

# Asset Purchases and Heterogeneous Beliefs

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# Asset Purchases (APs) in Practice and in Theory

## an overview

- Finance: focus on financial markets
  - ample empirical evidence that APs lower yields, mostly narrow effects
  - theory: segmented markets (e.g. preferred habitat) and portfolio rebalancing

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- Downward-sloping aggregate asset demand  $\Leftarrow$  Heterogeneous asset demand schedules
- APs and dispersed information in the primary market for sovereign debt
  - heterogeneous demand schedules + info frictions (Cole, Neuhann, Ordoñez (2022, 2024))
  - beliefs respond to policy,  $\neq$  from structural heterogeneity
  - study effects on information contained in prices

# This Paper

- Minimal theory of APs in financial markets with dispersed information + position bounds
  - Info frictions + learning from prices → asset under/over priced vs fundamentals  
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- *Structural* heterogeneity very  $\neq \Rightarrow$  monotonic price effects,  $> 0$  central bank gains
- Optimality: consumption-saving problem where APs undo externality from info frictions

# Literature

- Irrelevant under complete info & frictionless markets
  - Wallace (81), Backus Kehoe (89)
- Central bank replaces constrained banking sector
  - Curdia Woodford (11), Gertler Karadi (11), Chen et al. (12), Cui Sterk (21)
- Segmented markets and/or limits to arbitrage
  - Vayanos Vila (21), Costain et al. (22), Gourinchas et al. (22), Fanelli Straub (21), Itskhoki Mukhin (22)
- Commitment device
  - Mussa (81), Jeanne Svensson (07), Corsetti Dedola (16), Bhattarai et al. (22)
- Information frictions (signalling or behavioural agents)
  - Mussa (81), Iovino Sergeyev (21)

⇒ Dispersed info absent in existing macro theories

# Outline

1. The **impact of APs** on prices/information/profits in financial mkts
  - **quantity target**
  - price target
2. **Optimal APs** in a stylised consumption-saving problem

# Public Sector

- Government

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- Central bank

- buys  $b_{cb} = \min\{b, \tilde{S}\}$  unconditionally, at prevailing market price  $Q$
- profits/losses in  $(\theta, \tilde{S} \geq b)$  state:  $b(\theta - Q)$

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- profits/losses in  $(\theta, \tilde{S} \geq b)$  state:  $b(\theta - Q)$   
otherwise,  $b_{cb} = \tilde{S} < b$ , market is “passive”, and we assume  $Q = \theta$

# Investors

- Measure one of investors
- Portfolio allocation problem

$$\max_{b_i \in [0, 1]} \mathbb{E}[b_i(\theta - Q) \mid \Omega_i]$$

- Agent  $i$ 's information set  $\Omega_i$ 
  1. Private signal:  $x_i = \theta + \sigma_x \xi_i$ , where  $\xi_i \sim N(0, 1)$  (define  $x_i \sim \mathcal{N}$ )
  2. Equilibrium bond price:  $Q$
  3. Asset purchases:  $b$

# Timing

1. Shocks  $(\theta, \tilde{S})$  realise, are not observed
2. Investors receive signals, submit *price-contingent* demand schedules
3. Walrasian auctioneer clears the market through equilibrium price  $Q$
4. Payoffs are realised

# Equilibrium

## Definition

Given an AP policy rule, a Perfect Bayesian Equilibrium consists of

- demand schedules  $b(\Omega_i)$ ,
- a price function  $Q(\theta, \tilde{S}, b_{cb})$ ,
- and posterior beliefs  $\mathbb{E}[\theta | \Omega_i]$

such that

- (i) the demand schedules solve investors' problem given their posterior beliefs;
- (ii) the price function  $Q(\theta, \tilde{S}, b_{cb})$  clears the bond market;
- (iii) posterior beliefs satisfy Bayes' law for all market clearing prices.

# Individual Strategies

- Agent  $i$ 's strategy

$$\mathbb{E}[\theta - Q \mid x_i \sim \mathcal{N}, Q, b] \begin{cases} > 0 \\ < 0 \\ = 0 \end{cases} \quad \begin{array}{ll} \text{then} & b_i = 1 \\ \text{then} & b_i = 0 \\ \text{then} & b_i \in [0, 1] \end{array}$$

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- Discussion:

- can extend to short-selling/leverage:  $b_i \in [-\underline{b}, \bar{b}]$
- position bounds necessary, not sufficient, for non-neutrality
- risk neutrality buys tractability, not essential

► neutrality



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- Bond market clearing

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$$\int_0^1 b_i di + \textcolor{brown}{b} = \tilde{S} \quad \rightarrow \quad \textcolor{blue}{P}(x_i \geq x_m) + \textcolor{brown}{b} = \tilde{S}$$
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- Marginal agent's private signal = function of exogenous shocks  $(\theta, \tilde{S})$

$$x_m = \textcolor{brown}{\theta} - \sigma_x \Phi^{-1}\left(\tilde{S} - \textcolor{brown}{b}\right) \quad (\text{define } x_m \sim \mathcal{M}_b)$$

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$$Q = \mathbb{E}[\theta \mid x_m \sim \mathcal{N}, Q, \mathbf{b}]$$

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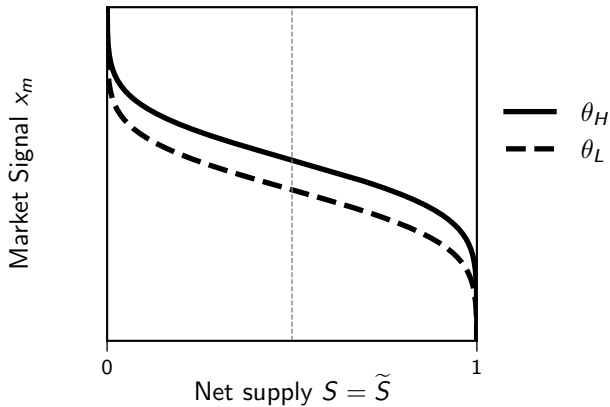
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- $x_m(Q, b)$  is also the *price signal*. In equilibrium:  $(\theta, \tilde{S}) \xleftrightarrow{(b)} x_m \xleftrightarrow{(b)} Q$

## Market Signal without APs ( $b = 0$ )

$$x_m = \theta - \sigma_x \Phi^{-1}(\tilde{S})$$

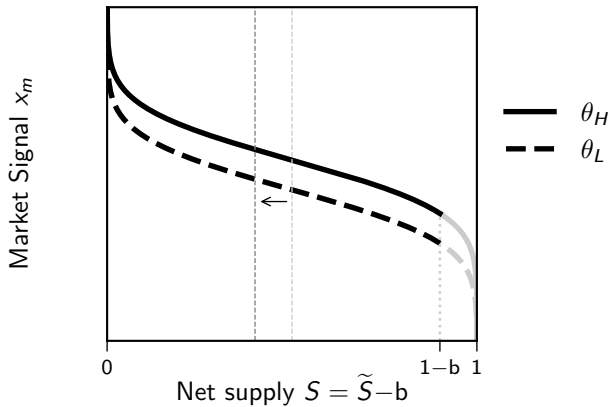




# Market Signal with APs ( $b > 0$ )

crowding out

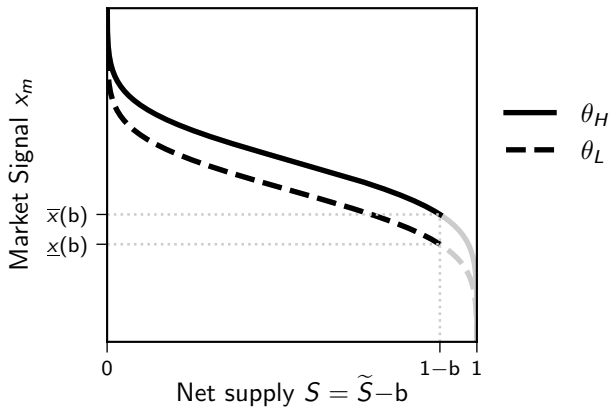
$$x_m = \theta - \sigma_x \Phi^{-1}(\tilde{S} - b)$$



# Market Signal with APs ( $b > 0$ )

information revelation

$$x_m = \theta - \sigma_x \Phi^{-1}(\tilde{S} - b)$$



## Posterior Beliefs and Equilibrium Price

- Probability of a high payoff

$$p(x_i, x_m) := P(\theta_H \mid x_i \sim \mathcal{N}, x_m \sim \mathcal{M}_b) =$$

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- Marginal investor  $m$ 's indifference condition  $\Leftrightarrow$  Equilibrium price

$$Q(x_m) = \mathbb{E}[\theta \mid x_m \sim \mathcal{N}, x_m \sim \mathcal{M}_b] = p(x_m) \theta_H + (1 - p(x_m)) \theta_L$$

where  $p(x_m) = p(x_i, x_m)|_{x_i=x_m}$

## “Bond Valuation” $\neq$ Equilibrium Price

- Condition only on public info:  $x_m \sim \mathcal{M}_b$

$$\hat{p}(x_m) := P(\theta_H | x_m \sim \mathcal{M}_b) = \begin{cases} \frac{q \phi\left(\frac{\theta_H - x_m}{\sigma_x}\right)}{\sum_j q_j \phi\left(\frac{\theta_j - x_m}{\sigma_x}\right)} & \text{if } x_m \in [\bar{x}(b), +\infty) \\ 0 & \text{if } x_m \in [\underline{x}(b), \bar{x}(b)) \end{cases}$$

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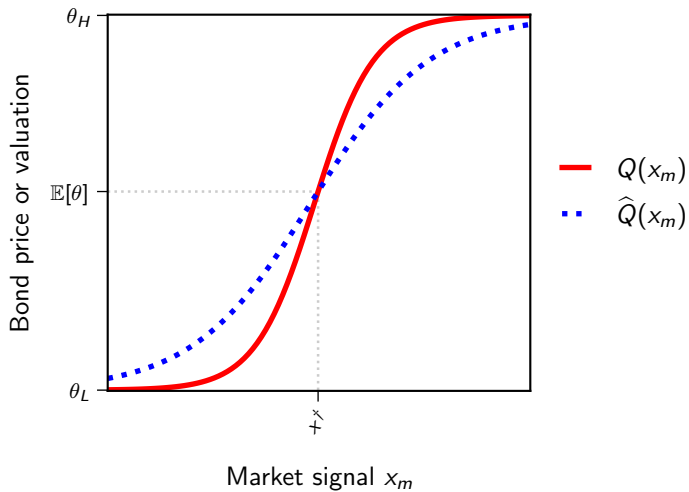
$$\hat{Q}(x_m) = \hat{p}(x_m) \theta_H + (1 - \hat{p}(x_m)) \theta_L$$

- satisfies the L.I.E., its average is independent of APs

$$\mathbb{E}[\hat{Q}] = \mathbb{E}[\mathbb{E}[\theta | x_m \sim \mathcal{M}_b]] = \mathbb{E}[\theta] \quad \forall b$$

# The Effect of APs

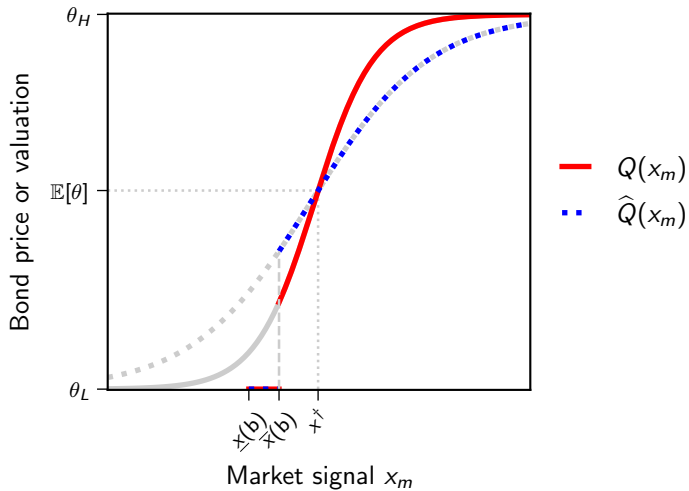
without APs ( $b = 0$ )





# The Effect of APs

with APs ( $b > 0$ )



## Average Prices and Returns

- The average bond valuation is independent of APs

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$$\begin{aligned} Q &= \mathbb{E}[Q(x_m)] \\ &= \mathbb{E}[\theta] + \int_{\bar{x}(b)} (Q(x_m) - \hat{Q}(x_m)) dF_{\mathcal{M}_b}(x_m) \end{aligned}$$

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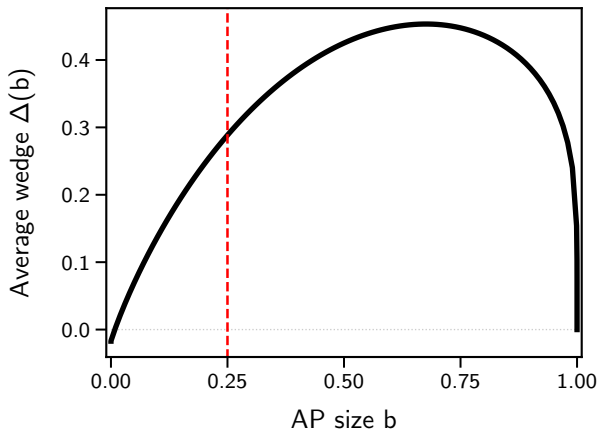
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- Average wedge  $\approx$  average bond premium

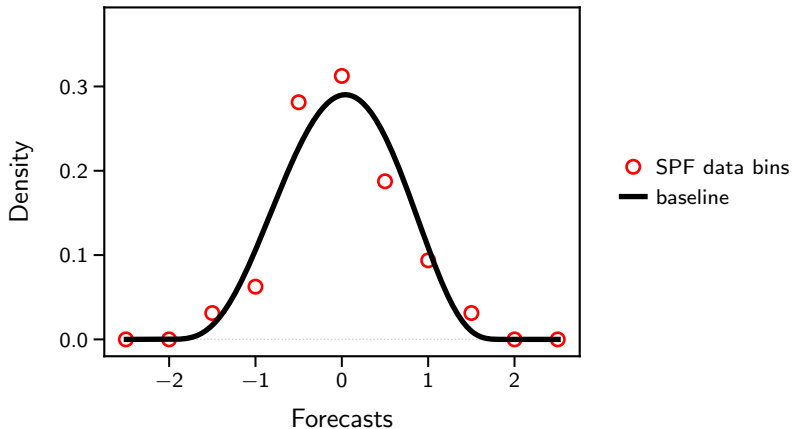
$$-\Delta(b) = \mathbb{E}[\theta] - \mathcal{Q}$$

## The Effect of APs on Average Prices



Dashed line = announced amount of US Treasury purchases on 18/03/2009, relative to outstanding marketable stock

## The Effect of APs on Average Prices



Parametrised to match the forecast dispersion of expected real returns on 10 year US Treasuries, from the SPF of Q1-2009

## APs & the Distribution of Profits

- Central bank profits

$$\mathbb{E}[\pi_{\text{cb}}] = \textcolor{red}{b} \left( \hat{Q} - Q \right)$$



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- Central bank profits

$$\mathbb{E}[\pi_{\text{cb}}] = b \left( \hat{\mathcal{Q}} - \mathcal{Q} \right)$$

- Investor profits

$$\mathbb{E}[\pi_{\text{inv}}] = \mathbb{E}[\tilde{\mathcal{S}} - b] \left( \hat{\mathcal{Q}} - \mathcal{Q} \right) + \text{Cov} \left[ \tilde{\mathcal{S}} - b, \left( \theta - Q(x_m) \right) \right]$$

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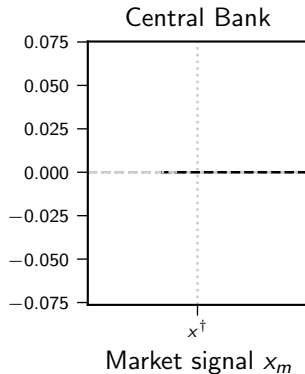
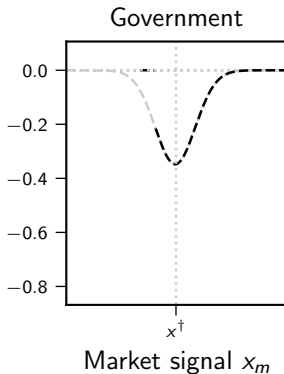
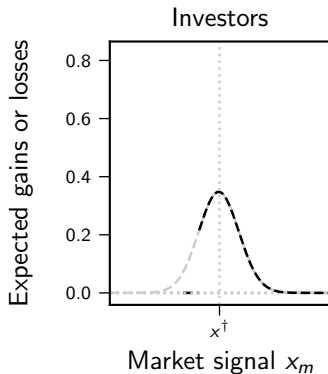
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- Government profits

$$\mathbb{E}[\pi_{\text{gov}}] = -\mathbb{E}[\pi_{\text{inv}}] - \mathbb{E}[\pi_{\text{cb}}]$$

# APs & the Distribution of Profits

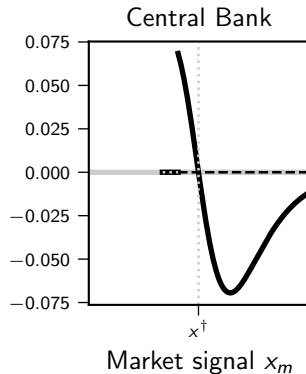
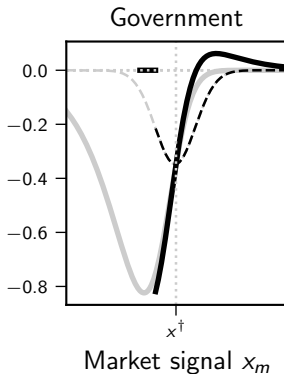
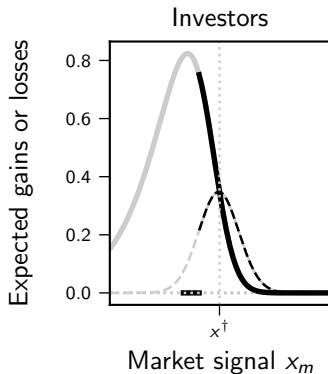
conditional



Note: grey lines = no APs; black lines = positive APs

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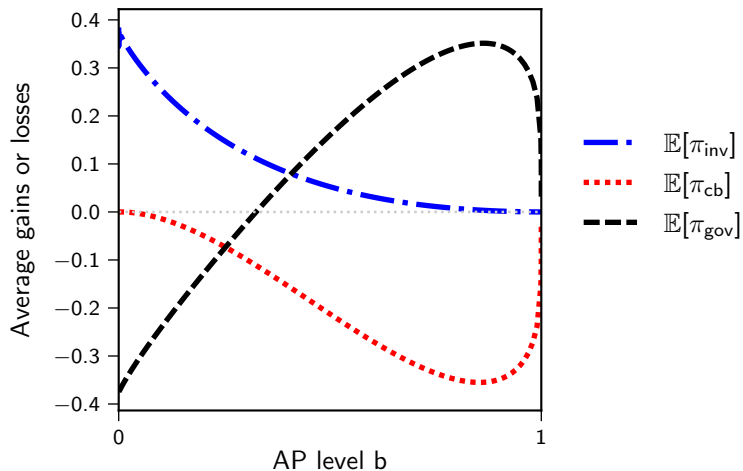
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# APs & the Distribution of Profits

unconditional



# Outline

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  - quantity target
  - **price target** ▶ profits
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## Price-targeting AP Policies

- CB *also* submits a limit order, to buy *up to*  $b$  at a price  $Q \leq Q_n$ 
  - simultaneous to investors
  - actual APs given by  $b_{cb} \in [0, b]$
  - price target  $Q_n \Leftrightarrow$  high-payoff probability target  $p_n$
- $(b_{cb}, b, Q_n)$  are perfectly observed by investors
- CB needs not observe  $(\theta, \tilde{S})$  to implement the policy

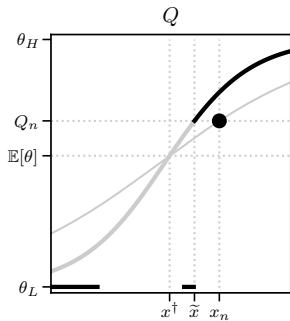
# Price-Targeting APs

- No-APs region ( $Q > Q_n$ )
  - CB does not intervene,  $b_{cb} = 0$
  - $Q = \mathbb{E}[\theta \mid x_m \sim \mathcal{N}, x_m \sim \mathcal{M}]$
- Targeted-price region ( $Q = Q_n$ )
  - CB intervenes and is unconstrained,  $b_{cb} = \tilde{S} - \Phi\left(\frac{\theta - x_n}{\sigma_x}\right) \in (0, b]$
  - price signal  $Q_n$  is uninformative
    - CB becomes the marginal agent,  $Q_n$  inelastic to supply shocks
    - $b_{cb} \sim U$ , independent from  $\theta$
    - $Q_n = \mathbb{E}[\theta \mid x_n \sim \mathcal{N}]$
- Residual region
  - $Q < Q_n$  even if  $b_{cb} = b$
  - fully revealing, we assume  $b_{cb} = 0$

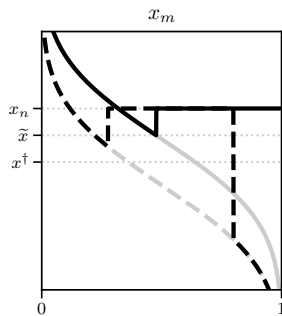


# Price-Targeting APs

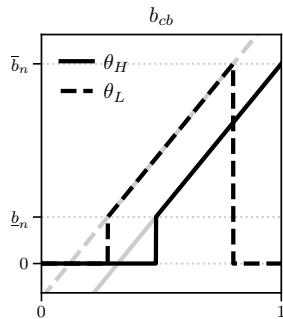
$$p_n > q$$



Market signal  $x_m$

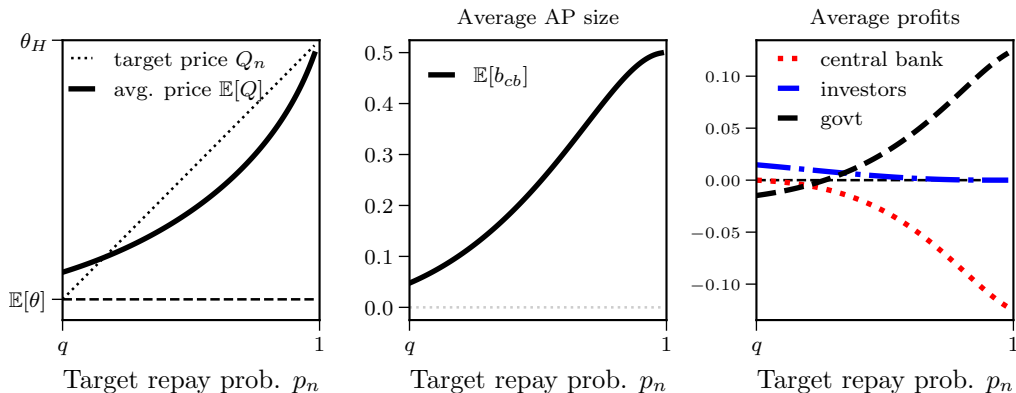


Gross supply  $\tilde{S}$



Gross supply  $\tilde{S}$

# Price-Targeting APs



CB average profits:  $\mathbb{E}[\pi_{cb}] = P(Q = Q_n) \mathbb{E}[b_{cb}] (\mathbb{E}[\theta] - Q_n)$

► welfare

► takeaways

# Outline

1. The **impact of APs** on prices/information/profits in financial mkts
  - quantity target
  - price target
2. **Optimal APs** in a stylised consumption-saving problem

# Macro Model in a Nutshell

- Two periods, no production, households + investors + government + central bank
- Households consume or deposit with investors at rate  $\mathcal{R}$ 
  - deposit contracts signed before shocks are realised
  - investors perfectly compete for funds

$$\mathcal{R} = 1 + \frac{1}{s} \mathbb{E}[\pi_{\text{inv}}]$$

- investors then learn and allocate funds into bonds or storage

- Social optimum: net rate of return on households' savings = 0

⇒ Welfare is increasing in the central bank quantity- or price-target insofar as

$$\mathcal{R} > 1 \quad \Leftrightarrow \quad \mathbb{E}[\pi_{\text{inv}}] > 0$$

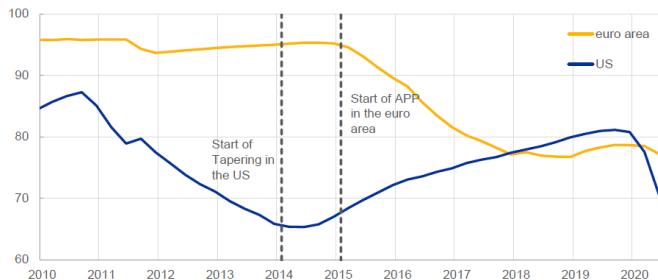
# Takeaways

- A theory of APs with
  - dispersed info & learning from prices
  - limits to arbitrage
- Illustrate effects of (quantity/price-targeting) APs on
  - prices, and information contained therein
  - redistribution between govt, central bank and investors
- Optimality in a stylised consumption-saving model with financial intermediaries
  - limits to arbitrage create inefficiency in savings choice
  - APs reduce inefficiency via effects on learning-from-prices externality

# Appendix

Largest part of sovereign debt held outside of central banks,  
supporting price discovery

Developments in the bond free float (percent)



Sources: SHS, ECB, ECB Calculations.

Asset Purchases,  
Information,  
and Asset Prices

US Treasury bonds

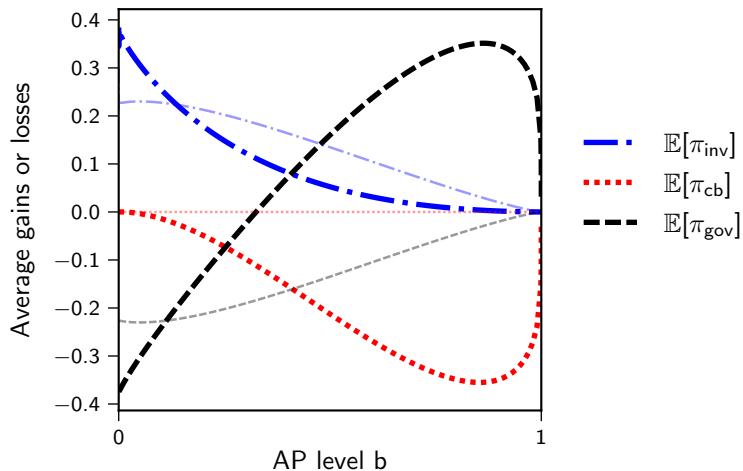
+ Add to myFT

## Investors struggle to hear signals from bond markets

Huge scale of Fed buying obscures once-reliable signs on the path of inflation

# APs & the Distribution of Profits

unconditional





# A Consumption-Saving Model with Intermediaries

## Households

- In the first period, household  $j$  solves:

$$\begin{aligned} & \max_{c_{j,0}, c_{j,1}, \{s_{j,i}\}_{i \in [0,1]}} u(c_{j,0}) + u(c_{j,1}) \\ \text{s.t. } & c_{j,0} = y - \int_0^1 s_{j,i} \, di \quad \text{and} \quad c_{j,1} = \int_0^1 \mathcal{R}_i s_{j,i} \, di + D - \tau \end{aligned}$$

- Deposit contracts are signed before any shock realize:  $s_{j,i} = s$  and  $\mathcal{R}_i = \mathcal{R}$ .

## Investors and market clearing

- Investors maximize expected dividends:

$$\max_{b_i \in [0,1]} \mathbb{E}[b_i(\theta - Q) - s_i(\mathcal{R} - 1) \mid \Omega_i]$$

- *Ex ante* zero-profit condition gives

$$\mathcal{R} = 1 + \frac{1}{s} \mathbb{E}[\pi_{\text{inv}}]$$

# Government and Central Bank

- Government must consume a total of  $\mathbf{G}$  in two periods:

$$g_0 = \tilde{S}Q \quad \text{and} \quad \mathbf{G} - g_0 = \tau - \tilde{S}\theta - \tau_{cb}$$

- Central Bank:

$$a_{cb} = Qb_{cb} + k_{cb} \quad \text{and} \quad \theta b_{cb} + k_{cb} + \tau_{cb} = a_{cb}$$

- PVBCs:

$$\text{Govt: } \tau = \tau_{cb} + \mathbf{G} + \underbrace{\tilde{S}(\theta - Q)}_{\pi_{gov}} \quad \text{and} \quad \text{CB: } -\tau_{cb} = \underbrace{b_{cb}(\theta - Q)}_{\pi_{cb}}$$

- Consolidated public sector PVBC:  $\tau - \mathbf{G} = (\tilde{S} - b_{cb})(\theta - Q)$ 
  - when  $Q = \theta$  the budget is balanced, debt only due to time mismatch

# Equilibrium and Efficiency

- Resource constraints

$$c_0 = y - s \quad \text{and} \quad c_1 = s - G$$

- Households' Euler equation (after using market clearing and budget identities)

$$u'(c_0) = \mathcal{R}u'(c_1)$$

- Planner problem's Euler equation

$$u'(c_0) = u'(c_1)$$

## Proposition

*Welfare is increasing in the central bank quantity-target  $b_{cb}$  or price-target  $Q_n$  insofar as*

$$\mathcal{R} > 1 \quad \Leftrightarrow \quad \mathbb{E}[\pi_{inv}] > 0.$$

# Interpretation, Beliefs Distribution

## Average wedge interpretation

- Generic bond pricing model with  $SDF = Z$ :  $Q(x_m) = \mathbb{E}[Z\theta | x_m]$
- Risk-free rate:  $1 + r = 1/\mathbb{E}[Z | x_m]$
- Bond pricing equation:  $\text{Cov}(Z, \theta | x_m) = \mathbb{E}[\theta | x_m] - Q(x_m)$
- Average wedge in our model:  $-\Delta(b) = \mathbb{E}[\theta] - Q$   
 $\Rightarrow$  Natural counterpart of the (average) equilibrium bond premium

◀ average wedge

## Individual expectation of the learning wedge

$$\mathbb{E}[\theta - Q(x_m) | x_i] = \int_{-\infty}^{+\infty} [\theta - Q(x_m)] f_{\mathcal{M} | \mathcal{N}}(x_m | x_i) dx_i$$

- $\Rightarrow$  Counterpart of the individual bond premium expectation:  $\mathbb{E}[\text{Cov}(Z, \theta | x_m) | x_i]$

◀ SPF

# Neutrality

- Investor  $i$ 's problem: 
$$\max_{c_i, b_i} \mathbb{E}[u(c_i)|\Omega_i] \quad \text{s.t.} \quad c_i = b_i(\theta - Q) + y - \tau$$
- Asset market clearing: 
$$\int b_i di + b_{cb} = S$$
- Budget of consolidated public sector: 
$$\tau = (\tilde{S} - b_{cb})(\theta - Q)$$

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⇒ Rewrite budget constraint:

$$c_i = (b_i + b_{cb} - \tilde{S})(\theta - Q) + y$$

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⇒ Rewrite budget constraint:

$$c_i = (b_i + b_{cb} - \tilde{S})(\theta - Q) + y$$

(a) **Limits to arbitrage** ( $b_i \in [\underline{b}, \overline{b}]$ ) + No info frictions ( $\Omega_i = \Omega$ )

– RA market clearing,  $c_i = c$ , all agents on EE →  $\mathbb{E}[u'(c)(\theta - Q) | \Omega] = 0$

(b) No limits to arbitrage + **Info frictions**

– Each  $i$  on own EE, interior solution for each  $i$  →  $\mathbb{E}[u'(c_i)(\theta - Q) | \Omega_i] = 0$

⇒ **Homogeneous crowding out, APs irrelevant**

◀ ind. strats

◀ welfare

◀ price-targeting