3RD BANCA D'ITALIA WORKSHOP ON MICROSIMULATION MODELLING ADVANCING MICROSIMULATION MODELLING: METHODS, APPLICATIONS, AND INNOVATIONS Rome, Banca d'Italia, July 4th 2025

#### Lost Jobs, New Jobs and Optimal Tax-Transfers Reforms

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## **Motivation**

### • **New scenarios** induced by automation and globalisation:

- lost jobs, new jobs, polarisation
- increased **complexity** and uncertainty
- Stress on welfare policies

### Directions for Tax–Transfer reforms:

- More sophisticated **means-tested** and more selective **categorical** policies?
- Alternative view: simple, unconditional, universal policies (e.g. UBI, NIT, FT)

## Purpose

Identify a simple and universal "optimal" tax-transfer rule, with "optimal"
 = Social Welfare maximising within a flexible class of tax-transfer rules

• Can a simple and universal tax-transfer rule

 outperform (Social Welfare wise) the complex and categorical current rules?

• more efficiently cope with new labour market scenarios?

# Our approach

- Computational Optimal Taxation approach
- Combination of
  - behavioural microsimulation

and

numerical optimisation

## Our approach

- A microeconometric model simulates households' choices and households' welfare given
  - alternative tax-transfer rules and
  - alternative labour market scenarios
- Money-metric utilities of household choices are computed
- Households' utilities are aggregated into a Social Welfare function
- An optimization routine searches Tax-Transfer rules and wage rates distributions until Social Welfare is maximised under constraints:
  - Fiscal neutrality
  - Labour market equilibrium (Colombino 2013)

# RURO = Random Utility Random Opportunities

- The RURO model (Aaberge & Colombino 2018) can be interpreted as
- a generalization of a standard labour supply model
- and more specifically of a Conditional Logit model...

#### Traditional model

All the alternatives are equally available



#### **RURO model**

Different availability of jobs for different individuals. It permits to represent different labour demand scenarios. A generalization of Conditional Logit



### **Conditional Logit Model**

 $U_{j} = V_{j} + \varepsilon = \text{ utility of a job of type j}$  $\text{Prob}(U_{k} = \max_{j}(U_{1}, \dots, U_{j}, \dots, U_{M}) = \frac{\exp\{V_{k}\}}{\sum_{j=1,\dots,M} \exp\{V_{j}\}}$ 

$$U_{j} = V_{j} + \varepsilon = \text{ utility of a job of type j}$$
  

$$g_{j} = \text{ p.d.f. (or relative density) of jobs of type j}$$
  

$$\text{Prob}(U_{k} = \max_{j}(U_{1}, ..., U_{j}, ..., U_{M}) = \frac{\exp\{V_{k}\}g_{k}}{\sum_{j=1,...,M} \exp\{V_{j}\}g_{j}}$$

The terms  $g_1, ..., g_M$  make it possible to

- represent alternative labour market scenarios
- account for market equilibrium (Colombno 2013)

Each individual can choose among 7 types of activities ("jobs"):

- Non-market activities ("leisure")
- Part-time wage employment
- Full-time wage employment
- Over-time wage employment
- Part-time self-employment
- Full-time self-employment
- Over-time self-employment

- We estimate **12 separate models**:
  - 3 types of households
  - Couples
  - Female singles
  - Male singles

#### 4 countries

- France
- Germany
- Italy
- Luxembourg
- Head-of-household aged 18 55
- Data used for estimation and simulation are built from EUROMOD datasets (EU-Silc2015)

### The class of candidate optimal Tax-Transfer rules

We look for an optimal TTR within a **polynomial class**:

$$C_{i} = \tau_{0}\sqrt{H_{i}} + \tau_{1}X_{i} + \tau_{2}X_{i}^{2} + \tau_{3}X_{i}^{3} + \tau_{4}X_{i}^{4}$$

- *C* = total household net disposable annual income
- X = total household taxable annual income
- *H* = household size
- $\tau_0$  = transfer

The polynomial rule completely replaces the current one

The class of candidate optimal Tax-Transfer rules

$$C_{i} = \tau_{0}\sqrt{H_{i}} + \tau_{1}X_{i} + \tau_{2}X_{i}^{2} + \tau_{3}X_{i}^{3} + \tau_{4}X_{i}^{4}$$

- If  $\tau_o > 0$ : UBI or, equivalently, NIT
- If  $\tau_2 = \tau_3 = \tau_4 = 0$ , then we have a UBI (or NIT) + FT rule

$$C_i = \tau_0 \sqrt{H_i} + \tau_1 X_i$$

• with MTR = 1-  $\tau_1$ 

### Scenarios

#### We consider three alternative labour demand scenarios:

Status quo (the observed one)

 Jobless: -20% available market jobs for medium-skill individuals, for any level of the wage rate (i.e. a horizontal shift of the demand curve)

 Polarised: -20% available market jobs for medium-skill individuals, + 10% available market jobs for high-skill and for low-skill individuals, for any level of the wage rate (i.e. a horizontal shift of the demand curve)

✤ High-skill: above the 75° % tile of the wage distribution

**Cow-skill**: below the 25° %tile of the wage distribution

**Medium-skill**: between the 25° and the 75° %tiles of the wage distribution.

### Available jobs

The number of available jobs - of a given type - for individuals of a given skill level, is determined by a constant-elasticity demand "curve":

$$J = A\omega^{-\eta}$$

### Social Welfare

We adopt the following Social Welfare index (Kolm 1976):

$$W = \overline{y} - \frac{1}{k} \ln \left[ \sum_{i} \frac{\exp\left\{-k\left(y_{i} - \overline{y}\right)\right\}}{N} \right] \rightarrow \begin{cases} \overline{y} \text{ as } k \text{ approaches } 0\\ \min_{i}\left(y_{i}\right) \text{ as } k \text{ goes to } \infty \end{cases}$$

 $y_i$  = household *i*'s money-metric utility (King 1983)

N = number of households

k = index of social aversion to inequality (= 0.075 in this paper)

#### Identifying optimal Tax-Transfer Rules $\tau^*$ and equilibrium wages $\omega^*$ for a given scenario



## Results

- Optimal polynomial TTRs are superior (more efficient, although slightly disequalizing) to the current ones
- Optimal TTRs include a UBI (or, equvalently, a NIT)
- Optimal marginal tax rates are **flatter** than the current ones in France, Germany and Italy, close to flat at least up to 100000 euros:

$$C_i = \tau_0 \sqrt{H_i} + \tau_1 X_i$$

- Exception: Luxembourg, where optimal TTR is very close to the current (not flat) one
- Higher aversion to inequality (Kolm's k) leads to the same shape with higher UBI and FT (Colombino & Islam (2022)

# The parameters of the optimal Tax-Transfer rule

- The next slide shows, for each country, the parameters of the optimal polynomial Tax-Transfer rule under the Status quo scenario.
- It also shows analogous parameters (in italics) that represent a polynomial approximation to the current Tax-Transfer rule.

### Optimal TTR vs. (approx.) Current TTR under Status quo scenario

|                | France                 |             | Germany                |             | Italy                  |             | Luxembourg             |             |
|----------------|------------------------|-------------|------------------------|-------------|------------------------|-------------|------------------------|-------------|
|                | Approx.<br>Current TTR | Optimal TTR |
| τ <sub>0</sub> | 603                    | 466         | 607                    | 728         | 217                    | 370         | 1470                   | 1495        |
| τ <sub>1</sub> | 0.52                   | 0.92        | 0.67                   | 0.72        | 0.75                   | 0.77        | 0.32                   | 0.38        |
| τ <sub>2</sub> | 3.01                   | 0.03        | -0.36                  | 0.05        | -1.98                  | 0.02        | 4.12                   | 4.13        |
| τ <sub>3</sub> | -1.51                  | 0.01        | 0.03                   | -0.06       | 0.69                   | 0.02        | -1.87                  | -1.86       |
| τ <sub>4</sub> | 0.20                   | 0.05        | -0.00                  | 0.01        | -0.07                  | 0.03        | 0.25                   | <b>0.26</b> |

### Total Marginal Tax Rate (including social security contributions)



21

#### Total Average Tax Rate (including social security contributions)



Italy

#### **Status quo scenario:** *Optimal* Polynomial *TTR vs. Current TTR: Changes in Welfare, Efficiency and Equality (monthly euro-equivalent per household)*



■ Welfare ■ Efficiency ■ Equality

### Social welfare across the scenarios (Monthly euro-equivalent)



### Households disposable income (monthly) Status quo scenario: Optimal TTR vs. Current TTR



Current TTR Optimal TTR

#### Household income across the scenarios



----Current TTR ----Polynomial Optimal TTR

### **Poverty Gap % Status quo scenario:** *Optimal TTR vs. Current TTR*



■ Current TTR ■ Optimal TTR

#### Poverty Gap% across the scenarios



----Current TTR ----Polynomial Optimal TTR



- A simple (5 parameters) and universal Tax-Transfer rule can:
  - Outperfom the **complex** (dozens or hundreds of parameters) current TTRs
  - Help coping with the new scenarios
- The optimal recipe is close to UBI (or NIT) + (almost) FT (in FR, DE and IT)

## What's behind the optimal «recipe»

- Efficiency: Larger "cake" (gross income) and lower average tax rate
  - The universal TTR rule guarantees a larger taxable income
  - Equilibrium leads to a greater employment share of high-skill (high wage rate) workers
  - Flat optimal TTR helps labour supply
  - Lower average tax rate sufficient to satisfy the public budget constraint
- Efficiency & Equality: The UBI or NIT transfers bring more income gains to the lowest income deciles, where the marginal utility of income is higher.
- Literature supporting similar conclusions:
  - Micro: Islam & Colombino (2018), Magnani & Piccoli (2020), Colombino & Islam (2022)
  - Macro: Ferriere et al (2023), Guner et al (2021), Lopez-Daneri (2016)

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Thank You!