

Mariarosaria Comunale (Bank of Lithuania / ECB) Markus Eller (OeNB) Mathias Lahnsteiner (OeNB) Has private sector credit in CESEE approached levels justified by fundamentals? A post-crisis assessment

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- 1. Motivation and literature overview
- 2. Estimation of equilibrium credit levels in CESEE: methodological framework
- 3. Results / gap charts
- 4. Summary & policy implications

1) MOTIVATION & LITERATURE OVERVIEW

- Rapid credit expansion before the 2008/2009 global financial crisis (GFC), marked slowdown in the wake of the GFC, some recovery or acceleration more recently
 - Have credit levels eventually turned back to equilibrium or can under- or overshooting tendencies (still) be identified?
- Cross-border credit as important source of financing of companies in CESEE → added to the domestic private sector credit stock.
- Role of external variables has so far been disregarded: pay attention to global GDP developments and/or spillovers from global/European credit cycles
- Different candidate models to come up with equilibrium estimates
 - Focus not only on credit *levels* but₄also on credit *growth*

Motivation

Have credit levels eventually approached levels justified by macroeconomic and financial fundamentals?



Source: ECB, national central banks (aggregated balance sheets of other MFIs). Note: Domestic banks' claims on resident nonbank private sector. CESE reflects unweighted averages across the 11 CESE EU member states.

Considerable decline in total private sector credit-to-GDP ratio; increase in CZ, PL and SK



Direct cross-border credit

Domestic and direct cross-border credit to the nonbank private sector

Sources: National central banks, Eurostat.

Domestic credit

◆ Total (domestic and direct cross-border) credit

Credit vs. income: has the downward adjustment removed possible overshooting tendencies?

Total credit-to-GDP ratios in relation to GDP per capita at PPS

Total credit in % of GDP



Source: National central banks, Eurostat, IMF.

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- <u>Before the GFC</u>: rapidly rising credit levels in most CESEE countries → credit bubbles or convergence-related financial deepening?
 - e.g. Boissay et al., 2005; Duenwald et al., 2005; Égert et al., 2006;
 Kiss et al., 2006
- <u>Post-GFC work</u> has continued to study the deviation of observed credit levels from long-run equilibrium levels
 - e.g. Zumer et al., 2009; Eller et al., 2010; Geršl & Seidler, 2015;
 IMF REI, 2015; Stojanović & Stojanović, 2015; Jovanovic et al., 2017
 - Focus on domestic bank credit to the private sector
 - Linking countercyclical capital buffers (CCyBs) to credit gaps
 - Foreign credit determinants largely disregarded
 - Switch from out-of-sample to in-sample approaches
 - Static and dynamic panel data models (addressing either credit *levels* or credit *growth*)

 Cross-border credit as important source of corporate financing in CESEE → added to the domestic private sector credit stock

• Foreign credit determinants added

- Strong openness of the region in terms of trade and banking (Fadejeva et al., 2017) & potential role of global "supply push" factors in determining credit (Bruno & Shin, 2015)
- Pay attention to global GDP developments and spillovers from global/European credit cycles
- Different candidate models for estimating fundamental credit levels
 - Static panel model accounting for heterogeneous coefficients, cross-sectional dependence, nonstationarity and cointegration
 - Comparison of different estimators, static vs. dynamic: companion working paper

Sample

- 11 CESEE EU member states: BG, CZ, EE, HR, HU, LV, LT, PL, RO, SI, SK
- For the estimations: quarterly data from mid-1990s until end-2016
- Main variable of interest: total private sector credit-to-GDP ratio
 - a) Domestic banks' credit to resident nonbank private sector
 - b) <u>Direct cross-border credit</u>, i.e. external debt of the nonbank private sector (IIP), excl. intercompany loans and trade credits (liabilities)
 - In a robustness check: wider definition, including ICLs and trade credit

2) METHODOLOGY

- Regressing credit over GDP on set of determinants (static for levels and dynamic for growth rates);
- Using these coefficients to build fundamental credit levels and growth rates;
- Making an assessment country-by-country and time-varying.

- We tested for cross-sectional dependence (CSD), nonstationarity and cointegration.
- 1. Pesaran (2004) **test for cross-sectional independence**, which is strongly rejected. Need corrections to avoid inconsistent estimates and misleading inference. CSDcorrected FE or using global factors and spillovers in static and dynamic panels.
 - These global "supply push" factors, may play an important role in determining credit (Bruno and Shin, 2013). Credit in CESEE can be affected by others countries' performance, given the strong interlinkages, for instance via the banking sector (see Fadejeva et al., 2017).
- If CSD, no IPS test but second-generation panel unit root test by Pesaran (2003) is applied. The null hypothesis assumes that all series are non-stationary. Our panel cannot reject non-stationarity for some of the series.
- 3. The **cointegration** test by Pedroni (2004). The test's null hypothesis is no cointegration. We can always reject no cointegration at 5% in the group mean statistics for baseline.

• Static setup (for <u>levels</u>) + external variables

$$(\frac{credit}{GDP})_{i,t} = \beta_{1i}X_{i,t-1} + \beta_{2i}G_{t-1} + \beta_{2i}S_{i,t-1} + \mu_i + \varepsilon_{i,t}$$

Preferred: Group Mean-Fully Modified OLS (GM-FMOLS) as Pedroni (2000)

Robustness checks: Mean Group (Pesaran and Smith, 1995) and CSDcorrected FE

- X are the <u>domestic explanatory variables</u>, namely (log) GDP per capita, (log) general government credit-to-GDP ratio, PPI inflation, (log) lending rate and (log) spread is the ratio between lending and deposit rate.
- *G* is the **common global factor**, defined as the (log) seasonally adjusted global GDP.
- S is a country-specific, time-varying variable for <u>cross-country</u> <u>spillovers in credit</u>.

This is the trade-weighted (weights from EU Commission) measure of partners' credit taken in logs.

- Lastly, μ_i is the country fixed effect.

Econometric frameworks

- Dynamic setup (for growth rates) + external variables
- ARDL (1,1) lag selection based on SBIC and AIC

$$(\frac{credit}{GDP})_{i,t} = \alpha_i + \beta_i (\frac{credit}{GDP})_{i,t-1} + \zeta_{1i} X_{i,t} + \zeta_{2i} X_{2i,t-1} + \lambda_{1i} G_t + \lambda_{2i} G_{t-1} + \eta_{1i} S_{1i,t} + \eta_{2i} S_{2i,t-1} + \varepsilon_{i,t}$$

Reparametrized into a Panel ECM

$$\begin{split} \Delta(\frac{credit}{GDP})_{i,t} &= \phi_i \left(\left(\frac{credit}{GDP} \right)_{i,t-1} - \theta_{0i} - \theta_{1i} X_{i,t-1} - \theta_{2i} G_{t-1} - \theta_{3i} S_{i,t-1} \right) + \zeta_{1i} \Delta X_{i,t} + \lambda_{1i} \Delta G_t \\ &+ \eta_{1i} \Delta S_{i,t} + \mu_i + \varepsilon_{i,t} \end{split}$$

Preferred: tested for the best estimator by using a Hausman test as in Blackburne and Frank (2007), finding that the difference in coefficients between the MG and Dynamic FE is not systematic \rightarrow Dynamic FE is applied as it allows for more degrees of freedom.

Robustness check: Dynamic factor model (Augmented Mean Group estimator for ARDL) – Y in levels NOT in differences as in the ECM.

Building the equilibria

- We follow the approach by the IMF Consultative Group on Exchange Rate Issues CGER normally used for the REER (Ricci et al., 2013; Comunale, 2017), the current account (Lee et al., 2008; Comunale, 2018) and credit growth (Jovanovic et al., 2017).
- 1. We estimate the coefficients for the fundamentals of the credit-to-GDP ratios (see before);
- 2. The equilibrium rate is then calculated as the sum of the estimated coefficients from the equations multiplied by the correspondent HP-filtered values of the fundamentals.

Static (equilibrium levels)

$$\left(\frac{credit}{GDP}\right)_{i,t}^{eq.} = \hat{\beta}_i' X_{i,t}^{HP} = \sum_j^J \hat{\beta}_i X_{i,t}^{HP}$$

Dynamic (equilibrium growth yoy)

$$\Delta(\frac{credit}{GDP})_{i,t}^{eq.} = \widehat{\theta^{LR}}_{i}' X_{i,t}^{HP} - \widehat{\theta^{LR}}_{i}' X_{i,t-4}^{HP} = \sum_{j}^{J} \widehat{\theta^{LR}}_{i} X_{i,t}^{HP} - \sum_{j}^{J} \widehat{\theta^{LR}}_{i} X_{i,t-4}^{HP}$$

 $\hat{\beta}'_i$ represents any coefficients in the equation $(\hat{\theta}^{\widehat{LR}'_i}$ for the long run in ECM) and $X_{i,t}^{HP}$ are the filtered values of the fundamentals (HP is the baseline).

3) RESULTS

- Static framework:
- 1. Baseline with different estimators
- 2. Checks with alternative determinants
- 3. Comparison domestic vs. total credit [reserve slides]
- 4. Different filters [reserve slides]
- Dynamic framework:
- 1. Baseline vs. checks

Static framework for levels

Static panel results with different estimators

Total credit

	baseline		
	(1)	(2)	(3)
Method	GM-FMOLS	MG	FE
GDP per capita	0.918***	0.879***	1.452***
	[0.084]	[0.289]	[0.157]
Domestic general government credit/GDP	-0.041	-0.018	0.018
	[0.020]	[0.081]	[0.036]
PPI inflation rate	-0.022	0.112	0.351**
	[0.130]	[0.344]	[0.139]
Lending rate	0.064***	0.077	0.230***
	[0.030]	[0.058]	[0.034]
Interest rate spread	-0.172***	-0.155***	-0.113***
	[0.010]	[0.046]	[0.024]
Global GDP	0.313***	0.298	-0.135
	[0.080]	[0.196]	[0.100]
Total credit spillovers	0.842***	0.915**	0.949***
	[0.110]	[0.379]	[0.342]
Constant	-14.790***	-14.141***	-13.093***
	[0.740]	[2.107]	[1.009]
Observations	811	811	811
Number of co	11	11	11
Standard errors in brackets			
*** p<0.01, ** p<0.05, * p<0.1			

Results - with different estimators



Source: National central banks, IMF, authors' caclula

Results - with different estimators

Lithuania Poland % of GDP % of GDP 140 140 120 120 100 100 80 80 60 60 40 40 20 20 0 0 1998 200 201 204 206 208 2010 2012 2014 2016



Slovakia



Slovenia





- Fundamental level (based on MG)

Source: National central banks, IMF, authors' caclul

Fundamental level (based on GM-FMOLS)

Static panel results with GM-FMOLS

		baseline without			with alternative	with post crisis
	baseline	common factors	with leverage	with equity	common factors	dummy
	(1)	(2)	(3)	(4)	(5)	(6)
	Total credit/GDP					
VARIABI ES				Total creativeD		
GDP per capita	0.918***	1.383***	0.599***	0.859***	1.364***	1.093***
	[0.084]	[0.036]	[0.077]	[0.336]	[0.055]	[0.089]
Domestic general				• •	• •	
government credit/GDP	-0.041	0.028*	-0.079**	-0.007*	0.035*	-0.094***
	[0.020]	[0.020]	[0.020]	[0.060]	[0.020]	[0.030]
PPI inflation rate	-0.022	-0.244	0.269**	0.115**	-0.105*	0.122**
	[0.130]	[0.140]	[0.090]	[0.090]	[0.140]	[0.130]
Lending rate	0.064***	0.023***	0.200***	0.050***	0.124***	0.044***
	[0.030]	[0.040]	[0.020]	[0.020]	[0.030]	[0.020]
Interest rate spread	-0.172***	-0.204***		-0.144***	-0.166***	-0.193***
	[0.010]	[0.020]		[0.010]	[0.020]	[0.010]
Leverage ratio			0.339***			
			[0.030]			
Equity				0.134***		
				[0.030]		
Global GDP	0.313***		0.371***	-0.050		-0.006
	[0.080]		[0.060]	[0.060]		[0.010]
Total credit spillovers	0.842***		1.328***	0.470***		0.705***
	[0.110]		[0.120]	[0.120]		[0.1320]
VIX					0.012	
					[0.020]	
GDP spillovers					-0.011	
					[0.060]	
post-crisis dummy						0.125**
						[0.030]
Constant	-14.790***	-13.810***	-13.970***	-9.140***	-13.670***	-8.660***
	[0.740]	[0.040]	[0.580]	[0.760]	[0.570]	[0.855]
Observations	819	811	775	819	819	819

- With a further supply-side variable: equity to account for the source of funds available within the country → results for the baseline robust, minor role for global GDP (smaller in magnitude)
- Accounting for **post-crisis deleveraging**
 - with a dummy for the post-crisis period → results for the baseline robust, minor role for global GDP
 - or the leverage ratio (bank assets over equity) instead of interest rate spread → positive coefficient, other regressors remain robust (except for inflation – turns positive)

• With alternative external variables

- for risk/common global factor (log VIX)
 → coefficient smaller than for global GDP
- GDP growth spillovers → still positive but smaller than for credit spillovers: bigger role of financial spillovers rather than real ones

⇒The coefficients of GDP per capita, interest rates and credit spillovers remain fairly robust

Results - alternative external determinants









2016

——Actual level

—— Fundamental level (baseline)

---- Fundamental level without external variables Fundamental level with alternative external variables (table 4, column 4)

Source: National central banks, IMF, authors' cadulations.

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Results – alternative external determinants



Dynamic framework for growth rates

(work in progress, for the WP version)

Results - dynamic

PECM results for variation of total credit – baseline and without external variables

	(1)	(2)	(1)	(2)	
		without external		without external	
VARIABLES	baseline	variables	baseline	variables	
	sh	short-run		long-run	
Error correction term	-0.0271***	-0.0310***			
	(0.00625)	(0.00603)			
GDP per capita	-14.20*	-8.354	190.2***	74.78***	
	(8.425)	(8.122)	(46.02)	(11.22)	
Domestic general government credit/GDP	-0.201**	-0.238***	-3.017***	-4.709***	
	(0.0904)	(0.0904)	(1.127)	(1.189)	
PPI inflation rate	1.256	1.326	-41.04	-40.23	
	(2.281)	(2.263)	(58.63)	(51.09)	
Lending rate	0.0195	0.0577	0.266	0.392	
	(0.0451)	(0.0564)	(0.751)	(0.666)	
Interest rate spread	-0.00312	0.00576	-3.831***	-3.887***	
	(0.0231)	(0.0305)	(0.942)	(0.798)	
Total credit spillovers	0.0488		-0.485		
	(0.0359)		(0.508)		
Global GDP	0.820		-129.8***		
	(3.262)		(43.43)		
Constant	11.66	-18.17***			
	(8.175)	(4.813)			

Note: DFE estimator, <u>only GDP per capita in logs</u>. <u>Dependent variable is credit/GDP in first difference, in the short-run the regressors are in first difference, in the long-run they are in levels (1 lag is applied)</u>.

Results - dynamic



Results - dynamic



Summary and discussion of results

- Results for total credit growth (preliminary):
 - Most countries within equilibrium range
 - Current credit growth > equilibrium growth: only clearly in BG
 - Current credit growth < equilibrium growth: to some extent in CZ, LV, RO, SI
 - Recall different equations in the static and dynamic setup: <u>no 1:1</u> <u>mapping b/w equilibrium levels and equilibrium growth rates</u>
 - Should be seen together with levels → as the growth rates should help levels reaching the fundamental levels in the medium-long run.

4) SUMMARY & IMPLICATIONS

- Countries featuring positive credit gaps at the start of the GFC have managed to adjust their credit ratios downward toward levels justified by fundamentals
 - In a few countries, though, adjustment is not yet accomplished (BG, HR)
- In most countries characterized by credit levels close to or below the "fundamental" levels of credit at the start of the GFC, negative credit gaps have emerged or widened
 - Post-GFC deleveraging often driven by the specific composition of credit (e.g. high shares of FX-denominated loans)
- 3. The inclusion of cross-border credit matters considerably for credit gap assessments as it results in larger gaps in most cases

- Fundamentals-based approach vs. filtering approach (e.g. when setting CCyBs): use them complementarily (as recommended by Geršl & Seidler, 2015)
 - Case 1: BG and HR
 - Positive credit gap based on fundamentals but no positive gap based on filtering b/c of recently moderate credit growth rates
 - Policymakers may nevertheless want to consider policy measures to steer credit ratios towards the level justified by fundamentals
 - Case 2: CZ
 - Negative credit gap based on fundamentals but an expansionary financial cycle stage
 - Regulatory measures to smoothen the financial cycle may well make sense to boost the banking sector's resilience
 - Important that the regulatory framework taken as a whole contributes to / does not hinder the credit-to-GDP ratio moving towards the level justified by fundamentals in the longer term!

- Gear policy measures not only to the size of the gap, but also to the adjustment path
 - Put restrictions on credit growth in order to contribute to shrinking positive credit gaps *if and only if* macrofinancial conditions are favorable

• Role of direct cross-border lending

- One position: cross-border credit does not constitute credit risk from a domestic point of view
- However: impact on domestic banking sector via other (indebted) sectors, sluggish adjustment during macrofinancial stress episodes
- Cross-border lending & reciprocity of macroprudential measures activated in another EU country (ESRB, 2018)

Thank you very much for your attention and looking forward to your comments! ③

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RESERVE SLIDES

Research up to the 2008/2009 crisis

Broad literature on rapid pre-crisis credit expansion in CESEE

 Boissay, Calvo-Gonzalez & Kozluk (2005); Duenwald, Gueorguiev & Schaechter (2005); Égert, Backé & Zumer (2006); Kiss, Nagy & Vonnák (2006); ...

• Main research questions:

- Financial deepening or credit bubble?
- Convergence-phenomenon or boom?
- How effective are policy measures to rein in excessive credit growth?
- Role of excessive credit growth for boom/bust cycles in emerging markets
- Which contribution of excessive credit growth to macroeconomic imbalances?

"Excessive" credit growth :=

- Symptom: credit growth is likely to have exceeded the capacity of bank risk management systems and supervisory institutions
- Diagnosis in empirical studies:
 - o sharp deviation of credit growth from historical trends
 - EBRD (2009): credit boom as a period during which credit was growing by more than two percentage points of GDP per year
 - sharp deviation of credit growth from GDP growth
 - o sharp deviation of observed credit levels from long-run equilibrium levels

Equilibrium credit approaches & CESEE (1)

• Égert, Backé & Zumer (2006); Zumer, Égert & Backé (2009)

- Domestic private sector credit, CESEE-11
- Accounting for initial undershooting → out-of-sample approach (benchmark: 14 small open economies in OECD)
- Preferred estimation technique: panel OLS with country-FE

• Eller, Frömmel & Srzentic (FEEI, 2010)

- Domestic private sector credit, CESEE-11
- Markov-Switching ECM:
 - Distinguish sub-periods with different credit growth determination
 - Focus on changing adjustment process instead of deviation from equilibrium alone
 - Demand and supply factors

• Geršl & Seidler (2012, EEE 2015)

- Linking countercyclical capital buffers to credit gaps
- Domestic private sector credit, CESEE-10
- HP filter and out-of-sample approach (benchmark: advanced EU countries net of euro area periphery countries)
- ECM with pooled mean group (PMG) estimator

• IMF-REI (2015)

- Credit gap derived from fundamentals-consistent private sector debt per capita
- ARDL model for 36 European countries
 - Static: pooled OLS and FE
 - Dynamic: pooled OLS, FE and system GMM

Data description

Variables	Description	Source
Domestic private sector credit	Domestic banks' credit to resident nonmonetary financial institutions (non-MFIs), excluding the general government, in local currency (LC) million, end of period	National Central Banks
Direct cross-border credit	Calculated as external debt of the nonbank private sector, excluding intercompany loans and trade credits (liabilities); in EUR million, end of period (conversion to LC million by using the end- of-period exchange rate).	National Central Banks and IMF, Macrobond for exchange rates
Domestic general government credit	Domestic banks' credit to the general government, in local currency (LC) million, end of period	National Central Banks
Nominal GDP	Nominal GDP in LC million used for calculating credit ratios	Eurostat
GDP per capita	GDP per capita in thousands of purchasing- power-parity U.S. dollars. Available only on a yearly basis and thus we interpolated the time series linearly to quarterly frequency	IMF World Economic Outlook Database
PPI inflation rate	Year-on-year percentage change of the producer price index (PPI, 2010=100)	IMF International Financial Statistics
Lending rate	Other depository corporations rate that usually meets the short- and medium-term financing needs of the private sector. Gaps filled with interpolation using dynamics of long-term interest rates and data from national sources.	IMF International Financial Statistics
Deposit rate	Rates offered to resident customers for demand, time, or savings deposits. Gaps filled with interpolation using dynamics of short-term interest rates and data from national sources.	IMF International Financial Statistics
Interest rate spread	Ratio of lending rate over deposit rate in %	Authors' calculation
Global GDP	Sum of the nominal GDP of 42 countries in million USD. Seasonally adjusted.	Authors' calculation from IMF International Financial Statistics
Credit spillovers	Trade weighted (weights from EU Commission, Price and Competitiveness database) measure of 42 partners' private sector credit, % of GDP (BIS). 41	Authors' calculation from EU Commission and Bank for International Settlements www.ecb

Robustness checks variables		
VIX	United States, CBOE, S&P 500 Volatility Index	Macrobond
GDP (growth) spillovers	Trade weighted (weights from EU Commission, Price and Competitiveness database) measure of 42 partners' GDP (growth)	Authors' calculation from EU Commission and IMF International Financial Statistics
Post-crisis dummy	Dummy is one from 2008Q4, zero otherwise.	Authors' calculation
Bank equity	Capital and reserves of the banking sector	National Central Banks and IMF
Leverage ratio	Total assets over capital & reserves of the banking sector	National Central Banks and IMF

Data description

Wider definition of cross-border credit, including intercompany loans and trade credit



Sources: National central banks, Eurostat.

Domestic credit

Cross-border credit (excl. intercompany loans & trade credits)

Intercompany loans

■ Trade credit ◆ Total credit www.ecb.europa.eu ©

Results

Contribution of change in determinants to changes in actual total credit (domestic + cross-border)



Estimators: GM-FMOLS (preferred).

Results

Contribution of change in determinants to changes in actual total credit \rightarrow calculations

$$\Delta(\frac{Credit}{GDP})_{i}^{2007-2000} = (\frac{Credit}{GDP})_{i}^{2007} - (\frac{Credit}{GDP})_{i}^{2000}$$

$$\Delta(\frac{Credit}{GDP})_{i}^{2016-2008} = (\frac{Credit}{GDP})_{i}^{2016} - (\frac{Credit}{GDP})_{i}^{2008}$$

Factors contributions (X are the determinants, constant not included, β_i are the coefficients from the preferred static model GM-FMOLS):

$$\Delta X_i^{2007-2000} * \beta_i \\ \Delta X_i^{2016-2008} * \beta_i$$

Where

$$\Delta X_i^{2007-2000} = X_i^{2007} - X_i^{2000}$$
$$\Delta X_i^{2016-2008} = X_i^{2016} - X_i^{2008}$$

Results - domestic credit only

	BASELINE	(1)	(2)
VARIABLES	Total credit/GDP	Domestic credit/GDP	Domestic credit/GDP
GDP per capita	0.918***	1.340***	1.003***
	[0.084]	[0.040]	[0.095]
Domestic general government credit/GDP	-0.041	-0.056	-0.157***
	[0.020]	[0.020]	[0.020]
PPI inflation rate	-0.022	-0.279	-0.117**
	[0.130]	[0.170]	[0.150]
Lending rate	0.064***	0.153***	0.177***
	[0.030]	[0.030]	[0.030]
Interest rate spread	-0.172***	-0.192***	-0.169***
	[0.010]	[0.020]	[0.020]
Global GDP	0.313***		0.325***
	[0.080]		[0.080]
Total (or domestic) credit spillovers	0.842***		0.331***
	[0.110]		[0.080]
Constant	-14.790***	-14.790***	-16.220***
	[0.740]	[0.730]	[0.780]
Observations	811	924	924
Number of co	11	11	11
Standard errors in brackets			
*** p<0.01, ** p<0.05, * p<0.1			

Results - domestic credit only



Estonia



Source: National central banks, IMF, authors' caclula

Hungary



Latvia



Fundamental level (based on MG)

Results - domestic credit only



Slovakia

% of GDP



Slovenia

% of GDP



Fundamental level (based on MG)

Results with different filter









Latvia



Results with different filter



Source: National central banks, IMF, authors' caclule

Fundamental level (based on GM-FMOLS)

Total private sector credit

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Fundamental level with alternative

filter (based on GM-FMOLS)

Results - dynamic (leverage)



Results - dynamic (leverage)

