

# Discussion: Reallocation of Intangible Capital and Secular Stagnation

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Claudio Michelacci, 15th Macro-Dynamics Workshop

# Motivation

- Three (known) facts:
  - 1 Real rates have fallen to unprecedented low levels: saving glut and **secular stagnation**
  - 2 **Intangible capital** has become more important for aggregate investment and productivity
  - 3 US corporate sector has become a net saver rather than a net lender: **corporate saving glut**
- **Question:** Can 1) and 2) be expansionary once taken in isolation but be **contractionary** when taken **together**?
- **Answer:** Yes, because 1) and 2) together can lead to increased misallocation
- Some new evidence on increased misallocation in sectors with greater intangible capital

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## A simple useful model (why in the appendix ?)

- Two firm's types  $j = l, h$  with output  $y_j = z_j k_j$ 
  - Firms  $j = l$  are financially unconstrained,  $z_l = \underline{z}$
  - Firms  $j = h$  are **constrained**, wealth  $a_0$ ,  $z_h = \bar{z} > \underline{z}$   
They should hold all capital

- $q$  : price of capital. Financial constraint:

$$b \leq \frac{\theta q k}{1+r} \quad \text{s.t.} \quad qk = (1+r)a_0 + b + y_0$$

which implies that

$$k = \frac{(1+r)a_0 + y_0}{q \left(1 - \frac{\theta}{1+r}\right)}$$

- Aggregate capital is in fixed supply  $K$  (endogenous price)
- Price of capital set by  $j = l$  firms:  $q = \frac{z_h}{r + \text{wedge}}$
- Key point:** Effect of decrease in  $r$  (saving glut) depends on  $\theta$  (low  $\theta$  means capital is intangible, no pledgeability)

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# The mechanism

- Remember:

$$k = \frac{(1+r)a_0 + y_0}{q \left(1 - \frac{\theta}{1+r}\right)}$$

- Effect of a reduction in  $r$  depends:
  - 1 Value  $a_0$ : negative or **positive**
  - 2 Response of  $q$ : how much it **increases**
  - 3 Effects on financial multiplier,  $\frac{\theta}{1+r}$ : **increases**  $k$
- Paper argues that when  $\theta$  low (intangible capital), then  $a_0$  positive.
- A reduction in  $r$  can lead to a fall in  $k$ , when  $q$  increases sufficiently
- Notice **pecuniary externality** through financial constraint

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# Two obvious questions

- Does it make sense?

Yes, it does

- Is this the story?

I do not know. It requires

- 1 Large response of  $q$
- 2  $a_0$  fixed (independent of  $q$ , real estate inheritances?)

$$k = \frac{(1+r)a_0(q) + y_0}{q \left(1 - \frac{\theta}{1+r}\right)}$$

- 3 Financially constrained firms are high productivity
- Evidence on **collateral channel** suggests that higher  $q$  is expansionary on investment and business creation:  
**positive pecuniary externality**
  - But authors argue that misallocation increased (more later)

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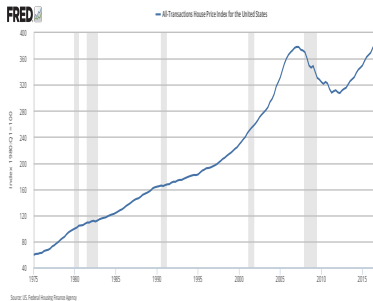
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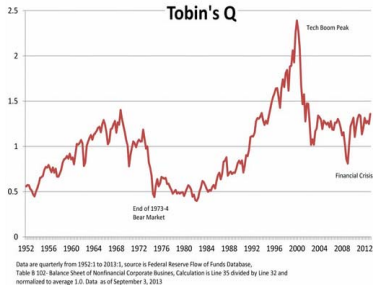
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# Key channel 1: Increase in $q$ . Which price are we talking about?



(a) House Prices

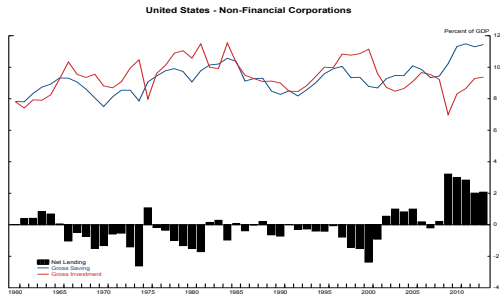


(b) Tobin  $q$

## Key channel 2: The corporate saving glut

Gruber and Kamin (2015)

- **Investment** (red) = spending on capital formation
- **Saving** (blue) = after-tax profits minus dividends
- **Net lending** (black) = Saving-Investment



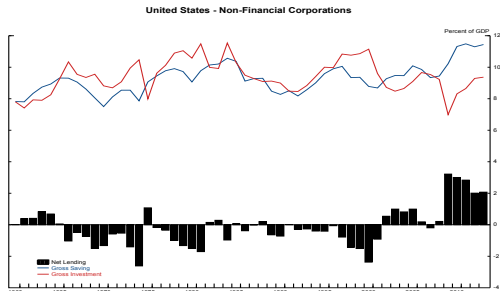
(a) Saving and Investment of non-financial corporations

Corporations are **now net lenders** not borrowers by more than **3 percent of GDP!**

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# Financial frictions for new firms?

Small young firms have created very few jobs over the current recovery:

- **“Fact”**: bulk of job creation & recruitment effort is in young firms



(a) No job creation in young firm

but these firms do not drive **the corporate saving glut**



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# Some caveats about increased misallocation

- Misallocation is about heterogeneity in **marginal productivity of labor or capital**, which should be perfectly equalized under perfect capital and labor markets
- **not** about heterogeneity in **TFP**
- Concerns about
  - ① time to build (to produce) with intangible capital, which might lead to increased **measured misallocation**
  - ② measurement error in **output**
  - ③ measurement error in **labour skill**, which is of first order importance when intangible capital is embodied in workers

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# Quantitative model

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  - ② to match **correlation** between financial constraints and firm's productivity
  - ③ to identify well key model parameters
    - ① Adjustment cost to investment that drives **elasticity** of price of capital to  $r$ -shock
    - ② **Initial wealth** of newly born high productivity firm (which might be indexed to  $q$ )
- **Question:** Are pecuniary externality driven by financial constraints **positive** or **negative**?
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