

# Who Bears the Burden of Local Taxes?

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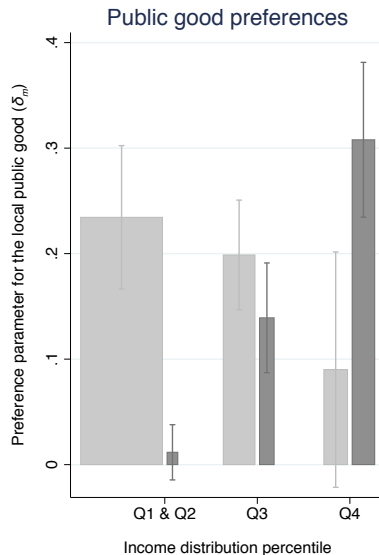
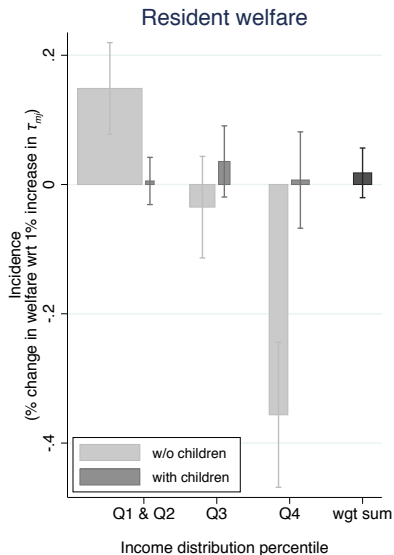
# Motivation

- Our question: what are the distributional effects of changes to local (residence-based) tax rates?
  - Focus on two channels:
    - ★ preferences for locally funded public goods
    - ★ capitalization into housing prices
  - Exploit tax-induced migration on a small spatial scale (municipalities)
    - ★ Abstract from effects of labor-market responses and tax progressivity
- We consider non-homothetic preferences
  - Preferences for locally funded public goods can vary with income and the type of public good ▶ Survey evidence
  - High-income households have lower housing expenditure shares ▶ Expenditure shares
- We consider imperfectly mobile households
  - Treat residential mobility as a parameter to be estimated
  - Perfect mobility: tax differentials fully capitalized into housing prices, perfect segregation, and incidence fully on landlords

# What we do

- We consider a stylized spatial equilibrium model featuring imperfectly mobile residents (renters) who are heterogeneous in their income, housing expenditure and preference for local public goods, to explore the incidence of changes in local income tax rates among residents.
- We structurally estimate income-related preference parameters for a local public good that govern households' willingness to pay higher rent for lower (or higher!) tax rates
- We estimate housing demand and supply elasticities in a simultaneous-equation IV framework, using micro-geographic data for Switzerland (*not covered in this presentation*)

# Results



# A simple model of housing demand and supply

## Housing demand (renters):

- Heterogeneous households who differ in their exogenously given income ('skills')
- Income-specific preference for a homogeneous local public good
- Imperfectly mobile: household-specific preference for a given location

## Housing supply (landlords):

- Atomistic absentee landlords
- Constant-elasticity housing supply

## Local budget (municipalities):

- Municipalities levy a proportional income tax to finance a publicly funded private good (henceforth "public good"), using a balanced budget

## Housing demand (1)

The indirect utility of renter household  $i$  with income  $m$ , based on their choice of location  $j$ , is

$$V_{imj}^* = \kappa + \ln[(1 - \tau_j)w_m - p_j\nu_h] - \alpha \ln(p_j) + \delta_m \ln(g_j) + \ln(A_{ij}),$$

where

- we assume Stone-Geary utility over housing, non-housing consumption and a public good ( $\nu_h$  = minimal level of housing consumption),
- $\tau_j$  is the local income tax rate,
- $w_m$  is pre-tax household income,
- $p_j$  is the rental price of housing,
- $g_j$  is the local public good,
- $\alpha$  is a taste for housing
- $\delta_m$  is the income-specific preference for the public good, and
- $A_{ij}$  are (fixed) local amenities. ▶ Household utility  $U_{imj}$

# Housing demand (2)

## Local amenities:

- $\ln(A_{ij}) = \bar{A}_j + \xi_{ij}$

where

- $\bar{A}_j$ : location-specific amenities valued identically by all households
- $\xi_{ij}$ : individual-specific and location-specific idiosyncratic preference

## Household mobility:

- $\xi_{ij}$  is an i.i.d. Gumbel distribution with zero mean, variance  $\sigma^2$  and scale parameter  $\lambda = \pi/(\sigma\sqrt{6})$
- $\lambda$  governs the degree of mobility of households
  - $\lambda \rightarrow \infty$  ( $\sigma = 0$ ): full mobility (no idiosyncratic preference)
  - $\lambda = 0$  ( $\sigma \rightarrow \infty$ ): no mobility

# Equilibrium

$$\text{Population: } N_{mj} = \frac{\exp(\lambda u_{mj})}{\sum_{j'} \exp(\lambda u_{mj'})} \quad \forall m \in \mathcal{M}, j \in \mathcal{J} \quad (1)$$

$$\text{Housing market clearing: } H_j^d = \sum_m N_{mj} h_{mj}^* = H_j^s \quad \forall j \in \mathcal{J} \quad (2)$$

$$\text{Municipal budget: } g_j = \tau_j \frac{\sum_m w_m N_{mj}}{N_j} \quad \forall j \in \mathcal{J} \quad (3)$$

► Differentiation

# Structural model: a two-income-class example

$$\underbrace{\begin{bmatrix} \frac{1-\delta_1(\gamma_{1j}-s_{1j})\lambda}{\alpha\lambda} \left(1 - \frac{\nu_h}{h_{1j}^*}\right) & -\frac{\delta_1(\gamma_{2j}-s_{2j})}{\alpha} \left(1 - \frac{\nu_h}{h_{1j}^*}\right) & 1 \\ -\frac{\delta_2(\gamma_{1j}-s_{1j})}{\alpha} \left(1 - \frac{\nu_h}{h_{2j}^*}\right) & \frac{1-\delta_2(\gamma_{2j}-s_{2j})\lambda}{\alpha\lambda} \left(1 - \frac{\nu_h}{h_{2j}^*}\right) & 1 \\ \pi_{1j} & \pi_{2j} & -\rho \end{bmatrix}}_{\mathbf{A}_j} \underbrace{\begin{bmatrix} \hat{N}_{1j} \\ \hat{N}_{2j} \\ \hat{p}_j \end{bmatrix}}_{\hat{\mathbf{Y}}_j} =$$

$$\underbrace{\begin{bmatrix} \frac{\delta_1}{\alpha} \left(1 - \frac{\nu_h}{h_{1j}^*}\right) - \frac{\tau_j}{(1-\tau_j)S_{1j}} \\ \frac{\delta_2}{\alpha} \left(1 - \frac{\nu_h}{h_{2j}^*}\right) - \frac{\tau_j}{(1-\tau_j)S_{2j}} \\ \alpha\tau_j \left(\frac{\pi_{1j}}{S_{1j}} + \frac{\pi_{2j}}{S_{2j}}\right) \end{bmatrix}}_{\mathbf{B}_j} \hat{\tau}_j$$

## Structural estimation

The empirical analogue of the structural model is

$$\hat{\mathbf{Y}}_j = \underbrace{\mathbf{A}^{-1}\mathbf{B}}_{\eta} \hat{\tau}_j + \mathbf{u}_j$$

- where  $\eta = [\eta^{N_1}, \dots, \eta^{N_M}, \eta^P]'$  is a vector of reduced-form theoretical moments of local income tax changes on population and housing prices.
- Matrices  $\mathbf{A}$  and  $\mathbf{B}$  are taken to be constant across all municipalities
- We use a minimum distance estimator to find, for a given set of calibrated parameters, the preference parameters  $\theta = [\delta_1, \dots, \delta_M]$  that best match the moments  $\eta$  to reduced-form estimates  $\hat{\eta}$ :

$$\hat{\theta} = \underset{\theta}{\operatorname{argmin}} [\hat{\eta} - \eta]'\hat{\mathbf{V}}^{-1}[\hat{\eta} - \eta]$$

# Data

Panel data set spanning annual observations from 2004-2014, for up to 2,352 Swiss municipalities

- Number of taxpayers in different income quantiles (bottom 50%, top 50%-75%, top 25%) and family status (with or without dependent children)
- Consolidated cantonal + municipal + church personal income tax rates [▶ Tax system](#) [▶ Map](#)
- Rental price postings, including dwelling characteristics ( $\approx 1,650,000$  observations)  $\Rightarrow$  housing prices [▶ Map](#)
  - $\rightarrow$  Residuals from an object-level regression of rental prices on dwelling characteristics, their interactions, municipality and year fixed effects
  - $\rightarrow$  Posted rental price very good proxy for transaction prices
  - $\rightarrow$  64% of Swiss households live in rented accommodation
- Amenity controls (municipality level): Accessibility, sunlight, natural risk exposure and presence of architectural heritage, share of developed land (SDL), time-to-permit (REG)

# Tax base and rental price elasticities (1)

We follow Parchet (*AEJ:EP*, 2019) and estimate a cross-canton pairwise spatial difference model [▶ Chart](#)

## The advantages are:

- Spatial differencing controls for common shocks between neighboring municipalities
- We can exploit upper-level (canton) tax policy as a source of exogenous variation for consolidated tax rates
- By including canton-year fixed effects, the identifying variation comes from the *neighboring* cantonal tax policy

## The drawback is:

- The sample is restricted to municipalities in the vicinity of canton borders

## Tax base and rental price elasticities: 3SLS

We estimate a first-difference model using a 3SLS process. The seven estimating equations are

$$\nabla \Delta \ln N_j^1 = \eta^{N_1} \nabla \Delta \ln \tau_{jc}^1 + \mu \nabla \mathbf{A}_j + \phi_c + \varepsilon_j^{N_1}$$

$$\vdots$$

$$\nabla \Delta \ln N_j^6 = \eta^{N_6} \nabla \Delta \ln \tau_{jc}^6 + \mu \nabla \mathbf{A}_j + \phi_c + \varepsilon_j^{N_6}$$

$$\nabla \Delta \ln P_j = \eta^P \nabla \Delta \ln \tau_{jc}^P + \beta_1 \nabla SDL_j + \beta_2 \nabla REG_j + \mu \nabla \mathbf{A}_j + \phi_c + \varepsilon_j^P$$

- $\nabla$  represents the cross-canton spatial difference between pairs of municipalities at a cantonal border
- $\Delta$  represents the long differences between the averages 2013-2014 and 2004-2005
- $\phi_c$  is an origin-canton fixed effect
- In all equations, the consolidate income tax rate is instrumented with canton-level tax rates.

**Table:** Tax base and rental price elasticities: 3SLS estimation

Equation:	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Group:	Households without children			Households with children			
Dependent variable:	Bottom 50	Next 25	Top 25	Bottom 50	Next 25	Top 25	Prices
<b>Panel A: unweighted regression, bootstrapped standard errors</b>							
Income tax rate	0.282*** (0.063)	-0.064 (0.077)	-0.633*** (0.118)	0.010** (0.005)	0.064 (0.049)	0.030 (0.075)	-0.330*** (0.121)
<b>Panel B: weighted regression, homoskedastic disturbances</b>							
Income tax rate	0.298*** (0.058)	-0.059 (0.067)	-0.640*** (0.105)	0.011*** (0.004)	0.075* (0.043)	0.025 (0.065)	-0.309*** (0.086)
Amenity controls	YES	YES	YES	YES	YES	YES	YES
Origin canton FE	YES	YES	YES	YES	YES	YES	YES
# of observations				2,004			
# of municipalities				524			
Instrument	Cantonal income tax rate differential						

*Notes:* Standard errors reported in parentheses. The equations are estimated jointly using three stage least squares. The sample consists of cross-canton pairs of municipalities with a pairing road distance of 10 km. Panel A bootstraps the standard errors with 250 iterations of the unweighted 3SLS estimations. Panel B regressions are weighted by the log population in 2000 of the smallest municipality in the pair. The consolidated personal income tax rate differentials are instrumented by the cantonal personal income tax rate differentials. \*\*\* $p < 0.01$ , \*\* $p < 0.05$ , \* $p < 0.1$ .

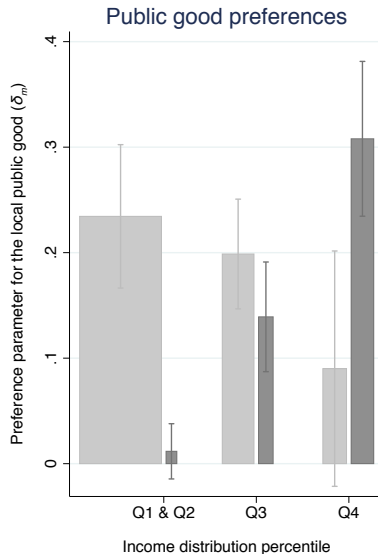
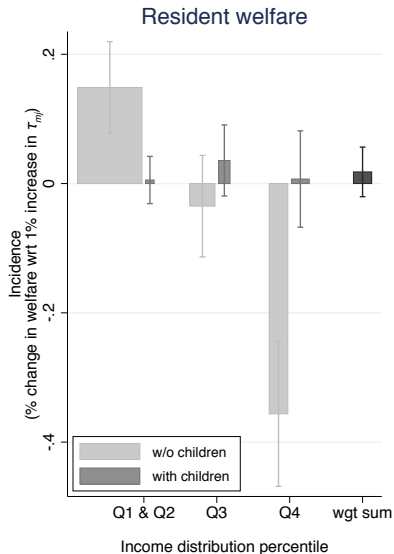
# Structural estimation: calibration

- We implement the minimum distance estimator to find, for a given set of calibrated parameters, the parameters  $\theta = [\delta_1, \dots, \delta_6]$  that best match the moments to reduced-form estimates

Table: Calibrated parameters

Household type: Income class:	(1) Households without children	(2)	(3)	(4) Households with children	(5)	(6)
	Bottom 50	Next 25	Top 25	Bottom 50	Next 25	Top 25
<i>Swiss Household Panel</i>						
Housing tastes ( $\alpha$ )	0.11	0.11	0.11	0.11	0.11	0.11
Minimal housing expenditure ( $\nu_h/h_m^*$ )	0.75	0.69	0.57	0.80	0.72	0.62
Expenditure share on housing ( $S_m$ )	0.38	0.24	0.17	0.36	0.26	0.19
Aggregate housing share ( $\pi_m$ )	0.13	0.14	0.17	0.16	0.18	0.21
<i>Municipal Tax Rate Database</i>						
Income tax rates ( $\tau_m$ )	0.12	0.16	0.24	0.05	0.10	0.19
<i>Simultaneous Equation IV Estimates</i>						
Idiosyncratic location preference dispersion parameter ( $\lambda$ )	1.93	1.93	1.93	1.93	1.93	1.93
Housing supply price elasticity ( $\eta_s$ )	0.73	0.73	0.73	0.73	0.73	0.73
<i>Tax Base Database</i>						
Taxpayer population share ( $s_m$ )	0.44	0.17	0.13	0.06	0.08	0.12

# Structural parameters and elasticity estimates



# Supplementary material

- Decomposition by income, family status and age ▶ Age
- Differential mobility costs ▶ Mobility
- Evidence for municipal balanced budget : IV estimates for total revenue, expenditure and separate spending categories ▶ Balanced budget
- Estimates of housing demand and housing supply price elasticities using a simultaneous equation IV framework ▶ SEM

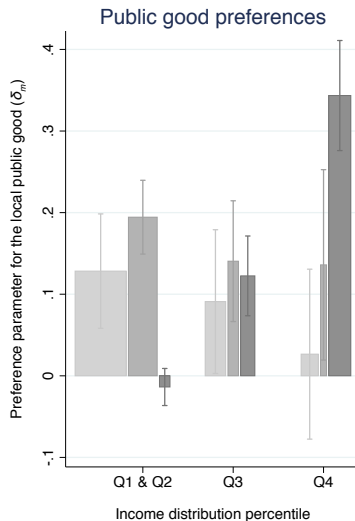
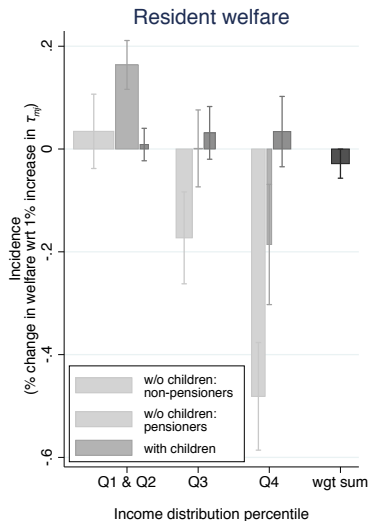
# Conclusions

- Using Swiss micro data we find that negative incidence of local taxes is borne by landlords and renters with above-median income and without dependent children
  - Upper-bound estimate as rents are mostly fixed during tenancy
- Incidence on renters is very heterogeneous
  - Bottom-50% of income distribution without dependent children benefit from a tax increase. No incidence on renters with dependent children
- Implied preferences for locally provided public good differ by income and household type:
  - ▶ Taste for public good increases with income for households with children
  - ▶ Opposite pattern for households without dependent children

# Supplementary Material I

## Decomposition by Age

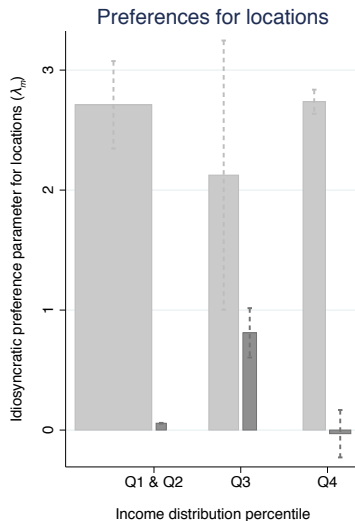
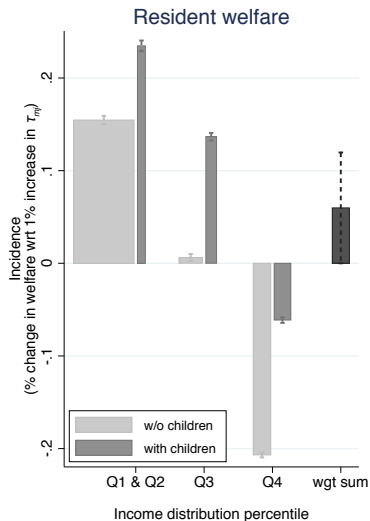
# Decomposition by income, family status and age



# Supplementary Material II

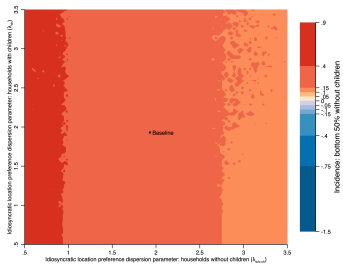
## Differential Mobility Costs

# Differential mobility costs

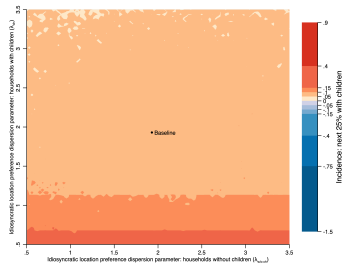
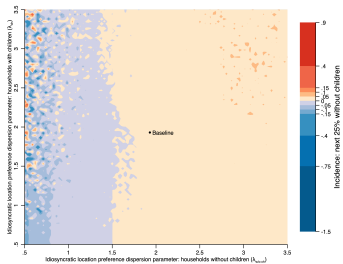
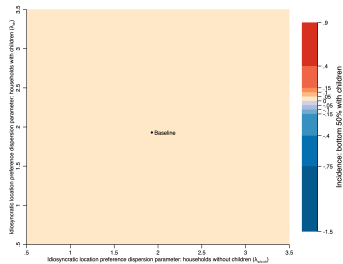


# Differential mobility costs: incidence

Households without children

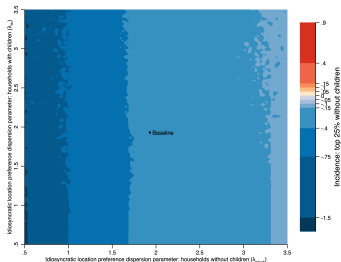


Households with children

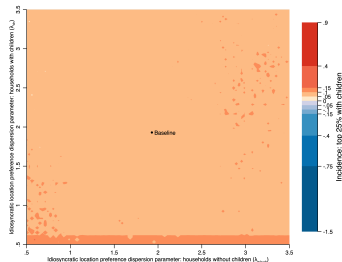


# Differential mobility costs: incidence (cont'd)

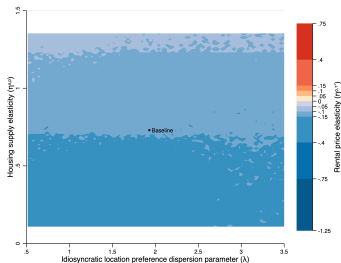
Households without children



Households with children



Landlords



# Supplementary Material III

## Municipal Balanced Budget

# Estimates by Public Spending Category

Equation:	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)				
Group:	Total		Education	Expenditure per category		Roads	Police	Health				
Dependent variable:	Revenue	Expenditure		Social	Admin.							
<b>Fixed effect panel model</b>												
<b>Panel I: IV pairwise difference estimation on border municipalities</b>												
Income tax rate	-0.222 (0.153)	-0.231* (0.130)	-0.132 (0.157)	-0.134 (0.578)	-0.078 (0.194)	-0.089 (0.317)	-0.598 (0.396)	-0.642 (1.314)				
# of observations	13,702	13,702	13,702	13,702	13,702	11,522	13,690	11,464				
# of municipalities	398	398	398	398	398	325	398	325				
Kleibergeb-Paap F Stat	236	236	236	236	236	224	236	222				
Municipality-pair directional fixed effect				YES								
Origin canton-year fixed effect				YES								
Instrument			Cantonal income tax rate differential									
<b>Panel II: IV pairwise difference estimation on border municipalities: distributed lag model</b>												
Income tax rate	-0.407** (0.190)	-0.342** (0.152)	-0.257 (0.196)	-0.314 (0.660)	-0.190 (0.248)	-0.002 (0.348)	-0.699 (0.456)	-0.898 (1.551)				
# of observations	13,702	13,702	13,702	13,702	13,702	11,522	13,690	11,464				
# of municipalities	398	398	398	398	398	325	398	325				
Kleibergeb-Paap F Stat	33	33	33	33	33	28	33	30				
Municipality-pair directional fixed effect				YES								
Origin canton-year fixed effect				YES								
Instrument			Cantonal income tax rate differential									

Notes: Cluster robust standard errors reported in parentheses. Standard errors are two-way clustered at origin and destination municipality level. Regressions in Panel II employ a standard distributed-lag approach estimating  $\nabla \ln y_{jt} = \eta^y \nabla \ln \tau_{jt} + \sum_{s=1}^2 \beta_s (\nabla \ln \tau_{jt-s} - \nabla \ln \tau_{jt}) + \phi_{jk} + \phi_{ct} + \varepsilon_{jt}$ , so that we may interpret  $\hat{\eta}$  directly as the long-term effect.

## Supplementary Material IV

### Housing Demand and Housing Supply Price Elasticities

# Simultaneous Equation Model (1)

We estimate the following model in a cross section of municipalities:

$$\Delta \ln P_{j,c} = \frac{1}{\eta_{d,p}} \Delta \ln H_{j,c} + \eta_p \Delta \ln \tau + \mu \mathbf{A}_{j,c} + \delta_c + \epsilon_{1j,c} \quad (5a)$$

and

$$\Delta \ln P_{j,c} = \frac{1}{\eta_{s,p}} \Delta \ln H_{j,c} + \beta_2 SDL_{j,c} + \beta_3 REG_{j,c} + \mu \mathbf{A}_{j,c} + \delta_c + \epsilon_{2j,c} \quad (5b)$$

- $\Delta$  represents long differences between 2004-2005 and 2013-2014
- $P$  are municipality-average residual rental prices
- $H$  is total residential living space (net of demolitions)
- $\tau$  is the vector of income tax rates and their interaction with binary variables for canton-level fiscal treatment of property ownership
- $\mathbf{A}_{j,c}$  is a vector of amenity controls (municipality level)
- $\delta_c$  is a canton fixed effect

## Simultaneous Equation Model (2)

We estimate the following model in a cross section of municipalities:

$$\Delta \ln P_{j,c} = \frac{1}{\eta_{d,p}} \Delta \ln H_{j,c} + \eta_p \Delta \ln \tau + \mu \mathbf{A}_{j,c} + \delta_c + \epsilon_{1j,c} \quad (6a)$$

and

$$\Delta \ln P_{j,c} = \frac{1}{\eta_{s,p}} \Delta \ln H_{j,c} + \beta_2 SDL_{j,c} + \beta_3 REG_{j,c} + \mu \mathbf{A}_{j,c} + \delta_c + \epsilon_{2j,c} \quad (6b)$$

- *SDL* is the share of developed land in 1997
  - developed land / developable land (slope  $\leq 20$  degrees)
  - captures the topographical constrainedness for further construction
- *REG* is a municipality-level fixed effect coefficient from a regression of time-to-permit on permit request characteristics and backlog
  - Individual level time-to-permit data for 1997-2003
  - Proxy the stringency of building regulation

## Demand Equation: IV

In order to instrument taxes in the demand equation, we use the IV border sample to implement our cross-cantonal instrument.

The demand equation (5a) becomes

$$\nabla \Delta \ln P_{j,c} = \frac{1}{\eta_{d,p}} \nabla \Delta \ln H_{j,c} + \eta_p \nabla \Delta \ln \tau + \mu \nabla A_{j,c} + \delta_c + \epsilon_{1j,c},$$

where

- $\nabla$  indicates a cross-canton spatial difference between pairs of municipalities with a maximum road distance of 10km,
- We instrument  $\nabla \Delta \ln H_{j,c}$  and  $\nabla \Delta \ln \tau$  respectively by  $(\nabla SDL_{j,c}, \nabla REG_{j,c})$  and  $\nabla \Delta \ln \tau_c$ ,
- $\tau_c$  is the cantonal tax rate on personal income
- $\delta_c$  is an origin canton fixed effect
- Standard errors are two-way clustered, by each paired municipality

# Demand Equation: IV Estimates

Dependent variable:	Spatial difference of rental price residual growth rate	
	(1)	(2)
Housing stock ( $\hat{\eta}^{d,p}$ )	-1.056** ( 0.519)	-1.084* ( 0.580)
Amenity Controls	YES	YES
Fiscal Controls	YES	YES
Origin Canton FE	YES	YES
# of observations	2,004	2,004
# of origin clusters	524	524
# of dest. clusters	524	524
Instrument	SDL, REG	SDL, REG and State tax differential
Kleibergen-Paap F Stat	7.37	2.00
Estimator	2SLS	2SLS

Note: \*\*\* $p < 0.01$ , \*\* $p < 0.05$ , \* $p < 0.1$ . Two-way cluster robust standard errors at origin and destination municipality level. Weighted by log municipal population in 2000. Pairing road distance of 10 km.

## Supply Equation: IV

We use a two-step cross-canton spatial difference to estimate the following reduced form equations *separately*:

$$\nabla \Delta \ln H_{j,c} = \eta_s \nabla \Delta \ln \tau + \gamma_1 \nabla SDL_{j,c} + \gamma_2 \nabla REG_{j,c} + \mu \nabla A_{j,c} + \delta_c + \varepsilon_{j,c}$$

$$\nabla \Delta \ln P_{j,c} = \eta_p \nabla \Delta \ln \tau + \phi_1 \nabla SDL_{j,c} + \phi_2 \nabla REG_{j,c} + \mu \nabla A_{j,c} + \delta_c + \varepsilon_{j,c}$$

where

- $\nabla \Delta \ln \tau$  is instrumented by  $\nabla \Delta \ln \tau_c$
- $\delta_c$  is an origin canton fixed effect

We can back out

$$\hat{\eta}_{s,p} = \frac{\hat{\eta}_{s,\tau}}{\hat{\eta}_{p,\tau}}$$

# Supply Equation: IV Estimates

Dependent variable:	Spatial difference of dwelling space growth rate		Spatial difference of rental price residual growth rate	
	(1)	(2)	(3)	(4)
Dwelling space elasticity of income taxes ( $\hat{\eta}^{s,\tau}$ )	-1.240*** ( 0.314)	-0.695 ( 0.429)		
Rental price elasticity of income taxes ( $\hat{\eta}^{p,\tau}$ )			-1.405*** ( 0.388)	-0.951* ( 0.557)
Implied Housing Supply Elasticity ( $\hat{\eta}^{s,p}$ ) <sub>OLS</sub> : 0.885*** (0.325)				
Implied Housing Supply Elasticity ( $\hat{\eta}^{s,p}$ ) <sub>IV</sub> : 0.698 (0.534)				
Amenity Controls	YES	YES	YES	YES
Fiscal Controls	YES	YES	YES	YES
Origin Canton FE	YES	YES	YES	YES
# of observations	2,004	2,004	2,004	2,004
# of origin clusters	524	524	524	524
# of dest. clusters	524	524	524	524
Instrument	–	State tax differential	–	State tax differential
Cragg-Donald Wald F Stat	–	304.52	–	307.38
Kleibergen-Paap F Stat	–	14.03	–	15.19
Estimator	OLS	2SLS	OLS	2SLS

Note: \*\*\*p<0.01, \*\*p<0.05, \*p<0.1. Two-way cluster robust standard errors at origin and destination municipality level in parentheses. Weighted by log of municipal population in 2000. Pairing road distance of 10km.

# Appendix

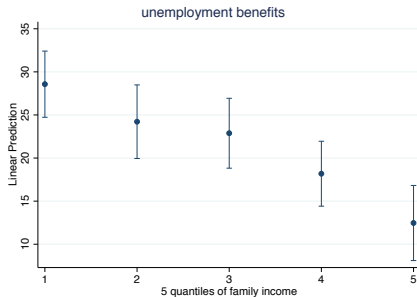
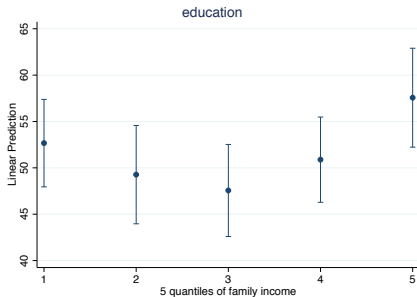
## Housing demand:

$$\begin{aligned} \max_{h_{mj}, z_{mj}} \quad & U_{imj} = \alpha \ln(h_{mj} - \nu_h) + (1 - \alpha) \ln(z_{mj} - \nu_z) + \delta_m \ln(g_j - \nu_g) + \ln A_{ij} \\ \text{s.t.} \quad & z_{mj} + p_j h_{mj} = (1 - \tau_j) w_m. \end{aligned}$$

We assume for simplicity  $\nu_z = \nu_g = 0$ .

[▶ Go Back](#)

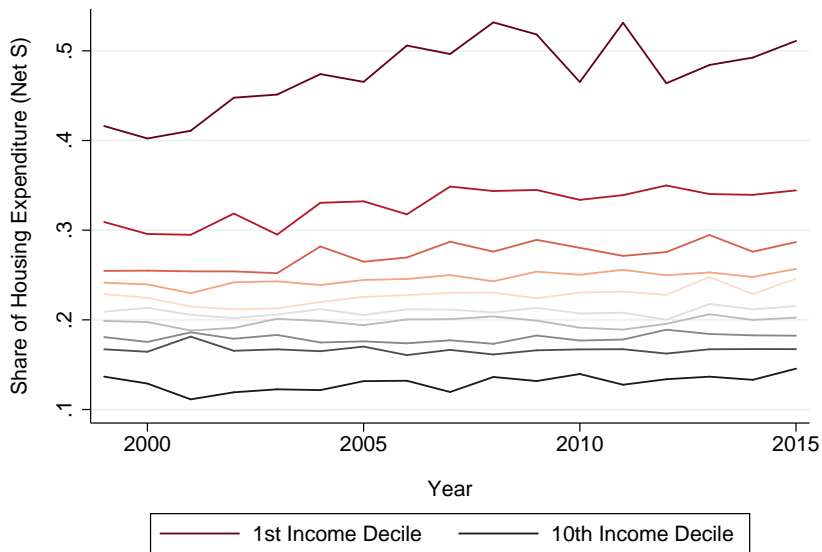
# Survey evidence



Income is net monthly income of the household. Source: International Social Survey Program (ISSP), Role of Government, 1996. Switzerland.

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# Expenditure Shares



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Colour ranges follow sequentially from red to black.

# Personal Income and Property Ownership Taxation in Switzerland

## Personal income taxation:

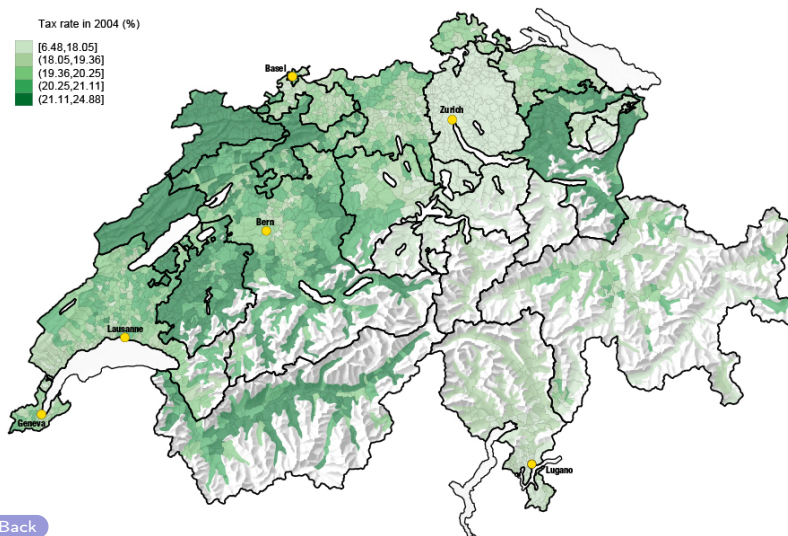
- Residence-based tax levied by cantons and municipalities
  - ▶ 63% of municipal tax revenue
  - ▶ Municipalities annually set a multiplier to the cantonal tax schedule
- Rental revenue taxed as income in the municipality where the dwelling is located

## Property ownership taxation:

- Property taxes, transaction taxes and capital gain taxes defined at cantonal level
  - ▶ Some cantons allow municipalities to raise their own tax
  - ▶ Varying degree of municipal autonomy across cantons

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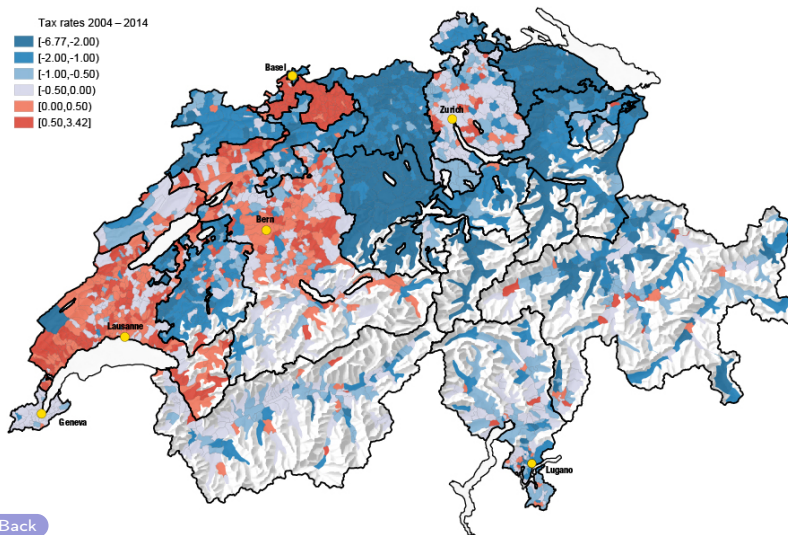
# Cross-sectional Variation in Personal Income Tax Rates



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Consolidated cantonal + municipal + church tax rates (in %) for unmarried couple without dependent children in the 95th income percentile, 2004.

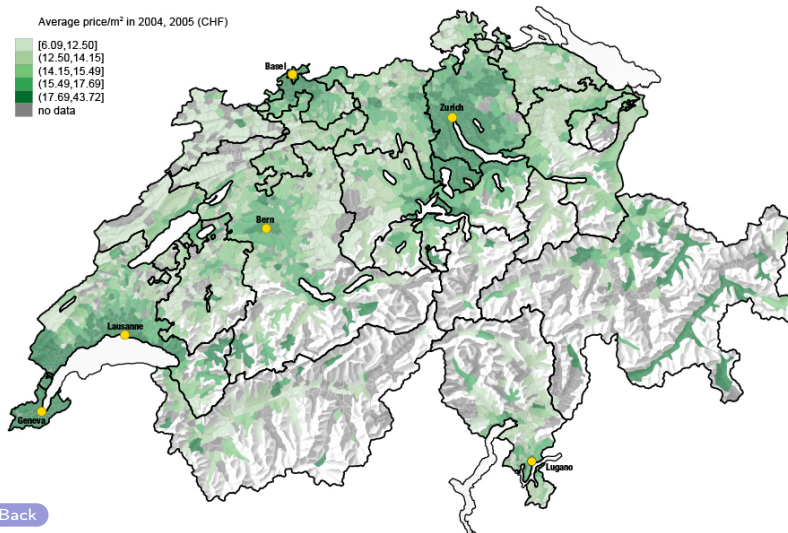
# Time Variation in Personal Income Tax Rates



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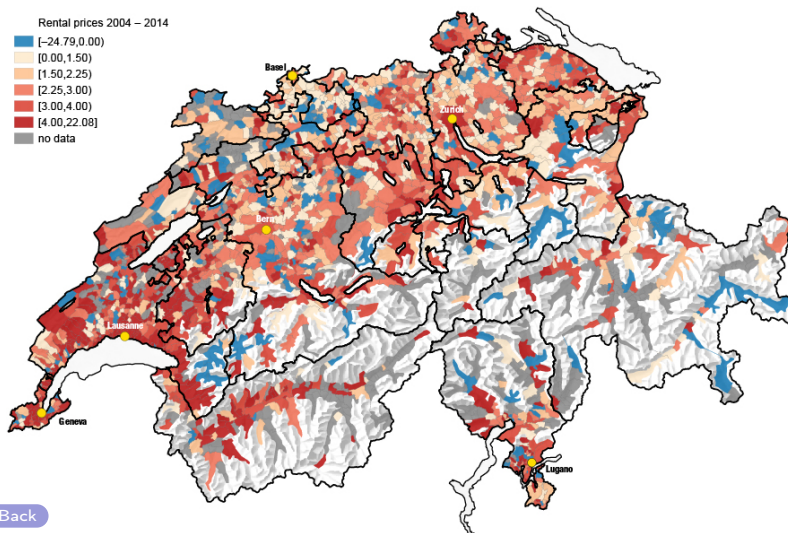
Consolidated cantonal + municipal + church tax rates (in %) for unmarried couple without dependent children in the 95th income percentile, difference 2004-2014.

# Cross-sectional Variation in Rental Prices



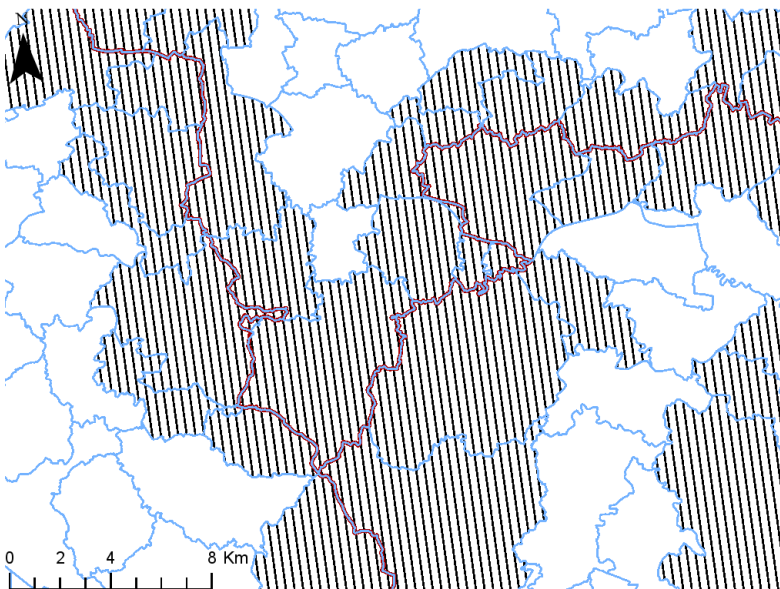
Average Rental Price (CHF/m<sup>2</sup>) in 2004/2005.

# Time Variation in Rental Prices



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Average Rental Price (CHF/m<sup>2</sup>), difference 2004-2014.



Black lines are cantonal borders. Shaded area are municipalities adjacent to and with a population centroid within a 10km distance from a cantonal border.

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## Tax base and rental price elasticities

The baseline estimating equation is

$$\nabla \ln y_{jt} = \eta \nabla \ln \tau_{jt} + \phi_{jk} + \phi_{ct} + \varepsilon_{jt} \quad (2)$$

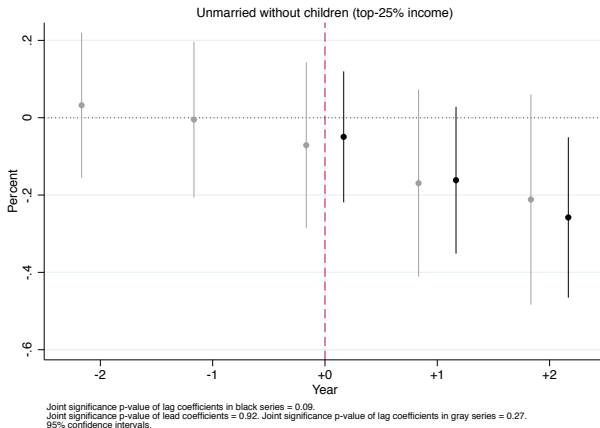
- $\nabla$  represents the cross-canton spatial difference between pairs of municipalities at a cantonal border
- $y_{jt}$  is either the count of taxpayers or rental prices in pair  $j$  at time  $t \in [2004, \dots, 2014]$
- $\phi_{jk}$  with  $j \neq k$  is a municipality-pair directional fixed effect
- $\phi_{ct}$  is an origin-canton fixed effect
- Consolidated tax rates ( $\nabla \ln \tau_{jt}$ ) are instrumented with the corresponding spatial difference of cantonal tax rates  $\nabla \ln \tau_{ct}$
- Estimation weighted by the log municipal population in 2000
- Standard errors are clustered two ways, at origin and destination municipality level

# Tax base and rental price elasticities: baseline results

Equation:	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Group:	Households without children			Households with children			
Dependent variable:	Bottom 50	Next 25	Top 25	Bottom 50	Next 25	Top 25	Prices
<b>Panel A: OLS pairwise difference estimation on border municipalities</b>							
Income tax rate	-0.035 (0.043)	-0.264*** (0.061)	-0.540*** (0.077)	0.005 (0.008)	0.085* (0.046)	-0.082 (0.066)	-0.171*** (0.041)
<b>Panel B: IV pairwise difference estimation on border municipalities</b>							
Income tax rate	-0.001 (0.084)	-0.168* (0.088)	-0.345*** (0.123)	0.008 (0.008)	0.079 (0.056)	-0.036 (0.080)	-0.095 (0.076)
Kleibergen-Paap F Stat	10.50	79.86	294.39	571.49	26.86	231.40	274.13
<b>Panel C: IV pairwise difference estimation on border municipalities: distributed lag model</b>							
Income tax rate	0.048 (0.109)	-0.326*** (0.114)	-0.526*** (0.150)	0.013 (0.011)	0.034 (0.069)	-0.071 (0.099)	-0.157* (0.086)
Kleibergen-Paap F Stat	2.98	47.36	65.03	113.69	8.93	108.00	62.41
# of observations	22,044	22,044	22,032	22,040	22,028	22,044	19,802
# of municipalities	524	524	524	524	524	524	524
Municipality-pair directional fixed effect				YES			
Origin canton-year fixed effect				YES			

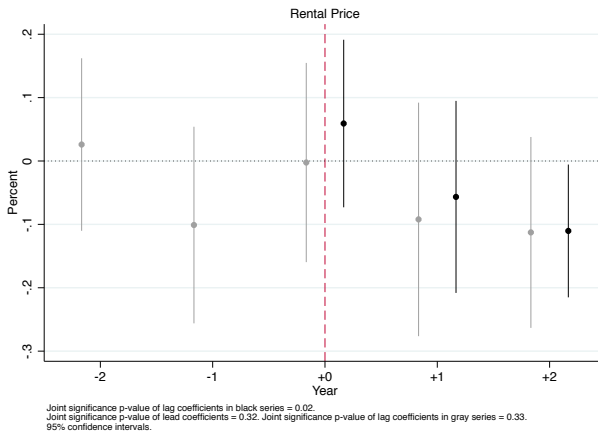
Notes: Cluster robust standard errors reported in parentheses. Standard errors are two-way clustered at origin and destination municipality level. Regressions in panel C employ a standard distributed lag approach estimating  $\nabla \ln y_{jt} = \eta^j \nabla \ln \tau_{jt} + \sum_{s=1}^2 \beta_s (\nabla \ln \tau_{jt-s} - \nabla \ln \tau_{jt}) + \phi_{jk} + \phi_{ct} + \varepsilon_{jt}$ , so that we may interpret  $\hat{\eta}$  directly as the long-term effect.

# Cumulative elasticities over time



The figure shows the cumulative effect of a change in the local tax rate (instrumented) on the number of taxpayers without children and top-quartile income. It plots the sum of the coefficients (and their corresponding standard errors) from estimating a distributed lag model with 2 lags (in black) and 2 leads (in gray).

# Cumulative elasticities over time



The figure shows the cumulative effect of a change in the local tax rate (instrumented) on rental prices. It plots the sum of the coefficients (and their corresponding standard errors) from estimating a distributed lag model with 2 lags (in black) and 2 lags and 2 leads (in gray).

# Equilibrium

Log-differentiating each of the equations:

$$\hat{N}_{mj} = \lambda \left[ -\alpha \left( \frac{h_{mj}^*}{h_{mj}^* - \nu_h} \right) \hat{p}_j - \alpha \frac{\tau_j}{S_{mj}} \left( \frac{h_{mj}^*}{h_{mj}^* - \nu_h} \right) \hat{\tau}_j + \delta_m \hat{g}_j \right]$$

$$\sum_m \pi_{mj} \hat{N}_{mj} = \rho \hat{p}_j + \alpha \tau_j \left( \sum_m \frac{\pi_{mj}}{S_{mj}} \right) \cdot \hat{\tau}_j$$

$$\hat{g}_j = \hat{\tau}_j + \sum_m (\gamma_{mj} - s_{mj}) \hat{N}_{mj}$$

with  $\pi_{mj} \equiv H_{mj}^d / H_j^d$ ,  $\rho \equiv \left( \sum_m \pi_{mj} \left[ 1 - (1 - \alpha) \frac{\nu_h}{h_{mj}^*} \right] + \eta_{s,p} \right)$ , and

$$\gamma_{mj} \equiv \frac{w_m N_{mj}}{\sum_m w_m N_{j,m}}$$

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## Baseline model

In a simple model with ‘myopic’ households, we assume that households do not anticipate the effect of their own location decision nor the decision of all other households on the provision of the public good, that is,

$$\hat{g}_j = \hat{\tau}_j.$$

The structural model is given by

$$\begin{bmatrix} \frac{1}{\alpha\lambda} \left(1 - \frac{\nu_h}{h_{j,1}^*}\right) & 0 & 1 \\ 0 & \frac{1}{\alpha\lambda} \left(1 - \frac{\nu_h}{h_{j,2}^*}\right) & 1 \\ \pi_{1j} & \pi_{2j} & -\rho \end{bmatrix} \begin{bmatrix} \hat{N}_{j,1} \\ \hat{N}_{j,2} \\ \hat{p}_j \end{bmatrix} = \begin{bmatrix} \frac{\delta_1}{\alpha} \left(1 - \frac{\nu_h}{h_{j,1}^*}\right) - \frac{\tau_j}{(1-\tau_j)S_{j,1}} \\ \frac{\delta_2}{\alpha} \left(1 - \frac{\nu_h}{h_{j,2}^*}\right) - \frac{\tau_j}{(1-\tau_j)S_{j,2}} \\ \pi_{1j} \frac{\alpha\tau_j}{S_{j,1}} + \pi_{2j} \frac{\alpha\tau_j}{S_{j,2}} \end{bmatrix} \hat{\tau}_j$$

and the aggregate housing demand price elasticity is

$$|\eta_{d,p}| = \sum_m \pi_{mj} \left(1 - (1 - \alpha) \frac{\nu_h}{h_{j,m}^*}\right) + \alpha\lambda \sum_m \left(\frac{h_{mj}^*}{h_{mj}^* - \nu_h}\right)$$

# Structural Estimation - Results

Group: Income class:	(1)	(2)	(3)	(4)	(5)	(6)
	No Children			Children		
	Bottom 50	Next 25	Top 25	Bottom 50	Next 25	Top 25
<i>Panel A: Structural parameters</i>						
Preference for public goods ( $\delta_m$ )	0.234*** (0.035)	0.199*** (0.039)	0.090 (0.057)	0.012 (0.013)	0.139*** (0.027)	0.308*** (0.037)
<i>Panel B: Structural elasticities</i>						
Tax base elasticities	0.287*** (0.058)	-0.067 (0.067)	-0.687*** (0.102)	0.011*** (0.004)	0.069 (0.043)	0.013 (0.065)
Marginal willingness to pay rent	0.209*** (0.083)	-0.246** (0.112)	-1.563*** (0.226)	-0.135*** (0.025)	-0.051 (0.071)	-0.121 (0.134)
Resident incidence	0.149*** (0.036)	-0.035 (0.040)	-0.356*** (0.057)	0.006 (0.019)	0.036 (0.028)	0.007 (0.038)
Overall renter incidence			0.018 (0.020)			
Landlord incidence ( $\eta^{P,T*}$ )			-0.146*** (0.025)			

Notes: Standard errors reported in parentheses. Overall renter incidence is the weighted sum of the income class specific incidences using the corresponding relative population shares. \*\*\* $p < 0.01$ , \*\* $p < 0.05$ , \* $p < 0.1$ .