# The Bullwhip: time to build and sectoral fluctuations Discussion

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# Summary

#### Question

What is the impact of demand shocks on output and volatility of upstream sectors?

#### Method

- Develop a model of production networks with demand shocks and heterogeneous time to build technology.
- Evaluate the bullwhip effect on long time series of US production.

### Results

- Characterize the impact of (i) demand shocks, (ii) network structure of production, (iii) time-to-build heterogeneity on equilibrium output of all sectors.
- Bullwhip effects are sizable for the US economy.

#### Excellent paper!

# Key results

#### Result 1: Equilibrium sector output $p_{it}y_{it} \equiv \gamma_{it}$ is given by

$$\gamma_{t} = \theta_{t} + \sum_{s=1}^{\infty} \beta^{s} \sum_{\substack{\phi \in \Phi_{t} \\ \phi_{j} \in \phi}} \prod_{\substack{\phi_{j} \in \phi \\ \text{delay+network}}} \Omega_{\phi j} \underbrace{\mathbb{E}\left[\theta_{t+s}\right]}_{\text{future demand}} \text{ with } \Omega_{d} \equiv \left[\omega_{ij} \mathbf{1}_{d_{ij}=d}\right]'$$

I.e.: demand shocks  $\theta_t$  affect sector output directly; future demand  $\theta_{t+s}$  indirectly through all sectors j to which i supplies  $(\Omega_d)$ .

Result 2: If demand follows an  $AR(\infty)$  process with AR coefficients  $\delta_s$ , transitory demand shocks affect output as:

$$\frac{\partial \gamma_t}{\partial e_t} = I + \sum_{s=1}^{\infty} \beta^s \left( \sum_{\phi \in \Phi_t} \prod_{\phi_j \in \phi} \delta_{\phi_j} \Omega_{\phi_j} \right)$$

# Key results

**Result 3:** Further parameterize the  $AR(\infty)$  process as AR(2) with  $\rho > 0.5$ 



- Output has transitory component (monotonic decay), and persistent component (hump shaped).
- Impact of a shock to j on output of upstream i can be written as a bilateral upstreamness measure (c.f Alfaro et al., 2019), accounting for time to build.

Result 4: Not only mean output increases, also the variance (the true bullwhip)

# Empirics

- Fact 1: Upstream sectors are more volatile than downstream sectors.
- Fact 2: Demand shocks are indeed hump shaped.
- Fact 3: Persistent demand shocks account for large share of sectoral fluctuations.



#### Automobiles and Light Duty Motor Vehicles

# Some thoughts

#### Question 1: Can you characterize input substitutability?

- Network structure is surely not fixed over the long time period 1972-2023.
- Say input shares adjust in response to shocks, does this dampen or amplify the bullwhip effect?

#### Question 2: Are there potential induced effects?

- ▶ Positive demand increases output  $\theta_{it} = p_{it}c_{it}$  and value added  $\alpha_i p_{it}y_{it}$ .
- ▶ This additional value added (labor income) will be consumed again.
- ► Cf. Type I vs Type II multipliers in the older IO literature (induced effect).
- > This is not just a scalar, but a heterogeneous feedback loop into the model.

#### Question 3: Are sector upstreamness/distance and $d_{ij}$ correlated?

- Both are exogenous and time invariant, but are they correlated?
- Is it because sectors are upstream or because they take longer to build that they are more volatile?

# Some thoughts

# Question 4: Is it sector-specific demand shocks, common, or convoluted shocks?



▶ Say there is 1 macro shock -> what happens?

## Minor remarks

- Fig 1 & 5: do not control for other supply shocks, or demand shocks to other sectors.
- Perform analysis on period 1972-2019 (avoid unexpected supply chain bottlenecks of Covid).
- Weird important upstream sectors to car/trailers including "AV equipment" and "electrical household appliances"?
- Figure 7 is inconclusive:
  - no significant difference between IRFs, non-monotonic implications between groups 1-4.
  - Is it too noisy? Too little data? Other mechanisms at play?