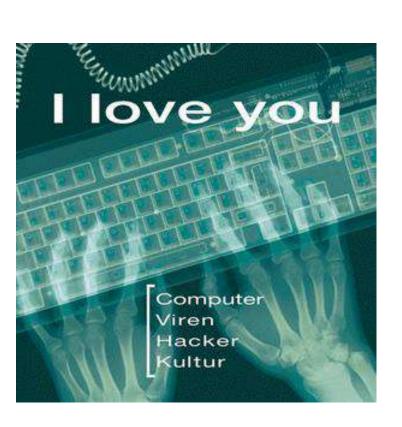
Nifty business for museums

When art and technology meet: the visitors' experience

My digital credentials

- Gordon Pask, John Fraser, Umberto Maturana, Stafford Beer, Seymour Papert
- worldwide web (www) born 1991
- first wireless museum in Europe (2000)
- first exhibition on computer viruses (2002)
- first exhibition on file-sharing (2003)
- Facebook born 2004









The argument

- the use of new media opens up a wide variety of new possibilities in the museum
- however, the use of new media should not obscure the only real added-value the museum still provides - the experience of the real object
- adding experiences that 'displace' the user tend to render museum setting irrelevant
- experiences that encourage the user to engage with the real object enhance the museum setting
- taking advantage of its strengths, some of the most effective settings for new media are outside the museum setting itself

From reality to representation

Digital technology is based on translating perceived continuous experiences into digital samples

All digital technology reduces analog input into discrete parcels or bits that can be represented by codes

The higher the sampling rate or the greater the number of pixels, the closer the result will approximate the analog original

Cultural production is now created digitally, blurring the boundary between the 'real' and its representation

Digital in the museum

Since the early 1990s, digital information and digital technology has been considered by museums in different ways:

- 1. As an object for collection
- 2. As a means of conservation
- 3. As a means of improving management
- 4. As a means of reaching the public
- 5. As a means of generating revenue

1. Digital as object of collection

1992 ICOM

1997 Whitney/SF MoMA

1999 - 2003 mak.frankfurt



2. Digital as means of conservation

Digitalisation has become standard for libraries, archives, conservation projects and museum collections



3. Digital as means of management

Nearly all management processes are conducted using digital communication: e-mail; Skype; Zoom



4. Digital as means of public engagement

Digital technology can be used in the museum in different ways:

- 1. Wayfinding and orientation
- 2. Information and websites
- 3. Exploration
- 4 Exhibition



The use of screen based digital technology can undermine the experience of authenticity in the museum

5. Digital as revenue generation

Digital technology can facilitate and enhance revenue generation:

- 1. Ticketing
- 2. Online sales
- 3. Subscriptions
- 4. Digital products (incl. NFTs)













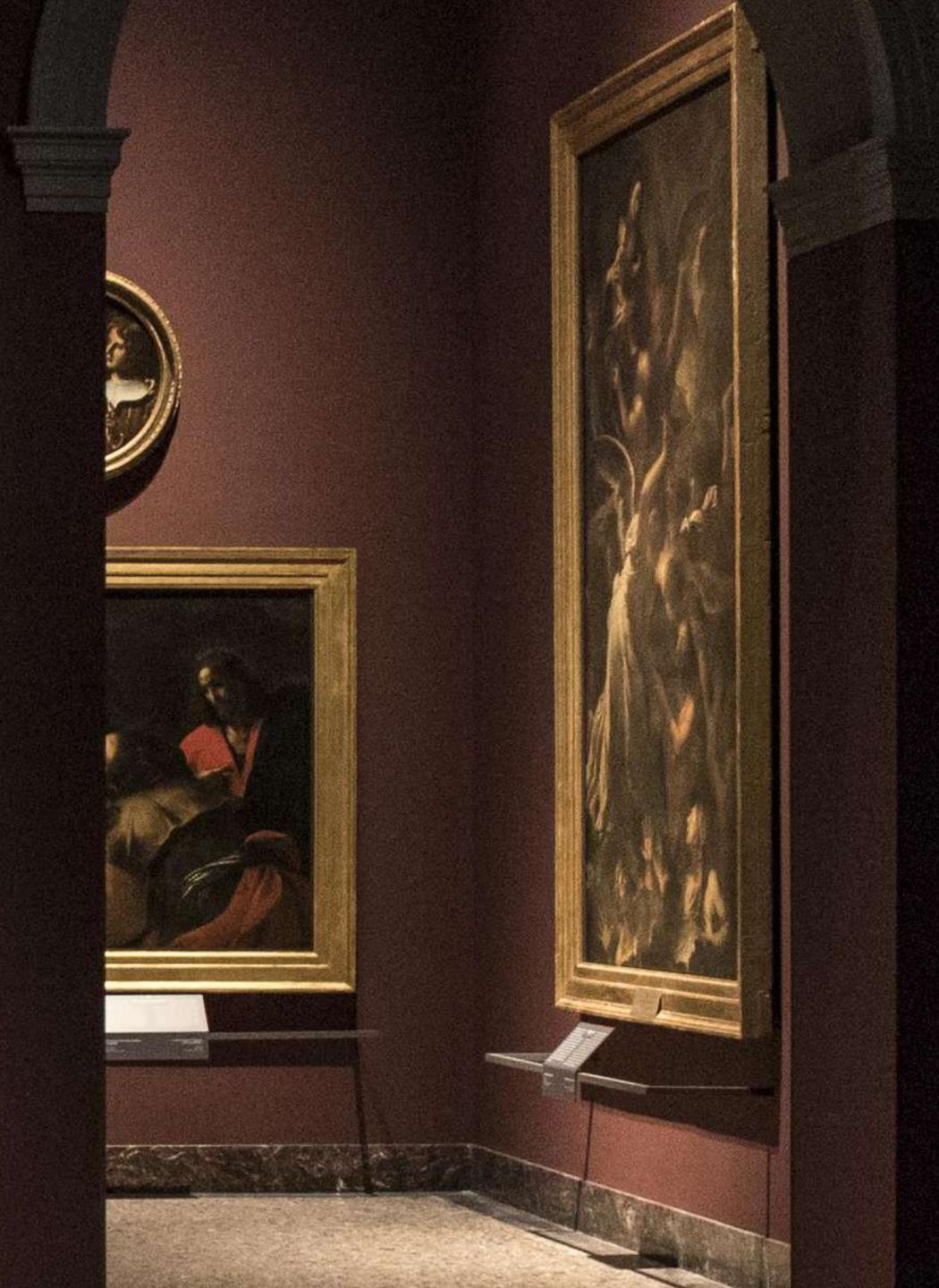




BINACOTECA BRERA

LABELS WITH CURATORS











TACTILE LABELS





Brera A OCCHI APERTI

TEXTILE LABELS

Carlo Crivelli

Venezia 1430 circa-Marche 1494/1495

realismo tra le re, Venanzio. La vo, le chiavi e il ielli, i coltelli che re, la ricchezza di e l'abilità nella ri-, dal vetro del vaso ietro o ai frutti che vogliono fare delle

These panels are all that remain of a sumptuous triptych from the city of Camerino in the Marche, a realistic depiction of which may be seen in the hands of its patron saint Venantius. The presence of objects in relief such as St. Peter's keys and crosier, the jewels and the knives that wounded St. Peter Martyr, or the rich gold worked in different ways and the skilfully rendered texture of materials such as the glass vase, the veil of St. Peter's robe or the fruit adorning the base, are all designed to breathe greater life into the images.

MADONNA AND CHILD WITH SAINTS
(SAN DOMENICO TRIPTYCH)

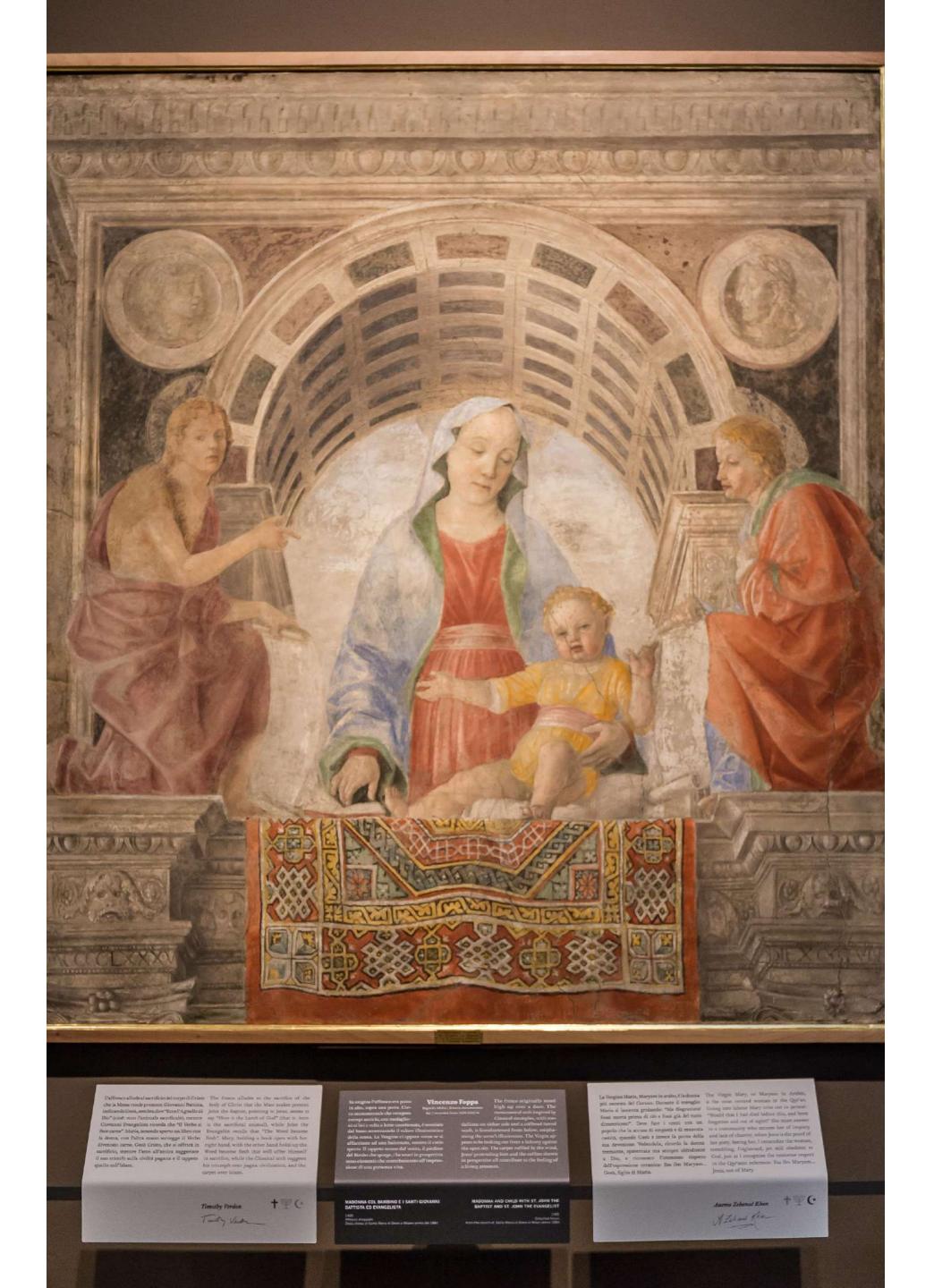




LABELS BYWRITERS

Teju Cole is a Nigerian-American writer, photographer and art historian. He is the author of a short story Every Day Is for the Thief, a novel Open City, a collection of essays Known and Strange Things, and a book of photographs Shadow Point. Critics have praised his work for 'breaking new ground in African literature'.





LABELS THREE FAITHS

Members of the three Abrahamic religions have written captions for some of Brera's Christian-themed masterpieces. Thus authors such as **Timothy Verdon**, Rabbis **Chava Koster** and **Lawrence Weschler** and the Canadian Muslim **Ausma Zehanat Khan** have described works by artists such as Carpaccio, Zenale, Palma the Elder and Vincenzo Foppa.

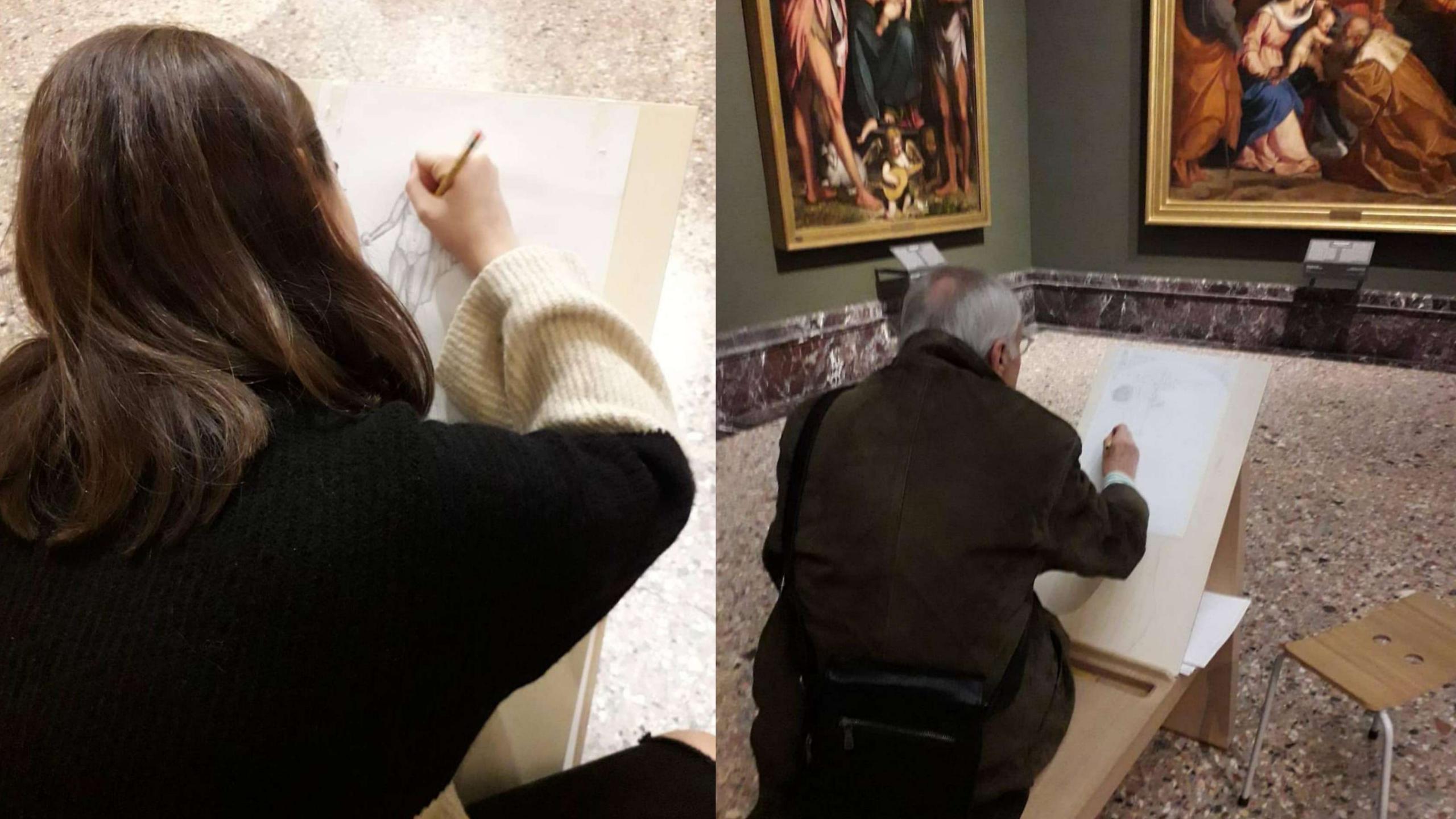


LABELS ASIAN CONTEMPORARY ARTISTS

Since 2020, contemporary art curator Maurizio Bortolotti has been involved in the search for three contemporary Asian artists to write captions for paintings in the Brera collection. His selection included **Chan Kok Hooi** from Penang (Malaysia), where he currently lives and works, **Bose Krishnamachari** from Mumbai (India) and **Yang Fudong**, who lives and works in Shanghai.











2020 - *l'annus mirabilis* of COVID-19

A time of intense creativity

Acquisition of new skills; new employees

Finally proved the failure of the equation numbers = quality

Online innovations: Notes for a cultural resistance; Once upon a time in the library; Brera On Air; Brera Plus+

Creation of a new children's research centre and new teaching space in the library



Pricing = mission



- The economic strategy should reflect the mission
- The economic offer can express the mission to put the museum in the heart of its city
- Since 1974, the mission of the Ministry was merely protection
- Since 2014, autonomous museums have focused only on collection enhancement; dialogues instead of exhibitions
- Post-COVID, relying on mass tourism is no longer sustainable
- Visitor numbers have never been a measure of either quality or success

A need to change the paradigm

From visitor >>>>> to user

Brera AOCCHI APERTI

- The visitor exists thanks to a visit to the physical museum
- The user benefits from the museum and its offer of valorisation
- The digital visit experience is complementary to the physical one.
- The digital visit experience also offers the opportunity to deepen some aspects that are not seen with the physical experience.
- Nothing could replace the experience of the original work of art
- The two experiences are balanced, and together they make the total museum offer



From ticket >>>>> to card





- The entrance ticket, in fact, is only "physical access" to the museum.
- The card allows access to the museum and also to the online content 'Brera+'.
- The card will be valid for a limited period (subscription)
- The Friends card already allows free entry and access to Brera+ and is valid for one year.

What is Brera Plus?



Brera Plus is the content that Brera offers to enhance its online collections: **a "plus" over the physical experience**

- Innovative dialogues and exhibitions that combine video and online exploration
- Concerts, masterclasses and streaming shows; Third Thursdays
- Guided tours and online meetings with specialists, actors and writers
- Access to the deposits and the online restoration workshop
- Brera at night in streaming
- Stakeholders' Meeting



From 15 September 2020 - visitors are members!

- Reservation always obligatory, but at no cost
- For the trial period, it will be possible to book a visit and/or receive the card to access Brera+ and book at another time
- For the period of experimentation, the card is free of charge
- You can become a member of the Friends of Brera and receive access to Brera+ for one year.



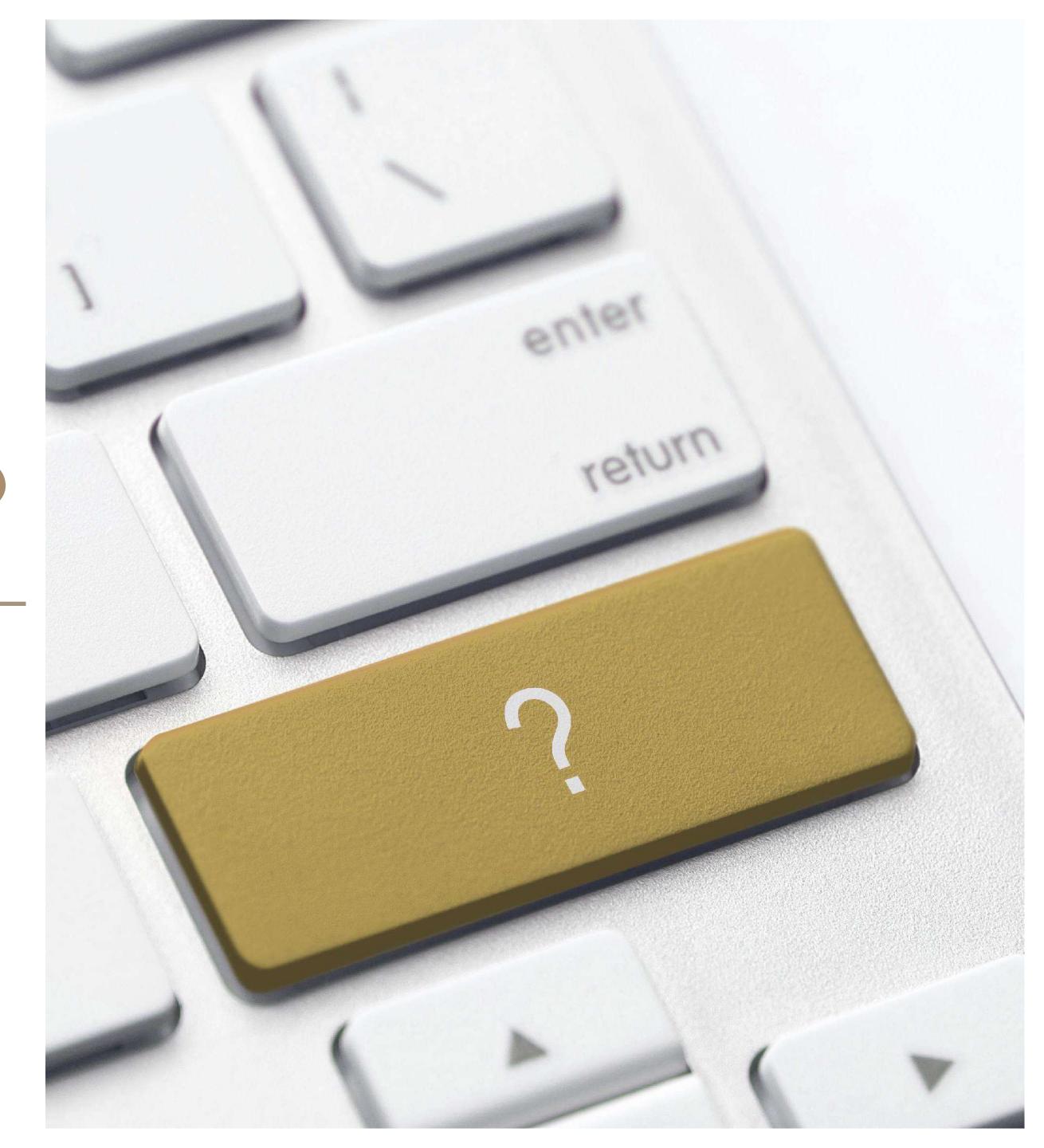


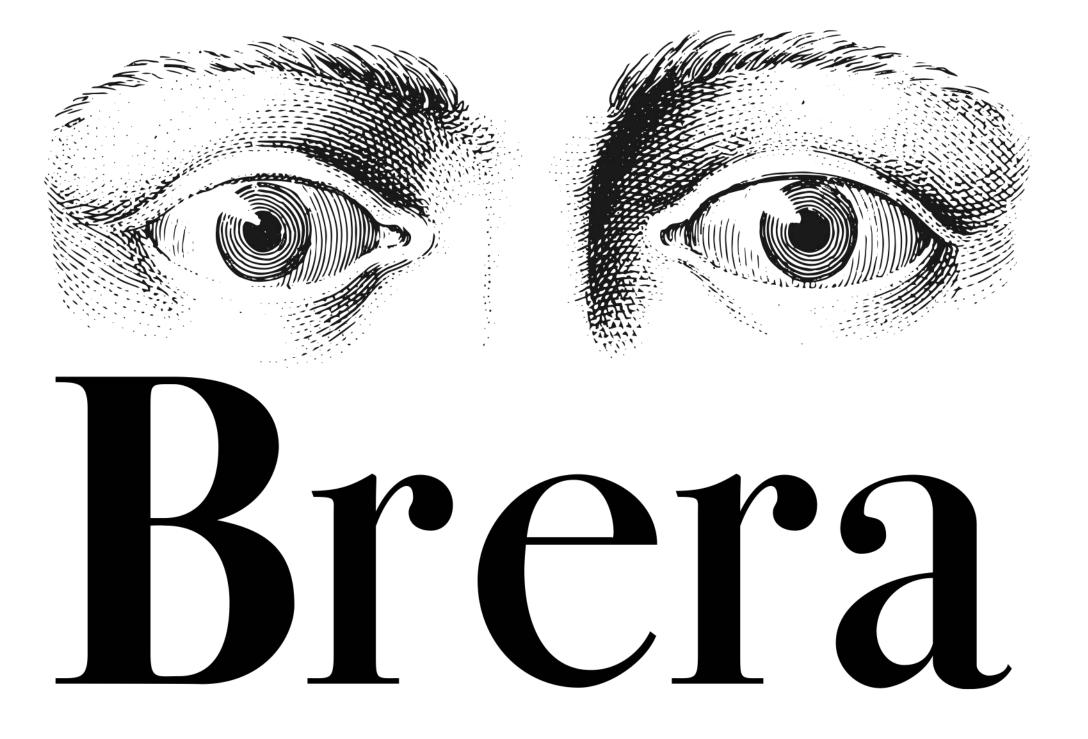


"WE HAVE TO SHOW THAT THE MUSEUM IS COMPLETELY OTHER THAN WHAT WE BELIEVE IS THE MUSEUM. I BELIEVE THE QUICKEST AND MOST EFFICIENT WAY TO DO SO, AND AT THE SAME TIME PRESERVE ALL THE OTHER INSTITUTIONAL AND SPECIALIST FUNCTIONS, IS TO ENHANCE AS MUCH AS POSSIBLE THE IMAGE OF THE MUSEUM AS THE CRUCIBLE AND PRODUCER OF CULTURE."



// Questions?





EYES WIDE OPEN