Friday Morning Fever. Evidence from a randomized experiment on Sickness Leave Monitoring in the Public Sector Bank of Italy and World Bank Workshop 22 September 2021

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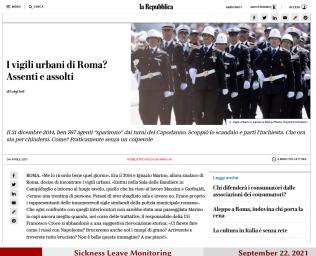
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Roman traffic policemen in 2014 New Year's Eve



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- We study the effect of Home visits by doctors on future use of sickness leave and careers.
- We use rich administrative data (including work histories) on the universe of sickness leave in public sector (5,500,000 certificates) and workers' career.
- Identification through randomized *control* experiment on Home Visits (22nd November 2017 - 5th January 2018) across 196 local social security offices.

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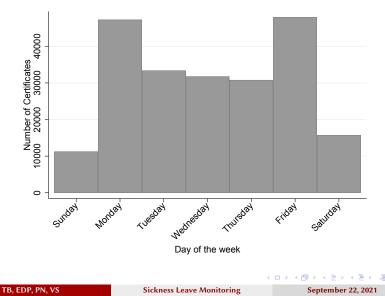
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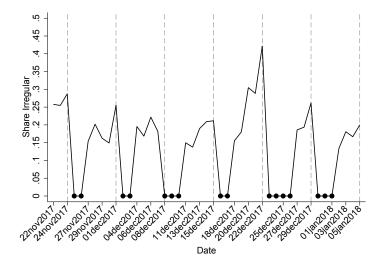
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Certificate Start and End date



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Friday morning (or pre-holiday) fever



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Literature review: sickness leave

- Quasi-experiments on effects of sick-leave reforms in countries with generous sickness benefits: Markussen et al. (2011) Godoy-Olsen (2018) Hernaes (2018) on Norway; Engstrom and Johansson (2012) and Bockerman et al. (2018) on Finland; D'Amuri (2011) and Scognamiglio (2019) in Italy.
- Very little with randomized experiment: Hesselius (2005 and 2013) on Sweden (maximum period of leave without certificate).
- Literature on the effects of contagious presenteeism (Pichler and Ziebarth, 2017) and on mandated sick leave (McLean et al. 2020)
- Literature on job security and absenteeism in the private sector in italy (Ichino and Ripahn, 2005)
- Literature on enforcement of tax collection: Kleven et al. (2011), De Neve et al. (2020), Bergeron et a. (2020) on Congo.

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Our contribution

- Focus on enforcement.
- 2 Population wide experiment.
- Sector: Sector
- Role of implicit sanctions.

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Record linkage of three administrative sources, released by INPS:

- A dataset containing all the certificates sent to Inps from 2016 to September 2018 for the public sector.
- A dataset containing all the HV visits made by Inps since 2017 including the randomized visits.
- A brand new dataset that we use for the first time called POS.PA on Italian public employees containing precise information on employment and wages at monthly level from 2016 to 2018.

We restrict the sample to workers with at least one positive wage between May and October 2017.

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Italy as an ideal case study

- 2010 OECD classified Italy as a country with lenient sickness certificate requirements.
- Evidence of strategic behaviour: concentration of absences just before week ends and holidays.
- Low labor productivity by international standards, notably in the public sector (OECD, 2015). Low productivity related to absenteeism (De Paola, 2014).
- Public sector is highly unionized: few layoffs even if worker found to register presence while being absent (only 117 firing in 2018 out of 3,2 million employees).
- Legislation on absence from work tightened several times in the last decades. Shift from local to national administration in enforcement.

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Institutional setting: monitoring

- Before November 2017, INPS was carrying out own HVs limited to private sector employees.
- Since november 2017, INPS performed Home Visit (HV) monitoring for private and public sector employees.

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Home Visits

- Two types of HVs (each type accounting for about one half of the total):
 - *employer-called visits* (ECV) (visite datoriali).
 - 2 INPS-called visits (ICV) (visite d'Ufficio).
- We focus on INPS-Called visits, that are under the INPS complete control.
- The mandate of the doctor is strictly to report to INPS the health status of the individual, checking the consistency with the certificate and with the associated time period (no treatment nor therapy should be provided during the visit).
- There are no automatic sanction if worker found irregularly on leave. Public Employers in charge to determine the sanction (up to dismissal).

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IC visits: Status quo in the private sector

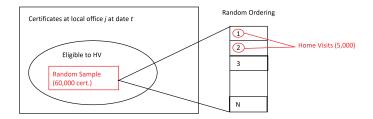
IC visits for private employees based on algorithm (SAVIO). Procedure involves several steps:

- Algorithm selects a random sample of ongoing certificates (to reduce numerosity).
- 2 Algorithm excludes exempt (e.g. cancer) certificates.
- Among the non-exempt, a second sample is drawn and a machine learning ranking is computed, to identify a priority order to maximize detection of irregularities.
- Matching of visits to doctors to minimize costs (minimizing distances).

Experimental Design in the Public Sector

- The experiment only alters the third step of the ICV assignment procedure, by randomizing the priority order of certificates for ICV.
- Doctors not aware of the change in the procedure: behaviour not affected by the experiment (no *Hawthorne effect*).
- Under Savio, full compliance of doctors with the rule. No change in the practice under the experiment.
- About 4,200 visits, and about 43,000 employees involved in the experiment.

Experimental Design



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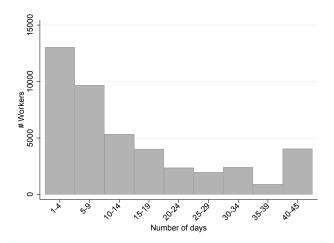
Caveat in the empirical strategy

- Two main issues:
 - Certificates remain in the sample for their duration or until the ICV: their probability of being sampled increases with the duration of the certificate.
 - Randomization at certificate level, not at individual level: individuals might be sampled again if they send more certificates. Treatment probability increases with the number of certificates sent.
- **Solution**: identification preserved by controlling for the duration of the certificate and the overall time spent on sickness leave in the period of the experiment.

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Individuals by number of days in the period of the

experiment Certificates



Summary statistics: Individuals Certificates

Variables	Average	Se	Minimum	Median	Maximum			
Female	0.724	0.447	0	1	1			
Age	53.423	8.463	24	55	67			
North	0.394	0.489	0	0	1			
Center	0.177	0.381	0	0	1			
South	0.429	0.495	0	0	1			
School and University	0.396	0.489	0	0	1			
Central Administration	0.061	0.239	0	0	1			
Local Administration	0.234	0.423	0	0	1			
Health Sector	0.310	0.462	0	0	1			
Permanent Contract	0.948	0.222	0	1	1			
Part Time	0.060	0.238	0	0	1			
(log) Mean Monthly Earnings	7.658	0.338	0	8	10			
Days on sick leave in following 16 months	48.859	70.354	0	21	551			
Certificates in following 16 months	6.180	7.439	0	4	190			
Average Certificate duration in following 16 months	7.509	8.980	0	4	92			
Number of Certificates (bef. exp.)	2.332	3.107	0	1	57			
Number of Days (bef. exp.)	21.827	35.898	0	5	315			
Mean Duration Certificate (bef. exp.)	6.754	10.217	0	3	92			
Home Visits and outcome: individual								
Individual subject to Home Visit	0.096	0.294	0	0	1			
Outcome Home Visit: Regular	0.076	0.265	0	0	1			
Outcome Home Visit: Irregular	0.020	0.138	0	0	1			
Home Visits and outcome: certificate								
Certificates subject to Home Visit	0.073	0.260	0	0	1			
Outcome Home Visit: Regular	0.058	0.234	0	0	1			
Outcome Home Visit: Irregular	0.014	0.119	0	0	1			
# Workers	43718							

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The experiment

Balancing: Normalized differences at individual level

Individual

Certificate

Variable	Avg Treatment	Avg Contol	Se Treatment	Se Control	Normalized Difference
Female	0.740	0.722	0.438	0.448	0.029
Age: 36-40	0.051	0.055	0.219	0.228	-0.014
Age: 41-45	0.091	0.095	0.287	0.293	-0.010
Age: 46-50	0.139	0.141	0.346	0.349	-0.005
Age: 51-55	0.192	0.204	0.394	0.403	-0.022
Age: 56-60	0.235	0.243	0.424	0.429	-0.013
Age: 61-65	0.226	0.204	0.419	0.403	0.039
Age: 66-67	0.039	0.022	0.193	0.147	0.070
Central Admin.	0.066	0.060	0.249	0.237	0.018
Local Admin.	0.196	0.238	0.397	0.426	-0.072
School	0.447	0.391	0.497	0.488	0.081
Health Sector	0.291	0.312	0.454	0.463	-0.032
Permanent	0.968	0.946	0.176	0.226	0.078
Part Time	0.050	0.061	0.217	0.240	-0.037
(log) Mean Monthly Earnings	7.676	7.656	0.350	0.337	0.041

• Normalized Difference: $\Delta = \frac{\hat{\chi}_t - \hat{\chi}_c}{\sqrt{S_t^1 + S_c^2}}$; Critical value: 0.25.

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Empirical strategy

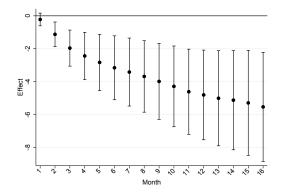
• Regression at individual level;

 $\# DaysOnSickness_{ij} = \alpha + \beta Visited_{ij} + X_{ij}\gamma + \delta D_{ij} + \theta_j + \varepsilon_{ij} \quad (1)$

- Controls include (*X_{ij}*):
 - Demographics characteristics.
 - Job characteristics.
 - Sickness leave in the six months before experiment (number of certificates, days on sickness leave, average leave duration)
- D_{ij}: control for time spent on leave in the experiment by worker *i*.
- θ_i is a fixed effect at local office level.
- Standard errors clustered at local office level.

Results

Number of days on sickness leave: Individual Table Alternative



• Average for controls at 16 months: 47.097 (-11.8%)

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Results

Decomposing: Extensive and Intensive Margin

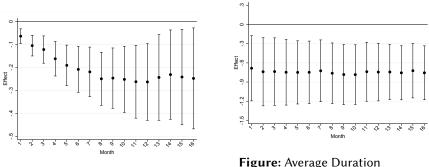


Figure: Cumulative Certificates

Figure: Average Duration Certificate

• Average for controls at 16 months: 6.169 (-4.1%); 7.211 (-10.4%)

Heterogeneity

Consider several dimensions:

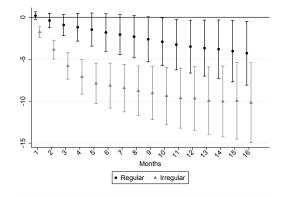
- Sector: Central Administration and Health Sector experience larger drops Graph.
- Temporary and Permanent: clear effect on permanent workers, larger but imprecise for temporary. Graph.
- Gender: very similar responses Graph.
- Geographic area: stronger in the Centre Graph.

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Results

Days on sickness leave by Inspection Outcome: Regular vs

Irregular Decomposition IV Description



- Average for controls at 16 months: 47.097
- Day of the week: decline thoughout, stronger on Friday and Saturday Graph.
 Reduction in certificates sent starting on Monday and ending over week-end Graph.

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Results

Career Dimension Time Pattern

	(1)	(2)	(3)	(4)	(5)	
VARIABLES	M. not Public	Tot Earnings 12 Months	Tot Earnings 16 Months	Old Age Pension	Disability Benefit	
Outcome visit: Irregular	0.118	-543.762**	-581.433	-0.005	-0.009**	
0	(0.129)	(269.835)	(381.260)	(0.006)	(0.005)	
Outcome visit: Regular	-0.088	79.839	156.562	-0.005	-0.001	
	(0.066)	(177.302)	(242.882)	(0.003)	(0.003)	
Observations	43,092	43,092	43,092	43,092	43,092	
Mean Dep	1.361	27423.88	35439.403	.024	.013	
Demographics	YES	YES	YES	YES	YES	
Past Cert.	YES	YES	YES	YES	YES	
Sede FE	YES	YES	YES	YES	YES	
Date FE	YES	YES	YES	YES	YES	

CBA: Back of the Envelope for Net Costs (1)

- A *random* visit reduces days on sickness leave by 5.5 days over 16 months.
- Costs: between 25 and 50 Euro. We use 50 and provide a lower bound.
- Savings in terms of sick leave benefit per Euro spent:

$$\frac{5.5 * Daybenefit}{50} = \frac{5.5 * \frac{\widetilde{w_m}}{DayMonth}}{50} = 9$$

• Net savings per Euro spent:

$$NG = \frac{\beta * \frac{\widetilde{w}}{DayMonth} - Cost}{Cost} = \frac{5.5 * \frac{2111}{26} - 50}{50} = 8$$

• Targeting Irregular with Machine Learning (Savio; 40% detection rate instead of 20%): 9.9 Euro of net savings.

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CBA: Marginal Value of Public Funds (2)

- Provide a normalized metric to compare policies (compares willingness to pay and government costs): Hendren, and Sprung-Keyser (2020) and Finkelstein and Hendren (2020).
- Net government cost: for each Euro spent, savings of 9 Euro. Net cost is -8 Euro.
- Willingness to pay: benefits lost by worker. As a compensation for receiving the visit they would like to receive the equivalent of the lost benefits: 9 Euro.
- Marginal value of public funds:

$$MVPF = \frac{WTP}{NGC} = \frac{-9}{-8} = 1.13$$
(2)

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Conclusions

- Literature on sick pay focused on the benefit structure.
- Very little on enforcement, we demonstrate that enforcement is crucial for the sick leave benefit system, and to assess its optimal setting.
- We find that monitoring reduces significantly sick leave claims.
- Effects come from lower number of sick leave spells and shorter duration. Effects stronger for those found irregularly on leave.
- Detectable effects in 12 months.

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THANKS!

(and beware of INPS doctors)

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