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ITALY'S FIRM AND HOUSEHOLD
INVESTMENT: A COMMENT

**How financial systems work: Evidence
from financial accounts**

**Bank of Italy
Rome, November 30th**

General statement

- Several reasons to enjoy the paper of Giordano, Marinucci, and Silvestrini.
- **Subject:**
Low level of investment (I) rate in Italy → analysis of gross fixed capital formation = crucial topic.
- Analytical and econometric **setting:**
 - Reference to institutional sector national accounts (→ non-financial firms, households);
 - Models able to disentangle the impact of long- and short-run independent variables on I ;
 - Role attributed to financial constraints (flow-of-funds data allow a measure of leverage);
 - Robustness of econometric results.

Outline of my specific comment

- A few specific comments:
 - (1) an 'external' remark;
 - (2) a remark due to the use of the neoclassical accelerator model in the Italian case;
 - (3) an 'internal' remark relating to the short-term non-financial factors;
 - (4) an 'internal' remark relating to the short-term financial factors.

1. Public investment

- The authors state:
“an advantage” of our setting is that “we can abstract from public investment, which is often counter-cyclical and driven by different factors to private investment.”
- However, implicit assumption:
public I = no impact on private I .
This assumption = ill theoretical foundations:
(i) ‘crowding out’ approach;
(ii) ‘fly-wheel’ approach.
- 2007-’09 and 2010-’13 crises \leftrightarrow (ii).
Authors’ selection of I short-term determinants
(uncertainty and economic climate) \leftrightarrow (ii).

2. Long-run determinants of I

- The reference to the acceleration model implies that in the long-run:
 - firms' $I \leftarrow$ by real value added and real user cost of capital (with time lags);
 - households' $I \leftarrow$ by real disposable income of households and real user cost of capital (with time lags).
- This approach overlooks:
 - specificity of innovative I (firms' case);
 - role of financial wealth (households' case).Both these factors matter a lot in the Italian case.

3. Short-term non-financial variables

- By referring to the ‘real options’ theory of Dixit-Pindyck (1994), the authors introduce a short-term independent variable: uncertainty.
- Their definition of uncertainty is:
“the cross-sectional dispersion in the subjective expectations of manufacturing firms” and “a similar indicator...referring to expectations on consumers’ personal situation.”
- This indicator is not an appropriate measure of macro-uncertainty.
Clue: the authors refer to an additional measure = ‘economic climate’.
Possible implication: uncontrolled interactions between these two variables.

4. Financing constraints

- According to the authors, high-leveraged firms face high financing constraints since they are concerned about default risks.
Authors' explanation: default events \rightarrow that / benefits entirely accrue to creditors.
- However, Standard Debt Contract $\{L, r, C\} \rightarrow$ borrowers' limited liability.
- Hence, it will become unclear if the high-leverage constraint is a demand or a supply constraint.

4. Financing constraints

- The authors maintain that the high-leverage constraint is characterized by another limit: “it does not take into account possible frictions in the credit market...”
Hence, for the non-financial firms case, they refer to the Bol survey on credit availability → “firms are ‘financially constrained’ when either their loan request is (partially or totally) refused by the bank or the loan conditions are deemed to be excessive by the firm.”
- New indicator strengthens previous ambiguities in terms of demand or supply constraints.

Conclusions

- Hence, my remark on financing constraints is similar to my previous remark on short-term non-financial variables: uncontrolled or ill-specified interactions between the two financial variables. Overall, these interactions = possible consequences on the construction of the econometric model.
- My comments on these four short-term variables suggest different specifications of:
 - uncertainty = more emphasis on related risks;
 - financing constraints = reference to supply side.