | 6,757 | 1,847 | 6,776 | 36,237 | 57.6 | 18.6 | 5.1 | 18.7 | 100.0 |
| 31 to 40 | 26,255 | 10,167 | 1,678 | 9,486 | 47,587 | 55.2 | 21.4 | 3.5 | 19.9 | 100.0 |
| 41 to 50 | 32,446 | 9,694 | 3,244 | 11,770 | 57,156 | 56.8 | 17.0 | 5.7 | 20.6 | 100.0 |
| 51 to 65 | 19,124 | 8,188 | 15,248 | 13,594 | 56,155 | 34.1 | 14.6 | 27.2 | 24.2 | 100.0 |
| over 65 | 2,908 | 1,741 | 21,035 | 11,042 | 36,727 | 7.9 | 4.7 | 57.3 | 30.1 | 100.0 |
| Education |  |  |  |  |  |  |  |  |  |  |
| none | 3,163 | 1,068 | 15,675 | 4,601 | 24,508 | 12.9 | 4.4 | 64.0 | 18.8 | 100.0 |
| elementary school ...................... | 9,826 | 3,773 | 14,879 | 8,669 | 37,149 | 26.5 | 10.2 | 40.1 | 23.3 | 100.0 |
| middle school ............................ | 20,542 | 6,154 | 8,739 | 9,497 | 44,934 | 45.7 | 13.7 | 19.5 | 21.1 | 100.0 |
| high school ............................... | 28,033 | 11,407 | 8,463 | 15,556 | 63,461 | 44.2 | 18.0 | 13.3 | 24.5 | 100.0 |
| university degree ....................... | 33,782 | 16,068 | 12,925 | 26,429 | 89,206 | 37.9 | 18.0 | 14.5 | 29.6 | 100.0 |
| Branch of activity |  |  |  |  |  |  |  |  |  |  |
| agriculture | 20,486 | 9,024 | 2,115 | 14,448 | 46,074 | 44.5 | 19.6 | 4.6 | 31.4 | 100.0 |
| industry | 32,497 | 11,182 | 2,008 | 11,570 | 57,258 | 56.8 | 19.5 | 3.5 | 20.2 | 100.0 |
| public administration | 39,996 | 3,615 | 2,545 | 10,779 | 56,937 | 70.2 | 6.4 | 4.5 | 18.9 | 100.0 |
| other sector | 23,577 | 21,079 | 2,967 | 13,848 | 61,473 | 38.4 | 34.3 | 4.8 | 22.5 | 100.0 |
| not employed. | 5,942 | 1,569 | 20,285 | 10,604 | 38,401 | 15.5 | 4.1 | 52.8 | 27.6 | 100.0 |
| Work status |  |  |  |  |  |  |  |  |  |  |
| Employee |  |  |  |  |  |  |  |  |  |  |
| blue-collar worker | 33,212 | 683 | 1,732 | 6,756 | 42,384 | 78.4 | 1.6 | 4.1 | 15.9 | 100.0 |
| office worker or school teacher | 40,971 | 1,504 | 2,312 | 10,732 | 55,520 | 73.8 | 2.7 | 4.2 | 19.3 | 100.0 |
| cadre or manager.................. | 62,575 | 4,073 | 1,816 | 17,519 | 85,984 | 72.8 | 4.7 | 2.1 | 20.4 | 100.0 |
| total ................................ | 39,998 | 1,434 | 1,992 | 9,731 | 53,156 | 75.2 | 2.7 | 3.7 | 18.3 | 100.0 |
| Self-employed |  |  |  |  |  |  |  |  |  |  |
| sole proprietor, arts/profess.. | 10,254 | 53,683 | 4,400 | 25,880 | 94,218 | 10.9 | 57.0 | 4.7 | 27.5 | 100.0 |
| other self-employed .............. | 7,391 | 29,978 | 3,272 | 13,444 | 54,086 | 13.7 | 55.4 | 6.0 | 24.9 | 100.0 |
| total | 8,574 | 39,772 | 3,738 | 18,582 | 70,666 | 12.1 | 56.3 | 5.3 | 26.3 | 100.0 |
| Not employed |  |  |  |  |  |  |  |  |  |  |
| retired | 5,327 | 1,417 | 22,892 | 11,020 | 40,657 | 13.1 | 3.5 | 56.3 | 27.1 | 100.0 |
| other | 8,916 | 2,303 | 7,683 | 8,593 | 27,497 | 32.4 | 8.4 | 27.9 | 31.3 | 100.0 |
| total. | 5,942 | 1,569 | 20,285 | 10,604 | 38,401 | 15.5 | 4.1 | 52.8 | 27.6 | 100.0 |
| Household size |  |  |  |  |  |  |  |  |  |  |
| 1 member | 5,168 | 1,730 | 11,329 | 8,988 | 27,217 | 19.0 | 6.4 | 41.6 | 33.0 | 100.0 |
| 2 members | 10,631 | 5,471 | 17,253 | 12,162 | 45,518 | 23.4 | 12.0 | 37.9 | 26.7 | 100.0 |
| 3 members | 23,628 | 8,913 | 10,408 | 12,304 | 55,255 | 42.8 | 16.1 | 18.8 | 22.3 | 100.0 |
| 4 members | 30,651 | 9,227 | 6,670 | 11,642 | 58,193 | 52.7 | 15.9 | 11.5 | 20.0 | 100.0 |
| 5 members or more ..................... | 27,622 | 11,631 | 8,445 | 11,666 | 59,365 | 46.5 | 19.6 | 14.2 | 19.7 | 100.0 |
| Number of earners |  |  |  |  |  |  |  |  |  |  |
| 1 earner ................................. | 10,041 | 4,135 | 8,941 | 9,848 | 32,967 | 30.5 | 12.5 | 27.1 | 29.9 | 100.0 |
| 2 earners ................................. | 22,785 | 7,901 | 11,813 | 11,905 | 54,406 | 41.9 | 14.5 | 21.7 | 21.9 | 100.0 |
| 2 earners ................................. | 30,768 | 12,161 | 16,475 | 14,096 | 73,502 | 41.9 | 16.5 | 22.4 | 19.2 | 100.0 |
| 4 earners or more ...................... | 39,342 | 14,842 | 21,699 | 17,681 | 93,564 | 42.0 | 15.9 | 23.2 | 18.9 | 100.0 |
| Household income |  |  |  |  |  |  |  |  |  |  |
| up to 20 million lire.. | 2,348 | 431 | 7,194 | 3,067 | 13,043 | 18.0 | 3.3 | 55.2 | 23.5 | 100.0 |
| from 20 to 40 million. | 10,178 | 2,355 | 11,059 | 6,099 | 29,692 | 34.3 | 7.9 | 37.2 | 20.5 | 100.0 |
| from 40 to 60 million. | 22,249 | 5,674 | 11,146 | 10,287 | 49,357 | 45.1 | 11.5 | 22.6 | 20.8 | 100.0 |
| from 60 to 80 million...................... | 33,968 | 8,666 | 12,169 | 14,220 | 69,025 | 49.2 | 12.6 | 17.6 | 20.6 | 100.0 |
| more than 80 million. | 40,274 | 28,519 | 17,546 | 36,247 | 122,588 | 32.9 | 23.3 | 14.3 | 29.6 | 100.0 |
| Town size |  |  |  |  |  |  |  |  |  |  |
| up to 20,000 inhabitants ............... | 16,247 | 6,014 | 11,631 | 10,086 | 43,979 | 36.9 | 13.7 | 26.4 | 22.9 | 100.0 |
| from 20,000 to 40,000.................. | 18,717 | 7,773 | 10,630 | 10,697 | 47,819 | 39.1 | 16.3 | 22.2 | 22.4 | 100.0 |
| from 40,000 to 500,000................. | 20,492 | 7,238 | 11,698 | 12,822 | 52,252 | 39.2 | 13.9 | 22.4 | 24.5 | 100.0 |
| more than 500,000..................... | 23,076 | 8,807 | 10,471 | 14,225 | 56,582 | 40.8 | 15.6 | 18.5 | 25.1 | 100.0 |
| Geographical area |  |  |  |  |  |  |  |  |  |  |
| North ..................................... | 20,681 | 8,095 | 12,521 | 13,593 | 54,891 | 37.7 | 14.7 | 22.8 | 24.8 | 100.0 |
| Centre .................................... | 20,148 | 8,869 | 10,631 | 13,910 | 53,559 | 37.6 | 16.6 | 19.8 | 26.0 | 100.0 |
| South and Islands ....................... | 14,546 | 4,087 | 10,104 | 6,797 | 35,536 | 40.9 | 11.5 | 28.4 | 19.1 | 100.0 |
| Total ..................... | 18,562 | 6,924 | 11,365 | 11,418 | 48,271 | 38.5 | 14.3 | 23.5 | 23.7 | 100.0 |

[^32]Table C3

## Mean income and shares of households by income tenths

(thousands of lire, percentages)

| Income tenths | Decile (thousands of lire) | Share of households (percentages) | Mean income (thousands of lire) |
| :---: | :---: | :---: | :---: |
| up to $1^{\text {st }}$ decile | 26,500 | 28.5 | 16,920 |
| from $1^{\text {st }}$ to $2^{\text {nd }}$ decile | 35,370 | 15.7 | 30,798 |
| from $2^{\text {nd }}$ to $3^{\text {rd }}$ decile | 44,144 | 12.2 | 39,565 |
| from $3^{\text {rd }}$ to $4^{\text {th }}$ decile | 52,706 | 10.0 | 48,227 |
| from $4^{\text {th }}$ to $5^{\text {th }}$ decile | 61,146 | 8.5 | 56,579 |
| from $5^{\text {th }}$ to $6^{\text {th }}$ decile . | 71,056 | 7.3 | 65,659 |
| from $6^{\text {th }}$ to $7^{\text {th }}$ decile | 83,084 | 6.3 | 76,547 |
| from $7^{\text {th }}$ to $8^{\text {th }}$ decile | 103,390 | 5.3 | 91,254 |
|  | 146,848 | 4.0 | 119,657 |
| over the $9^{\text {th }}$ decile ................................................................ | - | 2.1 | 228,923 |

Table C4

## Mean income and share of income by household tenths

(thousands of lire, percentages)

| Household tenths | Decile (thousands of lire) | Share of income (percentages) | Mean income (thousands of lire) |
| :---: | :---: | :---: | :---: |
| up to $1^{\text {st }}$ decile | 14,873 | 2.0 | 9,580 |
| from $1^{\text {st }}$ to $2^{\text {nd }}$ decile | 21,433 | 3.8 | 18,339 |
| from $2^{\text {nd }}$ to $3^{\text {rd }}$ decile | 27,200 | 5.0 | 24,307 |
| from $3^{\text {rd }}$ to $4^{\text {th }}$ decile | 33,046 | 6.2 | 29,966 |
| from $4^{\text {th }}$ to $5^{\text {th }}$ decile | 39,252 | 7.4 | 35,940 |
| from $5^{\text {th }}$ to $6^{\text {th }}$ decile | 47,092 | 8.9 | 43,082 |
| from $6^{\text {th }}$ to $7^{\text {th }}$ decile | 55,752 | 10.6 | 51,283 |
| from $7^{\text {th }}$ to $8^{\text {th }}$ decile | 67,288 | 12.7 | 61,300 |
| from $8^{\text {th }}$ to $9^{\text {th }}$ decile | 86,800 | 15.7 | 76,018 |
| over the $9^{\text {th }}$ decile $\ldots . . . . . . . . .$. | - | 27.5 | 132,706 |

Income distribution of households: comparison between 1995 and 1998
(percentages)

| Fifths of households in 1995 | Fifths of households in 1998 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | up to $1^{\text {st }}$ quintile | from $1^{\text {st }}$ to $2^{\text {nd }}$ quintile | from $2^{\text {nd }}$ to $3^{\text {rd }}$ quintile | from $3^{\text {rd }}$ to $4^{\text {th }}$ quintile | over the $4^{\text {th }}$ quintile | Total |
| up to $1^{\text {st }}$ quintile | 69.8 | 18.9 | 4.9 | 5.3 | 1.1 | 100.0 |
| from $1^{\text {st }}$ to $2^{\text {nd }}$ quintile | 20.0 | 47.9 | 20.9 | 7.7 | 3.5 | 100.0 |
| from $2^{\text {nd }}$ to $3^{\text {rd }}$ quintile | 5.8 | 21.8 | 44.7 | 18.6 | 9.1 | 100.0 |
| from $3^{\text {rd }}$ to $4^{\text {th }}$ quintile.... | 2.4 | 9.1 | 22.6 | 47.7 | 18.1 | 100.0 |
| over the $4^{\text {th }}$ quintile . | 0.9 | 3.0 | 7.1 | 20.7 | 68.2 | 100.0 |
| Total | 20.0 | 20.0 | 20.0 | 20.0 | 20.0 | 100.0 |

Table C6
Income distribution of households: comparison between 1995 and $1998\left({ }^{*}\right)$
(percentages)

| Fifths of households in 1995 | Fifths of households in 1998 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | up to $1^{\text {st }}$ quintile | from $1^{\text {st }}$ to $2^{\text {nd }}$ quintile | $\begin{aligned} & \text { from } 2^{\text {nd }} \text { to } 3^{\text {rd }} \\ & \text { quintile } \end{aligned}$ | $\text { from } 3^{\text {rd }} \text { to } 4^{\text {th }}$ quintile | over the $4^{\text {th }}$ quintile | Total |
| up to ${ }^{\text {st }}$ quintile .................................. | 72.8 | 19.3 | 4.6 | 2.3 | 1.0 | 100.0 |
| from $1^{\text {st }}$ to $2^{\text {nd }}$ quintile ............................ | 22.2 | 50.6 | 16.1 | 7.9 | 3.2 | 100.0 |
| from $2^{\text {nd }}$ to $3^{\text {rd }}$ quintile ........................... | 3.1 | 21.8 | 49.1 | 16.3 | 9.7 | 100.0 |
| from $3^{\text {rd }}$ to $4^{\text {th }}$ quintile.............................. | 1.4 | 6.9 | 25.7 | 48.7 | 17.3 | 100.0 |
| over the $4^{\text {th }}$ quintile ............................. | 0.5 | 1.6 | 4.4 | 24.7 | 68.8 | 100.0 |
| Total ..................................... | 20.0 | 20.0 | 20.0 | 20.0 | 20.0 | 100.0 |

(*) Households with unchanged composition.
(thousands of lire)

| Characteristics | Income from employment | Income from selfemployment | Labour income | Transfers | Labour income and transfers | Property income | Individual income |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gender |  |  |  |  |  |  |  |
| male. | 26,233 | 30,522 | 27,965 | 17,516 | 25,599 | 12,988 | 34,454 |
| female | 20,617 | 19,790 | 20,723 | 12,679 | 17,248 | 9,156 | 19,582 |
| Age |  |  |  |  |  |  |  |
| up to 30 years ................................... | 17,810 | 24,228 | 19,144 | 4,751 | 18,126 | 7,215 | 18,867 |
| 31 to 40 | 24,346 | 24,955 | 25,046 | 4,786 | 24,561 | 9,823 | 28,818 |
| 41 to 50 | 27,347 | 30,287 | 28,556 | 10,204 | 27,982 | 12,328 | 34,727 |
| 51 to 65 | 27,725 | 29,266 | 28,686 | 17,369 | 23,693 | 14,158 | 32,152 |
| over 65 | 18,753 | 26,647 | 24,786 | 15,487 | 16,260 | 11,703 | 23,547 |
| Education |  |  |  |  |  |  |  |
| none | 14,736 | 14,081 | 14,721 | 11,335 | 11,760 | 5,189 | 14,088 |
| elementary school | 19,230 | 20,879 | 20,112 | 14,036 | 16,376 | 9,301 | 21,386 |
| middle school | 21,304 | 24,652 | 22,238 | 15,812 | 21,616 | 9,868 | 26,290 |
| high school | 25,705 | 30,145 | 27,090 | 19,532 | 26,741 | 15,783 | 34,130 |
| university degree ............................... | 32,670 | 36,168 | 35,862 | 26,624 | 36,282 | 26,676 | 50,005 |
| Branch of activity |  |  |  |  |  |  |  |
| agriculture ....................................... | 14,140 | 21,923 | 16,406 | - | 17,168 | 15,663 | 23,457 |
| industry | 24,002 | 31,683 | 25,735 | - | 26,033 | 12,013 | 32,199 |
| public administration | 27,046 | 24,771 | 27,745 | - | 28,195 | 10,982 | 34,057 |
| other sector | 24,112 | 27,308 | 25,871 | - | 26,490 | 14,305 | 33,299 |
| not employed.. |  | - |  | 15,795 | 15,874 | 11,279 | 21,672 |
| Work status |  |  |  |  |  |  |  |
| Employee |  |  |  |  |  |  |  |
| blue-collar worker ..................... | 19,937 | - | 19,953 | - | 20,146 | 7,248 | 23,363 |
| office worker or school teacher ...... | 26,018 | - | 26,216 | - | 26,507 | 10,938 | 31,430 |
| cadre or manager...................... | 43,420 | - | 44,376 | - | 44,713 | 17,541 | 56,959 |
| total | 24,631 | - | 24,808 | - | 25,057 | 10,125 | 29,790 |
| Self-employed |  |  |  |  |  |  |  |
| sole proprietor, arts/profess.............. | - | 39,465 | 40,112 | - | 41,553 | 25,993 | 58,200 |
| other self-employed ...................... | - | 21,808 | 22,076 | - | 23,123 | 13,718 | 31,104 |
| total | - | 28,824 | 29,242 | - | 30,446 | 18,836 | 41,846 |
| Not employed |  |  |  |  |  |  |  |
| retired | - | - | - | 16,622 | 16,941 | 11,619 | 24,325 |
| other | - | - | - | 8,851 | 9,218 | 9,549 | 10,868 |
| total ...... | - | - | - | 15,795 | 15,874 | 11,279 | 21,672 |
| Household size |  |  |  |  |  |  |  |
| 1 member | 28,608 | 21,842 | 27,983 | 14,682 | 18,826 | 9,657 | 27,217 |
| 2 members | 24,278 | 30,225 | 26,544 | 15,221 | 20,200 | 12,646 | 26,939 |
| 3 members | 23,854 | 27,012 | 25,028 | 15,281 | 22,705 | 12,699 | 28,339 |
| 4 members | 24,289 | 26,293 | 25,047 | 15,131 | 24,065 | 12,066 | 29,155 |
| 5 members or more | 21,567 | 27,883 | 23,508 | 14,196 | 21,866 | 12,717 | 25,908 |
| Number of earners |  |  |  |  |  |  |  |
| 1 earner | 27,452 | 31,100 | 29,116 | 16,625 | 24,161 | 10,584 | 32,963 |
| 2 earners | 24,558 | 26,294 | 25,415 | 14,487 | 21,881 | 12,274 | 27,203 |
| 2 earners | 21,018 | 26,890 | 22,678 | 14,197 | 20,227 | 14,388 | 24,503 |
| 4 earners or more ............................. | 18,945 | 22,351 | 20,039 | 13,526 | 18,549 | 17,895 | 22,340 |
| Town size |  |  |  |  |  |  |  |
| up to 20,000 inhabitants ....................... | 22,284 | 25,173 | 23,221 | 14,031 | 19,810 | 10,437 | 24,879 |
| from 20,000 to 40,000........................... | 23,646 | 27,565 | 25,096 | 14,965 | 22,058 | 11,107 | 27,525 |
| from 40,000 to 500,000 ........................ | 24,512 | 28,378 | 26,082 | 16,220 | 23,225 | 13,628 | 29,857 |
| more than 500,000.. | 28,627 | 30,948 | 29,996 | 17,495 | 27,123 | 15,336 | 35,323 |
| Geographical area |  |  |  |  |  |  |  |
| North ............................................. | 25,125 | 30,554 | 26,906 | 16,392 | 23,485 | 13,930 | 30,672 |
| Centre ............................................ | 25,280 | 26,529 | 25,999 | 15,277 | 23,072 | 14,291 | 30,479 |
| South and Islands .............................. | 21,055 | 21,143 | 21,506 | 12,992 | 18,482 | 7,457 | 21,556 |
| Total .......................... | 23,962 | 27,196 | 25,194 | 15,045 | 21,885 | 11,966 | 27,789 |

Labour income expectations
(thousands of lire, percentages)

| Characteristics | Expected income (*) | Probability of being employed | $\begin{gathered} \text { Expected } \\ \text { income (**) } \end{gathered}$ | Standard deviation of expected income (*) | Standard deviation of expected income (**) | Actual income | Expected/ actual income (*) | Expected/ actual income (**) | Standard deviation of expected/ actual income (*) | Standard deviation of expected/ actual income (**) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gender |  |  |  |  |  |  |  |  |  |  |
| male | 27,697 | 81.7 | 24,006 | 1,525 | 3,550 | 24,118 | 114.8 | 99.5 | 6.3 | 14.7 |
| female | 21,298 | 77.7 | 17,689 | 1,007 | 2,829 | 17,512 | 121.6 | 101.0 | 5.8 | 16.2 |
| Age |  |  |  |  |  |  |  |  |  |  |
| up to 30 years | 19,093 | 70.2 | 14,579 | 1,123 | 3,455 | 14,087 | 135.5 | 103.5 | 8.0 | 24.5 |
| 31 to 40 | 25,659 | 82.0 | 22,103 | 1,320 | 3,500 | 22,278 | 115.2 | 99.2 | 5.9 | 15.7 |
| 41 to 50 | 29,902 | 86.4 | 26,720 | 1,501 | 3,078 | 27,496 | 108.8 | 97.2 | 5.5 | 11.2 |
| 51 to 65 | 28,413 | 85.9 | 25,429 | 1,426 | 2,780 | 25,057 | 113.4 | 101.5 | 5.7 | 11.1 |
| over 65 | 41,501 | 94.9 | 40,351 | 1,963 | 2,684 | 21,447 | 193.5 | 188.1 | 9.2 | 12.5 |
| Education |  |  |  |  |  |  |  |  |  |  |
| none | 16,135 | 75.4 | 12,739 | 987 | 2,391 | 11,337 | 142.3 | 112.4 | 8.7 | 21.1 |
| elementary school | 20,818 | 75.2 | 16,632 | 1,178 | 3,142 | 17,287 | 120.4 | 96.2 | 6.8 | 18.2 |
| middle school | 22,424 | 78.6 | 18,820 | 1,136 | 3,018 | 19,266 | 116.4 | 97.7 | 5.9 | 15.7 |
| high school | 26,998 | 81.9 | 23,324 | 1,409 | 3,454 | 22,963 | 117.6 | 101.6 | 6.1 | 15.0 |
| university degree ............................. | 34,589 | 85.3 | 31,268 | 1,909 | 3,785 | 30,334 | 114.0 | 103.1 | 6.3 | 12.5 |
| Branch of activity |  |  |  |  |  |  |  |  |  |  |
| agriculture | 17,246 | 79.7 | 13,693 | 1,227 | 1,988 | 15,353 | 112.3 | 89.2 | 8.0 | 13.0 |
| industry | 26,425 | 86.1 | 23,364 | 1,224 | 3,477 | 24,764 | 106.7 | 94.3 | 4.9 | 14.0 |
| public administration ............................ | 28,788 | 91.2 | 26,647 | 1,129 | 2,457 | 27,908 | 103.2 | 95.5 | 4.0 | 8.8 |
| other sector | 27,630 | 88.9 | 25,146 | 1,613 | 3,283 | 25,027 | 110.4 | 100.5 | 6.4 | 13.1 |
| not employed..................................... | 15,280 | 34.6 | 5,816 | 1,298 | 4,467 | - | - | - | - | - |
| Work status |  |  |  |  |  |  |  |  |  |  |
| Employee |  |  |  |  |  |  |  |  |  |  |
| blue-collar worker | 21,113 | 84.2 | 18,080 | 876 | 2,946 | 19,652 | 107.4 | 92.0 | 4.5 | 15.0 |
| office worker or school teacher ......... | 26,651 | 88.9 | 24,070 | 961 | 2,761 | 25,739 | 103.5 | 93.5 | 3.7 | 10.7 |
| cadre or manager.......................... | 43,410 | 95.6 | 41,776 | 1,913 | 3,165 | 43,042 | 100.9 | 97.1 | 4.4 | 7.4 |
| total | 25,430 | 87.3 | 22,716 | 998 | 2,879 | 24,307 | 104.6 | 93.5 | 4.1 | 11.8 |
| Self-employed |  |  |  |  |  |  |  |  |  |  |
| sole proprietor, arts/profess. | 41,979 | 91.0 | 38,994 | 3,180 | 5,017 | 38,545 | 108.9 | 101.2 | 8.3 | 13.0 |
| other self-employed ...................... | 25,927 | 90.5 | 23,794 | 2,003 | 2,873 | 21,542 | 120.4 | 110.5 | 9.3 | 13.3 |
| total | 32,031 | 90.7 | 29,574 | 2,450 | 3,688 | 28,007 | 114.4 | 105.6 | 8.8 | 13.2 |
| Not employed other $\qquad$ | 15,280 | 34.6 | 5,816 | 1,298 | 4,467 | - | - |  | - |  |
| total | 15,280 | 34.6 | 5,816 | 1,298 | 4,467 | - | - | - | - | - |
| Household size |  |  |  |  |  |  |  |  |  |  |
| 1 member | 28,382 | 82.8 | 24,705 | 1,239 | 3,087 | 26,373 | 107.6 | 93.7 | 4.7 | 11.7 |
| 2 members | 25,814 | 83.3 | 22,673 | 1,214 | 3,316 | 22,851 | 113.0 | 99.2 | 5.3 | 14.5 |
| 3 members | 25,459 | 81.6 | 22,063 | 1,253 | 3,349 | 22,358 | 113.9 | 98.7 | 5.6 | 15.0 |
| 4 members | 25,007 | 80.3 | 21,245 | 1,324 | 3,135 | 21,289 | 117.5 | 99.8 | 6.2 | 14.7 |
| 5 members or more | 23,958 | 74.2 | 19,611 | 1,563 | 3,421 | 18,480 | 129.6 | 106.1 | 8.5 | 18.5 |
| Number of earners |  |  |  |  |  |  |  |  |  |  |
| 1 earner | 25,938 | 73.0 | 21,200 | 1,457 | 3,675 | 20,786 | 124.8 | 102.0 | 7.0 | 17.7 |
| 2 earners | 26,002 | 82.1 | 22,477 | 1,330 | 3,158 | 22,517 | 115.5 | 99.8 | 5.9 | 14.0 |
| 2 earners | 24,308 | 84.4 | 21,608 | 1,277 | 3,225 | 21,913 | 110.9 | 98.6 | 5.8 | 14.7 |
| 4 earners or more | 20,638 | 80.7 | 17,228 | 1,017 | 2,862 | 17,523 | 117.8 | 98.3 | 5.8 | 16.3 |
| Individual income |  |  |  |  |  |  |  |  |  |  |
| up to 20 million lire | 17,006 | 76.4 | 13,395 | 1,075 | 3,109 | 11,462 | 148.4 | 116.9 | 9.4 | 27.1 |
| from 20 to 40 million | 26,334 | 89.4 | 23,649 | 1,110 | 2,868 | 24,765 | 106.3 | 95.5 | 4.5 | 11.6 |
| from 40 to 60 million. | 34,828 | 91.1 | 31,982 | 1,515 | 3,144 | 34,503 | 100.9 | 92.7 | 4.4 | 9.1 |
| from 60 to 80 million. | 46,455 | 97.6 | 45,619 | 3,295 | 3,012 | 45,302 | 102.5 | 100.7 | 7.3 | 6.7 |
| More than 80 million | 71,731 | 93.3 | 67,493 | 4,499 | 7,495 | 83,127 | 86.3 | 81.2 | 5.4 | 9.0 |
| Town size |  |  |  |  |  |  |  |  |  |  |
| up to 20,000 inhabitants | 23,818 | 81.5 | 20,497 | 1,234 | 2,960 | 20,780 | 114.6 | 98.6 | 5.9 | 14.2 |
| from 20,000 to 40,000.......................... | 26,499 | 77.5 | 22,044 | 1,726 | 3,817 | 20,747 | 127.7 | 106.3 | 8.3 | 18.4 |
| from 40,000 to 500,000. | 25,576 | 78.2 | 21,584 | 1,265 | 3,385 | 21,819 | 117.2 | 98.9 | 5.8 | 15.5 |
| more than 500,000.. | 28,296 | 81.9 | 24,875 | 1,385 | 3,631 | 24,623 | 114.9 | 101.0 | 5.6 | 14.7 |
| Geographical area |  |  |  |  |  |  |  |  |  |  |
| North | 27,856 | 87.8 | 25,124 | 1,215 | 3,056 | 25,603 | 108.8 | 98.1 | 4.7 | 11.9 |
| Centre | 25,328 | 80.0 | 21,280 | 1,346 | 3,552 | 21,517 | 117.7 | 98.9 | 6.3 | 16.5 |
| South and Islands .............................. | 21,427 | 69.5 | 16,671 | 1,466 | 3,420 | 15,867 | 135.0 | 105.1 | 9.2 | 21.6 |
| Total ............................. | 25,216 | 80.2 | 21,557 | 1,324 | 3,270 | 21,557 | 117.0 | 100.0 | 6.1 | 15.2 |

[^33]Labour market flexibility
(percentages)

| Characteristics | Bound to specific working hours | Work at night <br> (*) (**) | Work on holidays $\left(^{*}\right)\left({ }^{* *)}\right.$ | Overtime work due to employer's needs (**) | Flexible working hours (**) | Nights worked during the year | Holidays worked during the year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | percentages of individuals |  |  |  | scores on $0-10 \text { scale }$ | units |  |
| ```Gender male ............................................................... female```$\qquad$ |  |  |  |  |  |  |  |
|  | 77.2 | 17.9 | 23.2 | 3.2 | 2.3 | 10.8 | 4.9 |
|  | 88.1 | 10.8 | 15.9 | 2.3 | 1.9 | 4.5 | 3.5 |
| Age |  |  |  |  |  |  |  |
| up to 30 years .......................................... | 84.4 | 15.5 | 21.7 | 2.6 | 2.0 | 6.5 | 4.1 |
| 31 to 40 | 82.1 | 16.2 | 21.0 | 2.8 | 2.1 | 9.7 | 4.8 |
| 41 to 50 | 82.2 | 14.5 | 19.0 | 2.9 | 2.0 | 8.8 | 4.3 |
| 51 to 65 | 78.0 | 11.9 | 17.2 | 2.8 | 2.5 | 5.9 | 3.7 |
| over 65 ................................................ | 25.6 | 0.0 | 41.1 | 3.3 | 1.5 | 32.6 | 8.3 |
| Education |  |  |  |  |  |  |  |
| none | 84.4 | 18.8 | 18.2 | 1.4 | 1.2 | 6.6 | 2.1 |
| elementary school | 77.6 | 13.0 | 17.9 | 2.5 | 1.6 | 6.4 | 4.0 |
| middle school | 85.2 | 18.9 | 25.0 | 2.9 | 2.0 | 11.7 | 5.3 |
| high school .............................................. | 80.6 | 12.2 | 17.6 | 2.8 | 2.3 | 6.3 | 4.0 |
| university degree ...................................... | 74.2 | 8.9 | 10.6 | 2.7 | 2.5 | 4.6 | 2.3 |
| Branch of activity |  |  |  |  |  |  |  |
| agriculture | 68.3 | 15.3 | 20.6 | 1.8 | 1.2 | 4.0 | 5.8 |
| industry ................................................. | 84.4 | 14.8 | 12.0 | 2.7 | 2.0 | 7.6 | 2.4 |
| public administration .................................... | 96.0 | 18.6 | 24.0 | 3.0 | 1.5 | 7.7 | 4.6 |
| other sector ............................................. | 69.9 | 11.0 | 24.5 | 2.8 | 2.9 | 10.1 | 5.7 |
| not employed............................................ | 41.0 | 3.7 | 0.0 | 1.0 | 2.3 | 0.0 | 1.5 |
| Work status |  |  |  |  |  |  |  |
| Employee |  |  |  |  |  |  |  |
| blue-collar worker .................................. | 95.7 | 19.6 | 21.9 | 2.7 | 1.3 | 11.7 | 4.4 |
| office worker or school teacher .................. | 95.9 | 13.0 | 17.8 | 2.7 | 1.7 | 5.7 | 3.2 |
| cadre or manager................................... | 85.6 | 14.8 | 18.0 | 3.6 | 4.1 | 4.5 | 3.7 |
| total ................................................ | 95.0 | 16.2 | 19.7 | 2.8 | 1.7 | 8.4 | 3.8 |
| Self-employed |  |  |  |  |  |  |  |
| sole proprietor, member of arts or professions | 31.9 | 10.4 | 21.6 | 3.5 | 5.9 | 7.2 | 5.4 |
| other self-employed .............................. | 44.8 | 2.4 | 24.3 | 2.8 | 5.1 | 9.3 | 6.7 |
| total ................................................ | 39.5 | 5.1 | 23.4 | 3.0 | 5.4 | 8.4 | 6.1 |
| Household size |  |  |  |  |  |  |  |
| 1 member ............................................... | 74.8 | 14.2 | 19.5 | 3.0 | 3.3 | 14.1 | 5.9 |
| 2 members | 79.4 | 13.7 | 19.1 | 2.6 | 2.3 | 10.2 | 4.4 |
| 3 members .............................................. | 84.0 | 17.2 | 21.8 | 2.9 | 2.0 | 8.7 | 4.8 |
| 4 members .............................................. | 81.8 | 14.5 | 19.1 | 2.8 | 2.1 | 7.4 | 3.8 |
| 5 members or more ................................... | 79.4 | 11.5 | 19.7 | 2.7 | 1.6 | 5.8 | 4.0 |
| Number of earners |  |  |  |  |  |  |  |
| 1 earner .................................................. | 79.4 | 21.2 | 26.1 | 3.1 | 2.5 | 12.4 | 5.2 |
| 2 earners ................................................. | 82.3 | 13.2 | 19.0 | 2.8 | 2.2 | 8.4 | 4.0 |
| 2 earners ................................................ | 82.0 | 13.4 | 17.6 | 2.6 | 1.5 | 5.3 | 4.1 |
| 4 earners or more ...................................... | 80.1 | 11.9 | 17.0 | 2.4 | 1.8 | 4.7 | 5.2 |
| Individual income |  |  |  |  |  |  |  |
| up to 20 million lire....................................... | 82.1 | 9.6 | 16.6 | 2.1 | 1.7 | 5.5 | 3.4 |
| from 20 to 40 million.................................... | 86.7 | 17.6 | 20.9 | 2.9 | 1.9 | 9.6 | 4.6 |
| from 40 to 60 million.................................... | 77.7 | 16.9 | 24.7 | 3.5 | 2.7 | 8.9 | 5.0 |
| from 60 to 80 million................................... | 68.9 | 12.6 | 19.9 | 3.5 | 3.6 | 16.3 | 5.1 |
| more than 80 million..................................... | 43.0 | 12.8 | 19.3 | 3.5 | 5.3 | 3.6 | 5.3 |
| Town size |  |  |  |  |  |  |  |
| up to 20,000 inhabitants .............................. | 83.1 | 14.5 | 19.6 | 2.5 | 1.9 | 6.4 | 4.3 |
| from 20,000 to 40,000................................. | 79.8 | 13.3 | 19.8 | 2.9 | 2.0 | 8.0 | 4.9 |
| from 40,000 to 500,000 ................................. | 81.8 | 14.0 | 20.1 | 2.9 | 2.1 | 11.5 | 4.7 |
| more than 500,000....................................... | 77.9 | 18.9 | 21.9 | 3.3 | 2.7 | 8.7 | 3.2 |
| Geographical area |  |  |  |  |  |  |  |
| North . | 82.2 | 14.2 | 17.7 | 2.8 | 2.3 | 8.4 | 4.3 |
| Centre .................................................. | 78.6 | 17.2 | 24.2 | 3.1 | 2.1 | 9.3 | 4.7 |
| South and Islands ...................................... | 82.5 | 14.2 | 21.2 | 2.5 | 1.8 | 7.5 | 4.1 |
| Total ...................................... | 81.5 | 14.9 | 20.1 | 2.8 | 2.1 | 8.4 | 4.3 |

${ }^{(*)}$ Always or regularly. (**) Share computed only on the individuals bound to specific working hours.

Composition of household expenditure
(thousands of lire, percentages)

| Characteristics (*) | Durables | Non-durables | Expenditure | Durables | Non-durables | Expenditure |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gender |  |  |  |  |  |  |
| male . | 4,042 | 33,840 | 37,883 | 10.7 | 89.3 | 100.0 |
| female | 1,724 | 23,757 | 25,481 | 6.8 | 93.2 | 100.0 |
| Age |  |  |  |  |  |  |
| up to 30 years | 4,186 | 26,193 | 30,379 | 13.8 | 86.2 | 100.0 |
| 31 to 40 | 4,389 | 31,777 | 36,167 | 12.1 | 87.9 | 100.0 |
| 41 to 50 | 5,065 | 36,236 | 41,301 | 12.3 | 87.7 | 100.0 |
| 51 to 65 | 3,850 | 34,225 | 38,076 | 10.1 | 89.9 | 100.0 |
| over 65 | 1,041 | 24,693 | 25,734 | 4.0 | 96.0 | 100.0 |
| Education |  |  |  |  |  |  |
| none ................................................................. | 1,109 | 17,734 | 18,844 | 5.9 | 94.1 | 100.0 |
| elementary school | 1,948 | 25,349 | 27,297 | 7.1 | 92.9 | 100.0 |
| middle school | 3,297 | 30,471 | 33,768 | 9.8 | 90.2 | 100.0 |
| high school | 5,416 | 38,729 | 44,146 | 12.3 | 87.7 | 100.0 |
| university degree ................................................. | 6,199 | 48,926 | 55,125 | 11.2 | 88.8 | 100.0 |
| Branch of activity |  |  |  |  |  |  |
| agriculture. | 2,610 | 33,793 | 36,404 | 7.2 | 92.8 | 100.0 |
| industry | 4,158 | 35,452 | 39,610 | 10.5 | 89.5 | 100.0 |
| public administration. | 4,381 | 35,151 | 39,533 | 11.1 | 88.9 | 100.0 |
| other sector | 6,305 | 37,499 | 43,804 | 14.4 | 85.6 | 100.0 |
| not employed. | 1,930 | 26,134 | 28,065 | 6.9 | 93.1 | 100.0 |
| Work status |  |  |  |  |  |  |
| Employee |  |  |  |  |  |  |
| blue-collar worker | 2,909 | 29,593 | 32,503 | 9.0 | 91.0 | 100.0 |
| office worker or school teacher ............................ | 4,537 | 35,061 | 39,598 | 11.5 | 88.5 | 100.0 |
| cadre or manager | 6,903 | 47,950 | 54,854 | 12.6 | 87.4 | 100.0 |
| total ............ | 4,079 | 34,102 | 38,181 | 10.7 | 89.3 | 100.0 |
| Self-employed |  |  |  |  |  |  |
| sole proprietor, member of arts or professions .......... | 9,781 | 50,876 | 60,657 | 16.1 | 83.9 | 100.0 |
| other self-employed .......................................... | 4,858 | 33,634 | 38,493 | 12.6 | 87.4 | 100.0 |
| total ............................................................. | 6,892 | 40,758 | 47,650 | 14.5 | 85.5 | 100.0 |
| Not employed |  |  |  |  |  |  |
| retired | 1,949 | 26,731 | 28,680 | 6.8 | 93.2 | 100.0 |
| other | 1,841 | 23,253 | 25,095 | 7.3 | 92.7 | 100.0 |
| total......................................................... | 1,930 | 26,134 | 28,065 | 6.9 | 93.1 | 100.0 |
| Household size |  |  |  |  |  |  |
| 1 member | 1,436 | 20,264 | 21,700 | 6.6 | 93.4 | 100.0 |
| 2 members | 2,833 | 28,870 | 31,703 | 8.9 | 91.1 | 100.0 |
| 3 members | 4,135 | 34,237 | 38,372 | 10.8 | 89.2 | 100.0 |
| 4 members | 4,452 | 37,233 | 41,685 | 10.7 | 89.3 | 100.0 |
| 5 members or more. | 4,874 | 37,490 | 42,364 | 11.5 | 88.5 | 100.0 |
| Number of earners |  |  |  |  |  |  |
| 1 earner | 2,139 | 25,456 | 27,595 | 7.8 | 92.2 | 100.0 |
| 2 earners ............................................................ | 4,056 | 33,897 | 37,954 | 10.7 | 89.3 | 100.0 |
| 2 earners ............................................................ | 5,303 | 38,519 | 43,823 | 12.1 | 87.9 | 100.0 |
| 4 earners or more | 5,876 | 46,185 | 52,061 | 11.3 | 88.7 | 100.0 |
| Household income |  |  |  |  |  |  |
| up to 20 million lire................................................. | 830 | 15,354 | 16,185 | 5.1 | 94.9 | 100.0 |
| from 20 to 40 million ............................................... | 1,892 | 24,028 | 25,920 | 7.3 | 92.7 | 100.0 |
| from 40 to 60 million ................................................ | 3,419 | 33,064 | 36,483 | 9.4 | 90.6 | 100.0 |
| from 60 to 80 million ............................................... | 5,337 | 39,432 | 44,770 | 11.9 | 88.1 | 100.0 |
| more than 80 million............................................. | 8,923 | 59,110 | 68,034 | 13.1 | 86.9 | 100.0 |
| Town size |  |  |  |  |  |  |
| up to 20,000 inhabitants .......................................... | 3,177 | 27,829 | 31,006 | 10.2 | 89.8 | 100.0 |
| from 20,000 to 40,000............................................ | 3,278 | 31,103 | 34,382 | 9.5 | 90.5 | 100.0 |
| from 40,000 to 500,000 ........................................... | 3,922 | 34,129 | 38,051 | 10.3 | 89.7 | 100.0 |
| more than 500,000................................................. | 3,365 | 36,875 | 40,240 | 8.4 | 91.6 | 100.0 |
| Geographical area |  |  |  |  |  |  |
| North | 3,843 | 33,973 | 37,817 | 10.2 | 89.8 | 100.0 |
| Centre ................................................................. | 3,942 | 35,145 | 39,088 | 10.1 | 89.9 | 100.0 |
| South and Islands ................................................ | 2,453 | 24,460 | 26,914 | 9.1 | 90.9 | 100.0 |
| Total ............................................... | 3,405 | 31,068 | 34,474 | 9.9 | 90.1 | 100.0 |

[^34]Households by real net wealth
(percentage of households)

| Characteristics (*) | Real net wealth (millions of lire) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | up to 20 | $\begin{gathered} \text { from } 20 \\ \text { to } 40 \end{gathered}$ | $\begin{gathered} \text { from } 40 \\ \text { to } 60 \end{gathered}$ | $\begin{gathered} \text { from } 60 \\ \text { to } 80 \end{gathered}$ | $\begin{aligned} & \text { from } 80 \\ & \text { to } 100 \end{aligned}$ | from 100 to 150 | $\begin{aligned} & \text { from } \\ & 150 \text { to } \\ & 200 \\ & \hline \end{aligned}$ | $\begin{gathered} \text { from } \\ 200 \text { to } \\ 300 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { from } \\ 300 \text { to } \\ 400 \end{gathered}$ | more than 400 | Total |
| Gender <br> male $\qquad$ <br> female $\qquad$ |  |  |  |  |  |  |  |  |  |  |  |
|  | 24.2 | 2.6 | 2.9 | 2.3 | 3.6 | 9.3 | 10.7 | 16.1 | 9.3 | 18.9 | 100.0 |
|  | 39.2 | 3.0 | 4.6 | 5.0 | 3.5 | 8.7 | 7.3 | 12.3 | 5.8 | 10.6 | 100.0 |
| Age |  |  |  |  |  |  |  |  |  |  |  |
| up to 30 years .......................... | 48.1 | 3.7 | 3.9 | 2.3 | 1.4 | 7.0 | 9.2 | 9.3 | 6.5 | 8.6 | 100.0 |
| 31 to 40 .................................. | 34.3 | 2.4 | 2.5 | 2.5 | 3.8 | 9.2 | 9.4 | 15.7 | 9.2 | 10.9 | 100.0 |
| 41 to 50 | 24.8 | 1.7 | 2.1 | 2.7 | 3.1 | 8.9 | 10.4 | 16.4 | 9.2 | 20.7 | 100.0 |
| 51 to 65 | 19.9 | 2.6 | 2.9 | 2.6 | 3.0 | 9.0 | 10.6 | 17.4 | 9.0 | 22.8 | 100.0 |
| over 65 ................................... | 32.0 | 3.5 | 5.2 | 4.1 | 4.7 | 9.6 | 8.9 | 12.5 | 6.9 | 12.8 | 100.0 |
| Education |  |  |  |  |  |  |  |  |  |  |  |
| none ....................................... | 42.2 | 7.8 | 8.4 | 3.3 | 5.0 | 10.1 | 8.5 | 8.2 | 3.4 | 3.1 | 100.0 |
| elementary school ...................... | 29.5 | 2.9 | 4.1 | 5.0 | 4.9 | 11.1 | 11.1 | 13.3 | 6.4 | 11.7 | 100.0 |
| middle school | 30.0 | 2.0 | 2.6 | 2.4 | 3.5 | 9.6 | 10.3 | 16.1 | 8.7 | 14.7 | 100.0 |
| high school | 22.2 | 1.9 | 1.9 | 1.9 | 2.4 | 6.8 | 8.1 | 18.7 | 10.9 | 25.1 | 100.0 |
| university degree ...................... | 18.9 | 1.3 | 1.9 | 1.2 | 0.4 | 4.9 | 9.0 | 14.2 | 12.7 | 35.5 | 100.0 |
| Branch of activity |  |  |  |  |  |  |  |  |  |  |  |
| agriculture | 33.9 | 3.1 | 0.3 | 2.5 | 6.3 | 8.4 | 5.9 | 12.2 | 9.1 | 18.3 | 100.0 |
| industry .................................. | 27.8 | 1.9 | 2.0 | 2.8 | 2.5 | 8.7 | 11.9 | 13.4 | 11.0 | 18.1 | 100.0 |
| public administration .................... | 26.8 | 2.4 | 2.5 | 2.1 | 3.2 | 9.9 | 9.1 | 18.7 | 8.3 | 16.9 | 100.0 |
| other sector .............................. | 23.0 | 2.6 | 2.6 | 1.6 | 2.7 | 7.5 | 9.4 | 16.3 | 9.4 | 24.9 | 100.0 |
| not employed............................ | 30.6 | 3.1 | 4.5 | 3.9 | 4.1 | 9.6 | 9.6 | 14.3 | 7.1 | 13.3 | 100.0 |
| Work status |  |  |  |  |  |  |  |  |  |  |  |
| Employee |  |  |  |  |  |  |  |  |  |  |  |
| blue-collar worker ...... | 39.0 | 2.2 | 2.4 | 3.4 | 4.4 | 11.1 | 12.4 | 12.3 | 6.3 | 6.5 | 100.0 |
| office worker and school teacher. $\qquad$ | 27.6 | 1.5 | 2.4 | 1.7 | 2.0 | 9.4 | 9.2 | 19.1 | 10.3 | 17.0 | 100.0 |
| cadre or manager................... | 17.3 | 1.4 | 3.4 | 1.0 | 0.9 | 4.8 | 5.9 | 24.6 | 13.2 | 27.5 | 100.0 |
| total ................................. | 31.5 | 1.8 | 2.5 | 2.4 | 3.0 | 9.6 | 10.2 | 16.7 | 8.8 | 13.5 | 100.0 |
| Self-employed |  |  |  |  |  |  |  |  |  |  |  |
| sole proprietor, arts profess...... | 9.9 | 4.9 | 1.5 | 1.3 | 2.2 | 4.9 | 7.9 | 10.7 | 13.9 | 42.8 | 100.0 |
| other self-employed .............. | 14.3 | 2.8 | 1.8 | 2.0 | 3.5 | 6.9 | 10.6 | 15.8 | 9.9 | 32.5 | 100.0 |
| total ................................. | 12.5 | 3.7 | 1.6 | 1.7 | 2.9 | 6.1 | 9.4 | 13.7 | 11.5 | 36.7 | 100.0 |
| Not employed |  |  |  |  |  |  |  |  |  |  |  |
| retired | 28.5 | 3.4 | 4.2 | 3.5 | 4.1 | 10.1 | 10.0 | 14.6 | 7.1 | 14.3 | 100.0 |
| other ................................ | 40.5 | 1.5 | 5.5 | 5.8 | 4.1 | 7.0 | 7.5 | 13.1 | 7.0 | 8.0 | 100.0 |
| total ................................. | 30.6 | 3.1 | 4.5 | 3.9 | 4.1 | 9.6 | 9.6 | 14.3 | 7.1 | 13.3 | 100.0 |
| Household size |  |  |  |  |  |  |  |  |  |  |  |
| 1 member | 43.9 | 3.6 | 4.2 | 4.4 | 3.4 | 8.1 | 7.4 | 11.5 | 4.5 | 8.9 | 100.0 |
| 2 members .............................. | 26.0 | 2.7 | 4.7 | 3.4 | 3.8 | 10.2 | 10.5 | 15.2 | 8.6 | 14.8 | 100.0 |
| 3 members | 24.9 | 2.3 | 2.3 | 2.8 | 3.3 | 8.7 | 10.3 | 16.4 | 9.5 | 19.5 | 100.0 |
| 4 members .............................. | 21.4 | 2.6 | 2.5 | 2.2 | 3.9 | 9.2 | 10.1 | 16.2 | 10.2 | 21.7 | 100.0 |
| 5 members or more ..................... | 27.6 | 2.1 | 2.4 | 1.8 | 2.6 | 8.7 | 11.1 | 16.1 | 8.5 | 19.1 | 100.0 |
| Number of earners |  |  |  |  |  |  |  |  |  |  |  |
| 1 earner .................................. | 37.5 | 3.2 | 3.4 | 3.5 | 3.3 | 9.4 | 9.7 | 13.0 | 6.0 | 11.0 | 100.0 |
| 2 earners ................................. | 22.6 | 2.4 | 3.7 | 2.6 | 4.2 | 8.7 | 10.5 | 17.4 | 9.3 | 18.5 | 100.0 |
| 2 earners ................................. | 17.9 | 2.5 | 2.1 | 2.8 | 2.6 | 10.4 | 8.0 | 14.9 | 11.7 | 27.2 | 100.0 |
| 4 earners or more ....................... | 13.7 | 0.2 | 2.8 | 3.1 | 1.8 | 5.2 | 7.8 | 13.9 | 17.5 | 33.9 | 100.0 |
| Town size |  |  |  |  |  |  |  |  |  |  |  |
| up to 20,000 inhabitants ............... | 25.4 | 2.8 | 4.4 | 4.1 | 4.2 | 9.7 | 10.4 | 14.5 | 8.7 | 15.9 | 100.0 |
| from 20,000 to 40,000................. | 26.5 | 2.7 | 3.5 | 2.7 | 4.0 | 9.3 | 11.2 | 16.0 | 8.0 | 16.1 | 100.0 |
| from 40,000 to 500,000 ................ | 28.7 | 2.7 | 2.4 | 2.1 | 3.1 | 9.2 | 9.5 | 16.4 | 8.8 | 17.2 | 100.0 |
| more than 500,000...................... | 40.0 | 2.2 | 1.3 | 1.5 | 1.7 | 6.6 | 7.1 | 13.9 | 6.9 | 18.8 | 100.0 |
| Geographical area |  |  |  |  |  |  |  |  |  |  |  |
| North ...................................... | 27.6 | 1.4 | 2.3 | 2.1 | 2.9 | 6.9 | 9.9 | 17.3 | 9.6 | 20.0 | 100.0 |
| Centre .................................... | 27.6 | 3.3 | 1.6 | 2.1 | 2.6 | 7.8 | 8.4 | 16.6 | 9.5 | 20.6 | 100.0 |
| South and Islands ...................... | 29.8 | 4.2 | 5.9 | 4.9 | 5.0 | 13.1 | 10.5 | 11.1 | 5.9 | 9.6 | 100.0 |
| Total ..................... | 28.4 | 2.7 | 3.4 | 3.0 | 3.5 | 9.1 | 9.8 | 15.1 | 8.4 | 16.7 | 100.0 |

(*) Referred to the head of household.

Composition of household real net wealth
(thousands of lire, percentages)

| Characteristics (*) | Real estate | $\begin{gathered} \hline \text { Financial } \\ \text { liabilities }\left({ }^{* *}\right) \\ \hline \end{gathered}$ | Real net wealth | Real estate | $\begin{gathered} \hline \text { Financial } \\ \text { liabilities }\left({ }^{* *}\right) \\ \hline \end{gathered}$ | Real net wealth |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gender |  |  |  |  |  |  |
| male | 284,690 | 9,960 | 274,730 | 103.6 | 3.6 | 100.0 |
| female ........................................................ | 172,513 | 3,043 | 169,469 | 101.8 | 1.8 | 100.0 |
| Age |  |  |  |  |  |  |
| up to 30 years | 141,500 | 3,840 | 137,659 | 102.8 | 2.8 | 100.0 |
| 31 to 40 ....................................................... | 211,296 | 12,422 | 198,874 | 106.2 | 6.2 | 100.0 |
| 41 to 50 | 297,401 | 17,774 | 279,626 | 106.4 | 6.4 | 100.0 |
| 51 to 65 ....................................................... | 319,739 | 5,345 | 314,394 | 101.7 | 1.7 | 100.0 |
| over 65 | 204,155 | 1,742 | 202,412 | 100.9 | 0.9 | 100.0 |
| Education |  |  |  |  |  |  |
| none | 90,507 | 374 | 90,133 | 100.4 | 0.4 | 100.0 |
| elementary school | 184,868 | 2,731 | 182,137 | 101.5 | 1.5 | 100.0 |
| middle school | 226,128 | 11,396 | 214,731 | 105.3 | 5.3 | 100.0 |
| high school .................................................... | 358,603 | 12,316 | 346,287 | 103.6 | 3.6 | 100.0 |
| university degree ............................................ | 525,412 | 10,486 | 514,926 | 102.0 | 2.0 | 100.0 |
| Branch of activity |  |  |  |  |  |  |
| agriculture .. | 348,622 | 6,327 | 342,295 | 101.8 | 1.8 | 100.0 |
| industry | 314,021 | 21,138 | 292,883 | 107.2 | 7.2 | 100.0 |
| public administration. | 248,754 | 6,548 | 242,206 | 102.7 | 2.7 | 100.0 |
| other sector | 336,874 | 15,690 | 321,184 | 104.9 | 4.9 | 100.0 |
| not employed................................................ | 202,809 | 1,528 | 201,281 | 100.8 | 0.8 | 100.0 |
| Work status |  |  |  |  |  |  |
| Employee |  |  |  |  |  |  |
| blue-collar worker ........................................ | 140,044 | 4,773 | 135,271 | 103.5 | 3.5 | 100.0 |
| office worker or school teacher ....................... | 233,309 | 6,673 | 226,636 | 102.9 | 2.9 | 100.0 |
| cadre or manager ........................................ | 356,180 | 16,042 | 340,138 | 104.7 | 4.7 | 100.0 |
| total ........................................................ | 205,580 | 6,912 | 198,668 | 103.5 | 3.5 | 100.0 |
| Self-employed |  |  |  |  |  |  |
| sole proprietor, member of arts or professions ..... | 757,529 | 51,347 | 706,182 | 107.3 | 7.3 | 100.0 |
| other self-employed | 415,199 | 21,800 | 393,399 | 105.5 | 5.5 | 100.0 |
|  | 556,630 | 34,007 | 522,623 | 106.5 | 6.5 | 100.0 |
| Not employed |  |  |  |  |  |  |
| retired | 211,706 | 1,389 | 210,316 | 100.7 | 0.7 | 100.0 |
| other | 159,811 | 2,197 | 157,614 | 101.4 | 1.4 | 100.0 |
| total.. | 202,809 | 1,528 | 201,281 | 100.8 | 0.8 | 100.0 |
| Household size |  |  |  |  |  |  |
| 1 member ..................................................... | 157,460 | 2,065 | 155,395 | 101.3 | 1.3 | 100.0 |
| 2 members ................................................... | 238,532 | 5,094 | 233,437 | 102.2 | 2.2 | 100.0 |
| 3 members ................................................... | 274,941 | 7,231 | 267,710 | 102.7 | 2.7 | 100.0 |
| 4 members .................................................. | 295,493 | 17,819 | 277,674 | 106.4 | 6.4 | 100.0 |
| 5 members or more. | 352,074 | 7,612 | 344,461 | 102.2 | 2.2 | 100.0 |
| Number of earners |  |  |  |  |  |  |
| 1 earner ........................................................ | 203,667 | 5,141 | 198,525 | 102.6 | 2.6 | 100.0 |
| 2 earners ...................................................... | 261,788 | 8,040 | 253,748 | 103.2 | 3.2 | 100.0 |
| 2 earners | 378,857 | 19,925 | 358,932 | 105.6 | 5.6 | 100.0 |
| 4 earners or more | 418,163 | 7,882 | 410,281 | 101.9 | 1.9 | 100.0 |
| Real net wealth |  |  |  |  |  |  |
| up to 40 million lire............................................ | 6,580 | 2,432 | 4,147 | 158.7 | 58.7 | 100.0 |
| from 40 to 100 million......................................... | 77,251 | 6,225 | 71,026 | 108.8 | 8.8 | 100.0 |
| from 100 to 200 million..................................... | 154,183 | 4,516 | 149,666 | 103.0 | 3.0 | 100.0 |
| from 200 to 400 million....................................... | 281,521 | 7,231 | 274,289 | 102.6 | 2.6 | 100.0 |
| more than 400 million ........................................ | 894,075 | 24,816 | 869,259 | 102.9 | 2.9 | 100.0 |
| Town size |  |  |  |  |  |  |
| up to 20,000 inhabitants ..................................... | 247,502 | 5,901 | 241,600 | 102.4 | 2.4 | 100.0 |
| from 20,000 to 40,000 ....................................... | 266,062 | 9,531 | 256,530 | 103.7 | 3.7 | 100.0 |
| from 40,000 to 500,000 ..................................... | 253,944 | 6,732 | 247,212 | 102.7 | 2.7 | 100.0 |
| more than 500,000.......................................... | 265,065 | 16,949 | 248,116 | 106.8 | 6.8 | 100.0 |
| Geographical area |  |  |  |  |  |  |
| North ........................................................... | 283,316 | 7,959 | 275,357 | 102.9 | 2.9 | 100.0 |
| Centre .......................................................... | 307,722 | 14,779 | 292,942 | 105.0 | 5.0 | 100.0 |
| South and Islands ........................................... | 179,580 | 4,306 | 175,273 | 102.5 | 2.5 | 100.0 |
| Total........................................... | 253,854 | 8,058 | 245,795 | 103.3 | 3.3 | 100.0 |

[^35]Composition of household real assets
(thousands of lire, percentages)

| Characteristics (*) | Real estate | Business equity | Valuables | Total real assets | Real estate | Business equity | Valuables | $\begin{gathered} \hline \text { Total } \\ \text { real } \\ \text { assets } \end{gathered}$ | Memorandum: |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  | $\begin{array}{\|l} \hline \begin{array}{c} \text { Means } \\ \text { of } \\ \text { transport } \end{array} \\ \hline \end{array}$ | Furniture | Total durables |
| Gender |  |  |  |  |  |  |  |  |  |  |  |
| male | 242,364 | 36,173 | 6,152 | 284,690 | 85.1 | 12.7 | 2.2 | 100.0 | 13,943 | 19,580 | 33,524 |
| female | 154,933 | 12,463 | 5,116 | 172,513 | 89.8 | 7.2 | 3.0 | 100.0 | 5,726 | 12,980 | 18,706 |
| Age |  |  |  |  |  |  |  |  |  |  |  |
| up to 30 years | 110,232 | 27,271 | 3,996 | 141,500 | 77.9 | 19.3 | 2.8 | 100.0 | 11,374 | 16,245 | 27,620 |
| 31 to 40 | 169,196 | 36,353 | 5,746 | 211,296 | 80.1 | 17.2 | 2.7 | 100.0 | 14,860 | 22,184 | 37,045 |
| 41 to 50 | 246,526 | 43,604 | 7,270 | 297,401 | 82.9 | 14.7 | 2.4 | 100.0 | 15,748 | 21,784 | 37,533 |
| 51 to 65 | 274,520 | 38,730 | 6,489 | 319,739 | 85.9 | 12.1 | 2.0 | 100.0 | 14,266 | 17,359 | 31,626 |
| over 65 | 192,383 | 7,120 | 4,651 | 204,155 | 94.2 | 3.5 | 2.3 | 100.0 | 4,358 | 12,812 | 17,171 |
| Education |  |  |  |  |  |  |  |  |  |  |  |
| none | 85,751 | 2,829 | 1,927 | 90,507 | 94.7 | 3.1 | 2.1 | 100.0 | 2,960 | 6,382 | 9,342 |
| elementary school | 166,460 | 15,919 | 2,488 | 184,868 | 90.0 | 8.6 | 1.3 | 100.0 | 8,144 | 10,937 | 19,081 |
| middle school | 191,791 | 29,825 | 4,510 | 226,128 | 84.8 | 13.2 | 2.0 | 100.0 | 12,419 | 17,824 | 30,243 |
| high school | 295,655 | 54,537 | 8,409 | 358,603 | 82.4 | 15.2 | 2.3 | 100.0 | 16,394 | 25,703 | 42,097 |
| university degree | 464,924 | 38,042 | 22,446 | 525,412 | 88.5 | 7.2 | 4.3 | 100.0 | 18,442 | 33,870 | 52,313 |
| Branch of activity |  |  |  |  |  |  |  |  |  |  |  |
| agriculture ... | 297,496 | 43,684 | 7,440 | 348,622 | 85.3 | 12.5 | 2.1 | 100.0 | 11,745 | 12,128 | 23,873 |
| industry | 228,119 | 80,447 | 5,455 | 314,021 | 72.6 | 25.6 | 1.7 | 100.0 | 17,565 | 19,840 | 37,405 |
| public administration | 234,452 | 6,280 | 8,021 | 248,754 | 94.3 | 2.5 | 3.2 | 100.0 | 14,093 | 25,443 | 39,536 |
| other sector | 258,638 | 70,141 | 8,094 | 336,874 | 76.8 | 20.8 | 2.4 | 100.0 | 17,873 | 24,444 | 42,317 |
| not employed.................................... | 193,490 | 4,737 | 4,581 | 202,809 | 95.4 | 2.3 | 2.3 | 100.0 | 6,909 | 12,875 | 19,785 |
| Work status |  |  |  |  |  |  |  |  |  |  |  |
| Employee |  |  |  |  |  |  |  |  |  |  |  |
| blue-collar worker | 134,674 | 2,359 | 3,010 | 140,044 | 96.2 | 1.7 | 2.1 | 100.0 | 11,902 | 18,097 | 29,999 |
| office worker or school teacher .......... | 219,324 | 8,794 | 5,190 | 233,309 | 94.0 | 3.8 | 2.2 | 100.0 | 14,687 | 22,886 | 37,574 |
| cadre or manager | 331,950 | 7,252 | 16,977 | 356,180 | 93.2 | 2.0 | 4.8 | 100.0 | 20,563 | 32,938 | 53,502 |
| total .......................................... | 194,286 | 5,707 | 5,586 | 205,580 | 94.5 | 2.8 | 2.7 | 100.0 | 14,118 | 21,901 | 36,019 |
| Self-employed sole proprietor, member arts/professions | 484,729 | 255,075 | 17,724 | 757,529 | 64.0 | 33.7 | 2.3 | 100.0 | 26,693 | 32,061 | 58,755 |
| other self-employed ......................................................... | 284,253 | 124,483 | 6,462 | 415,199 | 68.5 | 30.0 | 1.6 | 100.0 | 19,274 | 19,181 | 38,455 |
| total | 367,078 | 178,436 | 11,115 | 556,630 | 65.9 | 32.1 | 2.0 | 100.0 | 22,339 | 24,502 | 46,842 |
| Not employed |  |  |  |  |  |  |  |  |  |  |  |
| retired | 202,598 | 4,125 | 4,983 | 211,706 | 95.7 | 1.9 | 2.4 | 100.0 | 6,819 | 12,822 | 19,641 |
| other | 149,470 | 7,697 | 2,643 | 159,811 | 93.5 | 4.8 | 1.7 | 100.0 | 7,348 | 13,133 | 20,482 |
| total. | 193,490 | 4,737 | 4,581 | 202,809 | 95.4 | 2.3 | 2.3 | 100.0 | 6,909 | 12,875 | 19,785 |
| Household size |  |  |  |  |  |  |  |  |  |  |  |
| 1 member | 145,148 | 7,819 | 4,492 | 157,460 | 92.2 | 5.0 | 2.9 | 100.0 | 3,828 | 11,204 | 15,033 |
| 2 members | 217,467 | 15,148 | 5,915 | 238,532 | 91.2 | 6.4 | 2.5 | 100.0 | 8,953 | 16,481 | 25,434 |
| 3 members | 228,913 | 40,154 | 5,873 | 274,941 | 83.3 | 14.6 | 2.1 | 100.0 | 15,544 | 19,123 | 34,668 |
| 4 members | 242,570 | 47,084 | 5,838 | 295,493 | 82.1 | 15.9 | 2.0 | 100.0 | 16,488 | 22,539 | 39,028 |
| 5 members or more. | 294,278 | 48,927 | 8,867 | 352,074 | 83.6 | 13.9 | 2.5 | 100.0 | 14,698 | 20,417 | 35,115 |
| Number of earners |  |  |  |  |  |  |  |  |  |  |  |
| 1 earner | 182,111 | 16,605 | 4,950 | 203,667 | 89.4 | 8.2 | 2.4 | 100.0 | 7,433 | 15,938 | 23,372 |
| 2 earners | 226,905 | 28,364 | 6,518 | 261,788 | 86.7 | 10.8 | 2.5 | 100.0 | 13,467 | 19,153 | 32,621 |
| 2 earners | 294,214 | 77,905 | 6,737 | 378,857 | 77.7 | 20.6 | 1.8 | 100.0 | 18,972 | 18,983 | 37,956 |
| 4 earners or more | 348,904 | 62,249 | 7,008 | 418,163 | 83.4 | 14.9 | 1.7 | 100.0 | 22,209 | 20,646 | 42,855 |
| Real net wealth |  |  |  |  |  |  |  |  |  |  |  |
| up to 40 million lire | 3,262 | 795 | 2,522 | 6,580 | 49.6 | 12.1 | 38.3 | 100.0 | 7,050 | 12,061 | 19,111 |
| from 40 to 100 million | 69,568 | 5,263 | 2,419 | 77,251 | 90.1 | 6.8 | 3.1 | 100.0 | 6,757 | 9,703 | 16,461 |
| from 100 to 200 million ........................ | 144,081 | 6,932 | 3,169 | 154,183 | 93.4 | 4.5 | 2.1 | 100.0 | 9,722 | 13,713 | 23,436 |
| from 200 to 400 million ........................ | 263,526 | 11,884 | 6,110 | 281,521 | 93.6 | 4.2 | 2.2 | 100.0 | 13,493 | 21,226 | 34,719 |
| more than 400 million ......................... | 728,437 | 148,761 | 16,875 | 894,075 | 81.5 | 16.6 | 1.9 | 100.0 | 22,940 | 32,934 | 55,874 |
| Town size |  |  |  |  |  |  |  |  |  |  |  |
| up to 20,000 inhabitants ........................ | 213,997 | 29,271 | 4,233 | 247,502 | 86.5 | 11.8 | 1.7 | 100.0 | 12,036 | 15,565 | 27,602 |
| from 20,000 to 40,000. | 231,517 | 29,107 | 5,436 | 266,062 | 87.0 | 10.9 | 2.0 | 100.0 | 12,845 | 17,473 | 30,318 |
| from 40,000 to 500,000 ......................... | 217,045 | 29,505 | 7,392 | 253,944 | 85.5 | 11.6 | 2.9 | 100.0 | 11,499 | 16,820 | 28,320 |
| more than 500,000.. | 223,971 | 31,838 | 9,256 | 265,065 | 84.5 | 12.0 | 3.5 | 100.0 | 9,683 | 27,746 | 37,429 |
| Geographical area |  |  |  |  |  |  |  |  |  |  |  |
| North | 243,264 | 34,775 | 5,276 | 283,316 | 85.9 | 12.3 | 1.9 | 100.0 | 13,713 | 18,127 | 31,841 |
| Centre | 257,315 | 41,013 | 9,393 | 307,722 | 83.6 | 13.3 | 3.1 | 100.0 | 12,474 | 22,901 | 35,375 |
| South and Islands ................................ | 159,303 | 15,591 | 4,685 | 179,580 | 88.7 | 8.7 | 2.6 | 100.0 | 8,264 | 14,259 | 22,523 |
| Total ............................. | 218,330 | 29,656 | 5,867 | 253,854 | 86.0 | 11.7 | 2.3 | 100.0 | 11,684 | 17,766 | 29,451 |

[^36]Household holding of real estate
(percentage of households)

| Characteristics (*) | None | Principal residence | Other dwellings | Other buildings | Agricultural land | Nonagricultural land |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gender |  |  |  |  |  |  |
| male. | 25.4 | 69.5 | 17.8 | 6.2 | 12.0 | 2.1 |
| female | 38.0 | 58.3 | 11.8 | 3.7 | 9.0 | 1.8 |
| Age |  |  |  |  |  |  |
| up to 30 years ................................................ | 54.3 | 39.1 | 8.8 | 3.4 | 2.4 | 2.0 |
| 31 to 40 ....................................................... | 39.1 | 55.1 | 13.0 | 4.2 | 7.8 | 2.7 |
| 41 to 50 ......................................................... | 25.1 | 68.4 | 17.8 | 6.2 | 11.6 | 2.1 |
| 51 to 65 ......................................................... | 19.8 | 76.0 | 22.5 | 6.9 | 14.3 | 2.5 |
| over 65 ........................................................ | 29.8 | 67.4 | 12.0 | 4.9 | 11.2 | 1.2 |
| Education |  |  |  |  |  |  |
| none .............................................................. | 38.0 | 58.8 | 7.1 | 3.1 | 15.9 | 1.5 |
| elementary school ............................................. | 27.5 | 69.4 | 11.4 | 4.9 | 13.3 | 1.5 |
| middle school | 31.9 | 63.3 | 13.9 | 5.0 | 9.5 | 2.1 |
| high school ..................................................... | 25.3 | 69.1 | 22.1 | 6.9 | 8.4 | 2.0 |
| university degree ............................................ | 21.0 | 69.6 | 37.7 | 9.0 | 12.6 | 5.2 |
| Branch of activity |  |  |  |  |  |  |
| agriculture ..................................................... | 32.2 | 60.9 | 14.7 | 8.2 | 30.0 | 2.4 |
| industry ........................................................ | 30.5 | 63.9 | 13.8 | 3.9 | 6.3 | 2.3 |
| public administration........................................... | 28.3 | 66.8 | 19.9 | 3.9 | 10.1 | 2.4 |
| other sector .................................................. | 28.2 | 63.4 | 21.0 | 11.5 | 10.5 | 2.3 |
| not employed ................................................. | 28.6 | 68.5 | 14.3 | 4.4 | 12.5 | 1.8 |
| Work status |  |  |  |  |  |  |
| Employee |  |  |  |  |  |  |
| blue-collar worker ......................................... | 38.4 | 56.2 | 8.4 | 1.9 | 8.4 | 1.9 |
| office worker or school teacher ......................... | 28.7 | 66.2 | 19.9 | 4.2 | 9.7 | 1.3 |
| cadre or manager.......................................... | 20.0 | 70.7 | 29.7 | 5.2 | 6.8 | 4.6 |
| total ........................................................ | 32.1 | 62.2 | 15.9 | 3.3 | 8.8 | 2.0 |
| Self-employed |  |  |  |  |  |  |
| sole proprietor, member of arts or professions...... | 19.3 | 71.3 | 29.5 | 12.4 | 12.6 | 4.0 |
| other self-employed ..................................... | 23.7 | 69.1 | 18.9 | 16.9 | 12.1 | 2.6 |
| total ........................................................ | 21.9 | 70.0 | 23.3 | 15.0 | 12.3 | 3.2 |
| Not employed |  |  |  |  |  |  |
| retired ... | 26.7 | 70.4 | 15.3 | 4.8 | 12.4 | 1.7 |
| other ...................................................... | 37.5 | 59.5 | 9.5 | 2.7 | 13.0 | 2.0 |
| Total ..................................................... | 28.6 | 68.5 | 14.3 | 4.4 | 12.5 | 1.8 |
| Household size |  |  |  |  |  |  |
| 1 member | 41.8 | 54.5 | 9.6 | 3.9 | 7.2 | 2.1 |
| 2 members ...................................................... | 26.1 | 68.8 | 17.5 | 6.0 | 11.9 | 1.3 |
| 3 members ..................................................... | 26.2 | 69.4 | 17.5 | 5.9 | 11.3 | 2.8 |
| 4 members ...................................................... | 23.3 | 71.4 | 19.5 | 6.2 | 11.8 | 2.0 |
| 5 members or more | 29.5 | 65.4 | 14.4 | 4.9 | 15.4 | 2.6 |
| Number of earners |  |  |  |  |  |  |
| 1 earner ......................................................... | 37.1 | 58.7 | 11.1 | 4.4 | 8.3 | 1.5 |
| 2 earners ....................................................... | 23.9 | 70.9 | 19.3 | 6.3 | 12.0 | 2.0 |
| 2 earners ....................................................... | 19.5 | 75.7 | 21.9 | 7.0 | 16.6 | 4.3 |
| 4 earners or more ............................................. | 12.7 | 83.4 | 24.2 | 5.4 | 20.5 | 1.9 |
| Real net wealth |  |  |  |  |  |  |
| up to 40 million lire ........................................... | 88.4 | 7.9 | 1.6 | 0.3 | 3.5 | 0.6 |
| from 40 to 100 million ....................................... | 4.6 | 84.4 | 9.0 | 1.9 | 15.0 | 4.3 |
| from 100 to 200 million ..................................... | 2.4 | 92.6 | 9.2 | 3.3 | 12.3 | 1.3 |
| from 200 to 400 million ..................................... | 1.5 | 94.6 | 19.7 | 6.5 | 12.9 | 1.7 |
| more than 400 million | 1.1 | 95.6 | 50.3 | 18.6 | 19.1 | 4.8 |
| Town size |  |  |  |  |  |  |
| up to 20,000 inhabitants .................................... | 24.6 | 71.1 | 14.6 | 5.9 | 15.2 | 2.4 |
| from 20,000 to 40,000 ..................................... | 26.9 | 68.3 | 14.5 | 5.3 | 12.0 | 2.0 |
| from 40,000 to 500,000...................................... | 30.4 | 65.4 | 17.9 | 5.5 | 6.8 | 1.7 |
| more than 500,000 .......................................... | 43.3 | 49.9 | 19.9 | 4.5 | 4.0 | 1.7 |
| Geographical area |  |  |  |  |  |  |
| North ............................................................. | 29.0 | 66.4 | 17.5 | 5.3 | 7.1 | 1.8 |
| Centre .......................................................... | 30.8 | 62.6 | 19.3 | 5.8 | 10.6 | 2.9 |
| South and Islands ........................................... | 27.6 | 68.8 | 12.3 | 5.6 | 17.4 | 1.9 |
| Total................................. | 28.9 | 66.4 | 16.2 | 5.5 | 11.1 | 2.1 |

[^37]

Financial assets ever held by households
(percentage of households)

| Characteristics (*) | Bank deposits | CDs and repos | PO deposits | PO <br> savings <br> certificates | Italian government securities | Bonds and mutual funds | Shares | Portfolio management accounts | Foreign securities | Loans to COoperatives |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gender |  |  |  |  |  |  |  |  |  |  |
| male | 88.6 | 14.7 | 18.4 | 13.5 | 34.5 | 19.8 | 12.7 | 3.7 | 2.0 | 2.2 |
| female | 79.2 | 8.7 | 17.5 | 12.9 | 26.8 | 11.6 | 6.8 | 2.5 | 1.3 | 1.3 |
| Age |  |  |  |  |  |  |  |  |  |  |
| up to 30 years .................................. | 88.7 | 5.8 | 20.5 | 9.2 | 18.9 | 12.9 | 4.6 | 1.2 | 0.9 | 0.7 |
| 31 to 40 | 90.9 | 13.8 | 18.7 | 14.0 | 33.4 | 24.7 | 13.5 | 3.1 | 3.6 | 2.6 |
| 41 to 50 | 91.2 | 16.2 | 17.4 | 14.7 | 33.6 | 18.5 | 12.5 | 3.4 | 2.3 | 2.3 |
| 51 to 65 | 88.1 | 14.4 | 17.3 | 14.5 | 37.4 | 20.3 | 13.7 | 4.9 | 1.5 | 1.9 |
| over 65 | 76.9 | 10.1 | 18.9 | 11.6 | 28.4 | 10.6 | 7.1 | 2.3 | 0.7 | 1.6 |
| Education |  |  |  |  |  |  |  |  |  |  |
| none | 58.5 | 3.4 | 15.0 | 8.4 | 8.8 | 1.6 | 1.3 | 0.3 | 0.0 | 0.8 |
| elementary school | 79.1 | 9.6 | 19.7 | 13.2 | 27.3 | 8.2 | 5.5 | 1.7 | 0.4 | 2.0 |
| middle school | 90.8 | 11.8 | 18.1 | 13.4 | 31.3 | 16.2 | 9.1 | 2.2 | 0.9 | 1.7 |
| high school | 95.2 | 19.2 | 18.6 | 16.0 | 43.6 | 30.1 | 19.5 | 6.3 | 3.9 | 2.7 |
| university degree .............................. | 97.2 | 23.9 | 14.8 | 11.5 | 51.6 | 40.8 | 27.6 | 9.4 | 6.6 | 2.1 |
| Branch of activity |  |  |  |  |  |  |  |  |  |  |
| agriculture | 75.8 | 14.7 | 20.0 | 16.9 | 25.1 | 13.2 | 4.5 | 2.3 | 1.1 | 1.2 |
| industry ........................................... | 92.2 | 13.1 | 18.9 | 11.7 | 29.6 | 19.8 | 12.0 | 3.6 | 3.1 | 2.4 |
| public administration ............................ | 95.8 | 15.1 | 21.3 | 19.2 | 35.7 | 22.2 | 10.9 | 3.5 | 2.0 | 2.0 |
| other sector | 93.2 | 17.5 | 15.2 | 13.9 | 40.4 | 25.7 | 19.9 | 4.7 | 3.4 | 2.6 |
| not employed.................................... | 79.2 | 10.8 | 18.0 | 11.9 | 30.1 | 12.9 | 8.1 | 2.8 | 0.8 | 1.6 |
| Work status |  |  |  |  |  |  |  |  |  |  |
| Employee |  |  |  |  |  |  |  |  |  |  |
| blue-collar worker | 85.8 | 9.0 | 19.6 | 13.1 | 23.7 | 10.2 | 5.3 | 1.0 | 0.7 | 1.8 |
| office worker or school teacher ......... | 95.5 | 16.4 | 20.7 | 18.5 | 38.7 | 25.9 | 13.6 | 3.2 | 2.3 | 2.1 |
| cadre or manager. | 99.7 | 22.3 | 12.7 | 13.7 | 48.3 | 36.6 | 32.7 | 6.4 | 9.2 | 3.7 |
| total | 91.6 | 13.8 | 19.2 | 15.5 | 33.1 | 20.1 | 12.1 | 2.6 | 2.4 | 2.2 |
| Self-employed |  |  |  |  |  |  |  |  |  |  |
| sole proprietor, member arts/profess. . | 97.7 | 25.1 | 15.8 | 13.4 | 44.9 | 37.5 | 28.2 | 11.1 | 5.9 | 3.8 |
| other self-employed ...................... | 94.7 | 14.6 | 16.5 | 12.5 | 35.0 | 20.2 | 12.4 | 4.5 | 2.4 | 1.8 |
| total ......................................... | 96.0 | 18.9 | 16.2 | 12.8 | 39.1 | 27.3 | 18.9 | 7.2 | 3.8 | 2.6 |
| Not employed |  |  |  |  |  |  |  |  |  |  |
| retired | 80.1 | 11.2 | 18.2 | 12.4 | 32.5 | 14.1 | 8.6 | 3.0 | 0.8 | 1.7 |
| other | 75.0 | 8.9 | 16.7 | 9.6 | 18.0 | 7.2 | 5.9 | 1.9 | 0.5 | 1.1 |
| total | 79.2 | 10.8 | 18.0 | 11.9 | 30.1 | 12.9 | 8.1 | 2.8 | 0.8 | 1.6 |
| Household size |  |  |  |  |  |  |  |  |  |  |
| 1 member | 79.4 | 8.3 | 15.6 | 10.4 | 25.8 | 10.7 | 6.2 | 2.6 | 0.9 | 1.1 |
| 2 members | 83.7 | 13.1 | 17.9 | 12.9 | 33.0 | 17.4 | 10.3 | 3.4 | 1.4 | 2.3 |
| 3 members | 91.2 | 15.8 | 19.4 | 15.2 | 38.4 | 22.4 | 13.8 | 4.2 | 2.8 | 2.6 |
| 4 members | 90.0 | 14.9 | 18.7 | 15.0 | 32.2 | 20.0 | 14.7 | 3.8 | 2.2 | 2.0 |
| 5 members or more .............................. | 83.7 | 11.0 | 20.0 | 12.4 | 29.4 | 13.7 | 7.2 | 1.8 | 0.9 | 1.1 |
| Number of earners |  |  |  |  |  |  |  |  |  |  |
| 1 earner | 80.7 | 10.0 | 16.4 | 10.9 | 25.6 | 12.1 | 7.6 | 2.5 | 1.2 | 1.3 |
| 2 earners | 89.0 | 14.9 | 19.6 | 15.1 | 36.3 | 21.0 | 12.4 | 3.8 | 2.1 | 2.2 |
| 2 earners | 93.8 | 16.2 | 18.5 | 15.6 | 42.2 | 22.6 | 16.2 | 4.7 | 2.5 | 3.1 |
| 4 earners or more ............................... | 93.9 | 18.1 | 24.1 | 17.4 | 42.4 | 29.4 | 23.4 | 5.8 | 3.3 | 3.9 |
| Household income |  |  |  |  |  |  |  |  |  |  |
| up to 20 million lire............................... | 57.3 | 4.1 | 15.3 | 7.9 | 9.6 | 1.3 | 1.1 | 0.1 | 0.0 | 0.6 |
| from 20 to 40 million............................ | 84.3 | 8.8 | 19.9 | 12.0 | 21.7 | 7.0 | 3.9 | 0.7 | 0.1 | 0.9 |
| from 40 to 60 million............................ | 95.6 | 13.5 | 19.0 | 16.6 | 40.0 | 19.8 | 9.5 | 2.5 | 0.6 | 3.0 |
| from 60 to 80 million. | 98.7 | 20.1 | 18.3 | 17.4 | 46.8 | 31.8 | 17.9 | 5.7 | 3.9 | 2.7 |
| more than 80 million. | 99.8 | 28.2 | 16.0 | 14.3 | 63.5 | 48.6 | 39.6 | 14.1 | 8.5 | 4.0 |
| Town size |  |  |  |  |  |  |  |  |  |  |
| up to 20,000 inhabitants ....................... | 84.6 | 12.9 | 20.1 | 14.5 | 28.7 | 14.7 | 10.2 | 3.2 | 1.7 | 1.3 |
| from 20,000 to 40,000....................... | 87.5 | 15.5 | 17.4 | 13.7 | 32.5 | 19.4 | 11.2 | 3.0 | 1.7 | 2.5 |
| from 40,000 to 500,000 ........................ | 86.4 | 13.9 | 17.3 | 12.1 | 36.4 | 20.6 | 11.6 | 3.3 | 1.8 | 3.4 |
| more than 500,000............................. | 89.0 | 9.6 | 13.8 | 11.1 | 38.1 | 20.2 | 13.1 | 4.4 | 2.2 | 1.1 |
| Geographical area |  |  |  |  |  |  |  |  |  |  |
| North .............................................. | 95.1 | 15.7 | 14.4 | 12.0 | 43.8 | 25.9 | 16.0 | 5.5 | 2.8 | 2.8 |
| Centre ............................................. | 91.7 | 11.8 | 19.1 | 15.2 | 32.8 | 15.1 | 9.6 | 2.9 | 1.7 | 2.5 |
| South and Islands .............................. | 69.5 | 9.7 | 23.1 | 14.2 | 15.5 | 6.7 | 4.7 | 0.5 | 0.3 | 0.3 |
| Total ..................... | 86.0 | 13.0 | 18.2 | 13.3 | 32.4 | 17.5 | 11.1 | 3.4 | 1.8 | 2.0 |

*) Referred to the head of household.

Bank deposits by type (percentage of households)

| Characteristics $\left({ }^{*}\right)$ |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |

[^38]Post Office deposits by type (percentage of households)

| Characteristics (*) | PO current accounts | PO savings accounts | PO deposits |
| :---: | :---: | :---: | :---: |
| Gender |  |  |  |
| male. | 1.0 | 10.4 | 11.3 |
| female | 0.8 | 11.3 | 11.9 |
| Age |  |  |  |
| up to 30 years .................................................................... | 0.3 | 10.8 | 11.0 |
| 31 to 40 | 0.9 | 10.0 | 11.0 |
| 41 to 50 | 0.9 | 9.4 | 10.2 |
| 51 to 65 | 0.9 | 10.2 | 11.0 |
| over 65 ............................................................................. | 1.1 | 12.4 | 13.3 |
| Education |  |  |  |
| none | 0.4 | 10.0 | 10.4 |
| elementary school ................................................................ | 0.8 | 12.9 | 13.5 |
| middle school | 0.8 | 10.3 | 11.0 |
| high school ........................................................................ | 1.4 | 10.2 | 11.5 |
| university degree | 1.1 | 5.8 | 6.7 |
| Branch of activity |  |  |  |
| agriculture ......................................................................... | 0.9 | 9.1 | 10.0 |
| industry | 0.9 | 9.6 | 10.5 |
| public administration | 1.1 | 12.6 | 13.5 |
| other sector | 0.7 | 7.8 | 8.5 |
| not employed................................................................... | 1.0 | 11.6 | 12.4 |
| Work status |  |  |  |
| Employee |  |  |  |
| blue-collar worker ............................................................ | 0.6 | 11.7 | 12.3 |
| office worker or school teacher | 0.9 | 11.1 | 12.0 |
| cadre or manager.. | 1.8 | 5.3 | 7.1 |
| total | 0.9 | 10.7 | 11.5 |
| Self-employed |  |  |  |
| sole proprietor, member of arts or professions ............................ | 1.8 | 4.5 | 6.0 |
| other self-employed ......................................................... | 0.3 | 9.8 | 10.0 |
| total | 0.9 | 7.6 | 8.4 |
| Not employed |  |  |  |
| retired | 1.1 | 11.9 | 12.8 |
| other | 0.3 | 10.2 | 10.4 |
| total .............................................................................. | 1.0 | 11.6 | 12.4 |
| Household size |  |  |  |
| 1 member | 1.0 | 10.1 | 10.9 |
| 2 members | 0.9 | 9.6 | 10.4 |
| 3 members | 0.9 | 11.2 | 12.1 |
| 4 members | 1.0 | 10.9 | 11.8 |
| 5 members or more | 0.8 | 13.2 | 13.7 |
| Number of earners |  |  |  |
| 1 earner | 0.9 | 9.1 | 9.9 |
| 2 earners ............................................................................. | 1.0 | 11.5 | 12.4 |
| 2 earners. | 0.7 | 12.2 | 12.8 |
| 4 earners or more ............................................................. | 2.1 | 15.4 | 17.1 |
| Household income |  |  |  |
| up to 20 million lire................................................................... | 0.5 | 10.2 | 10.6 |
| from 20 to 40 million................................................................ | 0.4 | 12.6 | 12.9 |
| from 40 to 60 million................................................................ | 0.5 | 12.0 | 12.3 |
| from 60 to 80 million................................................................ | 0.7 | 9.4 | 10.0 |
| more than 80 million.. | 0.5 | 8.8 | 9.2 |
| Town size |  |  |  |
| up to 20,000 inhabitants ........................................................... | 0.8 | 13.1 | 13.8 |
| from 20,000 to 40,000.............................................................. | 1.4 | 8.9 | 10.3 |
| from 40,000 to 500,000............................................................. | 0.9 | 9.5 | 10.3 |
| more than 500,000................................................................. | 1.1 | 5.7 | 6.6 |
| Geographical area |  |  |  |
| North | 0.5 | 7.8 | 8.2 |
| Centre .............................................................................. | 1.4 | 11.0 | 12.4 |
| South and Islands ................................................................. | 1.3 | 14.7 | 15.8 |
| Total ......................................................... | 0.9 | 10.7 | 11.5 |

[^39]
## Interest rates on bank current account

 (percentages)| Characteristics (*) | Gross interest rate | Interest rate not known (percentage of households) |
| :---: | :---: | :---: |
| Gender |  |  |
| male | 2.1 | 9.0 |
| female | 1.9 | 10.2 |
| Age |  |  |
| up to 30 years ................................................................................. | 2.0 | 16.1 |
| 31 to 40 ..................................................................................... | 2.1 | 8.7 |
| 41 to 50 | 2.1 | 10.2 |
| 51 to 65 ................................................................................... | 2.0 | 9.7 |
| over 65 | 2.0 | 7.5 |
| Education |  |  |
| none ........................................................................................... | 2.1 | 4.3 |
| elementary school ........................................................................... | 1.9 | 9.5 |
| middle school ................................................................................. | 2.0 | 10.4 |
| high school ................................................................................. | 2.1 | 9.6 |
| university degree .......................................................................... | 2.2 | 9.0 |
| Branch of activity |  |  |
| agriculture ...................................................................................... | 1.9 | 6.4 |
| industry ......................................................................................... | 2.0 | 11.0 |
| public administration........................................................................... | 2.1 | 11.6 |
| other sector ............................................................................ | 2.3 | 9.6 |
| not employed................................................................................ | 1.9 | 8.1 |
| Work status |  |  |
| Employee |  |  |
| blue-collar worker .......................................................................... | 1.9 | 11.7 |
| office worker or school teacher ..................................................... | 2.0 | 10.4 |
| cadre or manager ......................................................................... | 2.3 | 10.5 |
| total ........ | 2.0 | 11.0 |
| Self-employed |  |  |
| sole proprietor, member of arts or professions ...................................... | 2.4 | 10.3 |
| other self-employed ...................................................................... | 2.2 | 8.7 |
| total | 2.3 | 9.3 |
| Not employed |  |  |
| retired | 1.9 | 7.9 |
| other .................................................................................. | 2.1 | 9.3 |
|  | 1.9 | 8.1 |
| Household size |  |  |
| 1 member ..................................................................................... | 1.9 | 10.0 |
| 2 members .................................................................................. | 2.0 | 8.7 |
| 3 members | 2.0 | 10.7 |
| 4 members .................................................................................... | 2.1 | 7.6 |
| 5 members or more. | 2.1 | 9.9 |
| Number of earners |  |  |
| 1 earner ......................................................................................... | 2.0 | 10.8 |
| 2 earners | 2.1 | 7.7 |
| 2 earners ...................................................................................... | 2.0 | 10.1 |
| 4 earners or more | 1.9 | 7.4 |
| Household income |  |  |
| up to 20 million lire............................................................................. | 2.0 | 7.9 |
| from 20 to 40 million .......................................................................... | 2.0 | 10.1 |
| from 40 to 60 million ........................................................................... | 2.0 | 8.9 |
| from 60 to 80 million .......................................................................... | 2.0 | 11.1 |
| more than 80 million......................................................................... | 2.2 | 8.1 |
| Town size |  |  |
| up to 20,000 inhabitants ...................................................................... | 2.0 | 7.5 |
| from 20,000 to 40,000........................................................................ | 2.0 | 10.3 |
| from 40,000 to 500,000 ..................................................................... | 2.1 | 8.7 |
| more than 500,000........................................................................... | 1.9 | 16.3 |
| Geographical area |  |  |
| North ........................................................................................... | 1.9 | 10.3 |
| Centre ......................................................................................... | 2.0 | 12.0 |
| South and Islands ........................................................................... | 2.3 | 6.2 |
| Total ................................................................. | 2.0 | 9.3 |

[^40]Table F6
Forms of insurance held by households
(percentage of households)

| Characteristics (*) | Life insurance | Private supplementary pension plans |
| :---: | :---: | :---: |
| Gender |  |  |
| male | 27.1 | 8.9 |
| female ........................................................................................ | 14.4 | 5.1 |
| Age |  |  |
| up to 30 years | 23.9 | 6.4 |
| 31 to 40 . | 36.3 | 14.3 |
| 41 to 50 | 35.3 | 11.4 |
| 51 to 65 ........................................................................................ | 25.0 | 7.9 |
| over 65 ...................................................................................... | 6.0 | 1.6 |
| Education |  |  |
| none | 4.1 | 0.4 |
| elementary school | 12.4 | 5.0 |
| middle school ................................................................................. | 28.3 | 8.5 |
| high school | 34.3 | 11.2 |
| university degree ......................................................................... | 37.8 | 15.5 |
| Branch of activity |  |  |
| agriculture ..................................................................................... | 27.6 | 8.9 |
| industry ........................................................................................ | 32.8 | 14.5 |
| public administration. | 32.7 | 8.6 |
| other sector | 40.8 | 13.6 |
| not employed. | 11.9 | 3.4 |
| Work status |  |  |
| Employee |  |  |
| blue-collar worker | 26.1 | 10.5 |
| office worker or school teacher ........................................................ | 33.1 | 9.9 |
| cadre or manager ......................................................................... | 48.5 | 16.7 |
| total .............. | 31.7 | 11.0 |
| Self-employed |  |  |
| sole proprietor, member of arts or professions ...................................... | 48.4 | 19.7 |
| other self-employed ..................................................................... | 41.1 | 12.8 |
| total. | 44.1 | 15.7 |
| Not employed |  |  |
| retired | 10.8 | 3.3 |
| other | 17.4 | 3.9 |
| total........................................................................................... | 11.9 | 3.4 |
| Household size |  |  |
| 1 member ...................................................................................... | 8.7 | 3.0 |
| 2 members | 16.5 | 4.8 |
| 3 members | 30.2 | 11.5 |
| 4 members ................................................................................... | 34.3 | 12.5 |
| 5 members or more........................................................................... | 33.2 | 6.4 |
| Number of earners |  |  |
| 1 earner ....................................................................................... | 16.6 | 5.2 |
| 2 earners | 27.6 | 8.5 |
| 2 earners ..................................................................................... | 33.5 | 13.1 |
| 4 earners or more ........................................................................... | 33.9 | 18.4 |
| Household income |  |  |
| up to 20 million lire............................................................................ | 6.6 | 1.0 |
| from 20 to 40 million .......................................................................... | 14.5 | 4.8 |
| from 40 to 60 million .......................................................................... | 31.1 | 8.8 |
| from 60 to 80 million ......................................................................... | 34.2 | 11.8 |
| more than 80 million. | 46.6 | 19.6 |
| Town size |  |  |
| up to 20,000 inhabitants ..................................................................... | 22.4 | 6.9 |
| from 20,000 to 40,000........................................................................ | 27.3 | 9.6 |
| from 40,000 to 500,000 ..................................................................... | 23.4 | 8.6 |
| more than 500,000........................................................................... | 24.8 | 8.4 |
| Geographical area |  |  |
| North .......................................................................................... | 27.2 | 11.9 |
| Centre ......................................................................................... | 25.0 | 8.5 |
| South and Islands ........................................................................... | 17.5 | 1.6 |
| Total .............................................................. | 23.6 | 7.9 |

[^41]Use of cheques
(percentage of households)

| Characteristics (*) | Number of bank cheques written per month |  |  |  | monthly bank cheques per household$\qquad$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | up to 3 | from 4 to 6 | more than 6 | Total |  |
| Gender |  |  |  |  |  |
| male. | 90.5 | 5.8 | 3.7 | 100.0 | 1.6 |
| female ............................................................... | 96.7 | 2.6 | 0.7 | 100.0 | 0.8 |
| Age |  |  |  |  |  |
| up to 30 years ...................................................... | 93.1 | 5.3 | 1.6 | 100.0 | 1.1 |
| 31 to 40 ............................................................. | 90.6 | 5.2 | 4.2 | 100.0 | 1.7 |
| 41 to 50 ............................................................. | 89.9 | 7.0 | 3.1 | 100.0 | 1.5 |
| 51 to 65 ........................................................... | 90.5 | 5.3 | 4.2 | 100.0 | 1.7 |
| over 65 ......................................................... | 96.3 | 2.9 | 0.8 | 100.0 | 0.9 |
| Education |  |  |  |  |  |
| none ................................................................. | 99.5 | 0.3 | 0.1 | 100.0 | 0.3 |
| elementary school | 96.5 | 2.0 | 1.5 | 100.0 | 0.8 |
| middle school ....................................................... | 92.1 | 5.6 | 2.3 | 100.0 | 1.2 |
| high school .......................................................... | 87.3 | 7.8 | 4.9 | 100.0 | 1.9 |
| university degree ................................................... | 81.7 | 10.2 | 8.1 | 100.0 | 2.6 |
| Branch of activity |  |  |  |  |  |
| agriculture .......................................................... | 96.5 | 2.1 | 1.5 | 100.0 | 1.2 |
| industry ........................................................... | 91.3 | 5.3 | 3.3 | 100.0 | 1.4 |
| public administration ................................................ | 92.0 | 5.3 | 2.6 | 100.0 | 1.3 |
| other sector | 81.9 | 10.4 | 7.7 | 100.0 | 2.6 |
| not employed..................................................... | 95.8 | 3.0 | 1.2 | 100.0 | 1.0 |
| Work status |  |  |  |  |  |
| Employee |  |  |  |  |  |
| blue-collar worker .............................................. | 96.9 | 2.1 | 1.0 | 100.0 | 0.7 |
| office worker or school teacher ............................. | 92.6 | 4.5 | 2.9 | 100.0 | 1.3 |
| cadre or manager. | 84.3 | 11.8 | 4.0 | 100.0 | 2.1 |
| total ............................................................. | 93.6 | 4.3 | 2.2 | 100.0 | 1.2 |
| Self-employed |  |  |  |  |  |
| sole proprietor, member of arts or protessions ............ | 69.3 | 17.6 | 13.1 | 100.0 | 3.9 |
| other self-employed ......................................... | 80.7 | 10.8 | 8.6 | 100.0 | 2.6 |
| total | 76.0 | 13.6 | 10.5 | 100.0 | 3.2 |
| Not employed retired $\qquad$ | 95.6 | 3.1 | 1.3 | 100.0 |  |
| other ................................................................................................... | 96.7 | 2.3 | 1.0 | 100.0 | 0.9 |
| total. | 95.8 | 3.0 | 1.2 | 100.0 | 1.0 |
| Household size |  |  |  |  |  |
| 1 member. | 97.5 | 1.9 | 0.6 | 100.0 | 0.7 |
| 2 members .......................................................... | 92.6 | 4.4 | 3.1 | 100.0 | 1.4 |
| 3 members | 89.5 | 6.5 | 4.0 | 100.0 | 1.6 |
| 4 members .......................................................... | 90.6 | 6.3 | 3.1 | 100.0 | 1.6 |
| 5 members or more .............................................. | 90.5 | 5.5 | 4.0 | 100.0 | 1.9 |
| Number of earners |  |  |  |  |  |
| 1 earner .............................................................. | 95.0 | 3.0 | 2.0 | 100.0 | 1.1 |
| 2 earners ............................................................. | 90.4 | 6.2 | 3.4 | 100.0 | 1.6 |
| 2 earners ............................................................. | 89.2 | 6.8 | 4.0 | 100.0 | 1.8 |
| 4 earners or more ..................................................... | 86.5 | 8.7 | 4.9 | 100.0 | 1.8 |
| Household income |  |  |  |  |  |
| up to 20 million lire................................................... | 98.9 | 0.7 | 0.5 | 100.0 | 0.6 |
| from 20 to 40 million................................................ | 95.8 | 2.5 | 1.7 | 100.0 | 0.9 |
| from 40 to 60 million........................................... | 91.9 | 4.9 | 3.2 | 100.0 | 1.3 |
| from 60 to 80 million................................................ | 88.8 | 7.5 | 3.7 | 100.0 | 1.6 |
| more than 80 million............................................. | 77.4 | 14.6 | 8.0 | 100.0 | 2.9 |
| Town size |  |  |  |  |  |
| up to 20,000 inhabitants .......................................... | 94.2 | 3.8 | 1.9 | 100.0 | 1.1 |
| from 20,000 to 40,000......................................... | 92.0 | 5.2 | 2.8 | 100.0 | 1.3 |
| from 40,000 to 500,000............................................ | 90.5 | 6.3 | 3.2 | 100.0 | 1.6 |
| more than 500,000.............................................. | 88.2 | 5.9 | 5.9 | 100.0 | 2.2 |
| Geographical area |  |  |  |  |  |
| North ................................................................. | 91.7 | 5.4 | 2.9 | 100.0 | 1.3 |
| Centre ............................................................... | 90.3 | 5.8 | 3.9 | 100.0 | 1.7 |
| South and Islands .............................................. | 94.1 | 3.7 | 2.2 | 100.0 | 1.6 |
| Total.................................. | 92.2 | 4.9 | 2.9 | 100.0 | 1.4 |

(*) Referred to the head of household. (**) For households with a bank current account only.

Use of payment instruments
(percentage of households)

| Characteristics (*) | Credit transfers | Direct debits of rent or condominium expenses | Direct debits of utility bills | Direct debits of credit card payments | Direct debits of other periodic payments | P.O.S. terminals |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gender |  |  |  |  |  |  |
| male. | 13.0 | 8.0 | 39.3 | 17.3 | 12.7 | 30.5 |
| female .................................................. | 6.7 | 6.9 | 28.7 | 10.1 | 7.0 | 18.5 |
| Age |  |  |  |  |  |  |
| up to 30 years ...................................... | 9.8 | 6.3 | 38.3 | 17.4 | 8.5 | 42.2 |
| 31 to 40 ................................................ | 17.5 | 9.8 | 42.0 | 23.2 | 18.9 | 43.3 |
| 41 to 50 | 12.8 | 9.7 | 39.3 | 22.0 | 16.6 | 38.6 |
| 51 to 65 ............................................... | 12.8 | 7.8 | 39.5 | 16.1 | 10.8 | 27.2 |
| over 65 ............................................... | 5.2 | 5.2 | 27.4 | 4.6 | 3.2 | 6.6 |
| Education |  |  |  |  |  |  |
| none .................................................... | 0.0 | 1.3 | 6.2 | 0.3 | 0.4 | 1.9 |
| elementary school .................................... | 4.2 | 4.7 | 26.1 | 5.2 | 6.0 | 11.3 |
| middle school ......................................... | 9.0 | 8.7 | 38.4 | 14.5 | 11.9 | 29.9 |
| high school | 21.2 | 11.3 | 51.3 | 28.5 | 18.4 | 44.7 |
| university degree ................................... | 32.8 | 11.8 | 58.6 | 36.7 | 18.8 | 54.8 |
| Branch of activity |  |  |  |  |  |  |
| agriculture ............................................. | 4.0 | 3.1 | 17.9 | 4.1 | 6.3 | 11.1 |
| industry ............................................... | 12.7 | 10.7 | 42.1 | 22.2 | 16.9 | 42.6 |
| public administration.................................. | 14.2 | 7.2 | 39.7 | 22.5 | 18.0 | 43.7 |
| other sector ........................................ | 21.9 | 11.6 | 48.1 | 26.8 | 18.3 | 40.4 |
| not employed ........................................ | 6.7 | 5.7 | 30.3 | 7.6 | 5.0 | 13.5 |
| Work status |  |  |  |  |  |  |
| Employee |  |  |  |  |  |  |
| blue-collar worker ............................... | 5.2 | 6.9 | 29.9 | 9.9 | 11.8 | 30.7 |
| office worker or school teacher ............... | 16.3 | 9.2 | 44.2 | 23.9 | 18.0 | 48.5 |
| cadre or manager. | 27.3 | 13.1 | 59.3 | 47.8 | 26.6 | 65.9 |
| total | 12.6 | 8.6 | 39.5 | 20.3 | 16.2 | 42.5 |
|  |  |  |  |  |  |  |
| sole proprietor, member arts/professions ... | 35.7 | 13.0 | 57.5 | 42.1 | 23.4 | 49.9 |
| other self-employed | 16.0 | 12.1 | 44.3 | 21.3 | 17.5 | 27.4 |
| total ............................................... | 24.1 | 12.4 | 49.8 | 29.9 | 19.9 | 36.7 |
| Not employed |  |  |  |  |  |  |
| retired ........................................... | 7.3 | 5.8 | 32.2 | 7.4 | 4.8 | 13.6 |
| other ............................................. | 4.1 | 5.3 | 21.5 | 8.7 | 6.1 | 13.4 |
| total.............................................. | 6.7 | 5.7 | 30.3 | 7.6 | 5.0 | 13.5 |
| Household size |  |  |  |  |  |  |
| 1 member ............................................. | 7.0 | 7.0 | 30.3 | 7.4 | 5.7 | 13.0 |
| 2 members ............................................ | 9.8 | 8.3 | 36.1 | 13.7 | 8.2 | 22.9 |
| 3 members ............................................ | 14.2 | 9.3 | 39.4 | 20.4 | 15.0 | 36.0 |
| 4 members ........................................... | 13.9 | 6.0 | 40.8 | 19.2 | 15.2 | 36.0 |
| 5 members or more................................. | 10.9 | 7.6 | 31.1 | 14.7 | 11.5 | 25.4 |
| Number of earners |  |  |  |  |  |  |
| 1 earner ................................................ | 9.0 | 6.0 | 30.7 | 9.5 | 7.8 | 19.0 |
| 2 earners .............................................. | 12.8 | 8.9 | 40.9 | 19.2 | 13.8 | 33.4 |
| 2 earners ........................................... | 14.2 | 10.0 | 40.3 | 23.1 | 14.3 | 33.5 |
| 4 earners or more .................................... | 14.2 | 8.0 | 43.0 | 19.2 | 11.9 | 38.3 |
| Household income |  |  |  |  |  |  |
| up to 20 million lire ................................... | 1.5 | 3.7 | 14.4 | 2.0 | 2.8 | 4.4 |
| from 20 to 40 million.................................. | 5.9 | 5.6 | 25.2 | 5.8 | 6.6 | 15.7 |
| from 40 to 60 million................................ | 10.4 | 9.7 | 43.1 | 15.7 | 11.8 | 34.4 |
| from 60 to 80 million................................. | 19.7 | 9.8 | 52.4 | 27.8 | 19.7 | 48.5 |
| more than 80 million ................................. | 32.2 | 13.0 | 67.4 | 45.4 | 24.6 | 54.1 |
| Town size |  |  |  |  |  |  |
| up to 20,000 inhabitants ............................ | 8.1 | 6.2 | 33.6 | 12.5 | 10.1 | 21.2 |
| from 20,000 to 40,000 .............................. | 10.4 | 7.5 | 38.2 | 16.2 | 10.5 | 26.5 |
| from 40,000 to 500,000.............................. | 14.3 | 9.9 | 40.6 | 18.7 | 12.3 | 31.6 |
| more than 500,000 ................................... | 18.0 | 9.0 | 36.6 | 18.5 | 13.4 | 41.0 |
| Geographical area |  |  |  |  |  |  |
| North .................................................... | 15.8 | 13.3 | 54.0 | 21.6 | 14.9 | 37.4 |
| Centre ................................................ | 11.3 | 5.1 | 30.6 | 15.0 | 12.7 | 30.2 |
| South and Islands .................................. | 4.8 | 1.0 | 14.0 | 6.5 | 4.7 | 10.6 |
| Total ................................... | 11.3 | 7.7 | 36.4 | 15.4 | 11.1 | 27.2 |

[^42]| Characteristics (*) | Credit card | ATM card (Bancomat) | Credit card or ATM card (Bancomat) |
| :---: | :---: | :---: | :---: |
| Gender |  |  |  |
| male. | 23.1 | 54.1 | 55.8 |
| female ........................................................................ | 12.8 | 33.7 | 34.5 |
| Age |  |  |  |
| up to 30 years ................................................................ | 26.2 | 64.6 | 66.3 |
| 31 to 40 ........................................................................ | 31.0 | 67.8 | 69.4 |
| 41 to 50 | 28.2 | 61.9 | 64.7 |
| 51 to 65 ....................................................................... | 21.2 | 53.5 | 54.6 |
| over 65 ...................................................................... | 6.1 | 19.2 | 20.2 |
| Education |  |  |  |
| none ............................................................................. | 0.7 | 6.4 | 7.0 |
| elementary school ............................................................. | 5.7 | 27.1 | 27.9 |
| middle school ................................................................... | 19.1 | 55.3 | 57.2 |
| high school ................................................................... | 39.2 | 72.4 | 74.3 |
| university degree ............................................................. | 48.1 | 79.9 | 82.3 |
| Branch of activity |  |  |  |
| agriculture ...................................................................... | 10.3 | 34.9 | 34.9 |
| industry ......................................................................... | 26.5 | 66.4 | 67.9 |
| public administration ...................................................... | 31.4 | 73.9 | 75.7 |
| other sector .................................................................. | 37.9 | 65.0 | 67.9 |
| not employed............................................................... | 9.5 | 30.1 | 31.2 |
| Work status |  |  |  |
| Employee |  |  |  |
| blue-collar worker | 12.4 | 56.6 | 57.3 |
| office worker or school teacher ........................................ | 33.6 | 75.7 | 76.8 |
| cadre or manager.......................................................... | 65.8 | 90.9 | 93.3 |
| total ..................................................................... | 27.8 | 68.9 | 69.9 |
| Self-employed |  |  |  |
| sole proprietor, member of arts or professions ....................... | 53.1 | 74.2 | 77.6 |
| other self-employed .................................................... | 29.3 | 52.2 | 57.1 |
| total ....................................................................... | 39.2 | 61.3 | 65.6 |
| Not employed |  |  |  |
| retired | 9.6 | 30.2 | 31.2 |
| other | 8.8 | 29.6 | 31.2 |
| total ..................................................................... | 9.5 | 30.1 | 31.2 |
| Household size |  |  |  |
| 1 member ....................................................................... | 10.5 | 28.3 | 29.0 |
| 2 members ..................................................................... | 17.4 | 39.6 | 41.0 |
| 3 members | 26.3 | 61.4 | 63.0 |
| 4 members | 25.2 | 62.5 | 64.6 |
| 5 members or more ............................................................. | 22.0 | 49.0 | 51.2 |
| Number of earners |  |  |  |
| 1 earner ......................................................................... | 13.1 | 38.2 | 39.2 |
| 2 earners | 25.2 | 54.3 | 56.2 |
| 2 earners ........................................................................ | 28.1 | 63.1 | 65.8 |
| 4 earners or more | 27.6 | 62.8 | 63.3 |
| Household income |  |  |  |
| up to 20 million lire............................................................. | 2.8 | 11.2 | 11.6 |
| from 20 to 40 million.......................................................... | 8.4 | 35.3 | 36.5 |
| from 40 to 60 million.......................................................... | 21.3 | 61.1 | 62.1 |
| from 60 to 80 million........................................................... | 36.8 | 75.5 | 79.1 |
| more than 80 million.......................................................... | 56.7 | 83.5 | 86.3 |
| Town size |  |  |  |
| up to 20,000 inhabitants .................................................... | 16.0 | 41.7 | 43.3 |
| from 20,000 to 40,000......................................................... | 19.0 | 47.1 | 49.0 |
| from 40,000 to 500,000........................................................ | 24.2 | 54.0 | 55.2 |
| more than 500,000............................................................ | 29.1 | 63.7 | 65.0 |
| Geographical area |  |  |  |
| North ............................................................................ | 25.8 | 58.5 | 60.3 |
| Centre ........................................................................... | 23.3 | 57.0 | 58.3 |
| South and Islands ............................................................ | 10.5 | 28.9 | 30.2 |
| Total ..................................... | 20.3 | 48.5 | 50.0 |

[^43]Total income by means of payment
(share of income)

| Characteristics (*) | Cash | Credited directly to bank current accounts | Cheques or banker's drafts | Post office money orders | Other | Total income |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gender |  |  |  |  |  |  |
| male | 24.6 | 58.9 | 14.7 | 0.9 | 0.9 | 100.0 |
| female | 34.2 | 51.2 | 12.0 | 1.7 | 0.9 | 100.0 |
| Age |  |  |  |  |  |  |
| up to 30 years .............................................. | 27.5 | 50.1 | 21.6 | 0.7 | 0.1 | 100.0 |
| 31 to 40 | 24.8 | 55.8 | 18.8 | 0.3 | 0.4 | 100.0 |
| 41 to 50 | 20.5 | 61.7 | 17.0 | 0.3 | 0.4 | 100.0 |
| 51 to 65 | 25.4 | 59.1 | 13.8 | 0.9 | 0.9 | 100.0 |
| over 65 | 36.0 | 52.4 | 6.7 | 2.7 | 2.2 | 100.0 |
| Education |  |  |  |  |  |  |
| none | 64.3 | 21.7 | 9.4 | 3.5 | 1.0 | 100.0 |
| elementary school | 36.7 | 44.9 | 15.1 | 1.9 | 1.4 | 100.0 |
| middle school | 27.4 | 55.9 | 15.7 | 0.7 | 0.4 | 100.0 |
| high school ................................................. | 19.6 | 66.4 | 12.8 | 0.5 | 0.7 | 100.0 |
| university degree ......................................... | 10.1 | 73.3 | 14.1 | 0.7 | 1.8 | 100.0 |
| Branch of activity |  |  |  |  |  |  |
| agriculture .................................................. | 36.6 | 36.3 | 25.7 | 0.7 | 0.6 | 100.0 |
| industry ...................................................... | 19.7 | 59.1 | 20.6 | 0.1 | 0.5 | 100.0 |
| public administration....................................... | 16.6 | 74.7 | 8.1 | 0.1 | 0.5 | 100.0 |
| other sector | 30.4 | 46.1 | 22.7 | 0.2 | 0.6 | 100.0 |
| not employed............................................... | 31.5 | 56.4 | 8.3 | 2.4 | 1.5 | 100.0 |
| Work status |  |  |  |  |  |  |
| Employee |  |  |  |  |  |  |
| blue-collar worker ...................................... | 24.3 | 57.5 | 17.9 | 0.1 | 0.2 | 100.0 |
| office worker or school teacher .................... | 14.8 | 74.5 | 10.3 | 0.1 | 0.3 | 100.0 |
| cadre or manager ...................................... | 9.0 | 82.3 | 8.7 | 0.0 | 0.0 | 100.0 |
| total | 17.1 | 69.9 | 12.7 | 0.1 | 0.2 | 100.0 |
| Self-employed |  |  |  |  |  |  |
| sole proprietor, member of arts or professions .. | 22.8 | 47.5 | 28.1 | 0.2 | 1.5 | 100.0 |
| other self-employed ................................. | 49.9 | 20.5 | 28.5 | 0.4 | 0.7 | 100.0 |
| total .................................................... | 34.9 | 35.4 | 28.3 | 0.3 | 1.2 | 100.0 |
| Not employed |  |  |  |  |  |  |
| retired | 30.8 | 58.5 | 6.8 | 2.4 | 1.6 | 100.0 |
| other | 36.5 | 41.4 | 19.0 | 2.4 | 0.7 | 100.0 |
| total... | 31.5 | 56.4 | 8.3 | 2.4 | 1.5 | 100.0 |
| Household size |  |  |  |  |  |  |
| 1 member | 32.5 | 55.0 | 8.9 | 2.3 | 1.3 | 100.0 |
| 2 members ................................................. | 28.1 | 58.8 | 9.9 | 1.4 | 1.8 | 100.0 |
| 3 members | 24.2 | 58.7 | 15.8 | 1.0 | 0.4 | 100.0 |
| 4 members | 23.3 | 58.6 | 17.1 | 0.5 | 0.6 | 100.0 |
| 5 members or more........................................ | 30.4 | 50.1 | 18.2 | 0.4 | 0.8 | 100.0 |
| Number of earners |  |  |  |  |  |  |
| 1 earner | 27.6 | 58.0 | 11.9 | 1.5 | 1.0 | 100.0 |
| 2 earners | 25.8 | 58.0 | 14.4 | 0.8 | 1.1 | 100.0 |
| 2 earners .................................................... | 27.0 | 53.9 | 17.7 | 1.2 | 0.2 | 100.0 |
| 4 earners or more ...................................... | 24.7 | 59.3 | 14.1 | 0.3 | 1.6 | 100.0 |
| Household income |  |  |  |  |  |  |
| up to 20 million lire.......................................... | 66.2 | 19.1 | 9.9 | 2.6 | 2.2 | 100.0 |
| from 20 to 40 million ....................................... | 39.8 | 44.8 | 12.5 | 2.1 | 0.8 | 100.0 |
| from 40 to 60 million ....................................... | 27.1 | 56.8 | 14.3 | 1.2 | 0.7 | 100.0 |
| from 60 to 80 million. | 18.5 | 66.5 | 13.9 | 0.3 | 0.7 | 100.0 |
| more than 80 million. | 16.5 | 66.0 | 16.0 | 0.5 | 1.1 | 100.0 |
| Town size |  |  |  |  |  |  |
| up to 20,000 inhabitants .................................. | 29.8 | 54.2 | 13.8 | 1.2 | 1.0 | 100.0 |
| from 20,000 to 40,000 ..................................... | 28.2 | 53.9 | 16.1 | 1.1 | 0.7 | 100.0 |
| from 40,000 to 500,000 ................................... | 24.3 | 60.6 | 13.7 | 0.6 | 0.8 | 100.0 |
| more than 500,000........................................ | 19.5 | 63.4 | 14.9 | 1.2 | 1.1 | 100.0 |
| Geographical area |  |  |  |  |  |  |
| North ........................................................ | 17.4 | 66.2 | 14.5 | 0.8 | 1.1 | 100.0 |
| Centre ....................................................... | 28.5 | 53.2 | 16.6 | 0.9 | 0.7 | 100.0 |
| South and Islands ......................................... | 45.2 | 41.0 | 11.3 | 1.6 | 0.8 | 100.0 |
| Total ....................................... | 26.5 | 57.4 | 14.2 | 1.0 | 0.9 | 100.0 |

[^44]Cash held at home
(thousands of lire, percentages)

| Characteristics (*) | Average cash held by household ... |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | ...usually | ... at the time of a withdrawal | ...usually | ... at the time of a withdrawal |
|  | (thousands of lire) |  | (percentage of annual expenditure) |  |
| Gender |  |  |  |  |
| male.................................................................... | 712 | 251 | 1.9 | 0.6 |
| female ................................................................. | 608 | 185 | 2.4 | 0.6 |
| Age |  |  |  |  |
| up to 30 years ........................................................ | 531 | 153 | 1.7 | 0.4 |
| 31 to 40 ................................................................ | 580 | 187 | 1.6 | 0.5 |
| 41 to 50 | 714 | 238 | 1.7 | 0.5 |
| 51 to 65 ................................................................ | 740 | 251 | 1.9 | 0.6 |
| over 65 ........................................................... | 696 | 263 | 2.7 | 0.8 |
| Education |  |  |  |  |
| none ................................................................... | 661 | 278 | 3.5 | 0.8 |
| elementary school .................................................... | 695 | 221 | 2.5 | 0.6 |
| middle school .......................................................... | 684 | 226 | 2.0 | 0.6 |
| high school ............................................................ | 653 | 228 | 1.5 | 0.5 |
| university degree ................................................... | 756 | 300 | 1.4 | 0.5 |
| Branch of activity |  |  |  |  |
| agriculture ............................................................ | 667 | 269 | 1.8 | 0.5 |
| industry ............................................................... | 706 | 213 | 1.8 | 0.5 |
| public administration .................................................. | 665 | 232 | 1.7 | 0.6 |
| other sector ............................................................ | 681 | 239 | 1.6 | 0.5 |
| not employed............................................................. | 682 | 240 | 2.4 | 0.7 |
| Work status |  |  |  |  |
| Employee |  |  |  |  |
| blue-collar worker ................................................ | 703 | 197 | 2.2 | 0.5 |
| office worker or school teacher ................................ | 613 | 218 | 1.5 | 0.5 |
| cadre or manager................................................ | 691 | 219 | 1.3 | 0.4 |
| total ............................................................... | 663 | 209 | 1.7 | 0.5 |
| Self-employed |  |  |  |  |
| sole proprietor, member of arts or professions .............. | 738 | 313 | 1.2 | 0.5 |
| other self-employed ........................................... | 743 | 253 | 1.9 | 0.6 |
| total ............................................................ | 741 | 278 | 1.6 | 0.6 |
| Not employed |  |  |  |  |
| retired $\qquad$ <br> other | 694 | 196 | 2.4 2.5 | 0.7 0.5 |
| total ................................................................ | 682 | 240 | 2.4 | 0.7 |
| Household size |  |  |  |  |
| 1 member .............................................................. | 531 | 184 | 2.4 | 0.7 |
| 2 members ............................................................ | 707 | 246 | 2.2 | 0.6 |
| 3 members | 690 | 235 | 1.8 | 0.6 |
| 4 members ............................................................ | 734 | 247 | 1.8 | 0.5 |
| 5 members or more .................................................. | 804 | 269 | 1.9 | 0.5 |
| Number of earners |  |  |  |  |
| 1 earner ................................................................ | 604 | 206 | 2.2 | 0.6 |
| 2 earners ............................................................... | 728 | 244 | 1.9 | 0.6 |
| 2 earners ............................................................... | 806 | 298 | 1.8 | 0.6 |
| 4 earners or more ................................................... | 772 | 219 | 1.5 | 0.4 |
| Household income |  |  |  |  |
| up to 20 million lire..................................................... | 478 | 189 | 3.0 | 0.6 |
| from 20 to 40 million................................................... | 683 | 212 | 2.6 | 0.7 |
| from 40 to 60 million.................................................. | 738 | 229 | 2.0 | 0.6 |
| from 60 to 80 million................................................... | 715 | 259 | 1.6 | 0.6 |
| more than 80 million................................................ | 839 | 301 | 1.2 | 0.4 |
| Town size |  |  |  |  |
| up to 20,000 inhabitants ............................................. | 686 | 249 | 2.2 | 0.7 |
| from 20,000 to 40,000................................................ | 709 | 234 | 2.1 | 0.6 |
| from 40,000 to 500,000............................................... | 680 | 226 | 1.8 | 0.5 |
| more than 500,000................................................. | 658 | 199 | 1.6 | 0.4 |
| Geographical area |  |  |  |  |
| North .................................................................... | 628 | 197 | 1.7 | 0.5 |
| Centre ................................................................. | 695 | 220 | 1.8 | 0.5 |
| South and Islands ................................................. | 757 | 320 | 2.8 | 0.8 |
| Total ................................................... | 683 | 234 | 2.0 | 0.6 |

[^45](percentage of households)

| Characteristics (*) | Owned by the household | Rented or sublet | Occupied under redemption agreement | Occupied in usufruct, free of charge, etc. | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Gender |  |  |  |  |  |
| male. | 68.9 | 21.1 | 0.6 | 9.3 | 100.0 |
| female | 57.7 | 27.1 | 0.6 | 14.6 | 100.0 |
| Age |  |  |  |  |  |
| up to 30 years ............................................... | 39.0 | 41.3 | 0.1 | 19.6 | 100.0 |
| 31 to 40 | 54.9 | 28.8 | 0.2 | 16.0 | 100.0 |
| 41 to 50 ....................................................... | 67.9 | 22.1 | 0.5 | 9.5 | 100.0 |
| 51 to 65 ..................................................... | 75.4 | 19.5 | 0.6 | 4.5 | 100.0 |
| over 65 | 66.4 | 19.5 | 1.0 | 13.1 | 100.0 |
| Education |  |  |  |  |  |
| none ........................................................... | 58.3 | 21.7 | 0.6 | 19.5 | 100.0 |
| elementary school | 68.5 | 21.5 | 0.9 | 9.1 | 100.0 |
| middle school | 62.7 | 26.7 | 0.6 | 9.9 | 100.0 |
| high school .................................................. | 68.7 | 19.4 | 0.4 | 11.5 | 100.0 |
| university degree ......................................... | 69.6 | 21.9 | $\ldots$ | 8.5 | 100.0 |
| Branch of activity |  |  |  |  |  |
| agriculture ................................................... | 60.1 | 18.8 | 0.8 | 20.4 | 100.0 |
| industry .................................................... | 63.5 | 24.6 | 0.4 | 11.5 | 100.0 |
| public administration ......................................... | 66.5 | 25.0 | 0.4 | 8.1 | 100.0 |
| other sector. | 63.0 | 25.8 | 0.4 | 10.8 | 100.0 |
| not employed.................................................. | 67.7 | 20.6 | 0.8 | 10.9 | 100.0 |
| Work status |  |  |  |  |  |
| Employee |  |  |  |  |  |
| blue-collar worker ...................................... | 55.9 | 30.4 | 0.3 | 13.4 | 100.0 |
| office worker or school teacher ...................... | 65.7 | 23.6 | 0.5 | 10.2 | 100.0 |
| cadre or manager....................................... | 70.7 | 19.7 | 0.0 | 9.6 | 100.0 |
| total ...................................................... | 61.8 | 26.2 | 0.4 | 11.6 | 100.0 |
| Self-employed |  |  |  |  |  |
| sole proprietor, member of arts or professions .... | 70.9 | 20.5 | 0.4 | 8.3 | 100.0 |
| other self-employed ................................... | 68.6 | 22.1 | 0.6 | 8.7 | 100.0 |
| total | 69.5 | 21.5 | 0.5 | 8.5 | 100.0 |
| Not employed |  |  |  |  |  |
| retired | 69.5 | 19.4 | 0.8 | 10.2 | 100.0 |
| other ..................................................... | 58.9 | 26.6 | 0.6 | 13.9 | 100.0 |
| total ....................................................... | 67.7 | 20.6 | 0.8 | 10.9 | 100.0 |
| Household size |  |  |  |  |  |
| 1 member ..................................................... | 53.9 | 25.5 | 0.7 | 20.0 | 100.0 |
| 2 members .................................................... | 68.1 | 23.3 | 0.7 | 7.8 | 100.0 |
| 3 members .................................................... | 69.0 | 22.1 | 0.4 | 8.5 | 100.0 |
| 4 members ................................................... | 71.0 | 19.9 | 0.4 | 8.7 | 100.0 |
| 5 members or more .......................................... | 64.4 | 24.0 | 1.0 | 10.6 | 100.0 |
| Number of earners |  |  |  |  |  |
| 1 earner ....................................................... | 58.1 | 26.3 | 0.6 | 15.0 | 100.0 |
| 2 earners ....................................................... | 70.2 | 21.0 | 0.7 | 8.2 | 100.0 |
| 2 earners ...................................................... | 75.5 | 18.2 | 0.2 | 6.1 | 100.0 |
| 4 earners or more ............................................ | 83.3 | 13.3 | 0.1 | 3.3 | 100.0 |

Table H1 (cont'd)
Principal residence by tenure
(percentage of households)

| Characteristics (*) | Owned by the household | Rented or sublet | Occupied under redemption agreement | Occupied in usufruct, free of charge, etc. | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Household income |  |  |  |  |  |
| up to 20 million lire... | 42.5 | 39.9 | 1.1 | 16.5 | 100.0 |
| from 20 to 40 million. | 62.5 | 25.2 | 0.5 | 11.8 | 100.0 |
| from 40 to 60 million. | 69.5 | 19.9 | 0.6 | 10.0 | 100.0 |
| from 60 to 80 million... | 78.2 | 13.9 | 0.7 | 7.3 | 100.0 |
| more than 80 million... | 87.5 | 7.0 | 0.1 | 5.5 | 100.0 |
| Town size |  |  |  |  |  |
| up to 20,000 inhabitants | 70.9 | 16.8 | 0.2 | 12.1 | 100.0 |
| from 20,000 to $40,000 \ldots$ | 67.5 | 21.4 | 0.8 | 10.3 | 100.0 |
| from 40,000 to 500,000. | 64.3 | 25.7 | 1.1 | 8.8 | 100.0 |
| more than 500,000... | 49.0 | 39.7 | 1.0 | 10.4 | 100.0 |
| Geographical area |  |  |  |  |  |
| North . | 66.1 | 23.9 | 0.3 | 9.7 | 100.0 |
| Centre | 61.9 | 24.4 | 0.6 | 13.1 | 100.0 |
| South and Islands | 67.8 | 20.1 | 1.0 | 11.1 | 100.0 |
| Location of the dwelling |  |  |  |  |  |
| isolated area, countryside. | 72.7 | 7.5 | .... | 19.7 | 100.0 |
| town outskirts | 65.9 | 24.2 | 1.0 | 9.0 | 100.0 |
| semi-central ...... | 64.1 | 25.2 | 0.7 | 9.9 | 100.0 |
| town centre... | 65.1 | 24.6 | 0.3 | 10.0 | 100.0 |
| other | 69.3 | 13.6 | 0.2 | 16.9 | 100.0 |
| Neighbourhood status |  |  |  |  |  |
| upscale. | 74.0 | 16.7 | 0.4 | 8.9 | 100.0 |
| run-down. | 41.2 | 40.9 | 1.9 | 16.0 | 100.0 |
| middle...... | 64.7 | 23.7 | 0.6 | 11.1 | 100.0 |
| Dwelling rating |  |  |  |  |  |
| luxury. | 88.0 | 3.9 | .... | 8.1 | 100.0 |
| upscale.. | 80.1 | 12.8 | 0.0 | 7.0 | 100.0 |
| mid-range | 70.0 | 18.8 | 0.3 | 10.9 | 100.0 |
| modest | 58.6 | 27.2 | 0.7 | 13.6 | 100.0 |
| low-income.. | 37.2 | 54.4 | 2.3 | 6.2 | 100.0 |
| very low-income | 30.3 | 40.0 | 5.2 | 24.6 | 100.0 |
| Size |  |  |  |  |  |
| up to $60 \mathrm{~m}^{2}$ | 43.4 | 39.3 | 1.1 | 16.2 | 100.0 |
| from 60 a $80 \mathrm{~m}^{2}$ | 50.1 | 35.9 | 0.6 | 13.3 | 100.0 |
| from 80 a $100 \mathrm{~m}^{2}$ | 67.5 | 21.4 | 0.8 | 10.3 | 100.0 |
| from 100 a $120 \mathrm{~m}^{2}$ | 78.8 | 11.4 | 0.3 | 9.5 | 100.0 |
| more than $120 \mathrm{~m}^{2}$. | 89.5 | 5.2 | 0.1 | 5.2 | 100.0 |
| Total | 65.9 | 22.8 | 0.6 | 10.8 | 100.0 |

(*) Referred to the head of household.

Table H2
Value, imputed rent and rate of return of principal residences
(thousands of lire, percentages)

| Imputed rent as |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| percentage of |

Value, imputed rent and rate of return of principal residences
(thousands of lire, percentages)

| Characteristics (*) | Value | Imputed rent | Rate of return | Imputed rent as percentage of income of owners |
| :---: | :---: | :---: | :---: | :---: |
| Household income |  |  |  |  |
| up to 20 million lire............................................................. | 121,579 | 4,330 | 3.6 | 31.6 |
| from 20 to 40 million. | 178,804 | 6,768 | 3.8 | 22.3 |
| from 40 to 60 million.......................................................... | 249,060 | 9,257 | 3.7 | 18.7 |
| from 60 to 80 million.......................................................... | 292,704 | 10,804 | 3.7 | 15.6 |
| more than 80 million........................................................... | 436,223 | 15,065 | 3.5 | 12.2 |
| Town size |  |  |  |  |
| up to 20,000 inhabitants ..................................................... | 243,982 | 7,972 | 3.3 | 16.3 |
| from 20,000 to 40,000........................................................ | 232,993 | 8,725 | 3.7 | 16.5 |
| from 40,000 to 500,000 ....................................................... | 246,705 | 9,921 | 4.0 | 16.4 |
| more than 500,000............................................................. | 312,086 | 13,422 | 4.3 | 18.5 |
| Geographical area |  |  |  |  |
| North ......................................................................... | 283,606 | 10,543 | 3.7 | 16.8 |
| Centre .......................................................................... | 287,523 | 11,021 | 3.8 | 17.7 |
| South and Islands ............................................................. | 183,197 | 6,084 | 3.3 | 15.3 |
| Location of the dwelling |  |  |  |  |
| isolated area, countryside .................................................... | 230,804 | 7,641 | 3.3 | 16.2 |
| town outskirts ................................................................. | 231,033 | 8,744 | 3.8 | 16.6 |
| semi-central.. | 236,576 | 9,427 | 4.0 | 17.0 |
| town centre. | 278,639 | 9,484 | 3.4 | 16.4 |
| other ......................................................................... | 291,258 | 9,370 | 3.2 | 16.4 |
| Neighbourhood status |  |  |  |  |
| upscale......................................................................... | 349,755 | 11,732 | 3.4 | 17.2 |
| run-down.. | 139,019 | 6,014 | 4.3 | 17.6 |
| middle ........................................................................ | 217,409 | 8,257 | 3.8 | 16.4 |
| Dwelling rating |  |  |  |  |
| luxury. | 680,850 | 18,538 | 2.7 | 20.8 |
| upscale .......................................................................... | 425,370 | 14,258 | 3.4 | 16.2 |
| mid-range | 244,630 | 9,006 | 3.7 | 16.7 |
| modest.. | 131,943 | 5,575 | 4.2 | 16.0 |
| low-income.. | 126,764 | 6,095 | 4.8 | 17.9 |
| very low-income ............................................................... | 117,261 | 4,373 | 3.7 | 16.4 |
| Size |  |  |  |  |
| up to 60 m 2 .................................................................... | 89,645 | 4,831 | 5.4 | 15.8 |
| from 60 a 80 m 2 ............................................................... | 160,674 | 7,529 | 4.7 | 16.1 |
| from 80 a 100 m 2 ............................................................. | 206,275 | 8,222 | 4.0 | 16.9 |
| from 100 a 120 m 2 .......................................................... | 248,832 | 9,008 | 3.6 | 15.4 |
| more than 120 m 2 .......................................................... | 421,430 | 12,895 | 3.1 | 17.5 |
| Total ................................................. | 250,129 | 9,111 | 3.6 | 16.6 |

*) Referred to the head of household.

Table H3 Value, rent and rate of return of rented residences by characteristics of tenants and dwellings (thousands of lire, percentages)

| Characteristics (*) | Value | Rent | Gross rate of return for the owner | Rent as percentage of income of tenants |
| :---: | :---: | :---: | :---: | :---: |
| Gender |  |  |  |  |
| male. | 160,895 | 5,534 | 3.4 | 14.2 |
| female ........................................................................ | 141,788 | 4,732 | 3.3 | 19.1 |
| Age |  |  |  |  |
| up to 30 years ........................................................... | 146,551 | 5,832 | 4.0 | 19.8 |
| 31 to 40 | 156,979 | 5,933 | 3.8 | 16.8 |
| 41 to 50 | 169,076 | 5,602 | 3.3 | 14.5 |
| 51 to 65 | 167,075 | 5,358 | 3.2 | 13.4 |
| over 65 | 131,598 | 4,113 | 3.1 | 15.6 |
| Education |  |  |  |  |
| none .......................................................................... | 80,397 | 3,125 | 3.9 | 17.6 |
| elementary school | 125,862 | 4,135 | 3.3 | 14.7 |
| middle school .................................................................. | 147,033 | 5,121 | 3.5 | 15.3 |
| high school .................................................................... | 199,802 | 6,809 | 3.4 | 16.8 |
| university degree | 274,007 | 8,894 | 3.2 | 13.3 |
| Branch of activity |  |  |  |  |
| agriculture ..................................................................... | 97,850 | 2,858 | 2.9 | 14.4 |
| industry | 165,077 | 5,681 | 3.4 | 13.8 |
| public administration | 166,027 | 6,079 | 3.7 | 14.1 |
| other sector ..................................................................... | 180,900 | 6,685 | 3.7 | 15.5 |
| not employed................................................................... | 137,638 | 4,326 | 3.1 | 17.0 |
| Work status |  |  |  |  |
| Employee |  |  |  |  |
| blue-collar worker ........................................................ | 134,167 | 4,785 | 3.6 | 13.8 |
| office worker or school teacher .................................. | 170,351 | 6,297 | 3.7 | 15.3 |
| cadre or manager.......................................................... | 250,255 | 8,500 | 3.4 | 12.7 |
| total | 158,445 | 5,700 | 3.6 | 14.2 |
| Self-employed |  |  |  |  |
| sole proprietor, member of arts or professions ...................... | 255,850 | 8,232 | 3.2 | 13.1 |
| other self-employed | 164,475 | 6,444 | 3.9 | 17.4 |
| total ....................................................................... | 200,504 | 7,149 | 3.6 | 15.2 |
| Not employed |  |  |  |  |
| retired ..................................................................... | 139,078 | 4,292 | 3.1 | 15.6 |
| other | 132,559 | 4,445 | 3.4 | 24.6 |
| total ........................................................................ | 137,638 | 4,326 | 3.1 | 17.0 |
| Household size |  |  |  |  |
| 1 member | 125,712 | 4,441 | 3.5 | 21.5 |
| 2 members | 152,416 | 5,309 | 3.5 | 15.7 |
| 3 members | 184,103 | 6,030 | 3.3 | 14.9 |
| 4 members | 154,910 | 5,264 | 3.4 | 13.2 |
| 5 members or more ........................................................... | 155,816 | 5,260 | 3.4 | 12.7 |
| Number of earners |  |  |  |  |
| 1 earner ........................................................................ | 135,183 | 4,766 | 3.5 | 21.5 |
| 2 earners ....................................................................... | 171,057 | 5,857 | 3.4 | 13.2 |
| 2 earners ........................................................................ | 190,973 | 5,666 | 3.0 | 10.5 |
| 4 earners or more ............................................................. | 175,456 | 5,070 | 2.9 | 7.2 |

Table H3 (cont'd)
Value, rent and rate of return of rented residences by characteristics of tenants and dwellings (thousands of lire, percentages)

| Characteristics (*) | Value | Rent | Gross rate of return for the owner | Rent as percentage of income of tenants |
| :---: | :---: | :---: | :---: | :---: |
| Household income |  |  |  |  |
| up to 20 million lire............................................................. | 108,804 | 3,861 | 3.5 | 31.0 |
| from 20 to 40 million. | 147,976 | 5,260 | 3.6 | 18.5 |
| from 40 to 60 million.......................................................... | 178,614 | 5,894 | 3.3 | 12.0 |
| from 60 to 80 million........................................................ | 226,894 | 7,279 | 3.2 | 10.6 |
| more than 80 million.. | 306,360 | 9,149 | 3.0 | 7.8 |
| Town size |  |  |  |  |
| up to 20,000 inhabitants .................................................... | 123,966 | 4,397 | 3.5 | 14.0 |
| from 20,000 to 40,000.. | 150,372 | 5,199 | 3.5 | 15.7 |
| from 40,000 to 500,000. | 159,278 | 5,171 | 3.2 | 15.0 |
| more than 500,000............................................................ | 197,900 | 6,767 | 3.4 | 17.2 |
| Geographical area |  |  |  |  |
| North | 161,238 | 5,568 | 3.5 | 14.5 |
| Centre | 186,356 | 5,985 | 3.2 | 16.5 |
| South and Islands .......................................................... | 120,962 | 4,258 | 3.5 | 16.4 |
| Location of the dwelling |  |  |  |  |
| isolated area, countryside. | 186,000 | 5,182 | 2.8 | 13.4 |
| town outskirts | 132,095 | 4,595 | 3.5 | 14.6 |
| semi-central.. | 168,919 | 5,803 | 3.4 | 15.7 |
| town centre.. | 162,989 | 5,501 | 3.4 | 15.8 |
| other | 136,997 | 4,621 | 3.4 | 15.5 |
| Neighbourhood status |  |  |  |  |
| upscale.. | 210,281 | 6,677 | 3.2 | 14.7 |
| run-down.. | 101,933 | 3,477 | 3.4 | 13.9 |
| middle ........................................................................... | 147,337 | 5,136 | 3.5 | 15.7 |
| Dwelling rating |  |  |  |  |
| luxury | 451,862 | 12,958 | 2.9 | 20.9 |
| upscale.. | 270,379 | 8,509 | 3.1 | 15.0 |
| mid-range ...................................................................... | 179,519 | 6,084 | 3.4 | 16.4 |
| modest. | 117,169 | 4,325 | 3.7 | 14.3 |
| low-income... | 109,921 | 3,674 | 3.3 | 13.6 |
| very low-income ............................................................ | 59,424 | 2,244 | 3.8 | 11.6 |
| Size |  |  |  |  |
| up to 60 m 2 | 93,820 | 4,153 | 4.4 | 16.6 |
| from 60 a 80 m 2 | 135,932 | 4,861 | 3.6 | 15.1 |
| from 80 a 100 m 2 | 184,163 | 5,901 | 3.2 | 15.5 |
| from 100 a 120 m 2 | 235,006 | 6,512 | 2.8 | 12.4 |
| more than 120 m 2 ............................................................ | 359,220 | 9,403 | 2.6 | 16.3 |
| Total ................................................ | 154,644 | 5,272 | 3.4 | 15.3 |

(*) Referred to the head of household.

APPENDIX C:
QUESTIONNAIRE

## BANCA D'ITALIA

SURVEY OF ITALIAN HOUSEHOLDS' INCOME AND WEALTH 1998
QUESTIONNAIRE HEAD OF HOUSEHOLD
(I BILANCI DELLE FAMIGLIE ITALIANE NEL 1998)

1. NO. QUESTIONNAIRE
2. NO. OF THE PC
3. PATE OF INTERVIEW:
4. ISTAT CODE OF INTERVIEW:
5. TYPE OF SAMPLE UNIT:

- unit drawn from the primary list
- substitute (from replacement list)
- interviewed in 1996 (Panel)
- new housenold formed by members of a
housenold interviewed in 1996 (ex panel)
- supplementary sample


## A. COMPOSITION OF HOUSEHOLD AT END OF 1998

## ALL HOUSEHOLDS

I would first like to record the composition of the household. Can you please list all household members as of 31 December 1998?
(Include all persons that normally lived in this dwelling at 31 December 1998 who contributed at least part of their income to the household. Also include any members temporarily absent; e.g. on vacation, temporarily away for study, etc. and any non-relatives that lived stably in the household at 31 December 1998.)

This household comprised ..... persons, including children.
$\qquad$ No. of persons from 0 years of age upwards living in this household at 31 December 1998

Record personal data for each member of household.
Use one column for each person, beginning with the head of household (H.H.), followed by the other household members. For each household member, record first name, gender, position in household, place of birth, date of birth, etc. until all the requested information has been obtained for each household member.
N.B. Identify the effective head of household, i.e. the person primarily responsible for the household budget.

Record information for the head of household in column 1 and continue with the remaining household members. Follow the same order in subsequent pages.
In the case of the prolonged absence or death of the head of household, record the data for the person as reported at 31.12.1998 and interview the best-informed person that has replaced the head of household in that role.

| Member number $\rightarrow$ | MEMBERS OF THE HOUSEHOLD |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | H.H. 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| NAME (enter) $\rightarrow$ |  |  |  |  |  |  |  |  |  |
| A01. Gender <br> - male $\qquad$ <br> female $\qquad$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | 1 2 | 1 2 | 1 2 | 1 2 | 1 2 | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ |
| A02. Household position <br> - head of household (H.H.) ....... <br> - spouse/partner of H.H. $\qquad$ <br> - son/daughter of H.H. $\qquad$ <br> - parent of H.H. $\qquad$ <br> - other relative of H.H. $\qquad$ <br> - other household member not related to $\mathrm{H} . \mathrm{H}$. $\qquad$ | 1 | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \end{aligned}$ |
| A03. Place of birth <br> If in Italy, enter province code ... <br> If abroad, enter whether born in: <br> - Eastern Europe $\qquad$ <br> - Western Europe $\qquad$ <br> - North America. $\qquad$ <br> - Central or South America. $\qquad$ <br> - Africa $\qquad$ <br> - Asia $\qquad$ <br> - Oceania $\qquad$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \\ & 6 \\ & 7 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \\ & 6 \\ & 7 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \\ & 6 \\ & 7 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \\ & 6 \\ & 7 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \\ & 6 \\ & 7 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \\ & 6 \\ & 7 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \\ & 6 \\ & 7 \end{aligned}$ $4$ | 1 <br> 2 <br> 3 <br> 4 <br> 5 <br> 6 7 <br> 7 | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \\ & 6 \\ & 7 \end{aligned}$ |
| A04. Year of birth ................ | 19 | 19 | 19 | 19 | 19 | 19 | 19 | 19 | 19 |

FOR PANEL ONLY
Question A05, A06, A07, A08

Keep the order in which members are listed unchanged with respect to 31.12.1998, adding members that left the household in 1996 or 1998

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{Member number \(\rightarrow\)} \& \multicolumn{10}{|c|}{MEMBERS OF THE HOUSEHOLD} \\
\hline \& H.H. \& 1 \& 2 \& 3 \& 4 \& 5 \& 6 \& 7 \& 8 \& 9 \\
\hline \multirow[t]{2}{*}{} \& \& \& \& \& \& \& \& \& \& \\
\hline \& \[
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2 \\
\hline
\end{array}
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\& 2 \\
\& \hline
\end{aligned}
\] \& 1
2 \& 1
2 \& 2 \& 2 \& 1
2 \& 1
2 \\
\hline \begin{tabular}{l}
A06. If left household in 1996-1998, give reason: \\
- death \(\qquad\) \\
transfer to barracks, nursing home, hospital, prison, etc. \\
moved abroad \(\qquad\) \\
formed new household, marriage (give new \\
address) \(\qquad\) \\
- other (give new address)
\end{tabular} \& \[
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\& 3
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\& 5
\end{aligned}
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\begin{aligned}
\& 4 \\
\& 5
\end{aligned}
\] \& 2
3

4
5 \& 2
3

4
5 \& 1

2
3 <br>
\hline A07. Give new address, including telephone number \& \& \& \& \& \& \& \& \& \& <br>
\hline A08. Year in which
joined/left

household $\quad$\begin{tabular}{r}
the

\end{tabular} \& \[

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& 97 \\
& 98 \\
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\begin{aligned}
& 96 \\
& 97 \\
& 98 \\
& \hline
\end{aligned}
$$
\] <br>

\hline | Member order in 1996 survey |
| :--- |
| (at 31.12.1995) |
| (Interviewer! complete always!) | \& \& \& \& \& \& \& \& \& \& <br>

\hline
\end{tabular}

## ALL HOUSEHOLDS

|  | CONTINUE WITH HOUSEHOLD MEMBERS PRESENT AT 31.12.1998 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Member number $\rightarrow$ | H.H. 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| A09. MARITAL STATUS |  |  |  |  |  |  |  |  |  |
| - married ............................... | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| - single | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| - separated/divorced .............. | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 |
| - widower/widow .............. | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| A10. PLACE OF ABODE AT THE END OF 1993 |  |  |  |  |  |  |  |  |  |
| If in Italy, enter province code $\rightarrow$ | L__\|_ | L__\|_-| | +__\| | \|__|_ | \|__|__| | L__\|__| | L__\|__| | L__\|__| | L__\|__| |
| If abroad, specify: |  |  |  |  |  |  |  |  |  |
| - Eastern Europe | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| - Western Europe ................... | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| - North America..................... | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 |
| - Central or South America....... | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| - Africa ................................ | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| - Asia ................................ | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 |
| - Oceania ............................. | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 7 |

(Keep the order in which members are listed unchanged)

| Member number $\rightarrow$ <br> NAME (enter) $\rightarrow$ | MEMBERS OF THE HOUSEHOLD |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | H.H. 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
|  |  |  |  |  |  |  |  |  |  |
| A11. EDUCATIONAL QUALIFICATION (Give highest qualification earned) |  |  |  |  |  |  |  |  |  |
| - none ............................. | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| - elementary school ................ | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| - middle school....................... | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 |
| professional secondary school diploma (3 years of study) | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| - high school ......................... | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| associate's degree or other short course university degree | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 |
| - bachelor's degree ................ | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 7 |
| - post-graduate qualification .... | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 |
| (If high school diploma - 5 year course of study) <br> A12. HIGH SCHOOL DIPLOMA |  |  |  |  |  |  |  |  |  |
| - school for professional | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| - technical school.................... | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| - high schools specialised in classical, scientific or language studies | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 |
| - art schools and institutes ....... | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| - teacher training school........... | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| - other | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 |
|  |  |  |  |  |  |  |  |  |  |
| degree, bachelor's degree or post-graduate qualification) |  |  |  |  |  |  |  |  |  |
| A13. UNIVERSITY DEGREE OR DIPLOMA |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| sciences, pharmacy | 01 | 01 | 01 | 01 | 01 | 01 | 01 | 01 | 01 |
| - agricultural or veterinary |  |  |  |  |  |  |  |  |  |
| sciences | 02 | 02 | 02 | 02 | 02 | 02 | 02 | 02 | 02 |
| - medicine and dentistry........... | 03 | 03 | 03 | 03 | 03 | 03 | 03 | 03 | 03 |
| - engineering | 04 | 04 | 04 | 04 | 04 | 04 | 04 | 04 | 04 |
| - architecture or city-planning... | 05 | 05 | 05 | 05 | 05 | 05 | 05 | 05 | 05 |
| - economics or statistics.......... | 06 | 06 | 06 | 06 | 06 | 06 | 06 | 06 | 06 |
| - political science, sociology ..... | 07 | 07 | 07 | 07 | 07 | 07 | 07 | 07 | 07 |
| - law ..................................... | 08 | 08 | 08 | 08 | 08 | 08 | 08 | 08 | 08 |
| - arts, philosophy, languages ... | 09 | 09 | 09 | 09 | 09 | 09 | 09 | 09 | 09 |
| - other .................................. | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 |

## QUESTIONS A14 AND A15 FOR PANEL ONLY

(If new members have joined the household since the last interview - see question A05)
A14. Following the changes in your household between the end of 1995 and the end of 1998, has there been an increase in the property or savings owned by your household? In other words, has someone contributed . (Interviewer: read!)?

|  | Yes | No | (If "Yes"): value? |
| :---: | :---: | :---: | :---: |
| - houses, land, buildings, businesses?............ | 1 | 2 | Lit \|__|__|__|, |__|__|_ |,000 |
| - cash or other forms of savings such as current accounts, Treasury bills, etc.? $\qquad$ | 1 | 2 | Lit \| _ | _ | _ |, |__|__|__|,000 |

(If members have left the household since the last interview - see question A06)
A15. Following the changes in your household between the end of 1995 and the end of 1998, has there been a decrease in the property or savings owned by your household? (Interviewer: read!)?

| Yes | No | (If "Yes"): value? |
| :---: | :---: | :---: |
| 1 | 2 | Lit \|__|__|__|, |
| 1 | 2 | Lit \|__|__|__|, |__|__| $\mid$, 000 |

## FOR HEAD OF HOUSEHOLD AND SPOUSE

 (If spouse is deceased, interview head of household only)

Go to Section B

## B. EMPLOYMENT AND INCOMES


(Keep the order in which members are listed unchanged)


## REMARKS:

(Keep the order in which members are listed unchanged)

| NAME (enter) $\quad \rightarrow$ | MEMBERS OF THE HOUSEHOLD |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | H.H. <br> 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| EMPLOYMENT OPPORTUNITIES <br> B04. In 1998 did ..... (name) do anything to find employment (temporary or otherwise) or to change his/her employment? <br> - Yes $\qquad$ Question B06 <br> - No $\qquad$ | $\begin{aligned} & 1 \\ & 2 \\ & \hline \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & \hline \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & \hline \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & \hline \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & \hline \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & \hline \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & \hline \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & \hline \end{aligned}$ |
| (If employed or a pensioner $\rightarrow$ Question B06) <br> B05. Can you tell me why you did not look for employment? <br> (Do not prompt!) <br> - for family reasons: <br> - to look after members of the household (children, old people) <br> - to have more time to spend with the family $\qquad$ <br> - other family reasons $\qquad$ <br> - because the household's income was sufficient. $\qquad$ <br> - because it would not have been worthwhile economically $\qquad$ <br> - because of the difficulty of finding work $\qquad$ <br> - for health/disability reasons. $\qquad$ <br> - because I was waiting for public competitive exams. $\qquad$ <br> - because I was studying $\qquad$ <br> - because I was doing/waiting to do military service $\qquad$ <br> - other (specify): | 1 <br> 2 <br> 3 <br> 4 <br> 5 <br> 6 <br> 7 <br> 8 <br> 9 <br> 10 <br> 11 | $\begin{gathered} 1 \\ 2 \\ 3 \\ 4 \\ 5 \\ 6 \\ 7 \\ 8 \\ 9 \\ 10 \\ 11 \end{gathered}$ | 1 <br> 2 <br> 3 <br> 4 <br> 5 <br> 6 <br> 7 <br> 8 <br> 9 <br> 10 <br> 11 | $\begin{gathered} 1 \\ 2 \\ 3 \\ 4 \\ 5 \\ 6 \\ 7 \\ 8 \\ 9 \\ 10 \\ 11 \end{gathered}$ | $\begin{gathered} 1 \\ 2 \\ 3 \\ 4 \\ 5 \\ 6 \\ 7 \\ 8 \\ 8 \\ 9 \\ 10 \\ 11 \end{gathered}$ | 1 2 3 4 5 6 7 8 9 10 11 | 1 2 3 4 5 6 7 8 9 10 11 | 1 <br> 2 <br> 3 <br> 4 <br> 5 <br> 6 <br> 7 <br> 8 <br> 9 <br> 10 <br> 11 | 1 <br> 2 <br> 3 <br> 4 <br> 5 <br> 6 <br> 7 <br> 8 <br> 9 <br> 10 <br> 11 |
| B06. In 1998, did ..... (name) find or change employment or at any rate have an opportunity of doing so? <br> - Yes $\qquad$ <br> - No $\qquad$ Question 809 | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ |
| (If "Yes" to question B06) <br> B07. How many such opportunities, taken up or not, did he/she have altogether in 1998 ? $\qquad$ | - _ | -__\| | - __\| | - _ | -__\| | -__\| | -__\| | 1 | -__\| |
| B08. How many did he/she turn down? ............................................ | - _ | - | - | - | - | - | - | - | - |
| LIFETIME WORK EXPERIENCE <br> B09. Consider all the activities, including temporary ones, performed up to 31.12.1998: how many activities had ..... (name) performed, including the one, if any, being performed at 31.12.1998? <br> - none $\qquad$ Question B18 or B26 or B32 <br> - one $\qquad$ <br> - more than one, specify: $\qquad$ | $\begin{array}{r} 00 \\ 01 \\ \hline \end{array}$ | $\begin{array}{r} 00 \\ 01 \\ +\quad \mid \end{array}$ | $\begin{array}{r} 00 \\ 01 \\ +\quad \mid \end{array}$ | $\begin{array}{r} 00 \\ 01 \\ +\quad \mid \end{array}$ | $\begin{array}{r} 00 \\ 01 \\ +\quad \mid \end{array}$ | $\begin{array}{r} 00 \\ 01 \\ +\quad \mid \end{array}$ | $\begin{array}{r} 00 \\ 01 \end{array}$ | $\begin{array}{r} 00 \\ 01 \\ +\quad \mid \\ \hline \end{array}$ | $\begin{array}{r} 00 \\ 01 \\ +\quad \mid \end{array}$ |
| B10. The work experiences of .....(name) were <br> - only as an employee <br> - only self employment <br> - both as an employee and self employment | $\begin{aligned} & 01 \\ & 02 \\ & 03 \end{aligned}$ | $\begin{aligned} & 01 \\ & 02 \\ & 03 \end{aligned}$ | $\begin{aligned} & 01 \\ & 02 \\ & 03 \end{aligned}$ | $\begin{aligned} & 01 \\ & 02 \\ & 03 \end{aligned}$ | $\begin{aligned} & 01 \\ & 02 \\ & 03 \end{aligned}$ | $\begin{aligned} & 01 \\ & 02 \\ & 03 \end{aligned}$ | $\begin{aligned} & 01 \\ & 02 \\ & 03 \end{aligned}$ | $\begin{aligned} & 01 \\ & 02 \\ & 03 \end{aligned}$ | $\begin{aligned} & 01 \\ & 02 \\ & 03 \end{aligned}$ |
| B11. How old was ..... (name) when he/she began to work? <br> (the answer should refer to the first activity performed) | I__\| | - _ | - _ | - _ | - ___ | +__\| | - __\| | - __\| | $\square$ |

(Keep the order in which members are listed unchanged)

|  | MEMBERS OF THE HOUSEHOLD |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NAME (enter) $\quad \rightarrow$ | H.H. $1$ | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| B12. .Considering the lifetime work experience of ..... (name), did he/she ever pay, or his/her employer pay, pension contributions, even for a short period (and even if long ago)? <br> - Yes $\qquad$ <br> - No $\qquad$ Question B14 | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | 1 2 | 1 |
| (If "Yes") <br> B13. For how many years? $\qquad$ <br> (If for less than a year) For how many months? $\qquad$ | $\begin{aligned} & \|\quad\| \\ & \|\quad\| \end{aligned}$ | $\begin{aligned} & \left\|\_\right\| \\ & \left\|\_\_\right\| \end{aligned}$ |  | $\left.\begin{aligned} & \mid=1 \\ & 1 \\ & 1 \end{aligned} \right\rvert\,$ |  |  | $\begin{aligned} & \|\quad\| \\ & \text { L___\| } \mid \end{aligned}$ |  | $\begin{aligned} & \|\quad\| \\ & \|\quad\| \end{aligned}$ |

FOR THE "NOT EMPLOYED" MEMBERS OF THE HOUSEHOLD (see Question B01) $\boldsymbol{\rightarrow}$ go to Question B18 or B26 or B32

| B14. At what age does (name) expect to retire (or did he/she retire)? | L__1 | L__1 | L__1 | L__1 | - _ | L__1 | L__1 | L__1 | L__1 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| If the activity performed was the only one $\rightarrow$ Question B16 B17. How old was ...... (name) when he/she began the activity he/she was performing at $31 / 12 / 1998$ ? | L__1 | -__1 | - | - | - | - _ | - _ | - | L__1 |
| B16. During 1998 was ..... (name) ever absent from work on grounds of sickness (excluding maternity)? <br> - No, never $\rightarrow \quad$ Question B18 or B26 or B32 <br> - Yes . | 1 2 | 1 2 | 1 2 | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ |
| (If "Yes"): <br> B17. For how many days? | L__I | -__\| | L__1 | - _ | - _ | - _ | - _ | L__1 | L__I |

## TO ALL THE EMPLOYED MEMBERS OF THE HOUSEHOLD (see Question B01)

|  | MEMBERS OF THE HOUSEHOLD |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NAME (enter) <br> NB: consider the main activity engaged in 1998 (Question B01) | $\begin{gathered} \text { H.H. } \\ 1 \end{gathered}$ | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| B18. Did you have to observe specific working hours? <br> Yes $\qquad$ <br> No $\qquad$ $\rightarrow$ Question B24 | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ |
| B19. Did you, either always or occasionally, have to work at night (10 p.m. - 6 a.m.)? <br> Yes. $\qquad$ <br> No $\qquad$ | 12 | 1 2 | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ |
| B20. Did you, either always or occasionally, have to work on holidays (Sundays or bank holidays)? <br> Yes $\qquad$ <br> No. $\qquad$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ |
| B21. In 1998 did you have to work overtime or on usually non-working days because your employer/customer/Government Agency (effectively) obliged you to do so? <br> Often $\qquad$ <br> Sometimes $\qquad$ <br> Rarely $\qquad$ <br> Never $\qquad$ <br> Not Applicable $\qquad$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \end{aligned}$ |
| B22. How much freedom did you have to establish your own time to enter and leave your workplace and your working hours? <br> Much $\qquad$ <br> Enough $\qquad$ <br> Little $\qquad$ <br> Nothing $\qquad$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \end{aligned}$ |
| (Show card B23) <br> B23. During the year did your working hours... <br> ... remain normally identical $\qquad$ <br> ... vary on a regular basis during each week $\qquad$ <br> ... vary regularly from one week to another $\qquad$ <br> ... vary monthly on a regular basis $\qquad$ <br> ... vary irregularly $\qquad$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \end{aligned}$ |
| B24. In 1998, how many nights (10 p.m. - 6 a.m.) did you work?......... |  |  |  |  |  |  |  |  |  |
| B25. In 1998, how many bank holidays did you work?....................... |  |  |  |  |  |  |  |  |  |

REMARKS : $\qquad$
$\qquad$

## TO THE EMPLOYED AND UNEMPLOYED MEMBERS AND FIRST-JOB SEEKERS

(EXCLUDE PENSIONERS, HOUSEWIVES AND STUDENTS)

|  | Keep the order in which members are listed unchanged)MEMBERS OF THE HOUSEHOLD |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NAME (enter) $\quad \rightarrow$ | $\begin{gathered} \text { H.H. } \\ 1 \\ \hline \end{gathered}$ | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| B26. Regardless of your employment status in 1998, what is your employment status at present? <br> - employed $\qquad$ $\qquad$ Question B28 <br> - first-job-seeker .......................... $\boldsymbol{\rightarrow}$ Question B28 <br> - pensioner ............................... $\boldsymbol{\rightarrow}$ Question B32 | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \end{aligned}$ | $\begin{aligned} & 2 \\ & 3 \\ & 4 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \end{aligned}$ |
| B27. Do you expect to retire or give up your employment voluntarily in the next 12 months? <br> - Yes $\qquad$ Question B32 <br> - no $\qquad$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | 1 | 1 | 1 | 1 2 | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ |
| (Show card B28) <br> B28 If you had to give a score of from 0 to 100 to the chances that you will remain in or find employment in the next 12 months, what would it be? ("0" if certain of not working, "100" if certain of working). | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| B29. Assuming that you remain in or find employment in the next 12 months, can you say what is the minimum overall ANNUAL amount you expect to earn, net of taxes, including overtime, bonuses, fringe benefits, etc.? <br> Minimum amount you expect to earn in the next 12 months (enter minimum earnings expected) |  |  |  |  |  |  |  |  |  |
| B30. And what is the maximum? <br> Maximum amount you expect to earn in the next 12 months (enter maximum earnings expected) |  |  |  |  |  |  |  |  |  |
| INTERVIEWER! Calculate $\mathbf{X}=\frac{\text { MAXIMUM }+ \text { MINIMUM }}{2}$ <br> B31. What is the probability that you will earn more than $X$ ? If you had to give a score of between 0 and 100 to the chances of earning more than X , what would it be? ("0" if certain of earning less than X, "100" if certain of earning more than X ) (Show card B31) | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | - | $\square$ | $\square$ |

(*) Questions B26....B31 are directed to the individual members of the household. In the event of a member being absent, contact him/her by phone

- Member(s) interviewed by phone
(Circle the number(s))
$\rightarrow$

| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

(Keep the order in which members are listed unchanged)

N.B. - Summarize the position of each member by circling the number opposite each of the alternatives envisaged.

- Consider every activity performed and every pension.
-Compile the annexes corresponding to the numbers circled before continuing with Section $C$ of the interview

|  | ANNEXES |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - employee ("Yes" to question B32) | B1 | B1 | B1 | B1 | B1 | B1 | B1 | B1 | B1 |
| - member of the professions, sole proprietor or free-lance ("Yes" to question B33a) | B2 | B2 | B2 | B2 | B2 | B2 | B2 | B2 | B2 |
| - family business (compile only one B3 for all the members) ("Yes" to question B33b) | B3 | B3 | B3 | B3 | B3 | B3 | B3 | B3 | B3 |
| - active shareholder/partner ("Yes" to question B33c) | B4 | B4 | B4 | B4 | B4 | B4 | B4 | B4 | B4 |
| - pensioner (all types of pension) ("Yes" to question B34) | B5 | B5 | B5 | B5 | B5 | B5 | B5 | B5 | B5 |
| - recipient of other income ("Yes" to question B35) | B6 | B6 | B6 | B6 | B6 | B6 | B6 | B6 | B6 |

N.B. The annexes are to be compiled with the individual members of the household. Only in the absence of the person concerned are they to be compiled with another member of the household with knowledge of the facts.

| $\cdot$ Member(s) interviewed personally ? (If "Yes" circle) | H.H. | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## C. PAYMENT INSTRUMENTS AND FORMS OF SAVING

## PAYMENT INSTRUMENTS

N.B. SAY:

ALL THE FOLLOWING QUESTIONS CONCERN ALL THE MEMBERS OF YOUR HOUSEHOLD. WHEN YOU ANSWER THEM THINK ABOUT WHAT THEY ALL DO, NOT ONLY ABOUT WHAT YOU DO.


## IF BANK USER(S)

C04. Does your household have current accounts (or savings books) with just one bank or with several banks?
C05. (If with several banks): How many banks?

- with just one bank 1
- with several banks ............. 2
$2 \rightarrow \mathrm{~N}^{\circ}$ of banks |_____|
C06. Which bank do you use? (Full name of the bank)
$\qquad$
$\qquad$
$\qquad$
C07. Does your household use other financial intermediaries (e.g. SIM)?
- Yes ..... $1 \rightarrow \quad \rightarrow \quad N^{\circ}$ of intermediaries $\left|\quad \_\quad\right| \quad \mid$
- No ....... $2 \rightarrow \quad$ Question C09

C08. Which intermediary do you use? (Full name of the intermediary)
$\qquad$
$\qquad$

```
C09. Consider the bank you use most: for how many years have you (and your household) been going to this bank?
    - less than 2 years 1
```

- from 2 to 4 years ..... 2
- from 5 to 10 years ..... 3
- more than 10 years ..... 4
- don't know ..... 5
C10. What made you prefer this bank (when you and your household began to use it)?
(Don't prompt! Maximum two answers)
- convenience with respect to home or place of work ..... 1
- good terms (interest rates, charges) ..... 1
- rapidity of banking transactions ..... 1
- courtesy of the staff ..... 1
- the number and variety of the services supplied ..... 1
- personal acquaintances ..... 1
- it is the bank of my employer (or of my business) ..... 1
- it is a famous, important bank ..... 1
- other answer (specify): ..... 1
- don't know, no particular reason ..... 1


## IF HOLDS BANK CURRENT ACCOUNTS

(If more than one current account, refer to the most important))
C11. What is the gross interest rate at this bank (i.e. the most used bank)? Or, approximately:

- less than 3\%
- between 3\% and $4.9 \%$
- between 5\% and 6.9\% ................................................... 3
- between 7\% and 8.9\% ................................................... 4
- 9\% or more ......................................................................... 5
- don't know ......................................................................... 6
$\qquad$ $\left|\ldots \_\left|\_|\cdot| \_|\ldots| \%\right.\right.$

C12. Do you (or another member of your household) have a current account overdraft facility (i.e. the possibility of being "in the red") or some other form of credit facility (other than a mortgage loan)?
(Consider all banks used and exclude credit facilities used for business purposes).
C13. (If "Yes"): What is the maximum amount available? (sum all the credit facilities available))

| - Yes .. | 1 | $\rightarrow$ | - Lire |
| :--- | :--- | :--- | :--- |
| - No | 2 |  |  |

We will talk about the possession and use of various payment instruments.
C14. In 1998, did you (or another member of your household) issue bank cheques to make payments? (Exclude cheques issued to make withdrawals)
C15. (If "Yes"): How many cheques did your household issue on average per month in 1998?
$\begin{array}{llll}- \text { Yes ........ } 1 \rightarrow-\text { No. of cheques issued on average per month |__|__|| } \\ \rightarrow & \text { - No. of cheques issued on average in } 1998\end{array}$

C16. In 1998 did you, or another member of your household, use direct debits to make recurrent payments, such as .... (Interviewer! Read one line at a time and enter codes!)

|  | Yes | o |  |
| :---: | :---: | :---: | :---: |
| payment of utility bills ......................................................................................... | 1 | 2 | $\rightarrow$ Question C17 |
| payment of rent, condominium expenses, etc. | 1 | 2 |  |
| settlement of credit card payments | 1 | 2 |  |
| other periodic payments. | 1 | 2 |  |

C17. (Interviewer! If current account direct debit NOT used for utility bills):
Why don't you use these services? (Don't prompt!)

- we did not know we could
- we are afraid of errors
- we used them in the past, but were not satisfied ......................................................... 1
- we prefer to be free to choose the date of payment .................................................... 1
- the supply contracts are not in the name of the current account holders ................ 1
- we have not had time to apply ......................................................................................... 1
- the service is expensive ................................................................................................. 1
- we do not feel the need ....................................................................................................... 1
- other reasons (specify): $\quad 1$

C18. In 1998 did you or another member of your household make payments using bank credit transfers?
(Exclude credit transfers made in carrying on business activities)
C19. (If "Yes"): How many credit transfers did you make in 1998?
$\begin{array}{lll}\text { - Yes } & 1 \rightarrow & \text { - No. of credit transfers made during the year L__|_l } \\ \text { - No } & 2\end{array}$
Members not considered (enter ref. numbers of members) |_-| |__| | 1

C20. Did you or another member of your household possess a Bancomat (ATM) card in 1998?
C21. (If "Yes"): How many?

- Yes $1 \rightarrow N^{\circ}$ of Bancomat cards |__|__|
- No $2 \rightarrow \quad$ Question C26

C22. On average, how many withdrawals were made per month in 1998 using Bancomat cards?
(Consider all the Bancomat cards possessed in the household)
$\qquad$ No. of withdrawals per month using Bancomat cards
$-1+1$ No. of withdrawals in 1998 using Bancomat cards

C23. What amount was withdrawn on average?

-     - Average amount of each withdrawal Lire |__|,|__|_|_|,000

C24. In 1998 did you or your household use a Bancomat card directly at supermarkets or shops to make payments by means of P.O.S. terminals?
(If "Yes"):
C25. How many times on average per month?

- Yes $1 \quad \rightarrow$ - No. of times on average per month |__|__|
- No 2

C26. In 1998 did you or another member of your household possess at least one credit card for household expenditure (which can be used to make payments in hotels, restaurants and shops, etc.)?

- Yes
- No ....... $2 \rightarrow \quad \rightarrow \quad$ Question C31

C27. How many credit cards did your household possess at the end of 1998 (exclude company cards)?
No. of credit cards $\qquad$ _

C28. In 1998, did you or another member of your household reimburse the credit card debt by instalments?

- Yes ..... 1
- No ....... 2

C29. ("If the household possessed more than one credit card"):
How many members of your household possess at least one credit card? (Consider both the members to whom first cards have been issued and any members to whom additional cards have been issued)

- Number of members to whom at least one credit card has been issued $\qquad$ |

C30. How many credit card payments were made each month on average by your household in 1998 ?

Question C30
Members not considered (enter ref. numbers of members)

- No. of payments per year on average in 1998 (never used=0)
$\qquad$ -
$\qquad$

C31. How much money do you usually have in the house when you decide to withdraw more?

- Lire $\qquad$ |, ___ _1,000

C32. Think of a month in 1998. In that month, excluding withdrawals with Bancomat-type cards, how many cash withdrawals did you or other members of your household make directly in a bank or Post Office?

- No. of withdrawals per month in a bank or Post Office


Question C32/C33

- No. of withdrawals in 1998 in a bank or Post Office

C33. What was the amount on average?
Average amount of each withdrawal Lire $\qquad$ |, _ |__| 1,000 account of yours (current or savings) at a bank or Post Office?
(N.B. Exclude deposits of cheques!)

C35. (If "Yes") How many times in 1998?
C36. (If "Yes") What was the amount on average?

- Yes . $1 \rightarrow$ No. of times in a year |__|__|__|

Question C35/C36

- No ... 2
- Average amount of each deposit Lire | $\qquad$ |, .__|_| 1,000 (enter ref. numbers of members

Average amount of each deposit Lire |__| |__| |__|

REMARKS: $\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

## ALL HOUSEHOLDS

C37. Think for a moment of the revenues your household received in 1998 (wages, salaries, pensions, scholarships, alimonies, incomes from self-employment, property and entrepreneurial income, etc.).
In what forms were these revenues received? (Interviewer! Read one line at a time and enter codes!)
C38. (If the response to question C37 indicated more than one form) Putting the total value of the amounts received in 1998 equal to 100, what percentage was received in the form of:

Yes No

| - CASH ............ | 1 | 2 | \|__|__| $\quad 1 \%$ |
| :---: | :---: | :---: | :---: |
| - Credited directly on bank current accounts ............. | 1 | 2 | \|__|__| $\quad 1 \%$ |
| - Bank cheques or banker's drafts .............................. | 1 | 2 | \|__|_-|_| \% |
| - Post office money orders .......................................... | 1 | 2 | \|__|__| $\mid$ \% |
| - Other (SPECIFY): | 1 | 2 | \|__|__| $\mid$ \% |

$100 \%$

## N.B. The sum must be equal to 100\%

C39. What sum of money do you usually have in the house to meet normal household needs?

- Lire $\qquad$ |, ____| I,000

C40. What is the amount of cash you usually spend per month for all your expenditure?

- Lire |_____|,|__|__|_1,000

C41. In 1998 did you or another member of your household use the internet (at home or elsewhere)?

- Yes ..... 1
- No ....... $2 \rightarrow \quad \rightarrow \quad$ Question C43

C42. In 1998, did you or another member of your household buy goods or services on the internet (i.e. with credit cards or credit transfers)?

- Yes ..... 1
- No ....... 2

REMARKS: $\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

## FORMS OF SA VING

C43. I will now show you a list of possible forms of saving (Show card C43). I want you to tell me which forms of saving you or another member of your household knows, even if only by hearsay.
(For each form of saving listed, circle the code $1=$ Yes or 2=No in column C43).
(For each form of saving known)
C44. Have you or another member of your household ever held any of these forms of saving (at any time in your life)? (Enter code 1=Yes or 2=No in column C44).
(For each form of saving known)
C45. Did your household hold ... (form of saving) at the end of 1998?
(Enter code 1=Yes or 2=No in column C45).
C46. How much? (For each form of saving held in December 1998 enter the code corresponding to the amount shown in column C46).
(Interviewer! show card C46)
C47. Could you tell us approximately the amount? (For each form of saving held in December 1998 enter the amount in column C47).
(Interviewer! In case of refusal go to question C48, otherwise go to question C49)
C48. At least, could you tell me if the amount held by your family was closer to ... lower bound ..., or ... upper bound... or somewhere in between? (For each form of saving held in December 1998 enter the code corresponding to the amount shown in column C48).
(For each form of saving known)
C49. Were any of the forms of saving held at the end of 1998 acquired for the first time (exclude renewals) in that year? (For each form of saving acquired for the first time in 1998 enter code $1=$ Yes or $2=$ No in column C49)

If the household had only bank deposits (A1/A4) and/or PO deposits (B1) go to question C55. If it also (or only) had other forms
of saving, continue:
C50. With reference to the other forms of saving you held at the end of 1998 , where were they acquired?
(More than one answer is possible. Exclude A1-A4 and B1 deposits)

- at a bank

1

- at a securities firm (SIM) ............................................................... 1
- at a Post Office ................................................................................ 1
- Other (specify): $\quad 1$
- No answer $\quad 1$

C51. In deciding to acquire the forms of saving held at the end of 1998, did you consult ... ?
(Read item) (More than one answer is possible. Exclude A1-A4 and B1 deposits)

- The intermediaries that made the acquisition (i.e. the staff member of the bank, PO, SIM, etc.)................. 1
- Other qualified persons in the sector ............................................................................................................. 1
- Specialized press ............................................................................................................................................ 1
- Friends, relations or colleagues ...................................................................................................................... 1
- Other (specify):
- Nobody except members of the household ..................................................................................................... 1

| FORMS OF SAVING |  |  | Known |  | Held at any time (if known) |  | $\begin{gathered} \text { Held at } \\ \text { end-1998 } \\ \text { (if } \\ \text { known) } \end{gathered}$ |  | Size class of holding | Holding (**) | Position in the Interval | $\begin{aligned} & \text { Acquired } \\ & \text { in } 1998 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | (C43) |  | (C44) |  | (C45) |  | (C46) | (C47) | (C48) | (C49) |  |
|  |  |  | Yes | No | Yes | No | Yes | No |  |  |  | Yes | No |
| A | BANK DEPOSITS, CERTIFICATES OF DEPOSIT, REPOS |  |  |  |  |  |  |  |  |  |  |  |  |
|  | A1 | Bank current account deposits | 1 | 2 | 1 | 2 | 1 | 2 | L___\| | mln | 1 C S | 1 | 2 |
|  | A2 | Bank savings deposits (i.e. savings books, both tied and not) | 1 | 2 | 1 | 2 |  |  |  |  |  |  |  |
|  | A3 | - registered |  |  |  |  | 1 | 2 | ___1 | mln | 1 C S | 1 | 2 |
|  | A4 | - bearer |  |  |  |  | 1 | 2 | +__I | mln | 1 C S | 1 | 2 |
|  | A5 | Certificates of deposit | 1 | 2 | 1 | 2 | 1 | 2 | + | mln | 1 C S | 1 | 2 |
|  | A6 | Repos (*) | 1 | 2 | 1 | 2 | 1 | 2 | - _ I__ | mln | 1 C S | 1 | 2 |
| $\bar{B}$ | PO DEPOSITS |  |  |  |  |  |  |  |  |  |  |  |  |
|  | B1 | PO current accounts and deposit books | 1 | 2 | 1 | 2 |  | 2 | L____\| | mln | 1 C S | 1 | 2 |
|  | B2 | PO savings certificates | 1 | 2 | 1 | 2 | 1 | 2 | 1 | mln | 1 C S | 1 | 2 |
|  | ITALIAN GOVERNMENT SECURITIES |  |  |  |  |  |  |  |  |  |  |  |  |
|  | C1 | BOTs (T-bills) | 1 | 2 | 1 | 2 | 1 | 2 | - | mln | 1 C S | 1 | 2 |
|  | C2 | CCTs (T-certificates) | 1 | 2 | 1 | 2 | 1 | 2 | +__\| | mln | 1 C S | 1 | 2 |
|  | C3 | BTPs (T-bonds) | 1 | 2 | 1 | 2 | 1 | 2 | L___\| | mln | 1 C S | 1 | 2 |
|  | C4 | CTZs (zero coupon) | 1 | 2 | 1 | 2 | 1 | 2 | L__\|_I | mln | $1 C S$ | 1 | 2 |
|  | C5 | Other (CTEs, CTOs et al.) | 1 | 2 | 1 | 2 | 1 | 2 | +__\| | mln | 1 C S | 1 | 2 |
| $\overline{\text { D }}$ | BONDS, SHARES OF ITALIAN MUTUAL FUNDS | DS, SHARES OF ITALIAN MUTUAL FUNDS |  |  |  |  |  |  |  |  |  |  |  |
|  | D1 | Bonds | 1 | 2 | 1 | 2 | 1 | 2 | L___\| | mln | 1 C S | 1 | 2 |
|  | D2 | Mutual funds | 1 | 2 | 1 | 2 | 1 | 2 | +___\| | mln | 1 C S | 1 | 2 |
|  | ITALIAN SHARES |  |  | 2 | 1 | 2 |  |  |  |  |  |  |  |
|  | E1 | Shares of listed companies (at their market value at end-1998) |  |  |  |  | 1 | 2 | \|__|__| | mln | 1 C S | 1 | 2 |
|  | E2 | of which of privatized companies (Comit, Credit, INA, IMI, Eni, Telecom) |  |  |  |  | 1 | 2 | \|__|__| | mln | 1 C S | 1 | 2 |
|  | E3 | Shares of unlisted companies (at their estimated realizable value at end-1998) |  |  |  |  | 1 | 2 | \|__|__| | mln | 1 C S | 1 | 2 |
|  | E4 | Shares of società a responsabilità limitata (at their estimated realizable value at end-1998) |  |  |  |  | 1 | 2 | \|__|__| | mln | 1 C S | 1 | 2 |
|  | E5 | Shares of partnerships (at their estimated realizable value at end-1998) |  |  |  |  |  | 2 | \|__|__| | mln | 1 C S | 1 | 2 |
| $\bar{F}$ | MANAGED SAVINGS (*) |  | 1 | 2 | 1 | 2 |  |  |  |  |  |  |  |
|  | F1 | Managed by banks |  |  |  |  | 1 | 2 | \|__|__| | mln | 1 C S | 1 | 2 |
|  | F2 | Managed by SIMs |  |  |  |  | 1 | 2 | +__\| | mln | $1 \mathrm{C} S$ | 1 | 2 |
|  | F3 | Managed by trust companies |  |  |  |  | 1 | 2 | +___1 | mln | 1 C S | 1 | 2 |
| $\overline{\mathbf{G}}$ | FOREIGN SECURITIES (ISSUED BY NON-RESIDENTS) |  |  | 2 |  | 2 |  |  |  |  |  | 1 | 2 |
|  | G1 | Bonds and government securities |  |  |  |  | 1 | 2 | L__\| | mln | 1 C S | 1 | 2 |
|  | G2 | Shares |  |  |  |  | 1 | 2 | +___1 | mln | 1 C S | 1 | 2 |
|  | G3 | Other |  |  |  |  | 1 | 2 | - 1 | mln | 1 C S | 1 | 2 |
| $\boldsymbol{H}$ |  | NS TO COOPERATIVES | 1 | 2 | 1 | 2 | 1 | 2 | \|__|__| | mln | 1 C S | 1 | 2 |



## FOR MEMBERS HOLDING SHARES. Otherwise go to question C55

C52. Can you tell me the number of different companies of which your household holds shares?
|__|__|
C53. Do these include shares of companies for which members of the household work?
(If "Yes"):
C54. What is their percentage compared with the total value of the shares held?

```
Yes ............................... 1
-> |__|____|
No
2
```


## ALL HOUSEHOLDS

## (SHOW CARD C55)

C55. We will now turn to debts (i.e. loans, mortgages, consumer credit, etc.) serving to meet needs of the household and the house (do not consider debts in connection with your business). At the end of 1998 vis-à-vis banks or financial companies or for installment payments did your household have ... ? (Read and enter codes!) (Interviewer! Consider the whole amount of debt outstanding at the end of 1998) (If "Yes") What was the amount?

## Yes No ("If Yes"): Amount

- debts for the purchase or restructuring of buildings? $\qquad$ 12
Lire $\qquad$ |,000
- debts for the purchase of real goods (e.g. jewelry, gold, etc.)?...

12
Lire $\qquad$ _|, $\qquad$ |,000

- debts for the purchase of motor vehicles (e.g. cars)? $\qquad$ 12
Lire $\qquad$ I, $\qquad$ I,000
- debts for the purchase of furniture, electrical appliances, etc.?

12
Lire $\qquad$ |, $\square$ |,000

- debts for the purchase of non-durable goods (holidays,
furs, etc.) or for other reasons?
12
Lire $\qquad$ |, | _ __ |_ ,000

C56. At the end of 1998 did your household have receivables/payables vis-à-vis relations or friends not living in the house?

> Yes No (If "Yes"): Amount

- receivables ...................................................................... 1 Lire |__|__|__|,|__|__|,000


C57. In 1998 did your household apply to a bank or a financial company for a loan or a mortgage?

- Yes ................................................................................................................................................................................. $\boldsymbol{2} \rightarrow$ Question C59
- No

C58. Was the application granted in full, in part or rejected?

(If "No" to question C57)
C59. In 1998 did you or another member of your household consider the possibility of applying to a bank or a financial company for a loan or a mortgage but then change his/her mind thinking that the application would be rejected
$\begin{array}{ll}\text { - Yes .......................................................................................................................................................................... } & 1 \\ \text { - No }\end{array}$


D02. Is your household the sole owner of this dwelling?

| - Yes ............ | 1 |
| :--- | :--- |
| - No ........... | $\rightarrow$ Question D04 |

D03. What is your household's ownership share?


D04. In what year did the household become the owner of this dwelling?

- year $19 \mid$

D05. Who among the members of the household is/are the owner(s) of the dwelling?
(Attention! Use the reference numbers used in Section A - Composition of household)


## (SHOW CARD D06)

D06. How did the household acquire ownership?

- purchased from private individual ..............
- purchased from private firm/body
(e.g., building company, etc.) .......................
- purchased from public-sector firm/body
(e.g., pension fund, etc.) .............................. 3
- inherited ...................................................... $4 \rightarrow$ D08
- gift ................................................................ $5 \rightarrow$ D08
- built by family/in cooperative with other
families ........................................................ 6
- other (specify):
$\qquad$

D07. What was the purchase price of the dwelling?


If the household incurred debts to purchase or renovate property ("Yes" to question C52, line 1) ask the following questions, otherwise go to question D21
D08. Did you make payments on a loan for the purchase of this dwelling in 1998?

- Yes ........... 1
- No ............. $2 \rightarrow$ Question D21

D09. How much did you pay in principal and interest on the loan in 1998?


D10.Was the loan granted on subsidized terms?

| - Yes ........... | 1 |  |  |
| :--- | :--- | :--- | :--- |
| - No ............ | 2 | $\rightarrow$ Question D12 |  |
| - Don't know | 3 | $\rightarrow$ Question D12 |  |

D11. Who granted the subsidy?
(Multiple answers possible!)

- employer

1

- trade/employers' association .................. 1
- central govt. (Goria Law on first home) ... 1
- local authority (town, province, region).... 1
- other

1

D12. What was the principal amount of the loan?

- Lire $\qquad$ 1,1 $\qquad$ |,000

D13. What is the total duration of the loan?
$\qquad$ | years

D14. Is the loan in lire or in a foreign currency?
$\qquad$

- In foreign currency/ECU
moreign currency/ECU........................................... 2
- Originally in foreign currency then converted into lire 3
- other:

D15. Is the interest rate fixed or floating?
D16. What is the interest rate?


D17. What was your monthly rent in 1998, excluding condominium charges, heating and other sundry expenses?

- Lire |__|__|_l,|__|__||,000 per month

D18. Your rent contract is... (Read and mark answer code)

- rent-controlled

1

- in derogation from rent-control law................. 2
- non-resident/office ......................................... 3
- informal/friendship .......................................... 4
- other (specify). ............................................... 5


## IF RENTED OR SUBLET, OCCUPIED IN USUFRUCT OR OCCUPIED

 FREE OF CHARGE (number 2, 4 or 5 of question D01)D19. Who is the owner of the house/apartment lived in by the household at the end of 1998 ?

- private individual ............................................. 1
- private firm ...................................................... 2
- pension fund (INPS/INAIL, etc.) ........................ 3
- IACP, town, province, region ........................... 4
- other public body ............................................ 5
- other (specify): $\quad 6$

D20. In what year did you begin living in this dwelling?

- year 19 |___|__|


## IF OWNED OR OCCUPIED UNDER REDEMPTION AGREEMENT OR FREE OF CHARGE (number 1, 3, 4 or 5 of question D01)

D21.Assuming you wanted to rent this dwelling, what monthly rent do you or your household think could be charged? Do not include condominium charges, heating or other sundry expenses.

- Lire $\qquad$ |, |__| |,000 per month


## ALL HOUSEHOLDS

D22. Where is this dwelling? (Read!)

- isolated area, countryside ............... 1
- town outskirts 2
- between outskirts and town center 3
- town center

4

- other (specify): $\qquad$

D23.How do you rate the area in which this dwelling is located? Is it...? (one answer only)

- upscale

1

- run-down .......................................... 2
- neither upscale nor run-down ......... 3
- other (specify): $\qquad$
4
D24. How do you rate this dwelling? Luxury, etc. (one answer only)
- luxury 1
$\qquad$
- mid-range 2
- modest 3
- low-income 4
- very low-income 5 6

D25. What is the surface area (in $\mathrm{m}^{2}$ ) of this house/apartment (consider usable area)


D26. What year was the building constructed?


D27.Has the dwelling been renovated in the last 5 years? In other words, have you carried out major work such as: redoing the roof, redoing bathrooms, changing flooring, replacing heating system, changing piping, etc.?
(Interviewer! Be sure to include areas of the building shared with others and external areas)

- Yes .............. 1
- No ................ 2
- Don’t know . 3

D28. Does the dwelling have a bathroom?

- No.

0

- 1 bathroom ............................................. 1
- 2 or more bathrooms............................. 2

D29.Does the dwelling have a heating system (either independent or centralized)?

$$
\begin{array}{ll}
\text { - Yes ............ } & 1 \\
\text { - No ........... } & 2
\end{array}
$$

D30. In your opinion, what price could you ask for the dwelling in which you live (unoccupied). In other words, how much is it worth (including any cellar, garage or attic)?
Please give your best estimate.
a total of: $\qquad$ Lire. $\qquad$ |, | $\qquad$ |, _ _ $\mid$ I,000

## ALL HOUSEHOLDS

## (SHOW CARD D 31)

D31. At the end of 1998 did you or another member of your household possess (either owned outright or under a redemption agreement) other houses, premises (shops, offices, garages) or agricultural or non-agricultural land?
(INTERVIEWER! Read and enter code!)


D32. Did your household sell or donate property in 1998?

| - Yes ..... | 1 | $\rightarrow$ | Fill in a column of Annex D2 for each building sold or <br> donated and for each plot of land sold or donated |
| :--- | :--- | :--- | :--- |
| - No ....... | 2 |  |  |

D33. In 1998 did your household make advance payments on property (all types, including non-residential property) that it does not yet own?
(If "Yes")
D34. How much did you pay in 1998?

|  |
| :---: |
|  |

- No ............. 2


## PROPERTY OWNERS (principal residence or other property)

D35. Think of all property owned by your household. In 1998 did you (or your household) incur expenses for extraordinary maintenance? Extraordinary maintenance expenses are those related to expansion, improvement, renovation, redoing plant, exteriors, etc.
D36. (If "Yes"): How much did you spend?


## E. NON DURABLE AND DURABLE CONSUMER GOODS

(SHOW FORM E01)
E01. During 1998 did you (or your household) buy ... (Interviewer! Read the items and enter codes!)
(If "Yes")
E02. What is the total value of the objects bought? (Even if they were not paid for completely)
("If Yes"):
Value of the objects bought
Yes No in 1998 (paid for or not)

- precious objects
(jewelry, old and gold coins, works of art, antiques including antique furniture). $\qquad$ 12 Lire $\qquad$ |, 1 $\qquad$ |,000
- means of transport
(cars, motorbikes, caravans, motor boats, boats, bicycles)......
12 Lire $\qquad$ |, 1 , |__ 1,000
- furniture, furnishings, household appliances and sundry articles
(furniture, furnishings, carpets, lamps, small household appliances, washing machines, dishwashers, vacuum cleaners, floor polishers, TVs, PCs, fridges, cookers, heaters, air conditioners, radios, tape recorders, CD players, HI-FI equipment, mobile phonesets, fax machines, cameras, camcorders, etc.) $\qquad$ 1
2 Lire $\square$ |,000

E03. During 1998 did you (or your household) sell.... (Interviewer! Read the items and enter codes!)
(If "Yes")
E04. What is the total value (i.e. the amount received) of the objects sold?
("If Yes"): Value of the objects sold
Yes No
in 1998

- precious objects
(jewelry, old and gold coins, works of art, antiques, including antique furniture). $\qquad$ 12

Lire |________|, _____|,000

- means of transport
(cars, motorbikes, caravans, motorboats, boats, bicycles)

E05. In 1998, did you or anyone in your household pay maintenance (see question A09) or other similar payments (including gifts) to relatives or friends not living in this household?

> ("If yes "):

Amount of payments
Yes No in 1998

- Maintenance payments $\qquad$ 12 Lire $\qquad$ _ 1,1 |__|__| I,000
- Financial contributions to relatives or friends


E06. What was the monthly average spending of your household in 1998 on all consumer goods, in cash, by means of credit cards, cheques, Bancomat cards, etc?
Consider all spending, on both food and non-food consumption, and exclude only

- purchases of precious objects;
- purchases of cars;
- purchases of household appliances and furniture;
- maintenance payments;
- altri contributi in denaro a parenti e amici non conviventi;
- extraordinary maintenance of your dwelling;
- rent for the dwelling;
- mortgage payments;
- life insurance premiums;
- contributions to private pension funds.
- Monthly average spending on all consumption Lire |__|__|__|,|__|__|,000 per month in 1998

E07. What instead is the monthly average figure for iust food consumption? Consider spending on food products in supermarkets and the like and the spending on meals eaten regularly outside the home.

- Monthly average spending on food consumption

Lire $\qquad$ |, |, |__|__| I,000 per month in 1998
(Warning! Control consistency with the income declared by the interviewee!)

E08. Can you give an estimate, even if only rough, of all the goods possessed by the household at the end of 1998 in the following categories: precious objects, means of transport, furniture/furnishings/household appliances?

Interviewer! If necessary, suggest: Think of what you would have received if you had sold them in 1998.

## Estimate of total value at the end of 1998

- precious objects
(jewelry, old and gold coins, works of art, antiques, including antique furniture). $\qquad$ Lire $\qquad$ I, |__|_| |,000
- means of transport
(cars, motorbikes, caravans, motorboats, boats, bicycles) $\qquad$ Lire $\qquad$ 1,000
- furniture, furnishings, household appliances and sundry articles
(furniture, furnishings, carpets, lamps, small household appliances, washing machines, dishwashers, vacuum cleaners, floor polishers, TVs, PCs, fridges, cookers, heaters, air conditioners, radios, tape recorders, CD players, HI-FI equipment, mobile phonesets, fax machines, cameras, camcorders, etc.) $\qquad$ Lire $\qquad$ I,000


## F. FORMS OF INSURANCE

## Life insurance

F01. In 1998 did you or another member of your household hold a life insurance policy?

- Yes $\qquad$ .1
- No ................... $2 \rightarrow$ Question F07

In 1998 how many life insurance policies did you, or another member of your household, hold?

|  | 1st Policy | 2nd Policy | 3rd Policy | 4th Policy |
| :---: | :---: | :---: | :---: | :---: |
| F02. Members insured (Holders of the policy) (Reference number of the member of the household in Section A - Composition of household) | ___\| | I__\| | I__\| | ___\| |
| F03. What kind of policy was it? <br> - straight, i.e. benefit is paid only on the death of the policyholder $\qquad$ <br> - mixed, benefit is paid either on the death of the policyholder or when the policy expires (in a lump sum or as an annuity) ...... | 2 | 2 | 2 | 2 |
| F04. Was it an individual or group policy? <br> - individual $\qquad$ <br> - group, but with the cost borne entirely by the insured $\qquad$ <br> - group, with the firm the insured works/worked for contributing to the cost .... <br> - don't know $\qquad$ | 2 <br> 3 <br> 4 | 2 <br> 3 <br> 4 | 1 <br> 2 <br> 3 <br> 4 | 2 <br> 3 <br> 4 |
| F05. Year policy started............ | 19\|__|__| | 19\|__|__| | 19\|__|__| | 19\|__|__| |
| F06. How much did your household pay in 1998 for each policy? $\qquad$ | \|_|_|_|, | \|_|_|_|, | \|_|_|_|,|_|_|_|,000 | \|_|_|_|, |_|_|_|,000 |

F07. In 1998 did you or another member of your household, individually or with the help of your, his or her employer, pay premiums for a private (or supplementary) pension, an annuity or simply to receive a lump sum in the future (e.g. under children's saving plans)?

- Yes 1
- No. $2 \rightarrow$ Question F13
In 1998 how many private/supplementary pensions, annuities and other forms of insurance-based saving life insurance policies did you, or another member of your household, hold?

|  | 1st Policy | 2nd Policy | 3rd Policy | 4th Policy |
| :---: | :---: | :---: | :---: | :---: |
| F08. Members insured (Holders of the policy) (Reference number of the member of the household in Section A - Composition of household) | L__\| | L__\| | ___\| | L__\| |
| F09. Was it an individual or group policy? <br> - individual $\qquad$ <br> - group, but with the cost borne entirely by the insured $\qquad$ <br> group, with the firm the insured works/worked for contributing to the cost .... <br> - don't know $\qquad$ | 1 <br> 2 <br> 3 <br> 4 | 1 <br> 2 <br> 3 <br> 4 | 1 <br> 2 <br> 3 <br> 4 | 1 <br> 2 <br> 3 <br> 4 |
| F10. Year in which premium payments started for this pension or annuity $\qquad$ | 19\|___| | 19\|___|__| | 19\|___| | 19\|___| |
| F11. At what age will the insured start to receive the pension or annuity or receive the lump sum? $\qquad$ | \|__|__| | \|__|__| | \|__|__| | \|__|__| |
| F12. How much did your household pay in 1998 for each private/ supplementary pension? | \|_|_|_|, |_|_|_|,000 | \|_|_|_|,|_|_|_|,000 | \|_|_|_|,|_|_|_|,000 | \|_|_|_|, |_|_|_|,000 |

## Health insurance policies (accidents and sickness)

F13. In 1998 did you or another member of your household have a private health insurance policy (covering accidents and sickness)?

- Yes .................
- No $\qquad$ $2 \rightarrow$ Question F20

F14. In 1998 how many health policies were held by members of your household? $\qquad$ (Interviewer! Fill in one column for each policy!)

|  | 1st Policy | 2nd Policy | 3rd Policy | 4th Policy |
| :---: | :---: | :---: | :---: | :---: |
| F15. In 1998, how many household members were covered by this policy? (Reference number of the member of the household in Section A - Composition of household) | $\begin{aligned} & \left\|\_\right\| \\ & \left\|\_\right\| \\ & \left\|\_\right\| \\ & \left\|\_\right\| \end{aligned}$ | $\begin{aligned} & \left\|\_\right\| \\ & \left\|\_\right\| \\ & \text {L_I } \\ & \text { L_ } \mid \end{aligned}$ | $\begin{aligned} & \left\|\_\right\| \\ & \left\|\_\right\| \\ & \left\|\_\right\| \\ & \left\|\_\right\| \end{aligned}$ | $\begin{aligned} & \left\|\_\right\| \\ & \left\|\_\right\| \\ & \text {\| } \_ \text {\| } \\ & \text { L_ } \end{aligned}$ |
| F16. Was it an individual or group policy? <br> - individual $\qquad$ <br> - group, but with the cost borne entirely by the insured <br> group, with the firm the insured works/worked for contributing to the cost .... <br> - don't know $\qquad$ | 1 <br> 2 <br> 3 4 | 1 <br> 2 <br> 3 4 | 1 <br> 2 <br> 3 4 | $\begin{aligned} & 1 \\ & 2 \\ & 2 \\ & 3 \\ & 4 \end{aligned}$ |
| F17. Year policy started .............. | 19\|___| | 19\|__|__| | 19\|___| | 19\|___| |
| F18. What is the contractual duration of the policy? (Number of years) $\qquad$ | \|__|__| | \|__|__| | \|__|__| | \|__|__| |
| F19. How much did your household pay in 1998 for each policy? $\qquad$ | \|_|_|_| |_|_|_|,000 | \|_|_|_| |_|_|_|,000 | \|_|_|_| |_|_|_|,000 | \|_|_|_| |_|_|_|,000 |

## Casualty insurance (excluding compulsory automobile liability insurance - RCA)

F20. In 1998 did you or another member of your household pay premiums for a policy or policies covering accidents, theft, fire, hail, third-party liability, etc. (exclude compulsory automobile liability insurance - RCA)?

- Yes $\qquad$ 1
- No $\qquad$ $2 \rightarrow$ End of Section

F21. What was the aim of taking out such policy or policies? (multiple answers are possible)
To insure the house I live in/other houses/buildings

| Theft ........................................................................................... | 1 |
| :--- | :--- |
| Fire ............................................................................. | 1 |
| Other | 1 |

To insure working premises or equipment
Theft ................................................................................................ 1
Fire ................................................................................................ 1
Other ............................................................................................ 1

To insure automobiles or other motor vehicles (exclude RCA)
Theft ............................................................................................. 1
Fire
1
Other
1

Other reasons
1

F22. How much did your household pay in total in 1998?
Lire $\qquad$
$\square$ |,000
$\rightarrow$ Go to Section G

## G. INFORMATION TO BE PROVIDED BY THE INTERVIEWER

G1. DURATION OF THE INTERVIEW (in minutes) $\qquad$

## ASSESSMENT OF THE INTERVIEW

G2. How do you rate the interviewee's understanding of the questions?

- score |_____| $1=$ minimun $\because \quad \Leftrightarrow \quad 10=$ maximum $\because$

G3. How do you rate the easyness the interviewee had in responding?

- score |______| $1=$ minimun $\odot \quad \Leftrightarrow 10=$ maximum $\because$

G4. How do you rate the interviewee's interest in the matters covered by the interview?

- score |___|__| $1=$ minimun $\odot \quad \Leftrightarrow 10$ maximum $\odot$

G5. How do you rate the reliability of the information provided by the interviewee on income and wealth?

- score |___|__| $1=$ minimun $\odot \quad \Leftrightarrow 10=$ maximum $\odot$

G6. How do you rate the general climate of the interview?

- score _______ $\mid \quad 1=$ minimun $^{\partial} \Leftrightarrow 10=$ maximum $\because$


## (INTERVIEWER! Fill in every part!)

I declare that I personally put the questions in this questionnaire to the person specified above.
Date:
Signature:
Number |__|__|__|__|__|

## INFORMATION ON THE ACTIVITY OF EMPLOYEES

Questionnaire No.

|  | H.H. | MEMBERS OF HOUSEHOLD |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reference No. $\rightarrow$ | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |

## ALL ANSWERS SHOULD REGARD ACTIVITY AS EMPLOYEES

1. Indicate:

| Activity engaged in: | - main .......................... | 1 |
| :--- | :--- | :--- |
|  | - secondary ................ | 2 |
| You worked: | - full-time ...................... | 1 |
|  | - part-time ................. | 2 |
|  |  |  |
| You worked |  |  |
| (including normal holiday | - all year....................... | 1 |
| periods): | - part of the year ......... | 2 |
|  | - occasionally........... | 3 |

2. Can you give the number of people regularly employed (in Italy as a whole) in the firm for which you work? (public-sector employees $=$ NA*- Code 7)
$\qquad$
$\qquad$

- from 20 to 49 3
- from 50 to 99 ........................................................ 4
- from 100 to 499 5
- 500 or more6
-     * not applicable - public-sector employee .......... 7

I would like information on the average number of hours you worked per week in 1998.
3. Overall, how many hours did you work on average per week (including overtime)?
total hours $\qquad$
4. In 1998 did you take all the holidays (including paid leave) to which you were entitled?

| - Yes | 1 | $\rightarrow$ Question 5 |
| :--- | :--- | :--- |
| - No | 2 | $\rightarrow$ days of holidays not taken |

$\qquad$ ___|
5. In 1998, did you have the opportunity for specifically paid overtime?

| - Yes | 1 |
| :--- | :--- | :--- |
| - No | 2 |

6. How many hours of paid overtime did you work on average per week in 1998 ?

[^46](B1 continues on next page)
H.H.

Reference No. $\rightarrow$| H.H. | MEMBERS OF THE HOUSEHOLD |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |  |  |

## (SHOW CARD 6)

7. I would like you to calculate how much you earned from your work as an employee, net of taxes and social security contributions. Exclude any severance pay, withholding tax and social security contributions. Please consider all the items listed below in doing your calculations. The sum of the items shown below should equal your total earned income in 1998.
8. your average monthly net earnings (including overtime) times the number of months worked
9. additional monthly salary ("13th month" salary, "14th month " salary, etc.)
10. bonuses or special emoluments
11. other compensation (productivity bonuses, commissions, etc.)

Total earned income in $1998=$ Lire $\qquad$ I, $\qquad$ 1,000
8. In 1998 did you receive fringe benefits in the form of lunch vouchers, trips, company cars, etc. (excluding housing)?

| - Yes | 1 |  |  |
| :--- | :--- | :--- | :--- |
| - No | 2 | $\rightarrow$ | END OF SECTION |

## (If "Yes")

8. What was the monetary value of these benefits?


If the interviewee cannot quantify the value of the benefits, specify what benefits were received:
$\qquad$
$\qquad$

Questionnaire No.

Reference No. $\boldsymbol{\rightarrow}$

| H.H. | MEMBERS OF THE HOUSEHOLD |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |  |

## ALL ANSWERS SHOULD REGARD ACTIVITY AS MEMBER OF THE PROFESSIONS, SOLE PROPRIETOR OR FREE-LANCE

| 1. Activity engaged in: | - main | 1 |
| :--- | :--- | :--- |
|  | - secondary | 2 |

2. You worked (including normal holiday periods):

| - all year | 1 |  |
| :--- | :--- | :--- |
| - part of the year |  |  |
| - occasionally | $2 \rightarrow$ | no. of months <br> L__\|__|$\|$ |

3. Number of workers (including owner(s)):

4. Activity - member of the professions 1

- sole proprietor 2
- free-lance 3

5. I would like information on the average number of hours you work per week. How many hours did you work on average per week in 1998?

(SHOW CARD 6)
6. What were your earnings in 1998 net of all taxes?

Interviewer! If there are difficulties in answering, try having the interviewee calculate earnings in the following way:

minus

| Expenses | a. ordinary maintenance expenses <br> b. purchases of raw materials or goods <br> c. $\frac{\text { employee compensation, including social }}{\text { security contributions }}$ <br> d. current expenses |
| :--- | :--- |
| e. rent of premises |  |
| f. taxes |  |
| g. other expenses (interest paid, |  |
| leasing installments) excluding depreciation/ |  |
| provisions |  |

equals
Earnings from
your activity $\rightarrow$ Lire |__|__|__|,|__|__|__|,000
7. Let's talk about debt and credit related to your activity. Excluding debts for the purchase of property, durable goods or consumer goods for household use, at the end of 1998 what was the amount of ... (Read one item at a time and enter responses!)

End 1998

- Medium and long-term debt for buildings or land for use in your activity?
L. $\qquad$ ।,000
-Medium and long-term debt (more than 18 months) for businessrelated investment? $\qquad$
L. $\mid$ _ $\mid$
- Short-term debt (18 months or less) with banks and financial companies? $\qquad$
L. $\qquad$ |,000


## - Trade credit (suppliers)?

L. |__|_|_|,|_|_|_|,000

- Trade credit (customers)?

8. Does your firm possess machinery, equipment or other capital goods (including small-value goods), or other assets (licenses, patents, etc.) with a market value?

| - Yes | 1 |  |
| :--- | :--- | :--- |
| - No | $2 \rightarrow$ | End of section |

## (If "Yes")

9. How much do you think your firm is worth if you wanted to sell it, including any equipment used, stocks and goodwill and excluding the value of buildings and land?

- Lire. $\square$ |, | _ _ _| 1,000

10. How much depreciation (i.e. the amount needed to compensate for the wear of capital goods) did you record in 1998?

- Lire. $\qquad$ |, | |__| |,000


## INFORMATION REGARDING ALL HOUSEHOLD MEMBERS WHO WORK IN A FAMILY BUSINESS (Give the reference number used in Section A - Composition of household)

## (Enter member reference number!) $\rightarrow$



1. Activity engaged in

$$
\begin{aligned}
& \text { - main } \\
& \text { - secondary }
\end{aligned}
$$

| 1 | 1 | 1 | 1 | 1 |
| :--- | :--- | :--- | :--- | :--- |
| 2 | 2 | 2 | 2 | 2 |

2. No. of months worked in 1998 (including normal holiday periods) No. of months

$\qquad$

3. How many hours did you work per week on average in 1998? $\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
No. of hours:
4. Total number of workers (including owner(s))

5. What is your household's ownership share in the business?
$\qquad$
ATTENTION! For questions 6-7-8-9-10 refer only to the household's ownership share!

## (SHOW CARD 6)

6. What were your earnings in 1998 net of all taxes?

Interviewer! If there are difficulties in answering, try having the interviewee calculate earnings in the following way:

| Revenues $\rightarrow$ | a. revenues from sales of goods or services net of VAT <br> b. other receipts |
| :---: | :---: |
| minus |  |
|  | a. ordinary maintenance expenses <br> b. purchases of raw materials or goods <br> c. employee compensation, including social security contributions |
| Expenses $\rightarrow$ | d. current expenses <br> e. rent of premises <br> f. taxes <br> g. other expenses (interest paid, leasing installments) excluding depreciation/ provisions |

## equals

Earnings from
your activity $\rightarrow$ Lire |__|__|__|,|__|__|_|,000
7. Let's talk about debt and credit related to your activity. Excluding debts for the purchase of property, durable goods or consumer goods for household use, at the end of 1998 what was the amount of ... (Read one item at a time and enter responses!)

End 1998

- Medium and long-term debt for
buildings or land for use in your activity? $\qquad$ L. |_|_|_|, |_|_|_|,000
-Medium and long-term debt (more than 18 months) for businessrelated investment? $\qquad$

- Short-term debt (18 months or less) with banks and financial companies? $\qquad$ I,000
- Trade credit (suppliers)? $\qquad$
L. | L_|_|_|,|_|_|_ ,000
- Trade credit (customers)? .........

8. Does your firm possess machinery, equipment or other capital goods (including small-value goods), or other assets (licenses, patents, etc.) with a market value?

| - Yes | 1 |  |
| :--- | :--- | :--- | :--- |
| - No | $2 \rightarrow$ | End of section |

(If "Yes")
9. How much do you think your firm is worth if you wanted to sell it, including any equipment used, stocks and goodwill and excluding the value of buildings and land?

- Lire. $\qquad$ _l, ____| I,000

10. How much depreciation (i.e. the amount needed to compensate for the wear of capital goods) did you record in 1998?

- Lire. $\qquad$ |,000

END OF SECTION

Questionnaire No.

## Reference No.

| H.H. | MEMBERS OF THE HOUSEHOLD |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |

## ALL ANSWERS SHOULD REGARD ACTIVITY AS ACTIVE SHAREHOLDER/PARTNER

1. Activity engaged in:

| - main | 1 |
| :--- | :--- |
| - secondary | 2 |

2. You worked (including normal holiday periods):

| - all year | 1 |
| :--- | :--- | :--- | :--- | :--- |
| - part of the year | 2 |
| - occasionally | 3 |$\quad$ i.e.: $\quad \rightarrow \quad$ no. of months

3. No. of workers at the firm:

4. What is the legal form of your firm?

| - SRL | 1 |
| :---: | :---: |
| - SPA. | 2 |
| - SAA.. | 3 |
| - SCRL | 4 |
| - SCRI | 5 |
| - SAS.. | 6 |
| - SNC. | 7 |
| - Other | 8 |

I would like information on the average number of hours you work per week.
5. How many hours did you work on average per week in 1998 ?

- hours $\qquad$

6. How much did you receive net of tax as fixed compensation for your work in your firm in 1998 ?

- Lire $\qquad$ |, $\qquad$ I _I, $\qquad$ _I _I |,000
- in 1998 I did not receive any fixed compensation $\qquad$ 0

7. How much did you personally receive net of tax in distributed profits in 1998 ?
 $\qquad$ 0
8. What was your ownership share in the firm?

- 1 $\qquad$ | \%

9. What was the market value of the firm (your share only), at the end of 1998 ?

- Lire $\qquad$ I, $\qquad$ _ I_ |, | $\qquad$ _I |,000


## PENSIONERS

Questionnaire No

|  | H.H. | MEMBERS OF THE HOUSEHOLD |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reference No. $\rightarrow$ | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |

N.B. If the interviewee receives more than one pension, fill in a column for each pension received.


Questionnaire No.

## Reference No.

| H.H. | MEMBERS OF THE HOUSEHOLD |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |  |

## (SHOW CARD 1)

1. In 1998 did you personally receive other income? What sort of income did you receive? (Interviewer! Verify answers to questions B35a-b-c-d!)
2. How much did you receive in other income in 1998 ?

| "Yes" to question B35a: | Yes | No | (If "Yes"): Amount |
| :---: | :---: | :---: | :---: |
| a1. Payments under life insurance policies (excluding supplementary pensions/ life annuities)? | 1 | 2 | Lire \| _ | _ | _ |, | _ | _ | _ |,000 |
| a2. Payments under casualty policies (auto accidents, home, etc.)?. | 1 | 2 | Lire \| _ | _ | _ | $\mid$ \| _ | _ | |
| a3. Payments under health policies (specialist visits, hospital stays, etc.)? | 1 | 2 | Lire \| _ | _ | _ | $\mid$ \| _ | _ | |

"Yes" to question B35b:

| b1. Wage supplementation payments?........................................... | 1 | 2 | Lire \|__|__|__|, | _ | _ | _ |,000 |
| :---: | :---: | :---: | :---: |
| b2. Unemployment benefits (indennità di mobilità)............................. | 1 | 2 | Lire \| _ | _ | _ |, | _ | _ | _ |, 000 |
| b3. Other unemployment benefits? ...... | 1 | 2 | Lire \|__|__|__|, |
| b4. Severance pay (including advances)?........................................ | 1 | 2 | Lire \|__|__|__|, |

"Yes" to question B35c:
Economic support (e.g., assistance for disabled persons, maintenance, guaranteed minimum income, food allowance etc.)

| c1. from central government? ........... | 1 | 2 | Lire \| _ | _ | _ |, |__|__| |
| :---: | :---: | :---: | :---: |
| c2. from regional government ? ....................................................... | 1 | 2 | Lire \| _ | _ | _ |, |__|__| |
| c3. from provincial government? ..................................................... | 1 | 2 | Lire \| _ | |
| c4. from municipal government? ..................................................... | 1 | 2 | Lire \|__|__|__|, |
| c5. from local health unit (assistance for treatment, etc.)? .................. | 1 | 2 | Lire \|__|__|__|, |
| c6. from other local government bodies?.......................................... | 1 | 2 | Lire \|__|__|__|, |
| c7. from private social institutions? | 1 | 2 | Lire \|__|__|__|, |

"Yes" to question B35d:

| d1. Scholarship? .... | 1 | 2 | Lire \| _ | _ | _ |, | _ | _ | _ |, 000 |
| :---: | :---: | :---: | :---: |
| d2. Gifts or cash from relatives or friends not living in the house? $\qquad$ | 1 | 2 | Lire \|__|__|__|, |
| d3. Alimony? .................................................................................. | 1 | 2 | Lire \|__|__|__|, |
| d4. Other? ..................................................................................... | 1 | 2 | Lire \|__|__|__|, |

## PROPERTY OWNED AT THE END OF 1998

(Dwellings other than the principal residence, other buildings, agricultural and non-agricultural land)
Questionnaire No.
N.B. If the household possesses more than three properties, use additional forms

| PROPERTY | First property | Second property | Third property |
| :---: | :---: | :---: | :---: |
| 1. Type of property <br> Other dwellings (i.e. excluding household residence) <br> Other buildings or premises (e.g., garages) $\qquad$ <br> . Agricultural land (with or without buildings) $\qquad$ <br> . Non-agricultural land (with or without buildings) $\qquad$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \end{aligned}$ | 1 2 3 4 | 1 2 3 4 |
| 2. What is the household's ownership share? $\qquad$ <br> 3. Which members of the household own the property? (INTERVIEWER! Use the reference number for household members given in Section A - Composition of household) | \|__|__|__| $\%$ | \|__|__|__|\% | \|__|__|__| $\%$ |
| - owner(s) (enter codes!) $\rightarrow$ | $\square \square \square \square$ | $\square$ | $\square$ |
| Questions 4 and 5 for DWELLINGS AND OTHER BUILDINGS ONLY (EXCLUDE ALL LAND) |  |  |  |
| 4. Area in square meters | L_\|_|_l_|_l_| ma | \|_|_|_|_l_|_ mq | \|_|_|_|_|_|_| mq |
| 5. Year constructed ...................................................... | 1\|__|__|_| | 1\|__|__|_| | 1\|__|__|_| |
| ALL PROPERTIES (SHOW CARD 6) <br> 6. What was the main use of the property in 1998 ? |  |  |  |
| - Household vacation home $\qquad$ <br> - Household use for free-lance, professional, sole proprietorship or family business activity | 01 02 | 01 02 | 01 02 |
| . Other household use ................................................. | 03 | 03 | 03 |
| - Rented all year to person/household ........................... | 04 | 04 | 04 |
| - Rented all year to firm/organization/club | 05 | 05 | 05 |
| - Rented part of year to person/household ...................... | 06 | 06 | 06 |
| - Rented part of year to firm/organization/club | 07 | 07 | 07 |
| . Unoccupied ............................................................... | 08 | 08 | 08 |
| - Cultivated by interviewee ............................................ | 09 | 09 | 09 |
| . Uncultivated land ........................................................ | 10 | 10 | 10 |
| . Sharecropping arrangement ....................................... | 11 | 11 | 11 |
| . Used free of charge .................................................... | 12 | 12 | 12 |
| . Other use (specify) ..................................................... | 13 | 13 | 13 |


| PROPERTY <br> (keep same order) | First property | Second property | Third property |
| :---: | :---: | :---: | :---: |
| 7. How much could the property be sold for? In other words, what do you think it is worth "unoccupied"? <br> Lire | \| _ | | \| _ | | \| _ | |
| 8. Did you rent the property in 1998 ? <br> N.B. Include any property rented for part of the year only (e.g., vacation homes) or rented in part (e.g., 1 or 2 rooms only) <br> - Yes $\quad \rightarrow \quad$ Question 9 <br> - No $\quad \rightarrow \quad$ Question 10 | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ |
| (If "Yes" to question 8): <br> 9. How much rent did your household receive in 1998? <br> - Total in 1998 $\qquad$ Lire | \| _ _ | \|__ | _ | _ | | _ |__|__|000 |  |
| (If "No" to question 8): <br> 10. If we assume you wanted to rent the property, what annual rent do you think your household could charge? <br> - Total annual rent. $\qquad$ Lire | \|__|__|_| | _ | _ | _ 000 | \|__|__|_| | _ | _ | _ 000 | \|__ | _ |__ | |__|__|000 |
| ALL PROPERTIES |  |  |  |
| 11. How did you acquire possession of the property? $\qquad$ <br> - Purchased from private individual. $\qquad$ <br> - Purchased from other (firm, pension fund, etc.) $\qquad$ <br> - Inherited $\qquad$ <br> - Donation $\qquad$ <br> - Built by household $\qquad$ | $\begin{aligned} & 1 \\ & 2 \\ & 2 \\ & 4 \\ & 4 \\ & 5 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & \\ & 5 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \end{aligned}$ |
| . Other (specify) ............................... | 6 | 6 | 6 |

(Dwellings of any sort including principal residence, other buildings, agricultural and non-agricultural land)
Questionnaire No.
N.B. If the household sold or donated more than 3 properties, use additional forms

| PROPERTY | First property | Second property | Third property |
| :---: | :---: | :---: | :---: |
| 1. Type of property sold or donated |  |  |  |
| - household residence ......................... | 1 | 1 | 1 |
| - other dwellings .................................. | 2 | 2 | 2 |
| - other buildings (e.g., garages) $\qquad$ <br> - agricultural land (with or without | 3 | 3 | 3 |
| buildings) $\qquad$ - non-agricultural land (with or without | 4 | 4 | 4 |
| buildings) | 5 | 5 | 5 |
| 2. What was the household's ownership share? | \|__|__|_ $/$ \% | \|__|__|__| \% | \|__|__|__| \% |
| 3. Area in square meters (For dwellings and buildings only - exclude land) | \|__|__|_|_| mq | \|__|__|_|_| mq | \|__|_|__|__| mq |
| 4. In order to get a better idea of property values, what was the overall worth of the property at the time it was sold or donated? |  |  |  |
| - Total .............................................. Lire | \| - |, | - | - | 1 |, | \| | \| - |, |-| |
| 5. Did you rent the property in 1998 ? <br> N.B. Include any property rented for part of the year only (e.g., vacation homes) or rented in part (e.g., 1 or 2 rooms only) |  |  |  |
| $\begin{aligned} & \text { - Yes ....................................... } \\ & \text { - No } \quad \rightarrow \text { Question } 7 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ |
| (If "Yes") <br> 6. How much rent did your household receive in 1998? |  |  |  |
| - Total in 1998.................................... Lire | \| _ | _|_ | | _ | _ | 1000 | \| _ | _|_ | | _ | _ | 1000 | L_\|_ | _ | | _ | _|_|000 |


| PROPERTY <br> (keep same order) | First property | Second property | Third property |
| :---: | :---: | :---: | :---: |
| ALL PROPERTIES <br> 7. How did you acquire the property? |  |  |  |
| - purchased from private individual $\qquad$ <br> - purchased from other (firm, pension <br> fund, etc.) $\qquad$ <br> - inherited $\qquad$ <br> - donated $\qquad$ <br> - built by household $\qquad$ <br> - other (specify) $\qquad$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \\ & 6 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \\ & 5 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 4 \\ & 5 \\ & 5 \end{aligned}$ |
| 8. In what year did you acquire the property? | 1 \|__|__|_| | 1 \| _ | _ | _ | | 1\|__|__| $\mid$ |
| 9. What was the amount of any mortgage loan on the property at the time it was sold or donated (household's share of principal)? $\qquad$ Lire <br> 10. Did you sell or donate this property? |  | \|-|,|_|_-|_|, | | - | - |,000 |  |
| - sold $\qquad$ <br> - donated $\qquad$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ |

END OF SECTION


[^0]:    1 Prepared by Giovanni D'Alessio and Ivan Faiella.
    ${ }^{2}$ Compare Table A1 in Appendix A with the corresponding table in "I bilanci delle famiglie italiane nell'anno 1995", ed. by G. D'Alessio, Supplementi al Bollettiino Statistico (nuova serie), no. 14, Banca d'Italia, Rome, March 1997.

[^1]:    3 "Household" means a group of persons living together, whether or not they are related by kinship, who seek to satisfy their needs by pooling all or part of the income earned by group members.

    4 "Head of household" means the person primarily responsible for the household budget and finances.
    ${ }^{5}$ The gender gap, though considerable, has narrowed: in 1977 the leading earner was male in 93.9 per cent of households.

[^2]:    ${ }^{6}$ The prevalence of females is most pronounced for the age group over 65. There is a slight prevalence of males among individuals 30 and under.

[^3]:    ${ }^{7}$ In analyzing the results it should be kept in mind that the reliability of the interviewees' responses was judged to be satisfactory as a whole by the interviewers on the basis of the facts available to them. As in the previous survey, the information provided was slightly less reliable where the head of household is elderly, has little schooling, is self-employed or retired, or is resident in the South or Islands (Table 4a in Appendix A).
    ${ }^{8}$ On the basis of national accounts data, households' disposable income gross of depreciation rose by 10.6 per cent in nominal terms between 1995 and 1998. Comparison with the survey data requires caution owing to the different definitions of income.
    ${ }^{9}$ Income was deflated with the consumer price index for the entire resident population, which rose by 8.1 per cent between 1995 and 1998.
    ${ }^{10}$ SVIMEZ statistics on per capita GDP confirm the widening of the gap between the two areas in the period from 1991 to 1998.
    ${ }^{11}$ The gaps are presumably smaller if account is taken of the geographical differences in the general price level. Evidence that the level of prices is around 5 per cent lower in the South and Islands and 10 per cent lower in small towns is presented by L. Cannari, "Povertà e livello dei prezzi", in Rapporto sulla povertà in Italia, Presidenza del Consiglio dei Ministri - Commissione di indagine sulla povertà e l'emarginazione, Rome, 1993.

[^4]:    12 The present analysis used the OECD scale of equivalence, which in calculating adult equivalents assigns a coefficient of 1 for the head of household, 0.5 for other household members aged 14 and over, and 0.3 for those under 14.
    ${ }^{13}$ Naturally, these measures assume a full and fair division of resources among the members of the household. This assumption is sometimes inappropriate, but the survey does not collect the requisite necessary data for more accurate reconstruction of intra-household resource allocation.

[^5]:    ${ }^{14}$ Low-income households are defined as those with less than half the median income.
    ${ }^{15}$ The same indices calculated using the data of Istat's survey of consumption provide similar results for both Italy ( 11.8 per cent) and the South and Islands ( 23.2 per cent).
    ${ }^{16}$ The indices of concentration were higher than in the preceding survey, when the coefficients had been 0.362 for household income and 0.329 for equivalent income. However, statistical tests show that the increases were not significant.

[^6]:    ${ }^{17}$ The greater income inequality in the South and Islands is due to the area's widespread unemployment and higher incidence of off-the-books work. See G. D'Alessio and L.F. Signorini, 'Disuguaglianza dei redditi individuali e ruolo della famiglia in Italia", preparatory paper for the Bank of Italy's Annual Report for 1998, mimeo, Rome, 1999.

    18 National accounts data confirm that growth was generally more rapid for income from selfemployment than from salaried employment between 1995 and 1998. The aggregated data on transfer income confirm that the number of pensions paid remained basically unchanged in the three years, but show that the overall expenditure outpaced the other sources of income, albeit with a significant slowdown in 1998.

[^7]:    (*) A minus sign indicates the item is included with a negative sign in calculating the aggregate of which it is a component.

[^8]:    19 A slightly higher percentage of households moved from one quintile to another between 1995 and 1998 than between 1993 and 1995 ( 44.3 compared with 43.3 per cent), partly as a result of the longer interval between the two surveys. Similarly, there is a lower correlation coefficient between 1995 and 1998 incomes (0.64) than between 1993 and 1995 incomes (0.77).
    ${ }^{20}$ The panel households whose composition remained unchanged numbered 2,103 (78.8 per cent).
    ${ }^{21}$ In the present survey the section of the questionnaire on household consumption was modified. Some caution is therefore required in making comparisons with the results of previous surveys.

[^9]:    ${ }^{22}$ The improvement in employment prospects is confirmed by the Istat labour force surveys, which showed an increase of 0.5 percentage points in the employment rate between 1995 and 1998.
    ${ }^{23}$ This expected income of 25.2 million is well above the average actually earned by these same respondents, which was 21.6 million, because the latter included persons who received no labour income in 1998.
    ${ }^{24}$ Average labour income not conditional upon employment status is obtained as the linear combination of income assuming employment and the value 0 , with weights equal to the probability of working and of not working, respectively.

[^10]:    ${ }^{25}$ The standard deviation of forecast income, used as the numerator of the coefficient of variation, was obtained assuming a uniform distribution within the interval between the minimum and maximum incomes supplied by the respondent.

[^11]:    ${ }^{26}$ Does not include durable consumer goods.
    ${ }^{27}$ The estimates of these assets are provided by the owners, who subjectively value the price they would bring if sold. For real estate, the valuation assumes that the properties are not rented.
    ${ }^{28}$ See Banca d'Italia, Economic Bulletin, No. 24, February 1997, p. 74 ff.
    ${ }^{29}$ Based on similar surveys in other countries, the share of indebted households is about twice as great in Germany, the UK and the Netherlands and nearly three times as great in the US.
    ${ }^{30}$ The greater concentration of wealth than income, which is found in all countries, reflects the fact that the wealth observed at any given time is the result of the household's accumulation of flows of saving over a period whose length depends on age.

[^12]:    ${ }^{31}$ The ratio of the survey estimates to the financial accounts is just over 30 per cent for bank deposits and government securities and lower still for shares, bonds, and mutual fund units.
    ${ }^{32}$ More satisfactory estimates of the value of financial assets held by different categories of household were obtained by statistical matching techniques. On this, see L. Cannari and G. D'Alessio, "Non-Reporting and Under-Reporting Behavior in the Bank of Italy's Survey of Household Income and Wealth", Bulletin of the International Statistical Institute, Vol. LV, No. 3, Pavia, 1993, pp. 395-412, and L. Cannari et al., "Le attività finanziarie delle famiglie italiane", Temi di discussione del Servizio Studi, No. 136, Banca d’Italia, Rome, July 1990. A comparable study on the data from the latest survey is planned.
    ${ }^{33}$ Ownership of listed shares involved 7.1 per cent of the households; more than half of these ( 4.3 per cent) held shares in privatized corporations.
    ${ }^{34}$ See P. Battipaglia and G. D'Alessio, "La richezza finanziaria delle famiglie", preparatory paper for Banca d'Italia, Annual Report for 1996 (Rome, 1997); L. Guiso and T. Jappelli, "Households' Portfolio in italy", paper presented at Conference on Households' Portfolios, European University Institute, Florence, December 1999.

[^13]:    ${ }^{35}$ This value is the respondent's subjective estimate of the price at which the dwelling could be sold if not occupied by tenants.

[^14]:    ${ }^{36}$ This represented a 1.2 -point increase in home ownership from the previous survey, while homes under rental or redemption decreased by 0.9 and 0.2 points respectively.

[^15]:    ${ }^{37}$ In addition to the 7,147 sample households, the survey also covered 513 households that responded to a more extensive questionnaire on certain aspects of financial wealth. Since these households were selected using different random criteria from those used to select the overall sample, they were excluded from the analysis.
    ${ }^{38}$ The share of panel households that ensures the greatest precision in the level estimators depends on the correlation between the aggregates over time. Since such correlations weaken as the time between one survey and the next lengthens, the longer interval between the 1998 survey and its predecessor (3 years instead of 2) suggested to reduce the share of panel households.

[^16]:    ${ }^{39}$ As in the previous survey, in order to obtain information on intergenerational aspects, all households that had been established out of the original panel households were also contacted (these were normally independent households formed by the children of the original household). There were a total of 38 such households, compared with 102 in the previous survey. The decline is attributable to the greater difficulty that the firm conducting the survey had in tracing such households.
    ${ }^{40}$ As in the previous survey, panel households that had changed their residence were, as far as possible, interviewed at their new domicile even if this was in a different municipality, as long as it was in Italy. This ultimately expanded the number of municipalities in which interviews were conducted to 328 .

[^17]:    ${ }^{41}$ A total of 4850 interviews ( 67.9 per cent) were conducted using the CAPI method. In the previous survey the CAPI method was tested with about 200 non-sample households.
    ${ }^{42}$ There are many possible causes for such inconsistencies: the interviewee may not understand the question correctly, may recall certain information erroneously or may even be reluctant to provide information considered confidential. The most common mistakes by interviewers are coding errors or entering values in a different unit from that provided for in the questionnaire.
    ${ }^{43}$ The strategy adopted was broadly that described in L. Oksenberg, C. Cannel and G. Kalton, "New Strategies for Pretesting Survey Questions" in Journal of Official Statistics, vol. 7, no. 1, Statistics Sweden, Stockholm, 1991, pp. 349-365.
    ${ }^{44}$ In addition to producing estimates based on a smaller sample, this approach makes it impossible to make joint use of the responses to the two sections. In this instance, the relationship between the two aspects involved was felt to be of little interest.

[^18]:    ${ }^{45}$ Households receive no compensation for interviews. When the results of the survey are published, the participants are sent a thank-you letter with copies of newspaper articles commenting on the survey.
    ${ }^{46}$ The participation rate for the previous survey net of ineligible households (deaths, wrong addresses, change of residence) was 57 per cent.

[^19]:    ${ }^{47}$ A total of 15,138 contact attempts were made for the 10,521 households that were not interviewed.

[^20]:    ${ }^{48}$ See L. Cannari and G. D'Alessio, Mancate interviste e distorsione degli stimatori, Temi di Discussione del Servizio Studi, no. 172, Banca d'Italia, Rome, June 1992. With reference to the 1989 survey, the authors estimate that household income was understated by 5 per cent owing to non-participation.
    ${ }^{49}$ Moreover, it is not unreasonable to believe that certain sorts of liability might be deliberately understated by interviewees.
    ${ }^{50}$ The interviewers' evaluations were expressed on a scale from 1 (completely unreliable) to 10 (completely reliable).
    ${ }^{51}$ Obviously, the relationship between the level of reliability and "true" income is unknown.
    ${ }^{52}$ The estimates derived from the survey were previously compared with those drawn from tax returns, which showed substantial correspondence for income from employment and a significant understatement of selfemployment income declared in tax returns. For more on this issue, see L. Cannari, V. Ceriani and G. D'Alessio, "Il recupero degli imponibili sottratti a tassazione" in Ricerche quantitative per la politica economica - 1995, Banca d'Italia, Rome, 1997.

[^21]:    ${ }^{53}$ A. Brandolini, The Distribution of Personal Income in Post-War Italy: Source description, Data Quality and the Time Pattern of Income Inequality, Temi di Discussione del Servizio Studi, no. 350, Banca d'Italia, Rome, April 1999.
    ${ }^{54}$ The percentage understatement varied from one survey to the next. On average, the survey estimates are about 70 per lower than the corresponding national accounts figure for interest income, 50 per cent lower for self-employment income and 20 per cent for income from salaried employment. Rental income is about 10 per cent higher.
    ${ }^{55}$ L. Cannari and G. D'Alessio, "Housing Assets in the Bank of Italy's Survey of Household Income and Wealth", in Dagum and Zenga (eds.), Income and Wealth Distribution, Inequality and Poverty, Springer Verlag, Berlin, 1990, pp. 326-334.
    ${ }^{56}$ See L. Cannari and G. D'Alessio, "Non-Reporting and Under-Reporting Behavior in the Bank of Italy's Survey of Household Income and Wealth" in Bulletin of the International Statistics Institute, vol. LV, no. 3, Pavia, 1993, p. 395-412, and L. Cannari, G. D'Alessio, G. Raimondi and A.I. Rinaldi, Le attività finanziarie delle famiglie italiane, Temi di Discussione del Servizio Studi, no. 136, Banca d'Italia, July, 1990.

[^22]:    (*) Referred to the head of household

[^23]:    ${ }^{57}$ Nevertheless, while not answering was possible for some questions, the failure to indicate sources of income or the most significant components of wealth resulted in the invalidation of the interview.

[^24]:    ${ }^{58}$ The probability of a household being extracted in a selected municipality is approximately equal to $n_{h i} l P_{h i}$ For municipalities with more than 40,000 inhabitants, which are all included in the theoretical sample, we need to bear in mind that for organizational purposes it is not always possible to conduct interviews in all the municipalities in the stratum. The first term of equation (1) therefore allows us to take account of this circumstance. Municipalities with fewer than 40,000 inhabitants are selected with a probability proportional to their size. The selection probability of the $i^{\text {th }}$ municipality in the $h^{\text {th }}$ stratum is therefore equal to $m_{h} P_{h i} / P_{h}$. The probability of a household being included in the sample can therefore be written as $m_{h} n_{h i} / P_{h}$.

[^25]:    ${ }^{59}$ See L. Fabbris, L'indagine campionaria, La Nuova Italia Scientifica, Rome, 1989.

[^26]:    (*) Characteristics of the head of household.

[^27]:    ${ }^{*}$ ) Referred to the head of household

[^28]:    (*) Referred to the head of household

[^29]:    (*) Share of individuals below the poverty line ( $1 / 2$ of the median value)

[^30]:    (*) Referred to the head of household.

[^31]:    (*) Referred to the head of household.

[^32]:    (*) Referred to the head of household.

[^33]:    (*) Conditional upon working. (**) Unconditional.

[^34]:    (*) Referred to the head of household.

[^35]:    $\left(^{*}\right)$ Referred to the head of household. $-\left(^{* *}\right)$ Related to real estate.

[^36]:    (*) Referred to the head of household.

[^37]:    *) Referred to the head of household.

[^38]:    (*) Referred to the head of household.

[^39]:    (*) Referred to the head of household.

[^40]:    (*) Referred to the head of household.

[^41]:    (*) Referred to the head of household.

[^42]:    (*) Referred to the head of household.

[^43]:    (*) Referred to the head of household.

[^44]:    ${ }^{*}$ ) Referred to the head of household.

[^45]:    (*) Referred to the head of household.

[^46]:    - average number of overtime hours per week $\square$

