Andrea Neri

Prepared for
"The Luxembourg Wealth Study: Enhancing Comparative Research on Household Finance"

Bank of Italy

5 July 2007

lotivation
lain problem in the estimation of financial wealth using SHIW
to microeconomic estimates of financial wealth using SHIW need t
esults: micro-macro gap
esults: nortfolio composition

Joint Project

- Leandro D'Aurizio
- Ivan Faiella
- Stefano lezzi
- Andrea Neri

lotivation
lain problem in the estimation of financial wealth using SHIW
o microeconomic estimates of financial wealth using SHIW need to
esults: micro-macro gap
esults: portfolio composition
he adjustment method

Project goal

 To propose a method to correct SHIW micro estimates of household financial wealth for the problem of under-reporting

Project goal

lotivation
lain problem in the estimation of financial wealth using SHIW
lo microeconomic estimates of financial wealth using SHIW need t
esults: micro-macro gap
esults: portfolio composition
he adjustment method
he adjustment states

Under-reporting in survey data

Two forms

 incorrect statements about the ownership of a specific asset or liability (non-reporting)

Project goal

errors in the declared amount owned (under-reporting on amounts)

Motivation
Main problem in the estimation of financial wealth using SHIW
Do microeconomic estimates of financial wealth using SHIW need t
Results: micro-macro gap
Results: portfolio composition

Motivation

 In recent years, the financial component of household wealth is getting more and more important (financial integration, product innovation, privatization of public utilities, pension reforms,..)

Motivation
Main problem in the estimation of financial wealth using SHIW
Do microeconomic estimates of financial wealth using SHIW need
Results: micro-macro gap
Results: portfolio composition

Motivation

- In recent years, the financial component of household wealth is getting more and more important (financial integration, product innovation, privatization of public utilities, pension reforms,..)
- Aggregate information is not enough. Microeconomic data allow researchers to take into account household heterogeneity (monitoring of particular segments of the overall distribution, policy evaluation, enhancing cross-country comparisons, monetary policy implementation,..)

Motivation

Main problem in the estimation of financial wealth using SHIW

Do microeconomic estimates of financial wealth using SHIW need t

Results: micro-macro gap

Results: portfolio composition

Main problem in the estimation of financial wealth using SHIW

The estimation of financial wealth using micro data is a difficult task

 The distribution of financial wealth is highly concentrated in the hands of affluent households

Motivation

Main problem in the estimation of financial wealth using SHIW

Do microeconomic estimates of financial wealth using SHIW need t

Results: micro-macro gap

Results: portfolio composition

Main problem in the estimation of financial wealth using SHIW

The estimation of financial wealth using micro data is a difficult task

- The distribution of financial wealth is highly concentrated in the hands of affluent households
- ..unfortunately affluent households have: 1) lower propensity to partecipate to the survey 2) higher under-reporting



Project goal Motivation Main problem in the estimation of financial wealth using SHIW Do microeconomic estimates of financial wealth using SHIW need t Results: micro-macro gap Results: portfolio composition The adjustment method.

Some facts

 Financial Account estimates are generally greater than micro estimates, even after harmonising all the definitions in the two sources:

Project goal
Motivation
Main problem in the estimation of financial wealth using SHIW
Do microeconomic estimates of financial wealth using SHIW need t
Results: micro-macro gap
Results: portfolio composition

Some facts

- Financial Account estimates are generally greater than micro estimates, even after harmonising all the definitions in the two sources:
- SHIW total financial assets are about 1/3 of macro estimate.

Project goal
Motivation
Main problem in the estimation of financial wealth using SHIW
Do microeconomic estimates of financial wealth using SHIW need t
Results: micro-macro gap
Results: portfolio composition
The adjustment method

Some facts

- Financial Account estimates are generally greater than micro estimates, even after harmonising all the definitions in the two sources:
- SHIW total financial assets are about 1/3 of macro estimate.
- \bullet SHIW financial liabilities are about 1/2 half of macro figure.

Project goal
Motivation
Main problem in the estimation of financial wealth using SHIW
Demicroeconomic estimates of financial wealth using SHIW need t
Results: micro-macro gap

Results: portfolio compositio
The adjustment method
The adjustment steps
Conclusions

Results: micro-macro gap

Assets ^(*)	Starting values	Adjusted values	National Financial accounts (**)
	(index. Financial accounts=100)		Billions of Euro
Deposits and repos	55.5	76.5	421
Government bonds	28.7	57.4	213
Private bonds	11.2	103.1	382
Shares	31.1	59.6	131
Mutual funds	25.5	73.8	306
Total financial assets	31.4	84.7	1.453
Financial liabilities	46.6	64.9	290

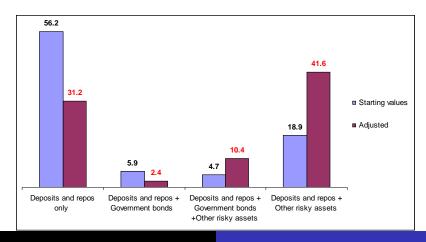
^(*) Financial accounts do not produce a separate figure for managed savings. The relative sample estimate has been accordingly attributed to the other assets, using external information on the portfolio composition of financial intermediaries (published in the Statistical Bulletin of the Bank of Italy).

^(**) The following assets are not included: Currencies. Insurance technical reserves and Postal deposits.

Motivation Maivartion in the estimation of financial wealth using SHIW Do microeconomic estimates of financial wealth using SHIW need t Results: micro-macro gap

Results: portfolio composition
The adjustment method
The adjustment steps

Results: household portfolio composition



Project goal
Motivation
Main problem in the estimation of financial wealth using SHIW
Do microeconomic estimates of financial wealth using SHIW need t
Results: micro-macro gap
Results: portfolio composition
The adjustment method

External survey

• The method is based on an experiment devised together with the research staff of a major financial institution

Project goal Motivation of financial wealth using SHIW Motivation Do microeconomic estimates of financial wealth using SHIW need to Results: micro-macro gap Results: portfolio composition The adjustment method

- The method is based on an experiment devised together with the research staff of a major financial institution
- Survey of about 1,800 customer households who have financial assets ranging between 1,000 and 2.5 million euros

Project goal
Main problem in the estimation of financial wealth using SHIW
Do microeconomic estimates of financial wealth using SHIW need t
Results: micro-macro gap
Results: portfolio composition
The adjustment method

- The method is based on an experiment devised together with the research staff of a major financial institution
- Survey of about 1,800 customer households who have financial assets ranging between 1,000 and 2.5 million euros
- Survey design and implementation are planned to be as similar as possible to those of the SHIW

Project goal
Motivation
Main problem in the estimation of financial wealth using SHIW
Do microeconomic estimates of financial wealth using SHIW need t
Results: micro-macro gap
Results: portfolio composition
The adjustment method

- The method is based on an experiment devised together with the research staff of a major financial institution
- Survey of about 1,800 customer households who have financial assets ranging between 1,000 and 2.5 million euros
- Survey design and implementation are planned to be as similar as possible to those of the SHIW
- Sampling data are linked with administrative information

Motivation
Main problem in the estimation of financial wealth using SHIW
Do microeconomic estimates of financial wealth using SHIW need
Results: micro-macro gap
Results: portfolio composition
The adjustment method

- The method is based on an experiment devised together with the research staff of a major financial institution
- Survey of about 1,800 customer households who have financial assets ranging between 1,000 and 2.5 million euros
- Survey design and implementation are planned to be as similar as possible to those of the SHIW
- Sampling data are linked with administrative information
- For the same household both survey data and administrative records on financial wealth are available (six categories of assets and financial liabilities)



roject goal Notivation Nain problem in the estimation of financial wealth using SHIW No microeconomic estimates of financial wealth using SHIW need t results: micro-macro gap results: portfolio composition

The adjustment steps

First step

 Estimation of the probability of under-reporting on the ownership (non-reporting) using external survey

$$\lambda_j(D,Z) = \Pr(T = t | D = d,Z)$$
 for each asset $j \in \{1,..,6\}$

$$T = \{0,1\}$$
 dummy for effective ownership (administrative data) $D = \{0,1\}$ dummy for declared ownership (sampling data)

rroject goal
Motivation
Main problem in the estimation of financial wealth using SHIW
Do microeconomic estimates of financial wealth using SHIW need
Results: micro-macro gap
Results: portfolio composition

Second step

 Estimation of under-reporting on the amount held (conditional on effective holding) using external survey

$$R_j = \frac{\text{effective amount}}{\text{declared amount}}$$
 for each asset $j \in \{1, ..., 6\}$

The adjustment steps

$$log(R_j) = f(D, Z)$$
 for each asset $j \in \{1, ..., 6\}$

Project goal
Motivation
Main problem in the estimation of financial wealth using SHIW
Do microeconomic estimates of financial wealth using SHIW need to
Results: micro-macro gap
Results: portfolio composition
The adjustment method
The adjustment steps

Final step

 We assume that respondents' behaviour in external data is representative of all Italian bank (and postal) customers' behaviour

roject goal lotivation lating sets may be a goal to the sets of th

Final step

- We assume that respondents' behaviour in external data is representative of all Italian bank (and postal) customers' behaviour
- We extrapolate to SHIW data the coefficients estimated using the external data:

The adjustment steps

roject, goar lotivation lain problem in the estimation of financial wealth using SHIW o microeconomic estimates of financial wealth using SHIW need to esults: micro-macro gap esults: portfolio composition

Final step

- We assume that respondents' behaviour in external data is representative of all Italian bank (and postal) customers' behaviour
- We extrapolate to SHIW data the coefficients estimated using the external data:

The adjustment steps

 First, for every Italian household a probability of ownership of a given asset is fitted. Then, a random experiment is used to assign (or to delete) the ownership

Notivation

Main problem in the estimation of financial wealth using SHIW

Do microeconomic estimates of financial wealth using SHIW need to

Results: micro-macro gap

Results: portfolio composition

Final step

- We assume that respondents' behaviour in external data is representative of all Italian bank (and postal) customers' behaviour
- We extrapolate to SHIW data the coefficients estimated using the external data:

The adjustment steps

- First, for every Italian household a probability of ownership of a given asset is fitted. Then, a random experiment is used to assign (or to delete) the ownership
- Second, reported (or imputed) values are increased (or decreased) using the estimates of under-reporting on amounts

oject goal otivation ain problem in the estimation of financial wealth using SHIW omicroeconomic estimates of financial wealth using SHIW need t sults: micro-macro gap isults: portfolio composition

Some concluding remarks

• Under-reporting accounts for a large share of micro-macro gap

Conclusions

roject, goar lotivation lating self-water goar of the standard wealth using SHIW on microeconomic estimates of financial wealth using SHIW need tesults: micro-macro gap esults: portfolio composition

Some concluding remarks

Under-reporting accounts for a large share of micro-macro gap

Conclusions

 Under-reporting is higher for elderly, retired, and low-educated. Self-employed show a higher reticence in declaring shares and private bonds

Notivation
Main problem in the estimation of financial wealth using SHIW
Do microeconomic estimates of financial wealth using SHIW need t
Results: micro-macro gap
Results: portfolio composition

Some concluding remarks

Under-reporting accounts for a large share of micro-macro gap

Conclusions

- Under-reporting is higher for elderly, retired, and low-educated. Self-employed show a higher reticence in declaring shares and private bonds
- A full understanding of the financial wealth distribution would require an ad hoc analysis of the wealthiest households (over 2.5 million Euros)