# **Business Inflation Exposure and Bank Lending**

Ricardo Correa, Teodora Paligorova, Andrei Zlate Federal Reserve Board\*

> Banca d'Italia June 25, 2025

\*The views stated herein are those of the authors and are not necessarily those of the Federal Reserve Board or the Federal Reserve System.

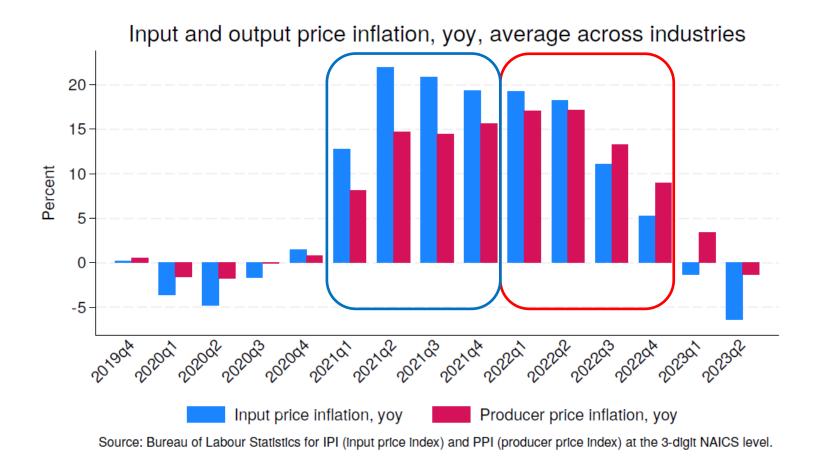
- Inflation surged in 2021, affected firms and banks differently.
- Firms differed in their ability to pass-through input price inflation to output prices:

 High pass-though firms experienced relatively better profitability, an improvement in creditworthiness, and more access to bank credit.

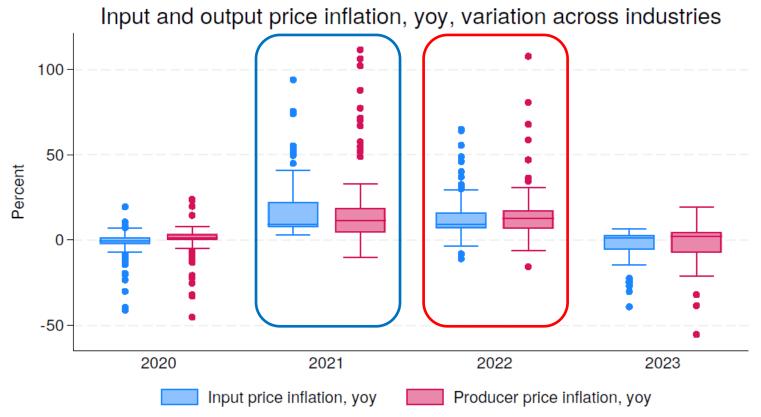
• Banks differed in their exposures to inflation, depending on the distribution of their loan portfolios across low vs. high pass-through firms.

 Banks with higher exposures to low pass-through borrowers may have had concerns about asset quality of their portfolio and rebalances their lending.

• Pass-through of input price inflation to output prices was initially incomplete, varied over time.

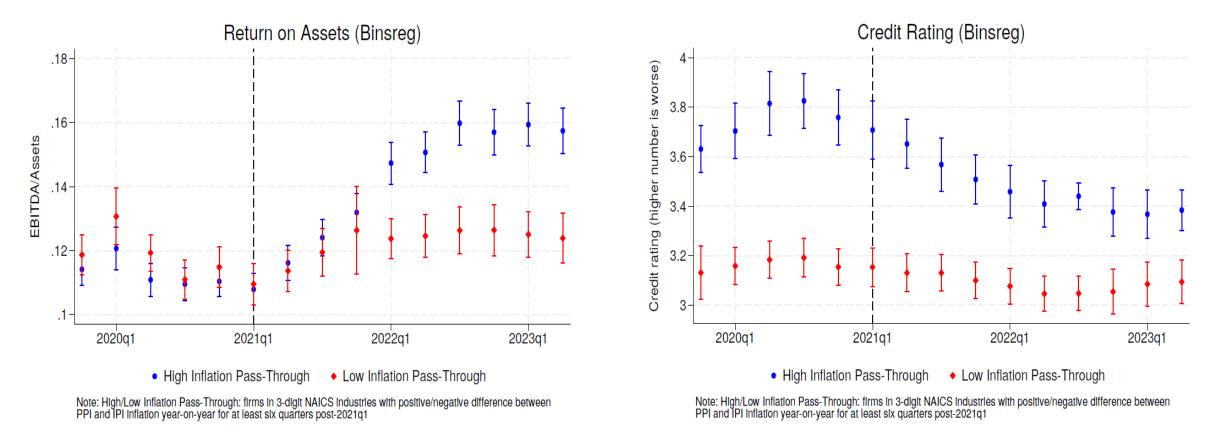


• Pass-through of input price inflation to output prices varied over 3-digit NIACS industries.

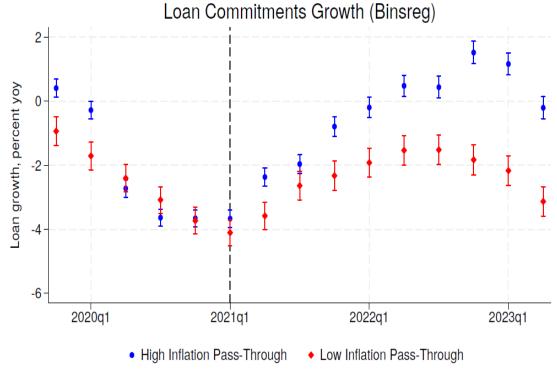


Source: Bureau of Labour Statistics for IPI (input price index) and PPI (producer price index) at the 3-digit NAICS level.

• High pass-through firms become more profitable, more creditworthy, and experience more rapid loan growth.



• High pass-through firms become more profitable, more creditworthy, and experience more rapid loan growth.



Note: High/Low Inflation Pass-Through: firms in 3-digit NAICS industries with positive/negative difference between PPI and IPI Inflation year-on-year for at least six quarters post-2021q1

- 1. Did banks' exposure to inflation (i.e., through low pass-through borrowers) affect their lending post-2021?
- 2. What mechanism connects inflation to bank lending?
- 3. Were there real effects on borrowers that lost access to bank credit?

# Findings

- 1. Banks more exposed to inflation cut lending and increased spreads post-2021, especially for firms in low-pass through industries.
- 2. This effect is stronger for banks with lower capital ratios.
- 3. There were real effects for firms in low pass-through industries that borrowed from banks exposed to inflation:

 Post-2021, these firms had lower profitability, lower interest coverage ratios, weaker credit ratings, and higher utilization rates.

→ Overall, banks exposed to corporate inflation cut lending to low passthrough firms.

# Literature

### • Impact of inflation on bank intermediation.

#### Agarwal and Baron (JFE 2023):

• During the unexpected rise in U.S. inflation in the 1970s, banks exposed to inflation reduced lending more, through lower bank net worth, loan misallocation, and deposit outflows.

#### Boyd, Levine, Smith (JME 2001):

• At low-to-moderate rates of inflation, there is a strong negative association between inflation and lending by the financial sector to the private sector.

#### Jain and Converse (2023)

- Bank stock prices outperform the broader stock market on higher-than-expected consumer price inflation prints.
- Channel: higher-than-expected inflation causes interest rates to rise, and consequently, bank profits to rise due to incomplete passthrough of higher rates into bank deposit rates.

# Literature

• Impact of inflation on firms' balance sheets.

### Brunnermeier et al. (2023):

 The German hyper-inflation of 1919-1923 reduced the real debt burdens and incidence of bankruptcy for levered firms, increased equity values and employment (the debt-inflation channel)

#### Coiboin, Gorodnichenko, Ropele (QJE 2020):

 Firm with higher inflation expectations increase prices, increase demand for credit, reduce employment and capital.

 $\rightarrow$  We focus on the impact of inflation on <u>bank credit supply</u> while controlling for the monetary policy response;

 $\rightarrow$  Exploit the heterogeneous impact of inflation across industries.

# Literature

• Firms' willingness/ability to pass through cost shocks to prices.

#### Brauning, Fillat, Joaquim (Boston Fed WP, 2023):

• Larger pass-through of cost shocks into prices in more concentrated industries, by industry leader firms (Compustat, BLS data for the U.S.).

#### Acharya, Crosignani, Eisert, Eufinger (NBER, 2023):

- Localized pass-through of supply chain constraints to PPI and CPI; to inflation expectations more broadly (European data).
- In response, firms with higher market power raise markups by more (conditional on demand).

#### L'Huillier and Phelan (2024)

 Shock dependence in price adjustments explains flat Phillips Curve: prices adjust fully to supply shocks but not to demand shocks.

#### Boissay, Collard, Manea, Shapiro (BIS WP, 2024)

• After MP tightening, financial stress flares up if inflation is supply-rather than demand-driven.

#### Core, De Marco, Eisert, Schepens (2025)

• Rate hikes are associated with firm's pricing decision, especially for borrowers with floating-rate loans

# Measurement

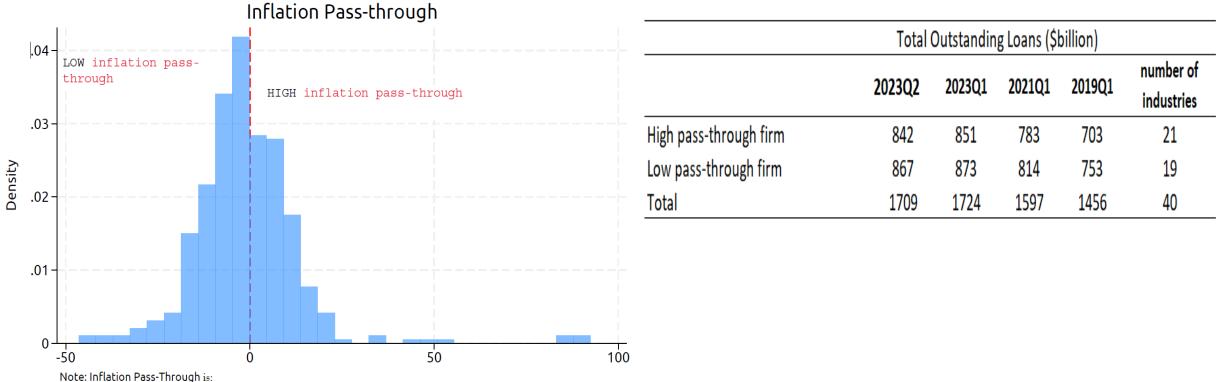
### Data sources

- Bureau of Labor Statistics: Input Price and Producer Price Index (IPI, PPI) at 3-digit NAICS
  - PPI for 51 industries, 1975q1-present; IPI for 59 industries, 2018q4-present.
  - IPI captures the cost of domestic and imported inputs; excludes the cost of capital and labor.
- Y-14Q H1: bank loan level data from credit registry, 2018Q1-2023Q2
  - $\circ~$  Loan amount and loan spreads
  - Borrower information: name, industry, firm characteristics, location
  - $\circ~$  We match Y-14Q with the BLS data at the 3-digit NAICS level
- Y-9C: quarterly bank level data

- U.S. Census Bureau:
  - U.S. industry concentration at the 3-digit NAICS level, 2017
- U.S. Bureau of Economic Analysis, Fixed Assets Accounts Tables:
  - IK ratio = net stock of private intellectual property products / private structures, by industry
     Higher IK ratio reflects lower tangibility
- Drechsler et al. (2017, 2021):
  - Bank deposit and interest expense betas, 1984-2022 averages.

# Firm and industry exposure to inflation

- Low pass-through: PPI inflation IPI inflation < 0 (for at least 6 quarters post-2021)
- High pass-through: PPI inflation IPI inflation > 0



3-digit NAICS percentage difference between one-year PPI growth and Input Price Index growth post 2021

## Firm and industry exposure to inflation

• Pass-through not correlated with industry concentration, tangibility.

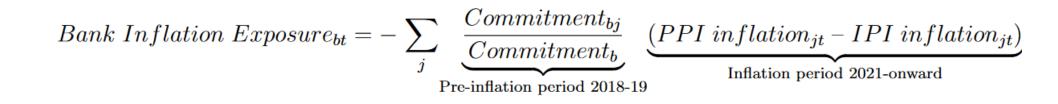
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
Dependent variable:			F	PI inflation	- IPI Inflatio	n				PPI inflation	IPI inflation
PPI inflation	0.435*** (0.030)										
IPI inflation	()	-0.332*** (0.035)									
IPI Goods Inflation		, , , , , , , , , , , , , , , , , , ,	-0.233*** (0.022)								
IPI Services Inflation			、 <i>、</i> /	-0.501*** (0.078)							
IPI Imports Inflation				. ,	-0.117*** (0.026)						
HHI (2017)					. ,	0.002 (0.003)				0.005* (0.003)	0.004 (0.003)
Top 4 Rev Ratio (2017)						. ,	-0.032 (0.031)				
Top 8 Rev Ratio (2017)								-0.016 (0.028)			
IK Ratio (annual)									-0.011 (0.009)		
Constant	-3.554*** (0.507)	2.120*** (0.567)	1.951*** (0.543)	2.748*** (0.715)	0.566 (0.572)	-0.137 (0.782)	0.511 (0.878)	0.284 (1.015)	0.002 (0.626)	5.246*** (0.683)	6.881*** (0.839)
Observations	597	597	591	591	591	500	567	567	597	748	500
R-squared	0.26	0.13	0.16	0.07	0.03	0.00	0.00	0.00	0.00	0.01	0.00

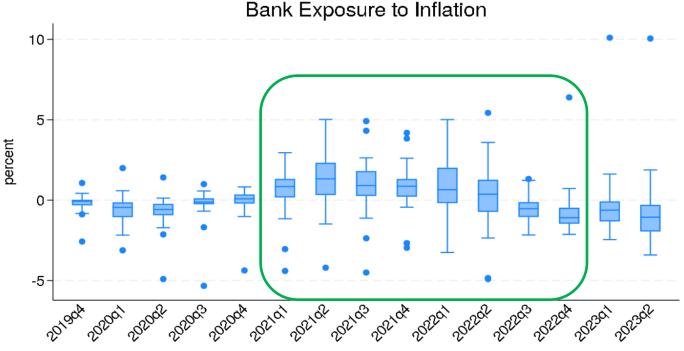
# List of industries by pass-through

NAICS3	Low Pass-through	NAICS3	High Pass-through				
213	support activities for mining	211	oil and gas extraction				
221	utilities	212	mining (except oil and gas)				
311	food manufacturing	313	textile mills				
312	beverage and tobacco product	316	leather and allied product manufacturing				
314	textile product mills	321	wood product manufacturing				
315	apparel manufacturing	322	paper manufacturing				
325	chemical manufacturing	323	printing and related support activities,				
327	nonmetallic mineral product	324	petroleum and coal products				
333	machinery manufacturing	326	plastics and rubber products				
334	computer and electronic product	manufacturing 331	primary metal manufacturing				
336	transportation equipment manufa	acturing 332	fabricated metal product manufacturing				
339	miscellaneous manufacturing	335	electrical equipment, appliance, and component				
481	air transportation	337	furniture and related product manufacturing				
482	rail transportation	423	merchant wholesalers, durable goods				
484	truck transportation	424	merchant wholesalers, nondurable goods				
491	postal service	441	motor vehicle and parts dealers				
492	couriers and messengers	444	building material and garden equipment and supplies dealers				
517	telecommunications	445	food and beverage stores				
622	hospitals	483	water transportation				
		493	warehousing and storage				
		701	a second state in the sheet of the second				

721 accommodation, including hotels and motels

## Bank exposure to inflation





High values indicate that banks are exposed to inflation through their borrowers (i.e., they lend to low pass-through firms)

Source: Bureau of Labour Statistics PPI is producer price index and IPI is input price index at 3-digit NAICS

# Main Results

# Regression Specification # 1

• How do lending and loan spreads relate to bank inflation exposure?

 $Y_{fbt} = \beta_1 Bank Inflation Exposure_{bi} \times Post 2021_t +$ 

 $+ \beta_2 Bank Inflation Exposure_{bi} +$ 

 $+ \beta_3 Bank \ controls_{bt} + \beta_4 Bank \ controls_{bt} \times Post \ 2021_t + \delta_{ft} + \gamma_b + \theta_{bf} + \epsilon_{fbt}$ 

 $Y_{fbt}$  Firm-bank loan growth/ loan spread

- $\delta_{ft}$  Firm\*time fixed effects
- $\gamma_b$  Bank fixed effects
- $\theta_{bf}$  Bank-firm fixed effects

$$Bank \ Inflation \ Exposure_{bi} = -\sum_{j \neq i} \underbrace{\frac{Commitment_{bj}}{Commitment_b}}_{\text{Pre-inflation period 2018-19}} \underbrace{(PPI \ inflation_j - IPI \ inflation_j)}_{\text{Inflation period 2021-onward}}$$

## Regression Specification # 2

• How do lending and spreads relate to (i) bank inflation exposure and (ii) borrower pass-through?

 $Y_{fbt} = \beta_1 Bank Inflation Exposure_{bi} \times Post 2021_t +$ 

 $+ \beta_2 Bank Inflation Exposure_{bi} \times Post \ 2021_t \times Low \ pass \ through_f + \beta_2 Bank \ Inflation \ Exposure_{bi} \times Post \ 2021_t \times Low \ pass \ through_f + \beta_2 Bank \ Inflation \ Exposure_{bi} \times Post \ 2021_t \times Low \ pass \ through_f + \beta_2 Bank \ Inflation \ Exposure_{bi} \times Post \ 2021_t \times Low \ pass \ through_f + \beta_2 Bank \ Inflation \ Exposure_{bi} \times Post \ 2021_t \times Low \ pass \ through_f + \beta_2 Bank \ Inflation \ Exposure_{bi} \times Post \ 2021_t \times Low \ pass \ through_f + \beta_2 Bank \ Inflation \ Exposure_{bi} \times Post \ 2021_t \times Low \ pass \ through_f + \beta_2 Bank \ Inflation \ Exposure_{bi} \times Post \ 2021_t \times Low \ pass \ through_f + \beta_2 Bank \ Inflation \ Exposure_{bi} \times Post \ 2021_t \times Low \ pass \ through_f + \beta_2 Bank \ Inflation \ Exposure_{bi} \times Post \ 2021_t \times Low \ pass \ through_f + \beta_2 Bank \ Inflation \ Exposure_{bi} \times Post \ 2021_t \times Low \ pass \ through_f + \beta_2 Bank \ Inflation \ Exposure_{bi} \times Post \ 2021_t \times Low \ pass \ through_f + \beta_2 Bank \ Inflation \ Exposure_{bi} \times Post \ 2021_t \times Low \ pass \ through_f + \beta_2 Bank \ Inflation \ Exposure_{bi} \times Post \ 2021_t \times Low \ pass \ through_f + \beta_2 Bank \ Inflation \ Exposure_{bi} \times Post \ 2021_t \times Low \ pass \ through_f + \beta_2 Bank \ Inflation \ Exposure_{bi} \times Post \ 2021_t \times Low \ pass \ through_f + \beta_2 Bank \ Inflation \ Post \ P$ 

 $+ \beta_3 Low pass through_f \times Post 2021_t + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Post 2021_t + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4 Low pass through_f \times Bank Inflation Exposure_{bi} + \beta_4$ 

 $+ \beta_5 Bank Inflation Exposure_{bi} + \beta_6 Low pass through_f +$ 

 $+ \beta_7 Bank controls_{bt} + \beta_8 Bank controls_{bt} \times Post 2021_t + \delta_{ft} + \gamma_b + \theta_{bf} + \epsilon_{fbt},$ 

### Results

Dependent variable:	(1) log(Comr	(2) nitments)	(3) gr(Comn	(4) nitments)	(5) Loan S	(6) Spreads
Bank Inflation Exposure $\times$ Post 2021	$-0.011^{***}$ (0.002)	0.004 (0.003)	$-0.017^{***}$ (0.004)	0.003 (0.006)	$0.029^{***}$ (0.005)	$0.013^{**}$ (0.007)
Bank Inflation Exposure $\times$ Post 2021		-0.026***		-0.034***		0.030***
$\times$ Low Pass-through Firm		(0.004)		(0.007)		(0.009)
Observations	327,093	327,093	327,098	327,098	248,906	248,906
R-squared	0.95	0.95	0.83	0.83	0.90	0.90
Bank controls $\#\#$ Post 2021	Yes	Yes	Yes	Yes	Yes	Yes
FE bank	Yes	Yes	Yes	Yes	Yes	Yes
$FE$ bank $\times$ firm	Yes	Yes	Yes	Yes	Yes	Yes
$FE firm \times time$	Yes	Yes	Yes	Yes	Yes	Yes

- Bank controls: log(assets), uninsured deposits, L4.CET1/RWA, L4.ROA/Assets
- Impact: One st dev increase in bank inflation exposure (1.15%) translates into 2.5% decrease in committed amounts post-2021 to low pass-through firms: 1.15\*(0.004-0.026)\*100.

## Results: Firm Size

			(4) Bottom	(5) 75 asset size	(6) firms	
Dependent variable:	$\log(\mathrm{Comm})$	gr(Comm)	Spread	$\log(\mathrm{Comm})$	gr(Comm)	Spread
Bank Inflation Exposure $\times$ Post 2021	-0.016**	-0.043***	0.051***	0.015***	0.031***	-0.001
Bank milation Exposure X 1 obt 2021	(0.006)	(0.011)	(0.008)	(0.004)	(0.008)	(0.007)
Bank Inflation Exposure $\times$ Post 2021	-0.022**	-0.013	0.029**	-0.035***	-0.063***	$0.030^{***}$
$\times$ Low Pass-through Firm	(0.009)	(0.017)	(0.011)	(0.005)	(0.009)	(0.010)
Observations	66,316	66,317	54,739	200,729	200,733	159,750
R-squared	0.92	0.81	0.85	0.95	0.85	0.91
Bank controls $\#\#$ Post 2021	Yes	Yes	Yes	Yes	Yes	Yes
FE bank	Yes	Yes	Yes	Yes	Yes	Yes
FE bank $\times$ firm	Yes	Yes	Yes	Yes	Yes	Yes
FE firm $\times$ time	Yes	Yes	Yes	Yes	Yes	Yes

- Is the industry-level pass-through (PT) relevant for smaller firms within each industry?
- Results hold for all firm sizes, not driven by larger firms with pricing power.

## Results: Industry Concentration

	(1) (2) (3) (4) <u>High HHI industries</u> <u>I</u>				(5) HHI industri	(6) <u>es</u>
Dependent variable:	log(Comm)	gr(Comm)	Spread	$\log(\mathrm{Comm})$	gr(Comm)	Spread
Bank Inflation Exposure $\times$ Post 2021	-0.002 (0.005)	-0.002 (0.009)	$0.043^{***}$ (0.009)	$0.010^{**}$ (0.005)	0.011 (0.008)	-0.011 (0.009)
Bank Inflation Exposure $\times$ Post 2021 $\times$ Low Pass-through Firm	$-0.019^{***}$ (0.006)	(0.003) $-0.029^{**}$ (0.012)	(0.003) (0.013)	(0.005) $-0.032^{***}$ (0.006)	$-0.046^{***}$ (0.010)	(0.000) $0.056^{***}$ (0.012)
Observations	160,326	160,331	130,036	147,425	147,425	104,815
R-squared Bank controls ## Post 2021	0.95 Yes	0.83 Yes	0.91 Yes	0.95 Yes	0.83 Yes	0.88 Yes
FE bank	Yes	Yes	Yes	Yes	Yes	Yes
FE bank $\times$ firm	Yes	Yes	Yes	Yes	Yes	Yes
$FE \text{ firm} \times time$	Yes	Yes	Yes	Yes	Yes	Yes

- High concentration could boost (i) pass-through and (ii) access to bank loans.
- Results are similar for high and low concentration industries.

# Results: Industry Tangibility

	(1) (2) (3) High IK/low tangibility industries			(4) Low IK/high			
Dependent variable:	log(Comm)	gr(Comm)	Spread	$\log(\mathrm{Comm})$	gr(Comm)	Spread	
Bank Inflation Exposure $\times$ Post 2021	0.004	-0.001	0.001	-0.000	0.005	0.034***	
Bank Inflation Exposure $\times$ Post 2021	(0.004) -0.025***	(0.007) -0.029***	(0.008) $0.033^{***}$	(0.006) -0.023***	(0.012) -0.037***	(0.011) $0.027^*$	
$\times$ Low Pass-through Firm	(0.004)	(0.009)	(0.011)	(0.007)	(0.013)	(0.015)	
Observations	184,145	184,146	146,179	142,948	142,952	102,727	
R-squared	0.95	0.83	0.89	0.94	0.82	0.91	
Bank controls $\#\#$ Post 2021	Yes	Yes	Yes	Yes	Yes	Yes	
FE bank	Yes	Yes	Yes	Yes	Yes	Yes	
FE bank $\times$ firm	Yes	Yes	Yes	Yes	Yes	Yes	
<b>FE</b> firm $\times$ time	Yes	Yes	Yes	Yes	Yes	Yes	

- Low IK (tangible industries) could be (i) hit harder by IPI inflation and (ii) have more tangible capital to used as collateral for bank loans.
- Results are similar for low and high IK industries, not driven by industry tangibility.

## Results: Firm and Loan Types

- Exposed banks *cut loans* to low pass-through borrowers:
  - Especially to smaller firms, with shorter-term relation.
  - Especially for credit lines and non-investment loans.
- Exposed banks *increase loan spreads* to low pass-through borrowers:
  - Especially to firms that are smaller, have shorter-term relation.
  - Especially for non-investment loans.
- See Appendix.

# Results: PPI or IPI Inflation

 Bank Inflation Exposure = negative(weighted average of PPI inflation)

Dependent variable:	(1) <b>log(Com</b>	(2) mitments)	(3) gr(Com	(4) mitments)	(5) Loan S	(6) Spreads
Bank Inflation Exposure × Post 2021	0.001 (0.002)	-0.000 (0.002) 0.003	0.001 (0.004)	-0.001 (0.004) 0.010	$-0.029^{***}$ (0.005)	-0.024*** (0.005) -0.027***
Bank Inflation Exposure × Post 2021 × Low PPI Inflation Firm		(0.003)		(0.010) $(0.008)$		(0.007)
Observations R-squared	$262,326 \\ 0.95$	$262,326 \\ 0.95$	$262,331 \\ 0.84$	$262,331 \\ 0.84$	$201,939 \\ 0.90$	201,939 0.90

- Bank Inflation Exposure = weighted average of IPI inflation
- Higher BIE is worse in both cases.

Dependent variable:	(1)	(2) nitments)	(3)	(4)	(5) Loan S	(6)
Dependent variable.	log(Conn	intilients)	$\operatorname{gr}(\operatorname{Commitments})$		Loan Spreads	
Bank Inflation Exposure $\times$ Post 2021	$-0.005^{***}$ (0.002)	0.002 (0.003)	$-0.007^{**}$ $(0.003)$	0.002 (0.005)	$0.052^{***}$ (0.003)	$0.058^{***}$ (0.006)
Bank Inflation Exposure $\times$ Post 2021		-0.011***		-0.013**		-0.010
$\times$ High IPI Inflation Firm		(0.004)		(0.006)		(0.007)
Observations	327,093	327,093	327,098	327,098	248,906	248,906
R-squared	0.95	0.95	0.83	0.83	0.90	0.90
Bank controls $\#\#$ Post 2021	Yes	Yes	Yes	Yes	Yes	Yes
FE bank	Yes	Yes	Yes	Yes	Yes	Yes
$FE \text{ bank} \times \text{firm}$	Yes	Yes	Yes	Yes	Yes	Yes
$FE \text{ firm } \times \text{ time}$	Yes	Yes	Yes	Yes	Yes	Yes

# Mechanisms: Borrower credit quality and bank capital

# Mechanism: the role of borrowers' credit quality

Dependent variable:	(1) Probability of Default	(2) Credit Rating (higher is worse)
Bank Inflation Exposure $\times$ Post 2021	-0.000	0.011**
P	(0.000)	(0.005)
Bank Inflation Exposure $\times$ Post 2021	0.001**	0.015***
$\times$ Low Pass-through Firm	(0.001)	(0.006)
Observations	285,343	328,788
R-squared	0.82	0.92
Bank controls $\#\#$ Post 2021	Y	Υ
FE bank	Y	Υ
FE bank $\times$ firm	Y	Y
FE firm $\times$ time	Y	Y

• Banks with high exposure to inflation report that low pass-through firms become less credit worthy, in relative terms, post-2021.

# Mechanism: the role of bank capital

Dependent variable:	(1) log(Commitments)	(2) gr(Commitments)
Bank Inflation Exposure $\times$ Post 2021	$0.065^{***}$	-0.034
	(0.022)	(0.042)
Bank Inflation Exposure $\times$ Post 2021	-0.148***	-0.125*
$\times$ Low Pass-through Firm	(0.037)	(0.070)
Bank Inflation Exposure $\times$ Post 2021	-0.009***	-0.007
$\times$ Low Pass-through Firm $\times$ Low Capital	(0.003)	(0.005)
Observations	327,093	327,098
R-squared	0.95	0.83
Lower level interactions	Yes	Yes
Bank controls $\#\#$ Post 2021	Yes	Yes
FE bank	Yes	Yes
$FE bank \times firm$	Yes	Yes
$FE \text{ firm} \times time$	Yes	Yes

• Given credit quality concerns, banks with low capital cut lending more to small firms.

# Competing explanation: The role of monetary policy

# Control for monetary policy tightening

• Fair value security losses:

 $\odot$  Banks with larger security losses may cut lending more.

• Fixed-rate loans:

- Banks with larger fixed-rate loan portfolio shares ex-ante may suffer lower profitability, cut lending more.
- Deposit betas (not shown):

 $\circ$  Banks with lower betas may be more profitable, but lose more deposits.

# Competing explanations: control for monetary policy

• Exposure to monetary tightening: security valuation losses and fixed rate loans.

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
Dependent variable:	3(				ulative Growth Commitments		Loan spreads		
Bank Inflation Exposure $\times$ Post 2021	0.000 (0.005)	0.002 (0.005)	0.000 (0.005)	-0.005 $(0.014)$	-0.002 (0.013)	-0.005 (0.014)	$0.031^{***}$ (0.009)	$0.046^{***}$ (0.009)	$0.049^{***}$ (0.010)
Bank Inflation Exposure $\times$ Post 2021 $\times$ Low Pass-through Firm	-0.042*** (0.007)	-0.036*** (0.007)	-0.041*** (0.007)	$-0.071^{***}$ (0.018)	$-0.058^{***}$ (0.017)	$-0.069^{***}$ (0.018)	$0.031^{**}$ (0.013)	$0.040^{***}$ (0.013)	$0.038^{***}$ (0.013)
Security Loss Exposure $\times$ Post 2021	-0.007 (0.005)		$0.092^{***}$ (0.019)	-0.016 (0.010)		$0.258^{***}$ (0.047)	-0.003 (0.006)		$-0.037^{*}$ (0.021)
Security Loss Exposure $\times$ Post 2021 $\times$ Low Pass-through Firm	$0.064^{***}$ (0.018)		-0.006 (0.005)	$0.178^{***}$ (0.044)		-0.013 (0.010)	-0.042** (0.020)		$0.015^{**}$ (0.006)
Fixed Rate Loan Exposure $\times$ Post 2021		-0.000 (0.001)	-0.001 (0.001)		-0.001 (0.002)	-0.003 (0.002)		-0.008*** (0.002)	-0.009*** (0.002)
Fixed Rate Loan Exposure $\times$ Post 2021 $\times$ Low Pass-through Firm		$(0.002^{**})$ (0.001)	$(0.001)^{*}$ (0.001)		$(0.003^{*})$ (0.002)	$(0.003^{*})$ (0.002)		(0.002) (0.002)	(0.002) (0.002)
Observations R-squared	$318,\!584$ 0.96	$318,\!584$ 0.96	$318,\!584$ 0.96	$315,967 \\ 0.81$	$315,967 \\ 0.81$	$315,967 \\ 0.81$	$238,556 \\ 0.91$	$238,556 \\ 0.91$	$238,556 \\ 0.91$
Lower-level interactions and controls Bank controls, in levels and interacted	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes
w/ Post 2021 FE bank	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
$\begin{array}{l} \text{FE bank} \times \text{firm} \\ \text{FE firm} \times \text{time} \end{array}$	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes	Yes Yes

# Real Effects

### Real Effects: collapse Y-14Q data at the firm level

Dependent variable:	(1) <b>ROA</b>	$\stackrel{(2)}{\mathbf{ICR}}$	(3) Rating	(4) log(Utilization)	(5) Capex	(6)Cash
Avrg. Bank Inflation Exposure $\times$ Post 2021 $\times$ Low Pass-through Firm	$-0.020^{***}$ (0.005)	-0.216** (0.085)	$0.035^{***}$ (0.009)	$0.012^{***}$ (0.003)	0.000 (0.000)	$     \begin{array}{r}       0.001 \\       (0.001)     \end{array} $
Low Pass-through Firm $\times$ Post 2021	-0.089***	-2.062***	$0.188^{***}$	$0.054^{***}$	-0.001***	-0.011***
	(0.009)	(0.166)	(0.023)	(0.009)	(0.000)	(0.002)
Avrg. Bank Inflation Exposure $\times$ Post 2021	0.006	0.040	0.003	-0.014***	-0.000	-0.000
Army Dard Indetion Frances of Larry Dary thereast Firm	(0.004)	(0.082)	(0.010)	(0.004)	(0.000) - $0.003^{***}$	(0.001)
Avrg. Bank Inflation Exposure $\times$ Low Pass-through Firm	$0.004 \\ (0.005)$	-0.039 (0.104)	-0.018 (0.016)	-0.009 (0.007)	(0.001)	$-0.004^{***}$ (0.001)
Avrg. Bank Inflation Exposure	0.019***	0.530***	0.073***	0.014**	0.002***	0.006***
	(0.004)	(0.096)	(0.017)	(0.006)	(0.000)	(0.002)
Low Pass-through Firm (dummy)	$0.043^{***}$ (0.011)	1.208*** (0.278)	-0.042 (0.028)	-0.022** (0.009)	$\begin{array}{c} 0.004^{***} \\ (0.001) \end{array}$	0.003 (0.002)
Observations	327,619	329,514	329,476	$329,\!549$	227,857	329,549
R-squared	0.73	0.68	0.72	0.75	0.62	0.79
Firm controls, in levels and interacted w/ Post 2021	Yes	Yes	Yes	Yes	Yes	Yes
Avrg. bank controls, in levels and interacted w/ Post 2021	Yes	Yes	Yes	Yes	Yes	Yes
FE firm	Yes	Yes	Yes	Yes	Yes	Yes
FE time	Yes	Yes	Yes	Yes	Yes	Yes

Dependent variables: ICR = EBITDA/Interest expense; Rating = higher is worse; Capex = capital expenditure/assets. Firm controls: log(assets), sales growth yoy, cash/assets.

# Conclusion

• Inflation impacted firms and industries differently.

 $\circ$  Banks with high exposure to inflation cut credit to low pass-through firms.

• Low pass-through firms became relatively financially weaker.

 $\odot$  Banks with lower capital cut lending more.

- Results are robust to controlling for monetary policy tightening.
- The reduction in credit had real effects.

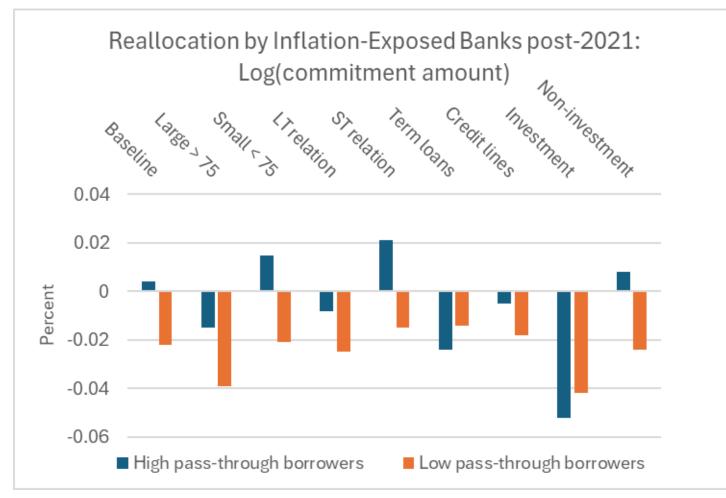
 Firms with low pass-through experienced lower profitability, interest coverage ratios, credit ratings, and increased utilization.

# Thank you!

# Appendix

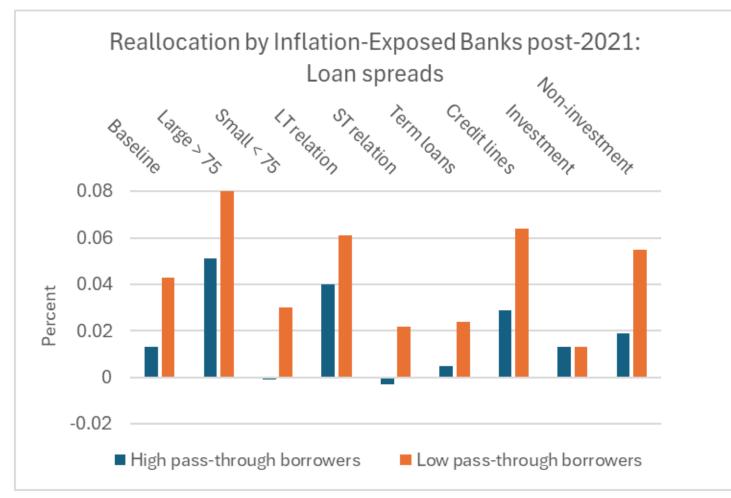
# Results: Firm and Loan Types (Loan Amounts)

- Exposed banks cut loans away to low pass-through borrowers:
  - Especially to smaller firms, with shorter-term relation with bank.
  - Especially for credit lines and non-investment loans.



# Results: Firm and Loan Types (Loan Spreads)

- Exposed banks increase loan spreads to low pass-through borrowers:
  - Especially to firms that are smaller, have shorter-term relation.
  - Especially for non-investment loans.



## Data sources (continued)

- Y-14Q H1 filters
  - 1. Drop borrowers with one single bank and multiple industries.
  - 2. Drop borrowers in financial industries (NAICS 52).
  - 3. Drop borrowers assigned to >3 industries in any given quarter (by one or more banks).
  - 4. For borrowers assigned to <=3 industries in any given quarter, keep the industry with the largest committed amount over the entire sample period.
  - 5. Keep firms present for at least 15 quarters.
  - 6. Keep firm-bank pairs present for at least 12 quarters.

## Sample characteristics

	mean	sd				
bank-firm level (like loan level)						
loan size (million)	36	143				
loan spread %	1.37	1.1				
prob. of default %	1.9	7.7				
investment grade (1/0)	0.43	0.49				
Bank level						
Bank inflation exposure %	0.074	1.15				
Tier 1 Capital %	13	2.08				
ROA %	1.05	1.04				
Uninsured Deposits/Total Deposits %	45	13				
Assets (billion)	758	928				
BLS price indexes						
PPI (Producer Price Index) %	5.71	12.9				
Input Price Index (IPI) %	6.8	11.5				

# Pre/post-2021 firm characteristics

• Low inflation pass-through firms' quality deteriorates during the post-2021 inflation period

	Pre-2021						
	Prob of default %	Past due (1/0)	Spread %	ROA (%)	Sales growth %		
Low-pass through firm	1.8	0.009	0.9	11	2.4		
High-pass through firm	2.4	0.009	1.4	11	2.5		
Difference (low -high)	-0.4***	0.0005	-0.5***	0	-0.1		
			Post-2021				
Low-pass through firm	2.5	0.01	1.3	10	2.8		
High-pass through firm	2.2	0.009	1.6	15	3.7		
Difference (low -high)	0.03**	0.002**	-0.3***	-5.00***	-1.1**		

Notes: Spread is % above base rate

### Results

Dependent variable:	(1) (2) log(Commitments)		(3) (4) gr(Commitments)		(5) (6) Loan Spreads	
Bank Inflation Exposure $\times$ Post 2021	$-0.011^{***}$ (0.002)	0.004 (0.003)	$-0.017^{***}$ (0.004)	0.003 (0.006)	$0.029^{***}$ (0.005)	$0.013^{**}$ (0.007)
Bank Inflation Exposure $\times$ Post 2021 $\times$ Low Pass-through Firm		-0.026*** (0.004)		-0.034*** (0.007)		0.030*** (0.009)
Uninsured Deposits Ratio	-0.205***	-0.204***	-0.307***	-0.306***	-0.480***	-0.481***
Uninsured Deposits Ratio	(0.038)	(0.038)	(0.067)	(0.067)	(0.064)	(0.063)
Uninsured Deposits Ratio $\times$ Post 2021	-0.061**	-0.064**	-0.074*	-0.079*	0.320***	0.322***
Chilibared Deposito fattio × 1050 2021	(0.026)	(0.026)	(0.045)	(0.045)	(0.042)	(0.042)
CET1 Ratio (4 lags)	0.004**	0.003**	0.005	0.004	-0.044***	-0.044***
	(0.002)	(0.002)	(0.003)	(0.003)	(0.004)	(0.004)
CET1 Ratio $\times$ Post 2021	-0.007***	-0.006***	-0.015***	-0.015***	0.054***	0.053***
	(0.001)	(0.001)	(0.002)	(0.002)	(0.003)	(0.003)
ROA (4 lags)	0.002	0.001	-0.003	-0.004	0.011*	0.011*
(	(0.003)	(0.003)	(0.005)	(0.005)	(0.006)	(0.006)
"ROA $\times$ Post 2021 "	0.004	0.005	0.016***	0.017***	-0.027***	-0.028***
	(0.004)	(0.004)	(0.006)	(0.006)	(0.007)	(0.007)
Log(Assets)	0.168***	0.168***	0.335***	0.334***	0.066***	0.065***
	(0.015)	(0.015)	(0.030)	(0.030)	(0.017)	(0.017)
$Log(Assets) \times Post 2021$	-0.005**	-0.005***	-0.004	-0.004	-0.033***	-0.033***
	(0.002)	(0.002)	(0.004)	(0.004)	(0.004)	(0.004)
Observations	327,093	327,093	327,098	327,098	248,906	248,906
R-squared	0.95	0.95	0.83	0.83	0.90	0.90
Bank controls ## Post 2021	Yes	Yes	Yes	Yes	Yes	Yes
FE bank	Yes	Yes	Yes	Yes	Yes	Yes
$FE bank \times firm$	Yes	Yes	Yes	Yes	Yes	Yes
FE firm $\times$ time	Yes	Yes	Yes	Yes	Yes	Yes

 One st dev increase in bank inflation exposure (1.15%) translates into 2.5% decrease in committed amounts post-2021 for low pass-through firms.